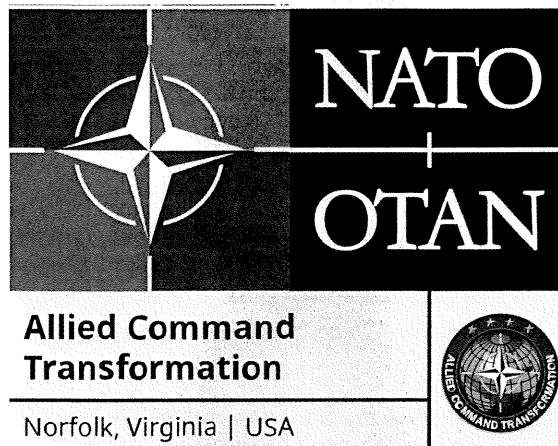


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NOTIFICATION OF PROCUREMENT OPPORTUNITY (NOPO)
Pre-Solicitation Notice
NATO Competitive Procurement

**Contractor Support for Capability Development
Management Support (CDMS)**

ACT Reference #: RFP-ACT-SACT-27-01

Date of NOPO Publication: 07/17/2026

Anticipated Solicitation Release Date: 09/11/2026
Anticipated Solicitation Closing Date: 10/16/2026
Anticipated Contract Award Date: 11/15/2026

Point of Contact:

Supreme Allied Commander Transformation
BUDFIN – Purchasing and Contracting Branch
Attn: ACT Contracting Officer
7857 Blandy Road, Suite 100,
Norfolk, Virginia, USA 23551-2490
e-mail: hqsact.contracting@nato.int

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1. Title of Procurement Opportunity

Contractor Support for Capability Development Management Support (CDMS)

2. Description of Requirement

HQ SACT is seeking contractor support to establish the conditions in which HQ SACT has timely access to the leading-edge capabilities necessary to tackle challenges and problems whose size and complexity defy solutions by solely using existing staff or tools within NATO's established organisation. HQ SACT is seeking contractor support to include but not limited to the capture, development, architecture, data science and quality assurance of capability requirements and operational analysis and climate change support.

Additional support to include but not limited to the management of capability programmes/portfolios and areas of logistics, capability engineering/testing, IT support specialists, as well as business management specialists. Other areas for contractor support may include but shall not be limited to human resources, areas of administration, facility management / planning, command support areas (procurement and acquisition, financial management; CIS Management) and command engagement / functional support.

CDMS is an integral part of SACT's comprehensive organizational and operating strategy that enables mission accomplishment by integrating high quality support from trusted industry partners, with the unique and manifold capacities of NATO's established workforce and toolset. This requirement emphasizes to support long-term, programmed needs, as well to assist in meeting shorter-term requirements.

Included Programmes are as follows: Modelling Simulation and Learning Technologies / Distributed Learning, Experimentation and Wargaming, C2 Interoperability Verification, Capability Enablers / Requirement Services, Data Science / Analytics and AI, Innovation, ACT Project 2030, HQ SACT Fit for Purpose, Administrative, ACT Strategic Engagements Events, Cognitive Superiority Implementation, Concept Development, Global Picture and Strategy Development, NATO Resilience, NEW Climate Change, Strategic Foresight Analysis, and Defence Planning.

Full details of eligibility per labour category will be provided in the RFP document.

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3. Vendor Eligibility

- 3.1. Participation in this Procurement Opportunity is restricted to vendors from NATO member nations.
- 3.2. Vendors (partners and subcontractors) must hold a NATO or National SECRET Facility Security Clearance (FSC).
- 3.3. Contractor personnel performing services under the contract must be citizens of a NATO nation, possess at least a valid NATO SECRET level security clearance (exceptions will be identified per labour category), have appropriate professional training and experience in a related field (s).
- 3.4. Independent contractors/consultants without an FSC are not eligible.

- 4. Declaration of Eligibility:** Vendors are invited to review the requirements described herein and to register for participation through the appropriate national authority of the prime vendor's nation of origin. Vendors may form partnerships or sub-contractor relationships; however, all vendors, whether prime, partner, or sub-contractor, shall meet all identified eligibility requirements for participation. No independent contractors shall be considered unless they hold a valid and active Facilities Security Clearance.

Declarations of Eligibility shall be sent to hqsact.contracting@nato.int by **10 September 2026**, Eastern Standard Time, Norfolk, Virginia. E-mail subject shall include the Procurement Opportunity information along with company name (for example: **RFP-ACT-SACT-27-01 Company XYZ**).

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations. All eligible and responsible sources may submit a proposal, if and once RFP is published, which shall be considered by the ACT.

- 5. **Period of Performance:** Base contract period on or about 4 January 2027 – 31 December 2027 with up to four potential 12-month option periods. Individual labour categories shall identify the associated period of performance based on the expected duration of the requirement.
- 6. **Delivery Location:** HQ SACT, Norfolk VA
- 7. **Funding:** Estimated value 15M EUR annually
- 8. **Access to Solicitation Documentation**

Interested vendors, officially registered by national authorities with a Declaration of Eligibility, may participate in and receive the link to the solicitation documentation for this Procurement Opportunity by email when the solicitation is released on <https://www.act.nato.int/opportunities/contracting/>

9. Language of Solicitation and Bid Submission

- 9.1. Solicitation Documentation and Proposal Submission Language: English.

For the Financial Controller:

Tonya Bonilla Digitally signed by Tonya Bonilla
Date: 2026.07.17 08:27:50 -04'00'

Tonya BONILLA
HQ SACT Contracting Officer

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Annexes:

A: Declaration of Eligibility for NATO Competitive Procurement

B: Distribution List

End of Notification

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Annex A – Declaration of Eligibility for NATO Competitive Procurement

Date:

Declaration of Eligibility for NATO Competitive Procurement

To: ACT Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: RFP-ACT-SACT-27-01 Contractor Support to CDMS

With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

- Vendor Name:
- Address:
- Point of Contact / Title: Mr./Ms.:
- Email Address:
- Phone #:

I certify that this vendor has the necessary financial, technical, and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.

Extension to Other NCP Opportunities. In addition to the referenced project, this Declaration of Eligibility may be used for other ACT NCP opportunities and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

☐ Yes

☐ No

Note to Vendor: If "Yes" is checked, then present this Declaration of Eligibility for expressed interest in other ACT NCP Opportunities.

Signature

[Name of National Responsible Authority]

[insert Country of Origin]

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Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

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ANNEX to NOI RFP-IFB-SH-26-07: List of Potential Bidders already identified by SHAPE

APPENDIX A
NATO Open-Source Visualisation Analytics (NOVA) to SOFCOM

COMPANY	STREET	ZIP CODE & TOWN	EMAIL
Atreides Caseri Inc.	2900-500 Burrard Street	V6C 0A3 Vancouver BC, Canada	Rich Franko, rfranko@atreides.io
BITES Defense Aerospace Software Technologies	Mustafa Kemal Mah. Dumlupinar Bulvari, No:280/g Kat:4 No:411	06530, Çankaya Ankara / Türkiye	Demokan Demiray, demokan.demiray@bites.com.tr Bertug Arslanoglu, bertug.arslanoglu@bites.com.tr
ePati Cyber Technologies Inc.	Mersin Üniversitesi Çiftlikköy Kampüsü Teknopark İdari Binası Kat:4 No: 411	33343 Yenişehir Mersin / Türkiye	Ozkan Kirik, vonetim@epati.com.tr
Havelsan Hava Elektronik Sanayi ve Ticaret A.S.	Mustafa Kemal Mah. Şht. Öğretmen Şenay Aybuke Yalçın Cd. No:39	06510 Çankaya Ankara / Türkiye	Nezih Sisman, nsisman@havelsan.com.tr Murat Akbay, makbay@havelsan.com.tr
Smartronix, LLC (SMX)	44150 Smartronix Way, Suite 200	20636 Hollywood, MD USA	Shannon Tolliver (VP), stolliver@smxtech.us Tammy Wood (Sr. Contracts Specialist), twood@smxtech.us
Halcyon Days Consulting, LLC	10 Log Canoe Circle, Suite A	21666 Stevensville, MD USA	Ashley Hall (COO), ashley.hall@teamhdc.com

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