



NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)
Pre-Solicitation Notice
NATO Competitive Procurement

Air Command and Control Information System Increment 2 (AirC2IS Inc2)
Defence Design Analysis (D2A) Simulation Tool

NCIA Reference #: IFB-42602799-AirC2ISInc2-D2A

Date of NPO Publication: 09/02/2026

Anticipated Solicitation Release Date: 31/03/2026
Anticipated Solicitation Closing Date: 05/05/2026
Anticipated Contract Award Date: 30/09/2026

Point of Contact: Elena Iftimie-Paraschiv, Senior Contracting Assistant
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Introduction

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement ([link](#)). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a quotation, bid, or proposal, which shall be considered by the NCIA.

1. Title of Procurement Opportunity

Provision of the Air Command and Control Information System Increment 2 (AirC2IS Inc2) Defence Design Analysis (D2A) Simulation Tool for the future NATO Ballistic Missile Defence (BMD) and Integrated Air and Missile Defence (IAMD) Planning capability.

2. Description of Requirement

- a. The full AirC2IS Inc2 project will provide a system to enhance the BMD planning capabilities for the Integrated Air and Missile Defence (IAMD) mission, through the delivery of a unified, integrated tool suite composed of:
 - a Planner including AirC2IS functional services;
 - a D2A simulation-based application.

The present NPO's scope consists of the capability's D2A portion.

- b. The AirC2IS Inc2 D2A project will be conducted in 3 structured phases, each estimated to last for 1 year:
 - i. **Phase 1** will execute a Risk Reduction activity, to analyse if the underlying data is feasible to model the BMD and IAMD resources, work with operational users on workflows and HMI concepts and to produce an initial prototype, based on modification of existing tools rather than a bespoke development, and interface with the existing AirC2IS Increment 1 system.
 - ii. **Phase 2 and 3** will develop and implement all requirements allocated to the D2A service, including but not limited to, functionality to execute static analysis, raid analysis, and sensitivity analysis.
- c. The major deliverables of each phase are as follows:

- i. **Phase 1:** Delivery of D2A via 2 pilot applications;
- ii. **Phase 2:** Delivery and implementation of D2A simulation functions in the AirC2IS Inc2 Planner under development;
- iii. **Phase 3 Optional:** Full-scale development of the remaining D2A scope and its implementation in the final BMD and IAMD planning capability.

3. Procurement Approach:

- a. The prospective Invitation for Bids (IFB) will adopt a Best Value Competitive Dialogue evaluation methodology to develop a D2A capability through the following sequential steps:

Step 1 Evaluation of D2A Proposals and Down-Selection of 2 Companies to deliver Phase 1: These 2 companies will each be awarded a Contract to develop a D2A pilot application based on their COTS product.

Step 2 D2A Pilot Application Development and Evaluation: Assessment of the two pilot applications developed during Phase 1 against pre-established technical and operational criteria, and the companies' Best and Final Offer (BAFO), for the award of 1 Contract for Phase 2 as firm scope and Phase 3 as contract option.

4. Vendor Eligibility

- a. Participation in this Procurement Opportunity is restricted to vendors from participating nations to be indicated in the solicitation documents. Vendors from non-participating nations are not eligible to serve as prime contractors or sub-contractors.
- b. This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.

5. Access to Solicitation Documentation

- a. Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:
 - i. Obtaining a Declaration of Eligibility (DoE) through the Vendor's National Authorities to be included in the Bidders' List.
 - ii. To participate should the solicitation be issued, prospective Bidders must hold a valid DoE issued by their National Delegation to NATO.
 - iii. A template of the DoE is provided in the Annex to this NPO for reference and completion. The prospective Bidder is responsible for arranging for their National Delegation to complete the form. The National Delegation is responsible for transmitting the signed DoE directly to the Point of Contact (PoC) identified in this NPO.

iv. Prospective Bidders are advised to initiate this process early, as NCIA cannot request or obtain a DoE on behalf of a prospective Bidder. Failure to ensure that a valid DoE has been received by the PoC may result in exclusion from the solicitation process.

6. Language of Solicitation and Bid Submission

a. Solicitation Documentation and Proposal Submission Language(s): English

7. Additional Engagement Opportunities

a. The NCIA may organize the following engagement activities:

i. **Industry Day:** Week of 9 March 2026 on Webex

a. Any industrial entity, legally incorporated in a NATO member country that may be interested in participating in this Industry event is kindly requested to notify its interest by email to 42602799-AirC2ISInc2-D2A@ncia.nato.int stating the name of the firm, telephone number, email address, and company POC. Firms are kindly requested to express their interest as soon as practicable, but no later than Wednesday, 04 March 2026, to provide the Agency with an approximation of interest.

ii. **Pre-Bid Conference:** Week of 13 April 2026 on Webex

For the Chief of Acquisition:

 Digitally signed by Elena Iftimie-Paraschiv
Elena Iftimie-Paraschiv
Date: 2026.02.09 10:29:16
+01'00'

Elena Iftimie-Paraschiv
Senior Contracting Assistant

Annexes:

Annex A - Declaration of Eligibility for NATO Competitive Procurement

Annex B - Distribution List

End of Notification

Date: Click or tap to enter a date.

Declaration of Eligibility for NATO Competitive Procurement

To: NCIA Procurement Authority
Subject: Declaration of Eligibility for NATO Competitive Procurement
Reference: Solicitation Number **IFB-42602799-AirC2ISInc2-D2A**

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendors have expressed an interest in receiving the solicitation document:
 - a. **Vendor Name:**
 - b. **Address:**
 - c. **Name of Point of Contact:**
 - d. **Email Address:**
 - e. **Phone #:**
2. I certify that these vendors have the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendors listed above are security cleared to the level required for this procurement opportunity.
3. **Extension to Other NCP Opportunities**¹. In addition to the referenced project, this Declaration of Eligibility may be used for NCIA NCP opportunity “*Air Command and Control Information System Increment 2 (AirC2IS Inc2) Planner IFB-CO-115768-AIRC2ISInc2*” referenced NCIA/ACQ/2026/06729 and is valid for the vendors in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

 Yes No

Signature

*[Name of National Responsible Authority]
[Insert Country of Origin]*

¹ Note to National Authorities: If “Yes” is checked, then present this Declaration of Eligibility for expressed interest in other NCIA NCP Opportunities stated in paragraph 3.

Distribution List

Internal:

CAB Mailbox
Project Manager
Principal Contracting Officer

External:

All NATO Delegations
All NATEX