Acquisition Office
NCIA/ACQ/2026/16898

NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)
Pre-Solicitation Notice
NATO Competitive Procurement

Integration and Commissioning of the RAVEN Initial Capability

NCIA Reference #: NCP-CO-424384-RAVEN

Date of NPO Publication: 13/11/2026

Anticipated Solicitation Release Date: 21/12/2026
Anticipated Solicitation Closing Date: 17/02/2027
Anticipated Contract Award Date: 31/05/2027

Rough Order of Magnitude[1]: 12,000,000 EUR

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[1] This Rough Order of Magnitude is informational only and reflects NCIA's estimate. Actual contract value may vary based on competitive submissions.

Introduction

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement (link). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their Bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a Bid, which shall be considered by the NCIA.

1. Title of Procurement Opportunity

Integration and Commissioning of the RAVEN Initial Capability

2. Description of Requirement

Description:
This procurement is intended to provide the commissioning, initial configuration of the networking part of the CIS codenamed RAVEN, including staging equipment and transport cases.

RAVEN will provide highly available and resilient services, such as communications, collaboration and printing for end users.

Objective:

RAVEN will implement communication kits consisting of portable communication equipment (over multiple separated domains), initial equipment configuration, printing capabilities and transport cases.

This initial RAVEN scope will be limited to thirty-three (33) in several flavours. The provision of further kits, with quantities also evolving over time, will be covered under other follow-on projects under the same overarching programme.

Scope:

Thirty-three kits in several flavours, consisting of networking equipment, printing equipment, all required transport cases and the staging equipment.

Together with this, voice and VTC equipment might be required as an option.
The capability will be implemented in accordance with an existing High-Level Design (HLD), which is derived from an interim CIS Design and Security Architecture (iCDSA).

The iCDSA forms the basis for Security Accreditation.
Any physical room or static facilities where installation might have to be done, will be provided as PFI. They will be provided with all the power, cooling, rack space, desk space and associated furniture, and physical security required for the installation. A detailed description of them will also be provided to the successful Bidder as PFI. Site Surveys will be conducted following Contract Award, as required.

The scope of the works in this procurement includes, but it is not limited to:

1) the production of the low-level design (LLD) and initial configuration, based on the PFI;
2) the commissioning and provisioning of all required RAVEN CIS and non-CIS equipment, as fully functional;
3) the system commissioning activities, i.e. testing and verification, security accreditation, and operational acceptance.

Key Deliverables:

The key deliverables of this procurement are:

- The first thirty-three (33) communication kits of the RAVEN solution, integrated and operational using the initial configuration; This entails a modular deployable communication edge system, including all necessary networking devices;
- All required transport cases and printing devices;
- All the Technical Management and Engineering efforts required for the successful integration and commissioning of the above;
- All the associated documentation, e.g. the Low-Level Design (LLD) and the As-Built documentation, ILS documentation, etc, including the initial configuration;
- All the required Project Management efforts for the successful integration and commissioning to occur in the contractual time, cost and scope;
- All the required Quality Assurance Management efforts to guarantee the highest quality standards in the delivered capability;
- Optional: VTC and secure voice devices, as per provided design and requirements.

3. Vendor Eligibility

a. Participation in this Procurement Opportunity is restricted to vendors from participating NATO nations.

b. This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.

4. Access to Solicitation Documentation

a. Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:

i. Declaration of Eligibility (DoE)

a. Vendors must obtain a valid Declaration of Eligibility (DoE) through their National Authorities in order to be included in the Bidder's List and to participate should the solicitation be issued.

b. A template of the DoE is provided in Appendix A to this NPO for reference and completion.

c. The prospective Bidder is responsible for arranging for their National Authority to complete the form. The signed DoE must be transmitted directly by the National Authority to the Point of Contact (PoC) identified in this NPO.

d. The DoE must be received by NCIA's PoC not later than 3 December 2026, which is 20 calendar days after the date of this NPO.

e. Prospective Bidders are advised to initiate this process early, as NCIA cannot request or obtain a DoE on behalf of a prospective Bidder. Failure to ensure that a valid DoE has been received by the PoC may result in exclusion from the solicitation process.**Security Classification and Clearance Level of the Anticipated Solicitation and Contract**

a. The security classification and clearance level of the anticipated solicitation and contract are stated below. Interested vendors will be required to meet the requirements and should engage their national authorities early to avoid delays during the solicitation period and through to contract award. The NCIA Vendor Security Classification and Clearance Level Instructions are publicly accessible on NCIA's website under Procurement>Documents and Resources>*Terms and Conditions* for reference at any time.

i. Anticipated Solicitation

1. The overall security classification of this Solicitation is NATO UNCLASSIFIED.

ii. Anticipated Contract (implementation and performance)

1. The security classification of the planned contract is: NATO UNCLASSIFIED (NU) – Escorted Access.**Language of Solicitation and Bid Submission**

a. Solicitation Documentation and Proposal Submission Language(s): English

7. Additional Engagement Opportunities

a. The NCIA may organize the following engagement activities:

i. Industry Day: Not Applicable

ii. Pre-Bid Conference: Not Applicable

End of Notification

Distribution List

1. NATO Delegation (Attn: Infrastructure Adviser)

1. Albania
2. Belgium
3. Bulgaria
4. Canada
5. Croatia
6. Czechia
7. Denmark
8. Estonia
9. Finland
10. France
11. Germany
12. Greece
13. Hungary
14. Iceland
15. Italy
16. Latvia
17. Lithuania
18. Luxembourg
19. Montenegro
20. Netherlands
21. North Macedonia
22. Norway
23. Poland
24. Portugal
25. Romania
26. Slovakia
27. Slovenia
28. Spain
29. Sweden
30. Türkiye
31. United Kingdom
32. United States

2. All NATEXs

APPENDIX A

Date:

Declaration of Eligibility for NATO Competitive Procurement[2]

To: NCIA Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: Solicitation Number:

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

a. Vendor Name:

b. Address:

c. Point of Contact/Title: Mr./Ms.:

d. Email Address:

e. Phone #:

f. ***(Specific NCIA request)*** **Facility Security Clearance (FSC): Yes / No**
If yes, a confirmation of the NSA approval should be provided.

g. ***(Specific NCIA request if item f above is Yes)*** **Facility Security Clearance (FSC), to include NATO Classification Levels, if applicable to vendor for**
(1) Assurance;
(2) Safeguarding;
(3) CIS Handling; and
(4) Expiration Date:

2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is eligible to initiate the process required to be security cleared to up to *[insert NATO Security Classification]*.

_____

Signature
[Name of National Responsible Authority]
[insert Country of Origin]

[2] The DoE should be substantially similar to this sample. Prospective Bidders should provide the relevant information about their company to their National Authority. National Authorities may, at their discretion, issue the DoE for a defined period of validity and indicate that it may also be used for future NCIA opportunities. Such DoEs should be maintained by the National Authority and submitted to the NCIA Point of Contact identified in the applicable Notification of Procurement Opportunity or solicitation, as appropriate.