



**To:** All Prospective Bidders

**Subject:** Invitation For Bids – IFB-CO-42602163 – eAirC2

**References:** A. [General Bidding Instructions](#)  
B. Notification of Procurement Opportunity, NCIA/ACQ/2026/06764

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in a Invitation For Bids (hereafter referred to as the “Solicitation”), for the provision of: Data Platform for eAirC2 Scope of Work.
2. The award will be based on the best value evaluation methodology in accordance with the selection criteria set forth in the *Project-Specific Book I: Bidding Instructions*.
3. The bid closing date and time for this Solicitation is **Monday, 04 May 2026 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches the NCIA before this date and time, as late submissions may not be considered.
4. Enclosed with this cover letter is the Solicitation package that includes all relevant attachments necessary to prepare a bid:
  - 4.1. Book I: Bidding Instructions
    - a. General Bidding Instructions
    - b. Project-Specific Bidding Instructions
  - 4.2. Book II: Prospective Contract:
    - a. Part I: Contract Signature Page
    - b. Part I: Schedule of Supply and Services
    - c. Part II: Contract Special Provisions
    - d. Part III: Contract General Provisions
    - e. Part IV: Statement of Work with Annex A
5. The security classification of this Solicitation is NATO UNCLASSIFIED. This Solicitation remains the property of the NCIA and shall be protected in accordance with the applicable security regulations.
6. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this Solicitation, informing the NCIA of your company’s intention to bid. Your company is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.



Questions regarding this Solicitation shall be submitted using the dedicated Questions and Answer Form (Appendix B to the Project-Specific Book I) and in accordance with the Book I: Bidding Instructions.

8. The NCIA reserves the right to cancel, withdraw, or suspend this Solicitation at any time in its entirety without incurring any repercussions, or liabilities. The NCIA bears no liability for Solicitation preparation costs.
9. The reference for this Solicitation is IFB-CO-42602163, and all correspondence concerning this Solicitation shall reference this number.
10. The Point of Contact for this Solicitation is Mr Martin Steenwege, NCIA Contracting Officer who may be reached at: [IFB-CO-42602163@ncia.nato.int](mailto:IFB-CO-42602163@ncia.nato.int)
11. In accordance with the NATO Management of Non-Classified NATO Information policy (*internal NATO reference: C-M(2002)60*), this Solicitation shall not be published on the internet.

For the Chief of Acquisition:

**Katharina Schwarz** Digitally signed by  
Katharina Schwarz  
Date: 2026.03.27  
18:37:25 +01'00'

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Katharina Schwarz  
Principal Contracting Officer

Enclosures:

- Attachment A To IFB-CO-42602163: Acknowledgement of Receipt of Solicitation
- Attachment B to IFB-CO-42602163: Distribution List



**ATTACHMENT A.  
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION**

*Attached separately as a PDF form.*



**ATTACHMENT B.  
DISTRIBUTION LIST - IFB-CO-42602163**

**NATO Delegation (Attn: Infrastructure Adviser):**

1. Albania
2. Belgium
3. Bulgaria
4. Canada
5. Croatia
6. Czechia
7. Denmark
8. Estonia
9. Finland
10. France
11. Germany
12. Greece
13. Hungary
14. Iceland
15. Italy
16. Latvia
17. Lithuania
18. Luxembourg
19. Montenegro
20. Netherlands
21. North Macedonia
22. Norway
23. Poland
24. Portugal
25. Romania
26. Slovakia
27. Slovenia
28. Spain
29. Sweden
30. Türkiye
31. United Kingdom
32. United States



**All NATEXs**



**ATTACHMENT A**  
**ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION**

*Please complete, sign, and return by email by the bid closing date and time to:*

I, the undersigned, as an authorized representative of the company, acknowledge receipt of the Solicitation referenced in the header of this form, along with all enclosures, on .

PLEASE TICK THE APPROPRIATE BOX:

- As of this date, without commitment on the company's part, I intend to submit a bid.
- I do not intend to submit a bid.
- I am reviewing the Solicitation requirements and will notify you of my decision via email as soon as possible.

\_\_\_\_\_  
SIGNATURE DATE

\_\_\_\_\_  
SIGNATURE OF AUTHORIZED REPRESENTATIVE

\_\_\_\_\_  
COMPANY

\_\_\_\_\_  
PRINTED NAME

\_\_\_\_\_  
TITLE