

To: All Prospective Bidders

Subject: Invitation For Bids – IFB-42604171-SINBAD – PROJECT SINBAD STEP 2: PROVISION OF 24/7 ANALYTIC INDICATORS AND WARNING (I&W) ALERT SERVICE

References: A. [General Bidding Instructions](#)

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in a Invitation For Bids (hereafter referred to as the “Solicitation”), for the provision of: PROJECT SINBAD STEP 2: PROVISION OF 24/7 ANALYTIC INDICATORS AND WARNING (I&W) ALERT SERVICE
2. The award will be based on the best value evaluation methodology in accordance with the selection criteria set forth in the *Project-Specific Book I: Bidding Instructions*.
3. The bid closing date and time for this Solicitation is Monday, 08 June 2026 at **12:00 hours Central European Time (CET)**. Please ensure that your submission reaches the NCIA before this date and time, as late submissions may not be considered.
4. Enclosed with this cover letter is the Solicitation package that includes all relevant attachments necessary to prepare a bid:
 - 4.1. Book I: Bidding Instructions
 - a. General Bidding Instructions
 - b. Project-Specific Bidding Instructions
 - 4.2. Book II: Prospective Contract:
 - a. Part I: Schedule of Supply and Services (Bidding Sheets)
 - b. Part II: Contract Special Provisions
 - c. Part III: Contract General Provisions
 - d. Part IV: Statement of Work and its Attachments
5. The security classification of this Solicitation is NATO UNCLASSIFIED. This Solicitation remains the property of the NCIA and shall be protected in accordance with the applicable national security regulations.
6. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this Solicitation, informing the NCIA of your company’s intention to bid. Your company is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.
7. Questions regarding this Solicitation shall be submitted using the dedicated Questions and Answer Form (Appendix B to the Project-Specific Book I) and in accordance with the Book I: Bidding Instructions.

8. The NCIA reserves the right to cancel, withdraw, or suspend this Solicitation at any time in its entirety without incurring any repercussions, or liabilities. The NCIA bears no liability for Solicitation preparation costs.
9. The reference for this Solicitation is IFB-42604171-SINBAD, and all correspondence concerning this Solicitation shall reference this number.
10. The Point of Contact for this Solicitation is Adrian LITA, NCIA Contracting Officer who may be reached at: IFB-42604171-SINBAD@ncia.nato.int
11. In accordance with the NATO Management of Non-Classified NATO Information policy (*internal NATO reference: C-M(2002)60*), this Solicitation shall not be published on the internet.

For the Chief of Acquisition:

JeanLuc Guellec Digitally signed by JeanLuc Guellec
Date: 2026.05.11 09:05:09 +02'00'
NATO Communications and Information

Jean-Luc Guellec
Principal Contracting Officer

Enclosures:

- Attachment A To IFB-42604171-SINBAD: Acknowledgement of Receipt of Solicitation
- Attachment B to IFB-42604171-SINBAD: Distribution List
- Attachment C to IFB-42604171-SINBAD: Bidders List

**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION**

Attached separately as a PDF form.



**ATTACHMENT B.
DISTRIBUTION LIST - IFB-42604171-SINBAD**

NATO Delegation (Attn: Infrastructure Adviser):

- | | | |
|-------------|---------------------|--------------------|
| 1. Albania | 12. Greece | 23. Poland |
| 2. Belgium | 13. Hungary | 24. Portugal |
| 3. Bulgaria | 14. Iceland | 25. Romania |
| 4. Canada | 15. Italy | 26. Slovakia |
| 5. Croatia | 16. Latvia | 27. Slovenia |
| 6. Czechia | 17. Lithuania | 28. Spain |
| 7. Denmark | 18. Luxembourg | 29. Sweden |
| 8. Estonia | 19. Montenegro | 30. Türkiye |
| 9. Finland | 20. Netherlands | 31. United Kingdom |
| 10. France | 21. North Macedonia | 32. United States |
| 11. Germany | 22. Norway | |

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**ATTACHMENT C.
FINAL BIDDER'S LIST - IFB-42604171-SINBAD**

| # | Country | Nominated Bidders – APSS Marketplace |
|----|-------------|--|
| 1 | Belgium | Accenture NV/SA |
| 2 | Belgium | AEROSPACELAB SA |
| 3 | Belgium | FUNKY DUCK BV |
| 4 | Bulgaria | Lirex BG Ltd. |
| 5 | Canada | COMPUSULT LIMITED |
| 6 | Canada | EarthDaily Analytics |
| 7 | Canada | Ecopia AI |
| 8 | Canada | GlobVision Inc. |
| 9 | Canada | MDA Geospatial Services Inc. |
| 10 | Canada | SkyWatch Space Applications Inc. |
| 11 | Canada | Wyvern Incorporated |
| 12 | Czechia | SpaceKnow Inc., odstepny zavod |
| 13 | Denmark | Spaceline Labs ApS |
| 14 | Finland | ICEYE Oy |
| 15 | Finland | Kuva Space Oy |
| 16 | France | AIRBUS DEFENCE AND SPACE SAS |
| 17 | France | PRELIGENS |
| 18 | France | Telespazio France |
| 19 | France | THALES SIX GTS FRANCE SAS |
| 20 | France | UNSEENLABS SAS |
| 21 | Germany | EUROPEAN SPACE IMAGING GMBH |
| 22 | Germany | GAF AG |
| 23 | Germany | NV5 Geospatial Solutions GmbH |
| 24 | Italy | e-GEOS S.p.A |
| 25 | Netherlands | Science and Technology BV |
| 26 | Netherlands | Solitee B.V. |
| 27 | Slovakia | Aliter Technologies a.s |
| 28 | Slovakia | Decent Cybersecurity s.r.o. |
| 29 | Spain | GMV AEROSPACE AND DEFENCE S.A.U. |
| 30 | Türkiye | ACS HABERLEŞME TEKNOLOJİLERİ A.Ş |
| 31 | Türkiye | A SELSAN ELEKTRONİK SANAYİ VE TİCARET A.S. |
| 32 | Türkiye | Aydın Yazılım ve Elektronik Sanayi A.S. (AYESAS) |
| 33 | Türkiye | CTech Information Technologies Ltd |
| 34 | Türkiye | Ete Deney Eğitim ve Değerlendirme Teknolojileri Anonim Şirketi |

| | | |
|----|----------------|---|
| 35 | Türkiye | INFODIF YAZILIM VE BILISIM TEKNOLOJILERI SANAYI VE TICARET A.S. |
| 36 | Türkiye | OBSS Teknoloji A.S. |
| 37 | Türkiye | SDT Uzay ve Savunma Teknojileri A.S. |
| 38 | Türkiye | TUBITAK BILGEM |
| 39 | United Kingdom | BAE Systems (Operations) Limited |
| 40 | United Kingdom | Datasumi Ltd |
| 41 | United Kingdom | Global Satellite VU Ltd. |
| 42 | United Kingdom | Helyx Secure Information Systems Limited |
| 43 | United Kingdom | HEO Robotics UK Ltd. |
| 44 | United Kingdom | Skytek Technology Ltd |
| 45 | United States | AIREON LLC |
| 46 | United States | BlackSky Global LLC. |
| 47 | United States | BlueWater Federal Solutions, Inc. |
| 48 | United States | Booz Allen Hamilton, Inc. |
| 49 | United States | Capella Space Corp |
| 50 | United States | Cubic Digital Intelligence, Inc. |
| 51 | United States | Geodex Inc. dba Danti AI |
| 52 | United States | GLOBECOMM SYSTEMS INC. |
| 53 | United States | Inonde LLC |
| 54 | United States | Leidos, Inc. |
| 55 | United States | Maxar Intelligence Inc. |
| 56 | United States | Planet Labs PBC |
| 57 | United States | UltiSat, Inc. |
| 58 | United States | Umbra Lab, Inc. |



ATTACHMENT A
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION

Please complete, sign, and return by email by the bid closing date and time to:

I, the undersigned, as an authorized representative of the company, acknowledge receipt of the Solicitation referenced in the header of this form, along with all enclosures, on .

PLEASE TICK THE APPROPRIATE BOX:

- As of this date, without commitment on the company's part, I intend to submit a bid.
- I do not intend to submit a bid.
- I am reviewing the Solicitation requirements and will notify you of my decision via email as soon as possible.

SIGNATURE DATE

SIGNATURE OF AUTHORIZED REPRESENTATIVE

COMPANY

PRINTED NAME

TITLE