



**NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)  
Pre-Solicitation Notice  
NATO Competitive Procurement**

**Provide Wireless Projects Implementation Management Authority (Wi IMA)**

**NCIA Reference #: RFQ-CO-424341-Wi IMA**

**Date of NPO Publication: 28/05/2026**

**Anticipated Solicitation Release Date: 06/07/2026**

**Anticipated Solicitation Closing Date: 11/08/2026**

**Anticipated Contract Award Date: 01/09/2026**

**Rough Order of Magnitude<sup>1</sup>: 1 MEUR**

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<sup>1</sup> This Rough Order of Magnitude is informational only and reflects NCIA's estimate. Actual contract value may vary based on competitive submissions.

## Introduction

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement ([link](#)). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a quotation, bid, or proposal, which shall be considered by the NCIA.

### 1. Title of Procurement Opportunity

Provision of Consultancy Services for Wireless Implementation Management Authority (Wi IMA).

### 2. Description of Requirement

Provide an Implementation Management Authority (IMA) role to co-ordinate the efforts of the various Territorial Host Nations involved with implementing the Beyond Line of Site Access Point (BLOS AP) programme.

#### a. Scope of Work

- i. The Consultant shall be responsible for the delivery of the defined tasks by the NCIA Wi IMA Project Manager and Maritime Business Unit Owner.
- ii. The scope of the project is to:
  - Provide human resources to act as a focal entity to the Strategic Commands and the 18 Territorial Host Nations that are participating in the programme to provide BRASS and BLOS Access Points.
  - Provide both internal and external structures to support the programme.
  - Provide support to all Wireless Maritime Communications Projects.
  - Provide ad-hoc support to all activities related to the National BRASS implementations, such as TBCE (Type B Cost Estimate) generation or review support, IFB (Invitation for Bid) preparation and evaluation and technical advice during project execution.

- Management and record of the releases of the BLOS AP Software to Nations.
- Support the development of Configuration Management (CM) Plan and Procedures for the BRASS/BLOS AP projects and ensure that project CM activities are carried out in accordance with established procedures and plans.
- Contribute to the development of service delivery and operation instructions to support the deployment of BRASS Enhancement 1 across the Alliance.

**b. Key Deliverables**

- i. Capture the current BRASS and BLOS AP projects baseline, in the relevant management tools (MS Project, ServiceNow, Visio, Excel).
- ii. Monitor the implementation of maritime projects to ensure they meet key technical, schedule and financial constraints. Report any forecasted exceptions to the Wi IMA PM on time.
- iii. Monitor execution of projects, proactively detect potential issues and trigger mitigating actions.
- iv. Prepare, organize and coordinate meetings, specifically the Maritime Implementation Working Group (MIWG) and BRASS Security Accreditation Board (SAB) meetings as well as bilateral meeting with Nations and NATO bodies.
- v. Prepare Minutes of the Meeting.
- vi. Maintain updated meeting records such as the Communication Plan, Issue Log and Action List. Issue meeting minutes and reports for follow-on actions.
- vii. Maintain updated the content of the maritime WEB Portal on NS Network Maritime web portal by evaluating the consistency and verify the correctness of the information, including the NS Lessons Learned WEB Portal.
- viii. Prepare project hand-over plans.
- ix. Prepare project deliverables such as Project/stage plans, Exception reports/plans, project management documents, end stage.
- x. Prepare project deliverables such as Project/stage plans, Exception reports/plans, project management documents, end stage reports, draft project related correspondence.
- xi. Ensure all project documents are complete, updated, and filed appropriately.

**c. Required Expertise**

- i. Have a university degree (minimum BSc) in Electronics Engineering, spectrum of practice from junior to senior responsibilities.
- ii. Have an official certification in at least one of the Project Management methodologies (PRINCE-2 and/or other project methodologies).
- iii. Broad knowledge with minimum 3 years' experience in project management of military CIS. Experience must include large scale projects through all phases and across wide geographical areas.
- iv. Recent experience (within the last 3 years) must include planning, design, installation, testing, and integration of CIS systems.
- v. Good knowledge of MS suite Office tools (MS Word, MS Excel, MS Access, MS Project and MS PowerPoint).

- vi. The incumbent is required to maintain a NATO SECRET clearance with the appropriate national authority for the duration of the contract.

**d. Period of Performance**

- i. The Period of Performance is anticipated to start in Q3 2026 and end in Q3 2029. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.
- ii. The requirement is for a consultant with demonstrated experience in maritime communication systems and aspects of project management to work full-time (38 hours) for a total duration of 36 man-months at NCIA facility in Braine l'Alleud location. It is anticipated that (up to 18 months) may be carried out at NCIA location(s) in Mons or Brussels.

**3. Vendor Eligibility**

- a. Participation in this Procurement Opportunity is restricted to vendors from participating NATO nations.
- b. This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.

**4. Access to Solicitation Documentation**

- a. Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:
  - i. Vendors must obtain a valid Declaration of Eligibility (DoE) through their National Authorities in order to be included in the Bidder's List and to participate should the solicitation be issued.
  - ii. A template of the DoE is provided in the Annex to this NPO for reference and completion.
  - iii. The prospective Bidder is responsible for arranging for their National Authority to complete the form. The signed DoE must be transmitted directly by the National Authority to the Point of Contact (PoC) identified in this NPO.
  - iv. The DoE must be received by NCIA's PoC not later than 18 June 2026, which is 20 calendar days after the date of this NPO.
  - v. Prospective Bidders are advised to initiate this process early, as NCIA cannot request or obtain a DoE on behalf of a prospective Bidder. Failure to ensure that a valid DoE has been received by the PoC may result in exclusion from the solicitation process.

## 5. Security Requirements

- a. This opportunity is classified as NATO SECRET (NS) and interested vendors are required to meet the above mentioned security level.

## 6. Language of Solicitation and Bid Submission

- a. Solicitation Documentation and Proposal Submission Language(s): English

## 7. Additional Engagement Opportunities

- a. The NCIA may organize the following engagement activities:
  - i. **Industry Day:** Not Applicable
  - ii. **Pre-Bid Conference:** Not Applicable

**End of Notification**

Date:

**Declaration of Eligibility for NATO Competitive Procurement<sup>2</sup>**

To: NCIA Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: Solicitation Number:

*This Declaration of Eligibility (DoE) must be read in conjunction with the Notice of Procurement Opportunity (NPO), or other applicable solicitation document, which may include opportunity-specific or additional DoE requirements.*

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:
  - a. **Vendor Name:**
  - b. **Address:**
  - c. **Point of Contact/Title:** Mr./Ms.:
  - d. **Email Address:**
  - e. **Phone #:**
2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is eligible to initiate the process required to be security cleared to up to *[insert NATO Security Classification]*.

\_\_\_\_\_  
Signature  
*[Name of National Responsible Authority]*  
*[insert Country of Origin]*

\_\_\_\_\_  
<sup>2</sup> The DoE should be substantially similar to this sample. Prospective Bidders should provide the relevant information about their company to their National Authority.

## **Annex A– Distribution List**

### **NATO Delegations:**

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Türkiye
Estonia	Netherlands	The United Kingdom
France	Norway	The United States
Germany		

### **Embassies in Brussels (Attn: Commercial Attaché):**

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Türkiye
Estonia	Netherlands	The United Kingdom
France	Norway	The United States
Germany		

**NATEXs listed above**

## Annex B– List of Prospective Bidders

Country	Supplier Name
Belgium	Telenet BV
Belgium	Accenture NV/SA
Belgium	PricewaterhouseCoopers Enterprise Advisory BV
Belgium	MAGNOBEL
Belgium	Global Tradecraft Intelligence
Belgium	EUROCITY SRL
Belgium	BT Global Services Belgium
Belgium	BRESCO SERVICES SCS
Belgium	Black Box Network Services NV
Belgium	COMPUTACENTER NV
Belgium	AEROSPACELAB SA
Belgium	FUNKY DUCK BV
Belgium	ST Engineering iDirect Europe CY NV
Belgium	Pentaquark SRL
Belgium	Ernst & Young Strategy and Transactions SRL/BV
Belgium	Plat4mation
Belgium	Kyndryl Belgium BV/SRL
Belgium	AGISKO BV
Belgium	Cancom Public BV
Belgium	C&V DEFENCE
Bulgaria	TechnoLogica EAD
Bulgaria	Lirex BG Ltd.
Bulgaria	EnduroSat
Canada	Sabytel Technologies Inc.
Canada	MDOS CONSULTING INC.
Canada	Magnari Inc.
Canada	COMPUSULT LIMITED
Canada	GlobVision Inc.
Canada	MDA Geospatial Services Inc.
Canada	IT Chapter Inc.
Canada	SkyWatch Space Applications Inc.
Canada	Wyvern Incorporated
Canada	Heinle Solutions Inc.
Canada	EarthDaily Analytics
Croatia	INFIGO IS d.o.o.
Croatia	CROATEL d.o.o.
Croatia	KING ICT d.o.o. Zagreb
Croatia	INsig2 d.o.o.
Croatia	Odasiljaci i veze d.o.o.
Croatia	Ericsson Nikola Tesla d.d.

Czechia	SpaceKnow Inc., odstepny zavod
Denmark	PROTEAMS ApS
Denmark	Atea A/S
Denmark	Arbit Cyber Defence
Denmark	Integra Consult A/S
Denmark	Spaceline Labs ApS
Estonia	UAWTA OÜ
Estonia	Nortal AS
Estonia	ATEA AS
Estonia	Cybexer Technologies 00
France	THALES SIX GTS FRANCE SAS
France	PRELIGENS
France	AIRBUS DEFENCE AND SPACE SAS
France	Marlink SAS
France	Telespazio France
France	Sopra Steria Group
France	UNSEENLABS SAS
France	IEC TELECOM EUROPE
France	Aldoria SAS
Germany	Bechtle GmbH
Germany	INTEC Industrie-Technik
Germany	EUROPEAN SPACE IMAGING GMBH
Germany	CGI Deutschland B.V. & Co. KG
Germany	AWARE7 GmbH
Germany	GBS TEMPEST & Service GmbH
Germany	jinit[ AG für digitale Kommunikation
Germany	ACME Portable Computer GMBH
Germany	GAF AG
Germany	Maltego Technologies GmbH
Germany	NV5 Geospatial Solutions GmbH
Germany	WTG communication GmbH
Germany	WBMAX GMBH
Germany	4strat GmbH
Germany	valantic NXT GmbH
Greece	WHITESTEPS Technologies S.A.
Greece	Ote (Hellenic Telecommunications Organization) S.A.
Greece	Interoperability Systems International Hellas S.A. (Scytalys Sa)
Greece	Uni Systems Information Technology Systems Commercial Single Member Societe Anonyme
Greece	Scytalys SA
Greece	NETCOMPANY SA GREEK BRANCH
Hungary	EURO ONE Szamitastechnikai Zrt.
Hungary	Kontron Hungary Kft.
Hungary	Sysman Information Technologies Co. Ltd.

Italy	SIPAL Spa
Italy	e-GEOS S.p.A
Italy	Leonardo SpA
Italy	Netgroup SpA
Italy	Moveax S.r.l.
Italy	Page Europa Srl
Italy	PORR GOVERNMENT SERVICES ITALY SRL
Italy	Almaviva Spa
Latvia	I SIA
Latvia	DATI Group SIA
Latvia	Datakom SIA
Lithuania	UAB Elsis TS
Luxembourg	SNOWBALL TECHNOLOGY S.a. R.L.
Netherlands	Firejob B.V.
Netherlands	Hart 4 Technology
Netherlands	Network Innovations B.V.
Netherlands	SIMAC ELECTRONICS B.V.
Netherlands	Science and Technology BV
Netherlands	Truedata BV
Netherlands	Imagem NL B.V.
Netherlands	Solitee B.V.
Netherlands	HET IT B.V.
Netherlands	Concanon BV
Netherlands	Eurotempest BV
Netherlands	KSC Satcom B.V.
Netherlands	Infinity IT B.V.
Netherlands	Enterprise Services Nederland B.V.
Netherlands	YaWorks BV
Norway	Airbus Defence and Space AS
Norway	Ambio AS
Norway	Fynd Reality AS
Norway	T-Kartor Norway AS
Norway	Marlink AS
Norway	PEXIP AS
Poland	JAKUSZ Sp. z o.o.
Poland	HERTZ SYSTEMS Ltd Sp. z o.o.
Poland	EXENCE SA
Poland	ISCG SP. Z O.O.
Poland	IURIDICO Legal & Financial Translations sp. z.o.o.
Poland	Vector Synergy Sp. z o.o.
Poland	Transition Technologies MS S.A
Poland	TELDAT Sp. z.o.o. sp.k
Poland	Comp S.A
Poland	DEVTALENTS SP. z.o.o.
Poland	NTT Poland Sp. z.o.o
Poland	ASSECO POLAND S.A.
Poland	HYPERVIEW SP. z.o.o.
Poland	SpyroSoft Solutions SA
Poland	Trafford IT sp. z o.o. sp.k.
Poland	ATEL ELECTRONICS SP. z.o.o.

Poland	SmartWays Sp. z o. o.
Poland	Fides Sp.z.o.o
Portugal	BRIDGE351
Portugal	BINNGRO LDA
Portugal	Warpcom Services, S.A.
Portugal	Link Consulting, Tecnologias de Informação, S.A.
Portugal	Indra Sistemas Portugal S.A.
Portugal	ESRI Portugal
Portugal	PartYard LTD
Romania	BETTER QUALITY ASSURANCE SRL
Romania	INTENSEC RO SRL
Romania	ARCTIC STREAM
Romania	MARCTEL - S.I.T. SRL
Romania	Kransz Wald Srl
Romania	Eleven Access International Services SRL
Romania	BlueSpace Techology S.R.L.
Romania	Deloitte Consultanta Srl
Romania	Prime Telecom Srl
Romania	SC GBC Exim S.R.L.
Romania	SC MAX BIROU PROIECTARE SRL
Romania	INTERACTIVE SOFTWARE SRL
Slovakia	Aliter Technologies a.s
Slovakia	InterWay, a.s.
Slovakia	SPOJNET s.r.o
Slovakia	Decent Cybersecurity s.r.o.
Spain	DANIMA INGENIERIA AMBIETNAL
Spain	DELOITTE CONSULTING, S.L.U.
Spain	Span d.d.
Spain	COTECO INFORMATICA INTERNACIONAL S.L.
Spain	NETMETRIX SOLUTIONS S.L.
Spain	THALES ESPAÑA SISTEMAS, S.A.U.
Spain	AICOX Soluciones S.A.
Spain	GMV AEROSPACE AND DEFENCE S.A.U.
Spain	Hisdesat Servicios Estrategicos SA
Spain	KRC Espanola S.A.
Spain	NTT Data Spain, S.L.U.
Spain	MECANICAS BOLEA S.A.
Spain	KRC Avionics Ingenieria y Apoyo, S.L.
Spain	FUTURE SPACE, S.A.
Spain	Sopra Steria Espana SA
Spain	INTEGRASYS
Spain	HI Iberia Ingenieria Y Proyectos SL
Spain	Software Quality Systems, SA
Türkiye	AELSAN ELEKTRONİK SANAYİ VE TİCARET A.S.
Türkiye	Simsoft Bilgisayar Teknolojileri Ltd
Türkiye	CTech Information Technologies Ltd
Türkiye	OBSS Teknoloji A.S.
Türkiye	ICterra Bilgi ve İletişim Teknolojileri San. ve Tic. A.S.
Türkiye	Biltek Uluslararası İnşaat Limited Şirketi
Türkiye	E4E Elektronik Mühendislik Yazılım Tasarım A.S.
Türkiye	MilSoft Yazılım Teknolojileri A.S.

Türkiye	Aydin Yazilim ve Elektronik Sanayi A.S. (AYESAS)
Türkiye	Forte Information Communication Technologies and Defense Industry A.S.
Türkiye	ONUR Yüksek Teknoloji A.S
Türkiye	STM Savunma Teknolojileri Mühendislik ve Ticaret A.S.
Türkiye	Barikat Internet Guvenligi Bilisim Ticaret A.S.
Türkiye	ACS HABERLEŞME TEKNOLOJİLERİ A.Ş
Türkiye	ASELSANNET ELEKTRONİK VE HAS.SIS.SAN.TIC.INS. VE TAAH. LTD.STI
Türkiye	SmartICT Bilisim A.S.
Türkiye	Savronik Elektronik Sanayi ve Tic A.S.
Türkiye	BEAM Teknoloji AS
Türkiye	INFODIF YAZILIM VE BILISIM TEKNOLOJILERI SANAYI VE TICARET A.S.
Türkiye	Ete Deney Egitim ve Degerlendirme Teknolojileri Anonim Sirketi
Türkiye	LOTEC TEKNOLOJI LIMITED SIRKETI
Türkiye	SDT Uzay ve Savunma Teknojileri A.S.
Türkiye	DT ILETISIM HIZMETLERI A.S
Türkiye	EKINOKS YAZILIM DONANIM ANONIM SIREKETI
Türkiye	PULSETRONICS MUHENDISLIK A.S.
Türkiye	ULAK Haberlesme A.S.
Türkiye	ORBITEL TELEKOMUNIKASYON ILETISIM HIZ. DIS TIC. LTD. STI.
Türkiye	TUBITAK BILGEM
Türkiye	LEONARDO TURKEY HAVACILIK SAVUNMA VE GUVENLIK SISTEMLERI A.S.
Türkiye	Endorfyn Teknoloji A.Ş
United Kingdom	TELEDYNE UK Ltd
United Kingdom	Spektrum Management Group Ltd
United Kingdom	Datasumi Ltd
United Kingdom	C4I SYSTEMS LIMITED
United Kingdom	Global Satellite VU Ltd.
United Kingdom	Total IA Ltd.
United Kingdom	Skytek Technology Ltd
United Kingdom	Nexor Limited
United Kingdom	Paradigm Communication Systems Limited
United Kingdom	HEO Robotics UK Ltd.
United Kingdom	Metrea Mission Data Ltd.
United Kingdom	Global RadioData Communications Ltd
United Kingdom	BAE Systems (Operations) Limited
United Kingdom	Helyx Secure Information Systems Limited
United Kingdom	BELICISTA LTD (SA Group)
United Kingdom	CBSbutler Holdings Ltd.
United Kingdom	ENTSERV UK LIMITED, T/A DXC TECHNOLOGY
United Kingdom	CJ COMMUNICATIONS
United Kingdom	ComponentSource Limited
United Kingdom	Whitetree Group Limited
United States	Datum Systems Inc.
United States	Pifinity, Inc. DBA StorageHawk
United States	BlackSky Global LLC.
United States	Cubic Digital Intelligence, Inc.

United States	Capella Space Corp
United States	Maxar Intelligence Inc.
United States	BlueWater Federal Solutions, Inc.
United States	Inonde LLC
United States	AIREON LLC
United States	Orgro, Inc.
United States	Planet Labs PBC
United States	Sea Tel Inc., dba Cobham SATCOM
United States	Booz Allen Hamilton, Inc.
United States	Raytheon Technologies
United States	Tivix, Inc.
United States	UltiSat, Inc.
United States	GLOBECOMM SYSTEMS INC.
United States	OMNI Consulting Solutions
United States	Leidos, Inc.
United States	EMW Inc.
United States	Comtech Satellite Network Technologies, Inc.
United States	Business Integra Technology Solutions, Inc.
United States	Boston Government Services, LLC
United States	Arrow Shield Dynamics, LLC
United States	Accelera Solutions, Inc.
United States	NMH Tech, Inc.
United States	Trace Systems Inc.
United States	Geodex Inc. dba Danti AI
United States	Umbra Lab, Inc.
United States	VALKYRIE ENTERPRISES, LLC
United States	Geospatial Consulting Group International
United States	Nova C2 LLC
United States	Pike Consultants LLC
United States	Cerberus Cyber Solutions
United States	Mission Microwave Technologies, LLC
United States	Trellix Public Sector LLC
United States	BAE Systems Information and Electronic Systems Integration Inc.
United States	Persistent Systems LLC
United States	CALIBRE Systems, Inc.
United States	Regan Technologies Corporation
United States	MA Federal, Inc.
United States	Airbus DS Government Solutions, Inc.
United States	Proxima Aerospace Corp.
United States	A.B. Closing Corporation (DBA Kavaliro)
United States	MTN Government Solutions LLC
United States	ADVANCED PROGRAMS INC
United States	Orbital Sidekick, Inc
United States	McBride Consulting LLC