

Notification of Intent - BOA Announcement
Method: Basic Ordering Agreement Plus (BOA+)
Cyber Threat Intelligence Analytics Project
NCI Agency Reference #: RFQ-CO-424281-CTI

Estimated Amount: 5,100,000.00 EUR

NOI Closing Date: 3 September 2025

Solicitation Release Date: Anticipated in October 2025

Solicitation Closing Date: Anticipated in November 2025

Contract Award Date: Anticipated in March 2026

Competition Type: BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of a state-of-the-art cyber threat analysis platform as well as services to implement the platform. The Contractor must build an updated and effective solution to receive existing commercial and specific internal feeds, perform the analysis and processing, and integrate to other existing cyber security systems to allow timely, accurate and effective use of the intelligence.

The list of prospective bidders is attached. Interested companies already holding an active Basic Ordering Agreement (BOA) with the NCI Agency may contact the point of contact below, to request inclusion on the list.

****Neo eProcurement Registration****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

NCI Agency Point of Contact
Line Sigh, Senior Contracting Officer

RFQ-CO-424281-CTI@ncia.nato.int

Annexes:

- A. Summary of Requirements
- B. Distribution List



C. List of Prospective Bidders

To : Distribution List

Subject : **Notification of Intent - BOA Announcement for Cyber Threat Intelligence Analytics Project**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- C.** NATO Investment Committee Decision Sheet, AC/4(PP)D/28636-ADD1

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1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Cyber Threat Intelligence Analytics Project, hereafter referred to as the "Project".
 2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
 3. The reference for this Project is RFQ-CO-424281-CTI, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
 4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
 5. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving the RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), **sent** by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 3 September 2025, which is 21 calendar days after the date of this letter.
 - a. In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
 - Company name
 - Company address
 - Point of Contact (PoC)
 - PoC email address
 - PoC telephone number

- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to RFQ-CO-424281-CTI@ncia.nato.int.
6. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
 7. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
 8. Bidders will be required to declare a bid validity of 3 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 3 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
 9. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED. However, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
 10. The successful bidder will be required to handle and store classified information up to the level of NATO RESTRICTED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract. Implementation of the technical solution is also required on high side (NS).
 11. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
 12. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

[Original Signed By]

Line Sigh
Senior Contracting Officer

Line
Sigh



Digitally signed
by Line Sigh
Date:
2025.08.13
16:19:12 +02'00'

Annex A – Summary of Requirements

Project No. 2022/0IS03005, CP9A3201

1. Project Objective

The project aims to establish a state-of-the-art cyber threat analysis platform. The Contractor shall build an updated and effective solution to receive existing commercial and specific internal feeds, perform the analysis and processing, and integrate to other existing cyber security systems to allow timely, accurate and effective use of the intelligence.

2. Scope of Work

The project encompasses the design, implementation, and licensing of a commercially off-the-shelf ('COTS') platform for the processing and ingestion of CTI data/information originating from different sources already existing in NATO. The work includes:

1. Refinement of Solution Requirements and design;
2. Any implementation activity (installation, configuration, ...) on required network segments with different classifications including NATO UNCLASSIFIED, NATO RESTRICTED and NATO SECRET;
3. Integration to existing systems for input / output flows and hosting infrastructure;
4. Documentation of the implemented solution (e.g. system manuals, administration manuals, user manuals, CIS descriptions, Service Level Agreements, etc.);
5. Support to testing and validation of the solution (i.e. FAT, SAT, and UAT) prior to final deployment;
6. Support to transitioning the implementation from the contractor to operations; and
7. Training on the new CTI capabilities, their operation and usage, and enhancements that these may bring in terms of doctrine (i.e. processes) and interoperability (i.e. ingestion/consumption of CTI data from other sources).

The expected outcome of this project is to have improved CTI handling and sharing capability by introducing automation, improved control and better visibility. This will be achieved through a state-of-the-art CTI capability that is integrated across NATO systems and entities.

This capability will be procured with BOA+ on a Firm Fixed Price Basis to the Lowest Priced Technically Compliant Bidder.

3. Period of Performance

The period of performance is expected to start in Q1 2026 and end in Q1 2029. It is important to note that this timeline represents the anticipated duration of the project and adjustments may be made as per the requirements of the solicitation process and the subsequent contractual arrangements.

4. Warranty and O&M Support

- a. Following acceptance of the final operational delivery, the contract will require warranty for any software delivered.
- b. The contract is expected to include O&M support following acceptance of the final operational delivery.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

NCI Agency – All NATEXs

Annex C – List of Prospective Bidders

Country	Vendor
Belgium	Accenture NV/SA
Belgium	COMPUTACENTER NV
Belgium	AEROSPACE LAB SA
Belgium	FUNKY DUCK BV
Belgium	Pentaquark SRL
Belgium	Kyndryl Belgium BV/SRL
Bulgaria	EnduroSat
Canada	Sabytel Technologies Inc.
Canada	Magnari Inc.
Canada	COMPUSULT LIMITED
Canada	GlobVision Inc.
Canada	MDA Geospatial Services Inc.
Canada	IT Chapter Inc.
Canada	SkyWatch Space Applications Inc.
Canada	Wyvern Incorporated
Canada	Heinle Solutions Inc.
Canada	EarthDaily Analytics
Croatia	KING ICT d.o.o. Zagreb
Czechia	SpaceKnow Inc., odstepny zavod
Denmark	PROTEAMS ApS
Denmark	Atea A/S
Denmark	Arbit Cyber Defence
Denmark	Integra Consult A/S
Denmark	Spaceline Labs ApS
Estonia	UAWTA OÜ
Estonia	Nortal AS
Finland	INSTA ADVANCE OY
Finland	Advenica Oy
Finland	Ambientia Oy
Finland	Piisku Ltd.
Finland	ICEYE Oy
Finland	Kuva Space Oy
Finland	Nixu Oyj
Finland	Second Nature Security Oy
Finland	Digia Finland Oy
Finland	Unikie Oy
Finland	Tietoevry Finland Oy
Finland	61N Solutions Oy
Finland	Marvel Consulting Group Oy
France	PRELIGENS

France	AIRBUS DEFENCE AND SPACE SAS
France	Marlink SAS
France	Telespazio France
France	Sopra Steria Group
Germany	CGI Deutschland B.V. & Co. KG
Germany	AWARE7 GmbH
Germany	ACME Portable Computer GMBH
Germany	GAF AG
Germany	NV5 Geospatial Solutions GmbH
Germany	WTG communication GmbH
Greece	WHITESTEPS TECHNOLOGIES S.A.
Greece	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
Greece	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
Greece	Uni Systems Information Technology Systems Commercial Single Member Societe Anonyme
Hungary	EURO ONE Szamitastechnikai ZrT.
Hungary	Sysman Information Technologies Co. Ltd.
Italy	e-GEOS S.p.A
Italy	Leonardo SpA
Italy	Moveax S.r.l.
Latvia	DATI Group SIA
Latvia	Datakom SIA
Lithuania	UAB Elsis TS
Luxembourg	SNOWBALL TECHNOLOGY S.a. R.L.
Netherlands	Firejob B.V.
Netherlands	Network Innovations B.V.
Netherlands	Science and Technology BV
Netherlands	Imagem NL B.V.
Netherlands	Enterprise Services Nederland B.V.
North Macedonia	Elikosoft Rade DOOEL
North Macedonia	Kabtel Dooel Skopje
Norway	Ambio AS
Norway	Marlink AS
Poland	JAKUSZ Sp. z o.o.
Poland	HERTZ SYSTEMS Ltd Sp. z o.o.
Poland	EXENCE SA
Poland	Vector Synergy Sp. z o. o.
Poland	TELDAT Sp.z.o.o. sp.k
Poland	DEVTALENTS SP. ZO.O.
Poland	NTT Poland Sp. z.o.o
Poland	ASSECO POLAND S.A.
Poland	HYPERVIEW SP. Z O.O.
Poland	SpyroSoft Solutions SA

Poland	Trafford IT sp. z o.o. sp.k.
Portugal	BRIDGE351
Portugal	Indra Sistemas Portugal S.A.
Portugal	ESRI Portugal
Romania	BETTER QUALITY ASSURANCE SRL
Romania	INTENSEC RO SRL
Romania	ARCTIC STREAM
Romania	MARCTEL - S.I.T. SRL
Romania	Eleven Access International Services SRL
Romania	BlueSpace Technology S.R.L.
Slovakia	InterWay, a.s.
Slovakia	SPOJNET s.r.o
Spain	DANIMA INGENIERÍA AMBIETNAL
Spain	NETMETRIX SOLUTIONS S.L.
Spain	AICOX Soluciones S.A.
Spain	GMV AEROSPACE AND DEFENCE S.A.U.
Spain	Hidesat Servicios Estrategicos SA
Spain	KRC Espanola S.A.
Spain	MECANICAS BOLEA S.A.
Spain	KRC Avionics Ingenieria y Apoyo, S.L.
Spain	FUTURE SPACE, S.A.
Spain	Sopra Steria Espana SA
Spain	INTEGRASYS
Spain	HI Iberia Ingenieria Y Proyectos SL
Sweden	Advenica AB
Sweden	Comex Electronics AB
Türkiye	CTech Information Technologies Ltd
Türkiye	OBSS Teknoloji A.S.
Türkiye	E4E Elektronik Mühendislik Yazılım Tasarım A.S.
Türkiye	MilSoft Yazılım Teknolojileri A.S.
Türkiye	Aydın Yazılım ve Elektronik Sanayi A.S. (AYESAS)
Türkiye	Forte Information Communication Technologies and Defense Industry A.S.
Türkiye	ONUR Yüksek Teknoloji A.S
Türkiye	STM Savunma Teknolojileri Mühendislik ve Ticaret A.S.
Türkiye	Barikat İnternet Güvenliği Bilisim Ticaret A.S.
Türkiye	ACS HABERLEŞME TEKNOLOJİLERİ A.Ş
Türkiye	ASELSAN NET ELEKTRONİK VE HAS.SIS.SAN.TIC.INS. VE TAAH. LTD.STİ
Türkiye	SmartICT Bilisim A.S.
United Kingdom	Datasumi Ltd
United Kingdom	Global Satellite VU Ltd.
United Kingdom	Total IA Ltd.
United Kingdom	Skytek Technology Ltd
United Kingdom	Paradigm Communication Systems Limited

United Kingdom	HEO Robotics UK Ltd.
United Kingdom	Metrea Mission Data Ltd.
United Kingdom	BAE Systems (Operations) Limited
United Kingdom	BELICISTA LTD (SA Group)
United States	BlackSky Global LLC.
United States	Cubic Digital Intelligence, Inc.
United States	Capella Space Corp
United States	Maxar Intelligence Inc.
United States	BlueWater Federal Solutions, Inc.
United States	Inonde LLC
United States	AIREON LLC
United States	Orgro, Inc.
United States	Planet Labs PBC
United States	Booz Allen Hamilton, Inc.
United States	Raytheon Technologies
United States	UltiSat, Inc.
United States	GLOBECOMM SYSTEMS INC.
United States	OMNI Consulting Solutions
United States	Leidos, Inc.
United States	Business Integra Technology Solutions, Inc.
United States	Boston Government Services, LLC
United States	Trace Systems Inc.
United States	Geodex Inc. dba Danti AI
United States	Umbra Lab, Inc.
United States	VALKYRIE ENTERPRISES, LLC
United States	Geospatial Consulting Group International
United States	Cerberus Cyber Solutions
United States	Trellix Public Sector LLC
United States	Persistent Systems LLC
United States	CALIBRE Systems, Inc.
United States	Regan Technologies Corporation
United States	Proxima Aerospace Corp.