



NCIA/ACQ/2026/06992
Wednesday, 22 April 2026

To: All Prospective Bidders

Subject: Invitation For Bids – IFB-CO-422181-ASNMC – Advanced SATCOM Network Management Capability (ASNMC)

References:

- A. [General Bidding Instructions](#)
- B. Notification of Intent, NCIA/ACQ/2025/06658 dated 21 March 2025
- C. Request for Bidder Views, NCIA/ACQ/2025/07492 dated 5 November 2025
- D. Request for Bidder Views Amendment N° 1, NCIA/ACQ/2026/06931 dated 27 March 2026

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in an Invitation For Bids (hereafter referred to as the “Solicitation”), for the provision of: technology refresh for the existing Advanced SATCOM Network Management Capability (ASNMC) system, and its significant enhancement to support additional NATO static and deployable satellite ground terminals.
2. The award will be based on the best value evaluation methodology in accordance with the selection criteria set forth in the *Project-Specific Book I: Bidding Instructions*.
3. The bid closing date and time for this Solicitation is Wednesday, 15 July 2026 at **12:00 hours Central European Time (CET)**. Please ensure that your submission reaches the NCIA before this date and time, as late submissions may not be considered.
4. Enclosed with this cover letter is the Solicitation package that includes all relevant attachments necessary to prepare a bid:
 - 4.1. Book I: Bidding Instructions
 - a. General Bidding Instructions
 - b. Project-Specific Bidding Instructions
 - 4.2. Book II: Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work with System Requirement Specification
5. The security classification of this Solicitation is NATO UNCLASSIFIED. This Solicitation remains the property of the NCIA and shall be protected in accordance with the applicable national security regulations.
6. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this Solicitation, informing the NCIA of your company's intention to bid. Your company is not bound by its initial decision and if you

decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

7. Questions regarding this Solicitation shall be submitted using the dedicated Questions and Answer Form (Appendix B to the Project-Specific Book I) and in accordance with the Book I: Bidding Instructions.
8. The NCIA reserves the right to cancel, withdraw, or suspend this Solicitation at any time in its entirety without incurring any repercussions, or liabilities. The NCIA bears no liability for Solicitation preparation costs.
9. The reference for this Solicitation is IFB-CO-422181-ASNMC, and all correspondence concerning this Solicitation shall reference this number.
10. The Point of Contact for this Solicitation is Ms Viktorija Navikaitė, NCIA Senior Contracting Officer who may be reached at: IFB-CO-422181-ASNMC@ncia.nato.int
11. In accordance with the NATO Management of Non-Classified NATO Information policy (*internal NATO reference: C-M(2002)60*), this Solicitation shall not be published on the internet.

For the Chief of Acquisition:

**Viktorija
Navikaite** Digitally signed by
Viktorija Navikaite
Date: 2026.04.22
15:39:34 +02'00'

Viktorija Navikaitė
Senior Contracting Officer

Enclosures:

- Attachment A to IFB-CO-422181-ASNMC: Acknowledgement of Receipt of Solicitation
- Attachment B to IFB-CO-422181-ASNMC: Distribution List
- Attachment C to IFB-CO-422181-ASNMC: Bidders List



**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION**

Attached separately as a PDF form.



**ATTACHMENT B.
DISTRIBUTION LIST - IFB-CO-422181-ASNMC**

NATO Delegation (Attn: Infrastructure Adviser):

- | | | |
|-------------|-----------------|--------------------|
| 1. Albania | 11. Greece | 21. Portugal |
| 2. Belgium | 12. Hungary | 22. Romania |
| 3. Bulgaria | 13. Iceland | 23. Slovakia |
| 4. Canada | 14. Italy | 24. Slovenia |
| 5. Croatia | 15. Latvia | 25. Spain |
| 6. Czechia | 16. Lithuania | 26. Türkiye |
| 7. Denmark | 17. Luxembourg | 27. United Kingdom |
| 8. Estonia | 18. Netherlands | 28. United States |
| 9. France | 19. Norway | |
| 10. Germany | 20. Poland | |

NATEXs of the above listed Participating Countries

**ATTACHMENT C.
FINAL BIDDER'S LIST - IFB-CO-422181-ASNMC**

#	Country	Nominated Bidders
1	Belgium	BREVCO SERVICES
2	Belgium	CISCO SYSTEMS BELGIUM
3	Belgium	EVIDEN BELGIUM
4	Belgium	SKYLINE COMMUNICATIONS
5	Belgium	ST ENGINEERING iDIRECT (EUROPE) CY NV
6	Belgium	NEXAT
7	Belgium	BT GLOBAL SERVICES BELGIUM
8	Canada	Calian Ltd.
9	Croatia	AMPHINICY d.o.o. za računalne aktivnosti i zastupanje
10	Estonia	Nortal AS
11	France	Thales SIX GTS France
12	France	Kratos Communications
13	France	Airbus Defence and Space SAS
14	France	Actia Aerospace
15	Germany	CGI Deutschland B.V. & Co. KG
16	Germany	T-Systems International GmbH
17	Germany	Frequentis Comsoft GmbH
18	Germany	NSSL Global GmbH
19	Greece	Hellenic Telecommunications Organisation S.A.
20	Italy	Telespazio S.p.A.
21	Italy	Leonardo S.p.A.
22	Italy	Page Europa S.r.l.
23	Norway	Airbus Defence and Space AS
24	Norway	Marlink AS
25	Poland	Vector Synergy Sp. z o. o.
26	Slovakia	Aliter Technologies, a.s.
27	Slovakia	FREQUENTIS Solutions & Services s.r.o.
28	Spain	GMV AEROSPACE AND DEFENCE S.A.U
29	Spain	AICOX SOLUCIONES S.A.U.
30	Spain	Integrasys SA
31	Spain	Indra Sistemas S.A.
32	Spain	Indra Espacio, S.L.U
33	Netherlands	Solitee B.V.
34	Netherlands	Network Innovations B.V.
35	Netherlands	Rohde & Schwarz Benlux B.V.
36	Türkiye	Aselsan Elektronik Sanayi ve Ticaret A.Ş.
37	Türkiye	OBSS Teknoloji AŞ
38	Türkiye	Profen Teknoloji San. Ve Tic. A.Ş.
39	Türkiye	SDT Uzay ve Savunma Teknolojileri A.Ş.
40	Türkiye	E4E Elektronik Mühendislik Yazılım Tasarım A.Ş.
41	Türkiye	PALS Elektronik San. Ve Tic. A.Ş.
42	Türkiye	CTech Bilişim Teknolojileri San.ve Tic. A.Ş.
43	Türkiye	Evre Müşavir Mühendislik A.Ş.
44	United Kingdom	PA Consulting



#	Country	Nominated Bidders
45	United Kingdom	Vodafone Group Enterprise Limited
46	United Kingdom	Network Innovations US & UK Government
47	United Kingdom	Boxxe Limited
48	United Kingdom	CGI IT UK LTD.
49	United Kingdom	Deloitte LLP
50	United Kingdom	L.A. International Computer Consultants Limited
51	United Kingdom	Spektrum Management Group Ltd
52	United Kingdom	HUGHES NETWORK SYSTEMS LIMITED
53	United Kingdom	BAE Systems (Operations) Ltd
54	United States	Serco Inc.
55	United States	DataPath, Inc.
56	United States	Altagrove LLC
57	United States	Telecommunication Support Services, Inc. (DBA TSS Solutions)
58	United States	NIC4, Inc. dba Network Innovations U.S. Government (NIUSG)
59	United States	Artel, LLC
60	United States	UltiSat, Inc.
61	United States	Globecomm Systems, Inc.



ATTACHMENT A
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION

*Please complete, sign, and return by email within seven (7) calendar days
from the date of this Solicitation to: IFB-CO-422181-ASNMC*

I, the undersigned, as an authorized representative of the company,
acknowledge receipt of the Solicitation referenced in the header of this form, along
with all enclosures, on .

PLEASE TICK THE APPROPRIATE BOX:

- As of this date, without commitment on the company's part, I intend to submit a bid.
- I do not intend to submit a bid.
- I am reviewing the Solicitation requirements and will notify you of my decision via email as soon as possible.

SIGNATURE DATE

SIGNATURE OF AUTHORIZED REPRESENTATIVE

COMPANY

PRINTED NAME

TITLE