



Joint Force Training Centre  
Command Group

Bydgoszcz | POLAND



**NOTIFICATION OF PROCUREMENT OPPORTUNITY (NOPO)**  
Pre-Solicitation Notice  
NATO Competitive Procurement

**BLENDED WORKFORCE SUPPORT ARRANGEMENT  
CONTRACTORS**

**JFTC Reference #: RFP-ACT-JFTC 16-26**

Date of NOPO Publication: 06/05/2026

Anticipated Solicitation Release Date: 28/05/2026

To be adjusted based on internal approval timeline

Anticipated Solicitation Closing Date: 11/09/2026

To be adjusted based on final release date

Anticipated Contract Award Date: 30/09/2026

To be adjusted based on final release date

**Point of Contact:**

Joint Force Training Centre

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Contracting Officer

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## **Introduction**

Joint Force Training Centre (JFTC) intends to award contract(s) for two distinct contractor functions as part of the Blended Workforce Support Arrangement, namely Opponent Forces Maritime Operations Analyst and Content Analyst MEL/MIL SME. The JFTC hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement. This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Partial bidding is permitted.

Bidders are invited to review the requirements described herein and to register for participation through the appropriate national authority of the prime bidders's nation of origin. Bidders may form partnerships or sub-contractor relationships, however all vendors, whether prime, partner or sub-contractor shall meet all identified eligibility requirements for participation.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a proposal, which shall be considered by the JFTC.

## **1. Title of Procurement Opportunity**

Blended Workforce Support Arrangement Contractors.

## **2. Description of Requirement**

The Joint Force Training Centre (JFTC), located in Bydgoszcz, Poland, conducts training and exercises for the NATO Command Structure (NCS) and NATO Force Structure (NFS) to ensure operational ability and interoperability in a variety of environments.

The Training and Exercise Division (TED) delivers combined and joint training and exercises. Mainly static and distributed, as well as single and multi-echelon, for tactical and operational level headquarters, staff and forces in the full spectrum of NATO operations. JFTC may assume the responsibility of the Officer Directing Exercise (ODE) for various exercises, i.e. NOBLE JOLT (NOJO), LOYAL LEDA (LOLE), LOYAL DOLOS (LODO). NOJO is a logistics and sustainment centric Computer Assisted Exercise/Command Post Exercise (CAX/CPX) that will train JLSGNP. LOLE and LODO are land domain tactical level Computer Assisted Exercises/Command Post Exercises (CAX/CPX) that will train relevant headquarters from the NFS in the Warfighting Corps role. Additionally, JFTC may support the NATO GEORGIA (NAGE) exercise(s).

This NOPO solicits bids to establish Commercial Personnel Service contract(s) for SMEs support for multi-domain and functional focus areas in support of TED. The following SMEs will be part of the solicitation:

- Opponent Forces Maritime Operations Analyst
- Content Analyst MEL/MIL SME

The resulting contract will be the Commercial Personnel Services Contract in accordance with the JFTC Special Terms and Conditions for Commercial Personnel Services Contracts; as such it will be a Level of Effort contract with a maximum limit or fraction thereof as set forth in the Statement of Work.

Contract period of performance: The period of performance consists of a base period (2026) and four annual option periods.

## **3. Vendor Eligibility**

**3.1.** Participation in this Procurement Opportunity is restricted to bidders from participating nations. Bidders from other than participating nations shall be excluded from serving as prime contractor or subcontractor.

**3.2.** Bidders (partners and subcontractors) must hold a NATO Facility Security Clearance (FSC). The Proposed team must hold NATO SECRET clearance.

## **4. Access to Solicitation Documentation**

Interested bidders, officially registered by national authorities with Declaration of Eligibility may participate to and receive the solicitation documentation for this Procurement Opportunity by email when the solicitation is released.

**5. Language of Solicitation and Bid Submission**

Solicitation Documentation and Proposal Submission Language(s): English

**6. Additional Engagement Opportunities**

Not applicable.

Ryszard Piasecki

JFTC Contracting Officer

**Annexes:**

A: Declaration of Eligibility for NATO Competitive Procurement

B: Distribution List

**End of Notification**

## Annex A – Declaration of Eligibility for NATO Competitive Procurement

Date:

### Declaration of Eligibility for NATO Competitive Procurement

To: JFTC Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: RFP-ACT-JFTC 06-26 for Blended Workforce Support Arrangement  
Contractors.

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

**a. Vendor Name:**

**b. Address:**

**c. Point of Contact/Title: Mr./Ms.:**

**d. Email Address:**

**e. Phone #:**

2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.
3. **Extension to Other NCP Opportunities<sup>1</sup>**. In addition to the referenced project, this Declaration of Eligibility may be used for other JFTC NCP opportunities and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

Yes

No

<sup>1</sup> Note to Vendor: If "Yes" is checked, then present this Declaration of Eligibility for expressed interest in other JFTC NCP Opportunities

Signature  
*[Name of National Responsible Authority]*  
*[insert Country of Origin]*

## **Annex B – Distribution List**

### **NATO Delegations:**

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

### **Embassies in Brussels (Attn: Commercial Attaché):**

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

