

Notification of Intent - BOA Announcement

Method: Basic Ordering Agreement Plus (BOA+)

CIS Security Services Technology Refresh - PROCUREMENT FOR KEYSIGHT AND JUNIPER BRAND NAME EQUIPMENT

NCI Agency Reference #: RFQ-CO-42626053-PFE

Estimated Amount: € 37,527,420.00

NOI Closing Date: 25 October 2026

Solicitation Release Date: Anticipated on 9 November 2026

Solicitation Closing Date: Anticipated on 23 November 2026

Contract Award Date: Anticipated on 15 January 2027

Competition Type: BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of Keysight and Juniper brand name equipment

****Neo eProcurement Registration****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

NCI Agency Point of Contact
Anika Momik, Contracting Officer

Email: RFQ-CO-42626053-PFE@ncia.nato.int



To : Distribution List

Subject : **Notification of Intent - BOA Announcement for CIS Security Services Technology Refresh - PROCUREMENT FOR KEYSIGHT AND JUNIPER BRAND NAME EQUIPMENT**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- C.** NATO Investment Committee Decision Sheet, AC/4-DS(2025)0010

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1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for CIS Security Services Technology Refresh - PROCUREMENT FOR KEYSIGHT AND JUNIPER BRAND NAME EQUIPMENT, hereafter referred to as the "Project".
 2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
 3. The reference for this Project is RFQ-CO-42626053-PFE, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
 4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
 5. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving the RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), **sent** by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 25 October 2026, which is 10 calendar days after the date of this letter.
 - a. The DoE should include the following information for each of the nominated companies:
 - Company name
 - Company address
 - Point of Contact (PoC)

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- PoC email address
- PoC telephone number
- Confirm which **Brand Name product category** they are capable to supply (Options: a) KEYSIGHT; b) JUNIPER; or c) Both.

b. This information is critical to enable prompt and accurate communication with prospective bidders and should be RFQ-CO-42626053-PFE@ncia.nato.int

6. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
7. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
8. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED.
9. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
10. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Undersigned,

Anika Momik
Contracting Officer

Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders



Annex A – Summary of Requirements

Project No. 2018/0IS03204, CP 9C0120

1. Project Objective

Packet Broker, Firewall/VPN, TAP and Ancillary Equipment Procurement Project will deliver network visibility and security capabilities to support the refresh and enhancement of NATO Communications and Information Systems (CIS) security services. Packet brokers and network TAPs will enable network traffic monitoring and analysis, including traffic aggregation, filtering, replication and forwarding. Firewall/VPN equipment will provide secure remote connectivity, traffic inspection, access control and threat protection. Together, these capabilities will support NATO's cybersecurity monitoring, analysis and defensive cyber operations under the referenced Project.

2. Scope of Work

2.1. Equipment items are envisaged to cover A through G:

- A. Keysight Vision One packet brokers:
 - a) COTS
 - b) TEMPEST variants
- B. Keysight Vision 400 packet brokers:
 - a) COTS
 - b) TEMPEST variants
- C. Keysight IXTP-CU3 network TAPs
- D. Keysight Flex Tap II network TAPs
- E. Juniper SRX1600 firewall/VPN devices
 - a) COTS
 - b) TEMPEST variants
- F. Juniper SRX2300 firewall/VPN devices
 - a) COTS
 - b) TEMPEST variants
- G. Associated auxiliaries, such as SFPs, fiber and ethernet patch cables and power cables.

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- 2.2. Models may be subject to updates as requirements may evolve;
- 2.3. Delivered in a 'new' condition (none refurbished), free of any defect in material, code or workmanship;
- 2.4. Warranty terms apply;
- 2.5. Delivery location: Brunssum, The Netherlands;
- 2.6. Incremental deliveries in scheduled batches may be envisaged between the contract award through March 2027.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Germany	Norway	

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Annex C – List of Prospective Bidders

#	Nation	Company
1	Belgium	MAGNOBEL
2	Belgium	Global Tradecraft Intelligence
3	Belgium	BT Global Services Belgium
4	Belgium	Accenture NV/SA
5	Bulgaria	TechnoLogica EAD
6	Bulgaria	Lirex BG Ltd.
7	Bulgaria	EnduroSat
8	Canada	Magnari Inc.
9	Canada	COMPUSULT LIMITED
10	Canada	Heinle Solutions Inc.
11	Canada	EarthDaily Analytics
12	Croatia	INsig2 d.o.o.
13	Croatia	CROATEL d.o.o.
14	Croatia	KING ICT d.o.o. Zagreb
15	Croatia	Odasiljaci i veze d.o.o.
16	Czechia	SpaceKnow Inc., odstepny zavod
17	Denmark	PROTEAMS ApS
18	Denmark	Atea A/S
19	Denmark	Arbit Cyber Defence
20	Estonia	UAWTA OÜ
21	Estonia	Nortal AS
22	Estonia	ATEA AS
23	Estonia	Cybexer Technologies OÜ
24	France	THALES SIX GTS FRANCE SAS
25	France	Telespazio France
26	France	PRELIGENS
27	France	Marlink SAS
28	Germany	EUROPEAN SPACE IMAGING GMBH
29	Germany	INTEC Industrie-Technik
30	Germany	Bechtle GmbH
31	Germany	ACME Portable Computer GMBH
32	Greece	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
33	Greece	WHITESTEPS TECHNOLOGIES S.A.
34	Greece	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.



35	Greece	Uni Systems Information Technology Systems Commercial Single Member Societe Anonyme
36	Hungary	EURO ONE Szamitastechnikai Zrt.
37	Hungary	Kontron Hungary Kft.
38	Hungary	Sysman Information Technologies Co. Ltd.
39	Italy	Netgroup SpA
40	Italy	SIPAL Spa
41	Italy	Leonardo SpA
42	Italy	Page Europa Srl
43	Latvia	I SIA
44	Latvia	Datakom SIA
45	Lithuania	UAB Elsis TS
46	Luxembourg	SNOWBALL TECHNOLOGY S.a. R.L.
47	Netherlands	Concanon BV
48	Netherlands	Solitee B.V.
49	Netherlands	Imagem NL B.V.
50	Netherlands	Truedata BV
51	Norway	Airbus Defence and Space AS
52	Norway	Ambio AS
53	Norway	Fynd Reality AS
54	Norway	T-Kartor Norway AS
55	Poland	TEL DAT Sp.z.o.o. sp.k
56	Poland	Comp S.A
57	Poland	Transition Technologies MS S.A
58	Poland	Vector Synergy Sp. z o. o.
59	Portugal	BINNGRO LDA
60	Portugal	Indra Sistemas Portugal S.A.
61	Portugal	Link Consulting, Tecnologias de Informaao, S.A.
62	Portugal	Warpcom Services, S.A.
63	Romania	Kransz Wald Srl
64	Romania	INTENSEC RO SRL
65	Romania	BETTER QUALITY ASSURANCE SRL
66	Romania	ARCTIC STREAM
67	Slovakia	Aliter Technologies a.s
68	Slovakia	InterWay, a.s.
69	Slovakia	SPOJNET s.r.o
70	Slovakia	Decent Cybersecurity s.r.o.
71	Spain	Span d.d.

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<u>72</u>	Spain	KRC Espanola S.A.
<u>73</u>	Spain	COTECO INFORMATICA INTERNACIONAL S.L.
<u>74</u>	Spain	NTT Data Spain , S.L.U.
<u>75</u>	Türkiye	ICterra Bilgi ve İletişim Teknolojileri San. ve Tic. A.S.
<u>76</u>	Türkiye	OBSS Teknoloji A.S.
<u>77</u>	Türkiye	ONUR Yüksek Teknoloji A.S
<u>78</u>	Türkiye	ASELSAN ELEKTRONİK SANAYİ VE TİCARET A.S.
<u>79</u>	United Kingdom	Total IA Ltd.
<u>80</u>	United Kingdom	Nexor Limited
<u>81</u>	United Kingdom	TELEDYNE UK Ltd
<u>82</u>	United Kingdom	Paradigm Communication Systems Limited
<u>83</u>	United States	Comtech Satellite Network Technologies, Inc.
<u>84</u>	United States	Business Integra Technology Solutions, Inc.
<u>85</u>	United States	Raytheon Technologies
<u>86</u>	United States	Leidos, Inc.