



**NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)**  
**Pre-Solicitation Notice**  
**NATO Competitive Procurement**

Air Command and Control Information System Increment 2 (AirC2IS Inc2)  
Planner

NCIA Reference #: **IFB-CO-115768-AIRC2ISINC2**

Date of NPO Publication: 06/02/2026

Anticipated Solicitation Release Date: 31/03/2026

Anticipated Solicitation Closing Date: 05/05/2026

Anticipated Contract Award Date: 30/09/2026

Point of Contact: **Ms. Elif Bailey, Senior Contracting Officer**  
**CO-115768-AirC2ISInc2@ncia.nato.int**

## Introduction

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement ([link](#)). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a quotation, bid, or proposal, which shall be considered by the NCIA.

### 1. Title of Procurement Opportunity

Provision of the Air Command and Control Information System Increment 2 (AirC2IS Inc2) Planner as the future NATO Ballistic Missile Defence (BMD) and Integrated Air and Missile Defence (IAMD) Planning capability.

### 2. Description of Requirement

- a. The full AirC2IS Inc2 project will provide a system to enhance the BMD planning capabilities for the Integrated Air and Missile Defence (IAMD) mission, through the delivery of a unified, integrated tool suite composed of:
  - a Planner including AirC2IS functional services
  - a Defence Design Analysis (D2A) simulation-based application.

The present NPO's scope consists of the capability's Planner portion.

- b. The AirC2IS Inc2 Planner project will deliver the full BMD & IAMD Planning capability that aligns with a modular, extensible and scalable architecture and it will support a gradual transition from the current AirC2IS Increment 1 (AirC2IS Inc1) system without degradations.
- c. The project is structured into three distinct phases, each of which is estimated to last for 1 year:
  - i. **Phase 1** will deliver a Commercial Off-The-Shelf (COTS) based Minimum Viable Product (MVP) Planner, enhanced to deliver a subset of AirC2IS Inc2 functionality along with an efficient and cost-effective framework. It shall include as a minimum:

- UI Framework to ensure a consistent, responsive and user-friendly UI across all the capabilities in the AirC2IS Inc2 services.
- Data Framework to ensure data is processed, stored, shared and managed efficiently among AirC2IS Inc2 services, as well as with external systems. This framework also requires the delivery and maintenance of a common and extensible data model.
- Application Framework to enable standardized way to develop and deploy applications including common functions (such as logging, alert management, etc.) and software architecture patterns.
- Security Framework to align with NATO Security Policy and Directives.

ii. **Phase 2 and 3** will deliver the System Integration of the AirC2IS Application Software Layer as follows:

- AirC2IS Application Software Layer will be composed of software components that provide the domain-specific functionality. The System Integrator will implement these components as software services.
- The components may be provided as Purchaser Furnished Property to the System Integrator as COTS for integration, or they may need to be modified by the System Integrator prior to integration in case the component(s) does not deliver the full-service functionality.

d. The major deliverables of each phase are as follows:

- i. **Phase 1:** Delivery of the MVP Planner, modified to include user defined features.
- ii. **Phase 2:** Delivery and implementation on the Full-Scale Planner and system integration of prioritized operational services for the BMD and IAMD planning.
- iii. **Phase 3:** Delivery of the full BMD and IAMD planning and simulation capability, and execution of the transition from the AirC2 IS Inc1 system.

### 3. Procurement Approach

- a. Phase 1 MVP Planner Contract will be awarded to one company through an Invitation for Bids with Best Value Competitive Dialogue evaluation methodology.
- b. Phase 2 and 3 System Integration Contract(s) will be awarded on Sole Source basis to the winning company at paragraph 3.a above.

### 4. Vendor Eligibility

- a. Participation in this Procurement Opportunity is restricted to vendors from participating nations to be indicated in the solicitation documents. Vendors from non-participating nations are not eligible to serve as prime contractors or sub-contractors.
- b. This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.

## 5. Access to Solicitation Documentation

- a. Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:
  - i. Obtaining a Declaration of Eligibility (DoE) through the Vendor's National Authorities to be included in the Bidder's List.
  - ii. To participate should the solicitation be issued, prospective Bidders must hold a valid DoE issued by their National Delegation to NATO.
  - iii. A template of the DoE is provided in the Annex to this NPO for reference and completion. The prospective Bidder is responsible for arranging for their National Delegation to complete the form. The National Delegation is responsible for transmitting the signed DoE directly to the Point of Contact (PoC) identified in this NPO.
- iv. Prospective Bidders are advised to initiate this process early, as NCIA cannot request or obtain a DoE on behalf of a prospective Bidder. Failure to ensure that a valid DoE has been received by the PoC may result in exclusion from the solicitation process.

## 6. Language of Solicitation and Bid Submission

- a. Solicitation Documentation and Proposal Submission Language(s): English

## 7. Additional Engagement Opportunities

- a. The NCIA may organize the following engagement activities:
  - i. **Industry Day:** Week of 9 March 2026 on Webex
    - a. Any industrial entity, legally incorporated in a NATO member country that may be interested in participating in this Industry event is kindly requested to notify its interest by email to [CO-115768-AirC2ISInc2@ncia.nato.int](mailto:CO-115768-AirC2ISInc2@ncia.nato.int) stating the name of the firm, telephone number, e-mail address, and company POC. Firms are kindly requested to express their interest as soon as practicable, and no later than Wednesday, 04 March 2026, to provide the Agency with an approximation of size and interest.
  - ii. **Pre-Bid Conference:** : Week of 13 April 2026 on Webex

For the Chief of Acquisition:

  
Digitally signed by Elif Bailey  
Date: 2026.02.06  
16:38:19 +01'00'

Elif Bailey  
Senior Contracting Officer

### Annexes:

Annex A - Declaration of Eligibility for NATO Competitive Procurement

Annex B - Distribution List

**End of Notification**

Date:

**Declaration of Eligibility for NATO Competitive Procurement**

To: NCIA Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: Solicitation Number:

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:
  - a. **Vendor Name:**
  - b. **Address:**
  - c. **Point of Contact>Title: Mr./Ms.:**
  - d. **Email Address:**
  - e. **Phone #:**
2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.
3. **Extension to Other NCP Opportunities**<sup>1</sup>. In addition to the referenced project, this Declaration of Eligibility may be used for other NCIA NCP opportunity “*Air Command and Control Information System Increment 2 (AirC2IS Inc2) Defence Design Analysis (D2A) Simulation Tool*” referenced NCIA/ACQ/2026/06735”, and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Yes

No

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<sup>1</sup> Note to National Authorities: If “Yes” is checked, then present this Declaration of Eligibility for expressed interest in NCIA NCP Opportunity stated in paragraph 3.

**Distribution List**

**Internal:**

CAB Mailbox  
Project Manager  
Principal Contracting Officer

**External:**

All NATO Delegations  
All NATEX