

Email: IFB-CO-424322-SOF@ncia.nato.intNCIA/ACQ/2026/06965
Tuesday, 07 April 2026

To: All Prospective Bidders

Subject: Request For Proposals – RFP-CO-424322-SOF – Community of Interest (Col) Services Installations to SOF C2

References: A. [General Bidding Instructions](#)
B. Notification of Intent, NCIA/ACQ/2026/06784

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in a Request For Proposals (hereafter referred to as the “Solicitation”), for the provision of: installation and basic (standard) configuration of selected Community of Interest (Col) Services (approximately 20), formerly referred to as Functional Area Services. These software applications, including associated databases and dependencies, will be deployed across elements of the SOF C2 CIS capability, including the Mission Anchor Function (MAF) and Deployable Points of Presence (DPoPs) supporting the Special Operations Component Command (SOCC), its Forward element (SOCC FWD), Special Operations Task Group (SOTG), Special Operations Planning Liaison Element (SOPL), Special Operations Liaison Element (SOLE), and Special Operations Liaison Officers (SOLO). The Col Services will also be installed on SOF C2 CIS training and reference systems. The scope additionally includes contributions to the preparation of End User Device (EUD) Golden Images and the provision of twelve (12) weeks of Early Life Support (ELS). The scope does not include the development, customisation, or operational use of COI Services, nor the provision of hardware, connectivity, or training.
2. The award will be based on the best value evaluation methodology in accordance with the selection criteria set forth in the *Project-Specific Book I: Bidding Instructions*.
3. The bid closing date and time for this Solicitation is **Friday, 15 May 2026 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches the NCIA before this date and time, as late submissions may not be considered.
4. Enclosed with this cover letter is the Solicitation package that includes all relevant attachments necessary to prepare a bid:
 - 4.1. Book I: Bidding Instructions
 - a. General Bidding Instructions
 - b. Project-Specific Bidding Instructions

- 4.2. Book II: Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work and Annexes

5. The security classification of this Solicitation is NATO UNCLASSIFIED. This Solicitation remains the property of the NCIA and shall be protected in accordance with the applicable national security regulations.

6. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this Solicitation, informing the NCIA of your company's intention to bid. Your company is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

7. Questions regarding this Solicitation shall be submitted using the dedicated Questions and Answer Form (Appendix B to the Project-Specific Book I) and in accordance with the Book I: Bidding Instructions.


8. The NCIA reserves the right to cancel, withdraw, or suspend this Solicitation at any time in its entirety without incurring any repercussions, or liabilities. The NCIA bears no liability for Solicitation preparation costs.

9. The reference for this Solicitation is RFP-CO-424322-SOF, and all correspondence concerning this Solicitation shall reference this number.

10. The Point of Contact for this Solicitation is Raymond Darnell, NCIA Senior Contracting Officer who may be reached at: IFB-CO-424322-SOF@ncia.nato.int

11. In accordance with the NATO Management of Non-Classified NATO Information policy (*internal NATO reference: C-M(2002)60*), this Solicitation shall not be published on the internet.

For the Chief of Acquisition:

Tiago Brito  Digitally signed
by Tiago Brito
Date: 2026.04.07
10:24:46 +02'00'

Tiago Brito
Senior Contracting Officer



Enclosures:

Attachment A To RFP-CO-424322-SOF: Acknowledgement of Receipt of Solicitation

Attachment B to RFP-CO-424322-SOF: Distribution List

Attachment C to RFP-CO-424322-SOF: Bidders List



**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION**

Attached separately as a PDF form.



**ATTACHMENT B.
DISTRIBUTION LIST – RFP-CO-424322-SOF**

NATO Delegation (Attn: Infrastructure Adviser):

- | | | |
|-------------|---------------------|--------------------|
| 1. Albania | 12. Greece | 23. Poland |
| 2. Belgium | 13. Hungary | 24. Portugal |
| 3. Bulgaria | 14. Iceland | 25. Romania |
| 4. Canada | 15. Italy | 26. Slovakia |
| 5. Croatia | 16. Latvia | 27. Slovenia |
| 6. Czechia | 17. Lithuania | 28. Spain |
| 7. Denmark | 18. Luxembourg | 29. Sweden |
| 8. Estonia | 19. Montenegro | 30. Türkiye |
| 9. Finland | 20. Netherlands | 31. United Kingdom |
| 10. France | 21. North Macedonia | 32. United States |
| 11. Germany | 22. Norway | |

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NOMINATED BIDDERS POC'S

**NCIA PCO
NCIA PM
SHAPE**

**ATTACHMENT C.
FINAL BIDDER'S LIST - RFP-CO-424322-SOF**

Nation	Nominated Bidder(s)
Belgium	NTT BELGIUM
Belgium	ATOS BELGIUM
Belgium	AGISKO BV
Belgium	BREVCO SERVICES
Belgium	Fortinet
Belgium	Ernst & Young Advisory Services
Belgium	HEWLETT-PACKARD ENTERPRISE BELGIUM
Belgium	PRICEWATERHOUSECOOPER (PWC) ENTERPRISE ADVISORY
Bulgaria	Telelink Business Services EAD
Canada	MDOS Consulting
Croatia	KING ICT d.o.o
France	THALES SIXT SAS
Germany	CGI Deutschland B.V. & Co. KG
Greece	Scytalys S.A.
Greece	Hellenic Telecommunications Organization S.A. (OTE)
Italy	PAGE EUROPA Srl
Netherlands	DXC Technology B.V.
Norway	Airbus Defence and Space AS
Romania	ARCTIC STREAM SA.
Slovakia	BNK Solution s.r.o.
Spain	GMV AEROSPACE AND DEFENCE S.A.U.
Spain	ALTIA CONSULTORES, S.A.
Türkiye	ASELSAN ELEKTRİK SANAYİ TICARET A.S
Türkiye	MIA TEKNOLOJİ A.S.
Türkiye	TUBITAK BILGEM
Türkiye	BILGE ADAM YAZILIM VE TEKNOLOJİ A.S.
Türkiye	STM Savunma Teknolojileri Mühendislik ve Tic A.S.
United Kingdom	Spektrum Management Group Ltd
United Kingdom	Boxxe Limited
United Kingdom	L.A. International Computer Consultants Limited
United Kingdom	Deloitte LLP
United Kingdom	LABRYS TECHNOLOGIES LTD
United Kingdom	Rowden Technologies Limited
USA	Altgrove LLC



ATTACHMENT A
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION

*Please complete, sign, and return by email by the bid closing date and time to:
IFB-CO-424322-SOF@ncia.nato.int*

I, the undersigned, as an authorized representative of the company, acknowledge receipt of the Solicitation referenced in the header of this form, along with all enclosures, on .

PLEASE TICK THE APPROPRIATE BOX:

- As of this date, without commitment on the company's part, I intend to submit a bid.
- I do not intend to submit a bid.
- I am reviewing the Solicitation requirements and will notify you of my decision via email as soon as possible.

SIGNATURE DATE

SIGNATURE OF AUTHORIZED REPRESENTATIVE

COMPANY

PRINTED NAME

TITLE