



**To:** All Prospective Bidders

**Subject:** Invitation For Bids – IFB-CO-424239 – Data Centre Modules – Indefinite Delivery, Indefinite Quantity (IDIQ), for the provision of containerised, modular Data Centre capabilities.

**References:** **A.** [General Bidding Instructions](#)  
**B.** Notification of Intent, NCIA/ACQ/2026/06689

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in a Invitation For Bids (hereafter referred to as the “Solicitation”), for the provision of: Data Centre Modules – Indefinite Delivery, Indefinite Quantity (IDIQ), for the provision of containerised, modular Data Centre capabilities.
2. The award will be based on the best value evaluation methodology in accordance with the selection criteria set forth in the *Project-Specific Book I: Bidding Instructions*.
3. The bid closing date and time for this Solicitation is **Thursday, 11 June 2026 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches the NCIA before this date and time, as late submissions may not be considered.
4. Enclosed with this cover letter is the Solicitation package that includes all relevant attachments necessary to prepare a bid:
  - 4.1. Book I: Bidding Instructions
    - a. General Bidding Instructions
    - b. Project-Specific Bidding Instructions
    - c. Appendix A – Administrative Certificates
    - d. Appendix B – Questions and Answers Form
    - e. Appendix D – Corporate Experience Reference (CER)
    - f. Appendix E – Contractor Performance Questionnaire (CPQ)
  - 4.2. Book II: Prospective Contract:
    - a. Part I: Contract Signature Page
    - b. Part II: Contract Special Provisions
    - c. Part III: Contract General Provisions
    - d. Part IV: Statement of Work
5. The security classification of this Solicitation is NATO UNCLASSIFIED, for the IDIQ. Notwithstanding, some Task Orders may be classified up to S3CRET, and bidders must have the appropriate clearance when submitting a proposal. This Solicitation remains the property of the NCIA and shall be protected in accordance with the applicable security regulations.
6. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this Solicitation, informing the NCIA of your

company's intention to bid. Your company is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

7. Questions regarding this Solicitation shall be submitted using the dedicated Questions and Answer Form (Appendix B to the Project-Specific Book I) and in accordance with the Book I: Bidding Instructions.
8. The NCIA reserves the right to cancel, withdraw, or suspend this Solicitation at any time in its entirety without incurring any repercussions, or liabilities. The NCIA bears no liability for Solicitation preparation costs.
9. The reference for this Solicitation is IFB-CO-424239, and all correspondence concerning this Solicitation shall reference this number.
10. The Point of Contact for this Solicitation is Pedro Mendes, NCIA Contracting Officer who may be reached at: [IFBCO424239DCModules@ncia.nato.int](mailto:IFBCO424239DCModules@ncia.nato.int)
11. In accordance with the NATO Management of Non-Classified NATO Information policy (*internal NATO reference: C-M(2002)60*), this Solicitation shall not be published on the internet.

For the Chief of Acquisition:

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Pedro Mendes  
Contracting Officer

Enclosures:

- Attachment A to IFB-CO-424239: Acknowledgement of Receipt of Solicitation
- Attachment B to IFB-CO-424239: Distribution List
- Attachment C to IFB-CO-424239: Bidders List



**ATTACHMENT A.  
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION**

*Attached separately as a PDF form.*



**ATTACHMENT B.  
DISTRIBUTION LIST - IFB-CO-424239**

**NATO Delegation (Attn: Infrastructure Adviser):**

- |             |                     |                    |
|-------------|---------------------|--------------------|
| 1. Albania  | 12. Greece          | 23. Poland         |
| 2. Belgium  | 13. Hungary         | 24. Portugal       |
| 3. Bulgaria | 14. Iceland         | 25. Romania        |
| 4. Canada   | 15. Italy           | 26. Slovakia       |
| 5. Croatia  | 16. Latvia          | 27. Slovenia       |
| 6. Czechia  | 17. Lithuania       | 28. Spain          |
| 7. Denmark  | 18. Luxembourg      | 29. Sweden         |
| 8. Estonia  | 19. Montenegro      | 30. Türkiye        |
| 9. Finland  | 20. Netherlands     | 31. United Kingdom |
| 10. France  | 21. North Macedonia | 32. United States  |
| 11. Germany | 22. Norway          |                    |

**All NATEXs**

**ATTACHMENT C.  
FINAL BIDDER'S LIST - IFB-CO-424239**

#	Country	Nominated Bidders
1	Belgium	ACCENTURE
2	Belgium	AMAZON DATA SERVICES BELGIUM
3	Belgium	ATOS BELGIUM
4	Belgium	BRESCO SERVICES BELGIUM
5	Belgium	CANCOM PUBLIC SRL
6	Belgium	CISCO SYSTEMS BELGIUM
7	Belgium	COMPUTACENTER
8	Belgium	DELL
9	Belgium	Fit IT NV
10	Belgium	HEWLETT-PACKARD ENTERPRISE BELGIUM
11	Belgium	IBM BELGIUM
12	Belgium	MICROSOFT
13	Belgium	NOKIA BELL NV
14	Belgium	ORACLE BELGIUM
15	Belgium	PALO ALTO NETWORKS BELGIUM
16	Belgium	PRICEWATERHOUSECOOPER (PWC) ENTERPRISE ADVISORY
17	Belgium	PROXIMUS
18	Belgium	SAVACO
19	Bulgaria	Lirex BG" OOD
20	Bulgaria	Telelink Business Services
21	Canada	Deloitte
22	Canada	Denvr
23	Canada	MDOS Consulting
24	Canada	Sabytel Technologies Inc.
25	Croatia	KING ICT d.o.o
26	Czechia	Aricoma Systems a.s.
27	France	CORDON ELECTRONICS
28	France	INEO
29	France	THALES SIX GTS FRANCE SAS
30	Germany	Bechtle GmbH & Co. KG
31	Germany	CGI Deutschland B.V. & Co. KG
32	Germany	genua GmbH
33	Germany	Norrenbrock Technik GmbH & Co. KG
34	Germany	PwC Strategy& (Germany) GmbH
35	Germany	Red Reply GmbH
36	Germany	Schwarz Digits Defense GmbH & Co. KG
37	Germany	Schwarz Digits Defense GmbH & Co. KG
38	Germany	Steep GmbH
39	Greece	Scytalys S.A.
40	Italy	ALMAVIVA Spa

41	Italy	PAGE EUROPA Srl
42	Italy	Sirti Digital Solutions S.p.A
43	Netherlands	DXC Technology BV
44	Netherlands	NCIM Groep BV
45	Netherlands	Solitee B.V.
46	Netherlands	TransforTec BV
47	Norway	Airbus Defence and Space AS
48	Norway	Marlink AS
49	Norway	Sopra Steria AS
50	Poland	AODC Sp. z o. o.
51	Poland	FAST Group Sp. z o. o.
52	Poland	SILTEC Sp. z o. o.
53	Poland	Vector Synergy Sp. z o. o.
54	Romania	SC ERNST & YOUNG SRL
55	Slovenia	Aliter Technologies, a. s.
56	Spain	Indra Sistemas S.A.
57	Türkiye	Canfen İnşaat A.Ş.
58	Türkiye	Doğuş İnşaat ve Ticaret A.Ş.
59	Türkiye	Dorce Prefabrik Yapi ve Insaat Sanayi Ticaret A.S.
60	Türkiye	Limak İnşaat Sanayi ve Ticaret Anonim Şirketi GOP Şubesi
61	Türkiye	Nurol İnşaat ve Ticaret Anonim Şirketi
62	Türkiye	ORBİTEL Telekomünikasyon İletişim Hiz.Dış Tic.Ltd.Şti.
63	Türkiye	Serban İnşaat Sanayi ve Ticaret Anonim Şirketi
64	Türkiye	STM Savunma Teknolojileri Mühendislik ve Ticaret A.Ş.
65	Türkiye	TUBITAK BILGEM
66	Türkiye	ULAK Haberleşme A.Ş.
67	United Kingdom	Boxxe Limited
68	United Kingdom	INFINITI IT LIMITED
69	United Kingdom	Reply Limited
70	United Kingdom	Shield Reply Ltd
71	United Kingdom	Spektrum Management Group
72	United Kingdom	Telent Technology Services
73	United States	Leidos, Inc.
74	United States	M.C. Dean, Inc.
75	United States	Modular Management Group, Inc.
76	United States	Regan Technologies Corporation
77	United States	Schneider Electric Federal, Inc.
78	United States	UNICOM Government, Inc