

NCIA Request for Information (RFI)



AGENTIC COMMUNICATION INFORMATION PLATFORM

RFI-190076-ACIP

NCIA/ACQ
Tuesday, 14 July 2026

NCIA Request for Information (RFI)

**To: Industry Partners
Distribution List**

1. The NATO Communications and Information Agency (NCIA) is conducting market research to identify qualified vendors and gather input to provide a capability for mobile devices for secure and end-to-end-encrypted communications and agentic information means. We hereby issue the attached Request for Information (RFI) RFI-190076-ACIP to solicit feedback from capable and interested industry partners.
2. This RFI is issued for planning purposes only and is not a request for bids. It is part of NCIA's effort to ensure it has a clear understanding of the marketplace, available capabilities, and potential acquisition strategies to deliver a capability for mobile devices for secure and end-to-end-encrypted communications and agentic information means.
3. We value your insight and invite you to:
 - a. Provide a response to the information requested at Annex A.
 - b. Share relevant corporate capabilities and experience;
 - c. Review and comment on our draft requirements (Annex B) with a view to providing recommendations for improving performance outcomes, competition, effectiveness and efficiency; and identifying any risks or concerns that should be considered during planning.
 - d. Provide your responses to the RFI questions in Annex C.
4. Submission instructions and additional details can be found in the enclosure to this RFI.
5. Only companies from a NATO member country can participate in or respond to this RFI (https://www.nato.int/cps/en/natohq/nato_countries.htm).
6. Should you have any questions or need clarification, please contact Adrian Lita, Senior Contracting Officer, at Adrian.Lita@ncia.nato.int
7. We thank you in advance for your time and input, and we look forward to engaging with you as we shape this potential acquisition.
8. **Annexes:**
 - Request for Information at Annex A
 - High-Level Summary of Requirements at Annex B
 - RFI Questions at Annex C
 - Distribution List at Annex D

Adrian Lita
Senior Contracting Officer (Consultant)

Table of Contents

REQUEST FOR INFORMATION	4
A. Introduction	4
B. Purpose.....	4
C. Background	4
D. Submission Instructions.....	4
E. Industry Engagement.....	5
F. Disclaimer	5
G. Use of Information Provided through Responses	5
H. RFI Point of Contact.....	6
Annex A – Requested Information.....	7
Annex B – High-Level Summary of NCIA Agentic Communications Information Platform (ACIP)	8
Annex C – RFI Questions	11
Annex D – Distribution List	12

REQUEST FOR INFORMATION

A. Introduction

1. The NATO Communications and Information Agency (NCIA) is conducting market research to identify potential sources and gather information regarding industry capabilities, through eliciting industry views on the envisioned request for an Agentic Communications Information Platform (ACIP) at Annex B - to inform the project requirements. This Request for Information (RFI) is issued solely for informational purposes and does not constitute a Request for Proposal (RFP), Request for Quotation (RFQ), or invitation for bid.

B. Purpose

1. The purpose of this RFI is to obtain input from industry to help inform the NCIA's acquisition planning. Responses to this RFI will assist in refining requirements, identifying capabilities, and shaping the strategy for any future solicitation.

C. Background

1. NCIA seeks to provide a solution that maintains persistent situational awareness and decision advantage by synthesizing critical strategic priorities and actionable intelligence from open-source data. The solution securely delivers unified requirements and high-priority critical alerts, providing operational open-source information directly to mobile devices like laptops and smartphones. Communications are to remain trusted, and protected with End-to-End Encryption (E2EE), while seamlessly integrating with future cloud environments through a data-centric security architecture that safeguards information.
2. The RFI seeks to elicit the view of industry partners on the scope of the envisioned services and facilitate the Agency's insight into best-in-class industry solutions, including current market capabilities, and pricing models of solutions offered.
3. A full list of questions that the Agency would like to canvass industry views on are contained within Annex C

D. Submission Instructions

1. Interested parties are invited to respond in accordance with the instructions below:
 - a. Submit responses via the email address in section H no later than **12:00 hours Central European Time (CET) on 27 July 2026.**
 - b. Responses should be submitted in PDF or Word format and must not exceed **10 pages**, including:
 - i. Responses to [Annex A](#), comments on [Annex B](#)
 - ii. Responses to the questions in [Annex C](#)excluding:
 - i. Cover page
 - ii. Company brochures or product literature (if included)
 - iii. Attachments such as past performance references

- c. Use the following subject line for submission
 - i. "Response to RFI— [Company Name]"

E. Industry Engagement

1. The NCIA does not envisage conducting further industry engagement following the receipt of RFI responses.
2. However, should this approach change, further information on additional RFIs and/or Industry Day events will be published through the NCIA '[Current Opportunities](#)' page and distributed via the National Delegations, NATEXs, and Embassies.

F. Disclaimer

1. This RFI is for planning and informational purposes only and shall not be construed as a solicitation or obligation on the part of the NCIA. The NCIA does not intend to award a contract based on responses to this RFI. Respondents are solely responsible for all costs incurred in responding to this RFI. The NCIA will consider and analyse all information received from this RFI and may use these findings to develop a future solicitation. The NCIA will consider all responses as confidential commercial information and will protect it as such.
2. NCIA reserves the right, at any time, to cancel this informal market survey, partially or in its entirety. No legal liability on the part of NCIA for payment of any sort shall arise and in no event will a cause of action lie with any prospective participant for the recovery of any costs incurred in connection with the preparation of documentation or participation in response hereto. All effort initiated or undertaken by prospective informal market survey participants shall be done considering and accepting this fact.

G. Use of Information Provided through Responses

1. Confidentiality of Responses

The NCIA may incorporate industry comments and responses, in part or in whole, into a future release of a solicitation. Should respondents include proprietary data in their responses that they do not wish to be disclosed to the public for any purpose, or used by NCIA (except for internal evaluation purposes), they must:

a. Mark the title page with the following legend:

This document includes data that shall not be disclosed outside NATO and shall not be duplicated, used, or disclosed – in whole or in part – for any purpose other than for NCIA internal evaluation purposes, unless otherwise expressly authorised by [insert company name]. This restriction does not limit the NCIA's right to use information contained in this data without restriction if it is obtained from another source. The data subject to this restriction are contained in sheets [insert numbers or other identification of sheets]

b. Mark each sheet of data it wishes to restrict with the following legend:

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this document.

H. RFI Point of Contact

1. Adrian Lita – Senior Contracting Officer (Consultant)
2. Adrian.Lita@ncia.nato.int

Annex A – Requested Information

1. Respondents are encouraged to provide the following information in their response:

a. Company Information

- i. Legal Business Name
- ii. Address
- iii. Website
- iv. Primary Point of Contact
- v. Email address
- vi. Size of organisation, including employee headcount and overall scale of operations.

b. Technical Capability

- i. Summary of relevant capabilities and past performance

c. Feedback and Recommendations

- i. Comments on the draft High-Level Summary of Requirements for NCIA Agentic Communications Information System (Annex B)
- ii. Responses to the RFI Questions in Annex C – RFI Questions
- iii. Innovations or alternatives
- iv. Rough Order Magnitude (ROM), including any assumptions upon which they are based

d. Questions or Concerns

- i. Risks, concerns, or barriers
- ii. Suggestions for risk mitigation or enhancing competition

Annex B – High-Level Summary of NCIA Agentic Communications Information Platform (ACIP)

Note: The NCIA is seeking industry feedback.

1. Background

NCIA seeks to provide a solution that maintains persistent situational awareness and decision advantage by synthesizing critical strategic priorities and actionable intelligence from open-source data. To empower executive decision-making, the proposed platform delivers an automated **Tipping and Cueing Service** strictly aligned with leadership's **Strategic Information Requirements (SIRs)**. This capability enables senior leaders to seamlessly interrogate complex, multi-source datasets, investigate emerging operational risks, and directly communicate strategic decisions and safety concerns across the enterprise.

2. Scope

The overall scope is to provide an Industrial Service for a secure end-to-end-encrypted Agentic Communications Information Platform (ACIP) for mobile devices. The service provider is invited to propose a service that includes, but is not limited to, the requests below.

1. The Integrated Industrial Provided “Software as a Service” should encompass:

- 1.1. Secure Cloud hosting;
- 1.2. End-to-End Post Quantum Cryptographic Encryption;
- 1.3. Training for NATO software administrator, as a “train the trainer” type of training;
- 1.4. Service Level Agreement (SLA) for Operations and Maintenance (O&M);
- 1.5. Costing for 100 and 3000 users

2. Mobile Agentic CIS tool should provide:

2.1. Digital Internal Team Messaging and Collaboration Platform:

- 2.1.1. Secure platform (TLS 1.3);
- 2.1.2. Post-quantum Cryptographic Encryption;
- 2.1.3. Operate in communications degraded environment;
- 2.1.4. Roll-based chat group management;

2.2. User access:

- 2.2.1. Web-based;
- 2.2.2. Mobile applications;
- 2.2.3. Provide administration control of user access, logs and configuration (e.g. Ability to customize briefs, workflows, adapt/ create AI-prompts to generate and categorize priority of alerts);

2.3. Automation:

- 2.3.1. Workflow automation: repeatable operational tasks and incident responses;
- 2.3.2. Native no-code/low-code workflow automation, multi-step conditional workflows;
- 2.3.3. AI automated analysis of pre-defined requirements and criteria, prioritizing data feeds based on a dynamically updating priorities;

2.4. Integration with:

- 2.4.1. Existing NATO Large Language Models (LLM) within the NATO infrastructure;

- 2.4.2. Agentic Publicly Available Information (PAI) and Commercially Available Information (CAI) static and real-time data sources with fused data relevant to NATO;
- 2.4.3. Providing AI bot interaction for users to interrogate multiple feeds of data;
- 2.4.4. Provide a single, synchronized, intent and high-priority critical alerts;
- 2.4.5. Agentic Artificial Intelligence (AI) processing of incoming data feeds to generate alerts, prioritise events, and trigger automated in response to high-priority alerts;
- 2.4.6. AI driven cross-examination, verification and validation of multiple independent data sources;

3. Envisaged Contractual Relationship

As stated in the Objectives section, the Agency envisages the ACIP to be provided by the successful Contractor in any subsequent NATO Competitive Procurement procedure.

4. Performance Requirements

System uptime $\geq 99.5\%$

5. Deliverables

The following table deliverables serves as an example that could be used in the proposed service. E.g.:

Deliverable	Description	Frequency	Format
Training	User training	Initially in bulk for all users and as required	Dedicated online sessions or on demand training courses through the tool
Training	Administrator training: "train the trainer"	Initially for all administrations and as required	Dedicated online sessions or on demand training courses through the tool
Documentation	User and administrator documentation	Updated as required	Online manuals or documentation to support training as required

6. Purchaser Furnished Equipment (PFE) / Information (PFI)

Nil – cloud-based service requested

7. Period of Performance

1 year with option to extend

8. Place of Performance

Cloud based solution required for access by global NATO users.

9. Mandatory clearance level:

Not applicable

Annex C – RFI Questions

In order for the NCIA to gain a greater understanding of market-leading ACIP and supporting services, please provide responses to the following questions.

Question Number	Question
1	Please provide any comments that you have on the High-Level Requirements in Annex B, including: - Risks, concerns, or barriers - Suggestions for risk mitigation or enhancing competition - Any innovations or alternatives - Clarification requests.
2	Please provide a summary of your company's current experience of delivering similar applications to customers operating in highly-regulated environments.
3	Please provide a summary of how your organisation maintains the security of its services, including technical, operational, and organisational controls. Where applicable, please reference any industry-recognised security standards or certifications.
4	Please describe your approach to the use of subcontractors or third parties in the delivery of the proposed solution and services, including, how security, compliance, and confidentiality requirements are applied to subcontractors.
5	Please explain your approach to responding to incidents 24/7.
6	Please explain your costing model and provide a ROM for 1 year and 5 years (considering any assumptions) for the envisioned Services.

Annex D – Distribution List

1. NATO Delegation (Attn: Investment Adviser)

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|-------------|---------------------|--------------------|
| 1. Albania | 12. Greece | 23. Poland |
| 2. Belgium | 13. Hungary | 24. Portugal |
| 3. Bulgaria | 14. Iceland | 25. Romania |
| 4. Canada | 15. Italy | 26. Slovakia |
| 5. Croatia | 16. Latvia | 27. Slovenia |
| 6. Czechia | 17. Lithuania | 28. Spain |
| 7. Denmark | 18. Luxembourg | 29. Sweden |
| 8. Estonia | 19. Montenegro | 30. Türkiye |
| 9. Finland | 20. Netherlands | 31. United Kingdom |
| 10. France | 21. North Macedonia | 32. United States |
| 11. Germany | 22. Norway | |

2. All NATEXs