

## NCIA Request for Information (RFI)



### NISRF GIS DATA MANAGEMENT SERVICE

RFI-186975-GIS\_DMS

## NCIA Request for Information (RFI)

**To: Industry Partners  
Distribution List**

1. The NATO Communications and Information Agency (NCIA) is conducting market research to identify qualified vendors and gather input on a service to support the NATO Intelligence Surveillance Reconnaissance Force (NISRF) and provide them with a Geographic Information System (GIS) data management service. We hereby issue the attached Request for Information (RFI) **RFI-186975-GIS\_DMS** to solicit feedback from capable and interested industry partners.
2. This RFI is issued for planning purposes only and is not a request for bids. It is part of NCIA's effort to ensure it has a clear understanding of the marketplace, available capabilities, and potential acquisition strategies to deliver NISRF the data management service in support of their Intelligence Production Capacity Alignment.
3. We value your insight and invite you to:
  - a. Provide a response to the information requested at Annex A.
  - b. Share relevant corporate capabilities and experience;
  - c. Review and comment on our draft requirements (Annex B) with a view to providing recommendations for improving performance outcomes, competition, effectiveness and efficiency; and identifying any risks or concerns that should be considered during planning.
  - d. Provide your responses to the RFI questions in Annex C.
4. Submission instructions and additional details can be found in the enclosure to this RFI.
5. Only companies from a NATO member country can participate in or respond to this RFI ([https://www.nato.int/cps/en/natohq/nato\\_countries.htm](https://www.nato.int/cps/en/natohq/nato_countries.htm)).
6. Should you have any questions or need clarification, please contact Adrian Lita, Senior Contracting Officer, at [Adrian.Lita@ncia.nato.int](mailto:Adrian.Lita@ncia.nato.int)
7. We thank you in advance for your time and input, and we look forward to engaging with you as we shape this potential acquisition.
8. **Annexes:**
  - Request for Information at Annex A
  - High-Level Summary of Requirements at Annex B
  - RFI Questions at Annex C
  - Distribution List at Annex D

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## REQUEST FOR INFORMATION

### A. Introduction

1. The NATO Communications and Information Agency (NCIA) is conducting market research to identify potential sources and gather information regarding industry capabilities, through eliciting industry views on the envisioned services for the NISRF GIS data management service outlined at Annex B - to inform the project requirements. This Request for Information (RFI) is issued solely for informational purposes and does not constitute a Request for Proposal (RFP), Request for Quotation (RFQ), or invitation for bid.

### B. Purpose

1. The purpose of this RFI is to obtain input from industry to help inform the NCIA's acquisition planning. Responses to this RFI will assist in refining requirements, identifying capabilities, and shaping the strategy for any future solicitation.

### C. Background

1. NCIA seeks to provide a NISRF GIS data management service to NISRF to support their Processing, Exploitation and Dissemination (PED) process, both for federated and organic PED.
2. This NISRF GIS data management service will support, maintain, manage, develop, and advise the NISRF with various GIS applications, workflows, scripts and services.
3. The Service is envisaged to contain several key capabilities, including: development of dedicated tools, manage data synchronization with external entities, and maintain NISRF GIS dashboards, portals and applications.
4. A High-Level Summary of the GIS data management service requirements are contained within Annex B.
5. The RFI seeks to elicit the view of industry partners on the scope of the envisioned services and facilitate the Agency's insight into best-in-class industry solutions, including current market capabilities, and pricing models of Services offered.
6. A full list of questions that the Agency would like to canvass industry views on are contained within Annex C

### D. Submission Instructions

1. Interested parties are invited to respond in accordance with the instructions below:
  - a. Submit responses via the email address in section H no later than **12:00 hours Central European Time (CET) on 30 April 2026.**
  - b. Responses should be submitted in PDF or Word format and must not exceed **10 pages**, including:
    - i. Responses to [Annex A](#), comments on [Annex B](#)
    - ii. Responses to the questions in [Annex C](#)excluding:
    - i. Cover page

- ii. Company brochures or product literature (if included)
  - iii. Attachments such as past performance references
- c. Use the following subject line for submission
  - i. "Response to RFI-186975-GIS\_DMS – [Company Name]"

## E. Industry Engagement

1. The NCIA does not envisage conducting further industry engagement following the receipt of RFI responses.
2. However, should this approach change, further information on additional RFIs and/or Industry Day events will be published through the NCIA '[Current Opportunities](#)' page and distributed via the National Delegations, NATEXs, and Embassies.

## F. Disclaimer

1. This RFI is for planning and informational purposes only and shall not be construed as a solicitation or obligation on the part of the NCIA. The NCIA does not intend to award a contract based on responses to this RFI. Respondents are solely responsible for all costs incurred in responding to this RFI. The NCIA will consider and analyse all information received from this RFI and may use these findings to develop a future solicitation. The NCIA will consider all responses as confidential commercial information and will protect it as such.
2. NCIA reserves the right, at any time, to cancel this informal market survey, partially or in its entirety. No legal liability on the part of NCIA for payment of any sort shall arise and in no event will a cause of action lie with any prospective participant for the recovery of any costs incurred in connection with the preparation of documentation or participation in response hereto. All effort initiated or undertaken by prospective informal market survey participants shall be done considering and accepting this fact.

## G. Use of Information Provided through Responses

### 1. Confidentiality of Responses

The NCIA may incorporate industry comments and responses, in part or in whole, into a future release of a solicitation. Should respondents include proprietary data in their responses that they do not wish to be disclosed to the public for any purpose, or used by NCIA (except for internal evaluation purposes), they must:

**a. Mark the title page with the following legend:**

*This document includes data that shall not be disclosed outside NATO and shall not be duplicated, used, or disclosed – in whole or in part – for any purpose other than for NCIA internal evaluation purposes, unless otherwise expressly authorised by [insert company name]. This restriction does not limit the NCIA's right to use information contained in this data without restriction if it is obtained from another source. The data subject to this restriction are contained in sheets [insert numbers or other identification of sheets]*

**b. Mark each sheet of data it wishes to restrict with the following legend:**

*Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this document.*

## **H. RFI Point of Contact**

1. Adrian Lita – Senior Contracting Officer (Consultant)
2. Adrian.Lita@ncia.nato.int

## Annex A – Requested Information

1. Respondents are encouraged to provide the following information in their response:

**a. Company Information**

- i. Legal Business Name
- ii. Address
- iii. Website
- iv. Primary Point of Contact
- v. Email address
- vi. Size of organisation, including employee headcount and overall scale of operations.

**b. Technical Capability**

- i. Summary of relevant capabilities and past performance

**c. Feedback and Recommendations**

- i. Comments on the draft High-Level Summary of Requirements for NISRF GIS data management service (Annex B)
- ii. Responses to the RFI Questions in Annex C – RFI Questions
- iii. Innovations or alternatives
- iv. Rough Order Magnitude (ROM), including any assumptions upon which they are based

**d. Questions or Concerns**

- i. Risks, concerns, or barriers
- ii. Suggestions for risk mitigation or enhancing competition

## Annex B – High-Level Summary of Requirements for the NISRF Geographic Information System (GIS) data management service

Note: The NCIA is seeking industry feedback.

### 1. Background

The NATO Communications and Information Agency (NCIA) aims to support the NISRF with their GIS data management requirements.

NCIA requires a contractual mechanism that comprises of best-in-class industry solutions to provide this type of data management services for NISRF.

### 2. Scope

The overall scope of the NISRF GIS data management service is to provide support with the development, management, and sustainment of the NCIA provided geospatial solutions for the NISRF.

The service provider is invited to propose a service that includes, but is not limited to, the requests below.

- a. Develop ArcGIS ModelBuilder models, services, tools, python utilities and scripts.
- b. Manage and maintain ARCGIS databases, services and data access permissions
- c. Manage and maintain ARCGIS operational data, layers, (map) services, workflows, templates, dashboard, portals, service and user accounts
- d. Create and maintain Topographic-, hydrographic-, aeronautical-, intelligence-, and imagery base maps at NISRF
- e. Advise NISRF staff on Geospatial Data Management and (Arc) GIS technology matters.

### 3. Envisaged Contractual Relationship

As stated in the Objectives section, the Agency envisages the NISRF GIS data management service capability to be provided by the successful Contractor in any subsequent NATO Competitive Procurement procedure.

### 4. Performance Requirements/ Service Level Agreements

The service should encompass, but is not limited to, the following type of service provisions. The service provider is invited to propose a comprehensive service that complies with the objectives for NISRF.

- a. Working hours: office hours
- b. Reporting: weekly
- c. Service Progress Meeting: quarterly

**5. Deliverables**

The following table deliverables serves as an example that could be used in the proposed service. E.g.:

<b>Deliverable</b>	<b>Description</b>	<b>Frequency</b>	<b>Format</b>
Database security matrix	A comprehensive document mapping user roles to data access levels.	Quarterly Update	Word
Data dictionary	Updated documentation of all tables, fields, and spatial references.	On-going	Word
Incident Log	Updated documentation of all tables, fields, and spatial references.	Monthly / As Needed	Word
Configuration Management report	A document detailing the current configuration of the services, dashboards etc, and a track record of the changes	Monthly	Word

**6. Purchaser Furnished Equipment (PFE) / Information (PFI)**

Access to CIS infrastructure as required at NISRF and NCIA

**7. Period of Performance**

3-year period.

**8. Place of Performance**

The NCIA is requesting the service to be provided at the following locations:

- NCIA The Hague, The Netherlands
- NISRF Sigonella, Italy

**9. Mandatory clearance level:**

Due to the nature of the systems to be operated and classified data, any resources the service is provided need to have a NATO S#cret security clearance.

## Annex C – RFI Questions

In order for the NCIA to gain a greater understanding of market-leading NISRF GIS data management service to support their Processing, Exploitation and Dissemination (PED) process, both for federated and organic PED please provide responses to the following questions in your response:

Question Number	Question
1	<p>Please provide any comments that you have on the High-Level Requirements in Annex B, including:</p> <ul style="list-style-type: none"> <li>- Risks, concerns, or barriers</li> <li>- Suggestions for risk mitigation or enhancing competition</li> <li>- Any innovations or alternatives</li> <li>- Clarification requests.</li> </ul>
2	<p>Please provide a summary of your relevant (NISRF) GIS data management service, in relation to the scope of the High-Level Requirements stated in Annex B,</p>
4	<p>Please provide a description of how you envisage to provide the GIS Data management service for NISRF for a period of 3 years. (resources, provision of service in The Hague and Sigonella, deliverables etc)</p>
5	<p>Please provide a summary of your company's past experience of delivering similar Services to customers operating in highly-regulated environments, e.g. police, defence</p>
6	<p>Please provide a summary of how your organisation maintains the security of its services, including technical, operational, and organisational controls. Where applicable, please reference any industry-recognised security standards or certifications.</p>
7	<p>Please describe your approach to the use of subcontractors or third parties in the delivery of the proposed solution and services, including, how security, compliance, and confidentiality requirements are applied to subcontractors.</p>
8	<p>Please explain your costing model and provide a ROM (considering any assumptions) for the envisioned Services, including.</p>

## Annex D – Distribution List

### 1. NATO Delegation (Attn: Investment Adviser)

- |             |                     |                    |
|-------------|---------------------|--------------------|
| 1. Albania  | 12. Greece          | 23. Poland         |
| 2. Belgium  | 13. Hungary         | 24. Portugal       |
| 3. Bulgaria | 14. Iceland         | 25. Romania        |
| 4. Canada   | 15. Italy           | 26. Slovakia       |
| 5. Croatia  | 16. Latvia          | 27. Slovenia       |
| 6. Czechia  | 17. Lithuania       | 28. Spain          |
| 7. Denmark  | 18. Luxembourg      | 29. Sweden         |
| 8. Estonia  | 19. Montenegro      | 30. Türkiye        |
| 9. Finland  | 20. Netherlands     | 31. United Kingdom |
| 10. France  | 21. North Macedonia | 32. United States  |
| 11. Germany | 22. Norway          |                    |

### 2. All NATEXs