

**To:** All Prospective Bidders

**Subject:** Request For Quotations – RFQ-CO-424289-SOTG – **DEPLOYABLE POINTS OF PRESENCE (DPOP) FOR SPECIAL OPERATIONS TASK GROUPS (SOTG)**

**References:** A. [General Bidding Instructions](#)  
B. Notification of Intent, NCIA/ACQ/2025/7164

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in a Request For Quotations (hereafter referred to as the “Solicitation”), for the provision of: 42 DEPLOYABLE POINTS OF PRESENCE (DPOP) FOR SPECIAL OPERATIONS TASK GROUPS (SOTG)
2. The award will be based on the best value evaluation methodology in accordance with the selection criteria set forth in the *Project-Specific Book I: Bidding Instructions*.
3. The bid closing date and time for this Solicitation is Monday, 16 March 2026 at **12:00 hours Central European Time (CET)**. Please ensure that your submission reaches the NCIA before this date and time, as late submissions may not be considered.
4. Enclosed with this cover letter is the Solicitation package that includes all relevant attachments necessary to prepare a bid:
  - 4.1. Book I: Bidding Instructions
    - a. General Bidding Instructions
    - b. Project-Specific Bidding Instructions
  - 4.2. Book II: Prospective Contract:
    - a. Part I: Contract Signature Page
    - b. Part I: Schedule of Supply and Services
    - c. Part II: Contract Special Provisions
    - d. Part III: Contract General Provisions
    - e. Part IV: Statement of Work with System Requirement Specification
5. The overall security classification of the Solicitation is “NATO RESTRICTED”. However, as indicated in the header, the Solicitation is “UNCLASSIFIED” when separated from “SRS”. This Solicitation remains the property of the NCIA and shall be protected in accordance with the applicable national security regulations.
6. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this Solicitation, informing the NCIA of your company’s intention to bid. Your company is not bound by its initial decision and if you

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If you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

7. Questions regarding this Solicitation shall be submitted using the dedicated Questions and Answer Form (Appendix B to the Project-Specific Book I) and in accordance with the Book I: Bidding Instructions.
8. The NCIA reserves the right to cancel, withdraw, or suspend this Solicitation at any time in its entirety without incurring any repercussions, or liabilities. The NCIA bears no liability for Solicitation preparation costs.
9. The reference for this Solicitation is RFQ-CO-424289-SOTG, and all correspondence concerning this Solicitation shall reference this number.
10. The Point of Contact for this Solicitation is Dorina Cani, NCIA Contracting Officer who may be reached at: [RFQ-CO-424289-SOTG@ncia.nato.int](mailto:RFQ-CO-424289-SOTG@ncia.nato.int)
11. In accordance with the NATO Management of Non-Classified NATO Information policy (*internal NATO reference: C-M(2002)60*), this Solicitation shall not be published on the internet.

For the Chief of Acquisition:

Dorina  
Cani

Digitally signed by  
Dorina Cani  
Date: 2026.01.08  
17:49:31 +01'00'  
NATO Communications and Information Agency

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Dorina Cani  
Contracting Officer

Enclosures:

Attachment A To RFQ-CO-424289-SOTG: Acknowledgement of Receipt of Solicitation  
Attachment B to RFQ-CO-424289-SOTG: Distribution List  
Attachment C to RFQ-CO-424289-SOTG: Bidders List



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NCIA/ACQ/2026/ 06603

**ATTACHMENT A.  
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION**

*Attached separately as a PDF form.*

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**ATTACHMENT B.**  
**DISTRIBUTION LIST - RFQ-CO-424289-SOTG**

**NATO Delegation (Attn: Infrastructure Adviser):**

1. Albania	11. Greece	21. Norway
2. Belgium	12. Hungary	22. Poland
3. Bulgaria	13. Iceland	23. Portugal
4. Canada	14. Italy	24. Romania
5. Croatia	15. Latvia	25. Slovakia
6. Czechia	16. Lithuania	26. Slovenia
7. Denmark	17. Luxembourg	27. Spain
8. Estonia	18. Montenegro	28. Türkiye
9. France	19. Netherlands	29. United Kingdom
10. Germany	20. North Macedonia	30. United States

**All NATEXs**

**ATTACHMENT C.**  
**FINAL BIDDER'S LIST - RFQ-CO-424289-SOTG**

#	Country	Nominated Bidders
1	BEL	BREVCO SERVICES
2	BEL	CISCO SYSTEMS BELGIUM
3	BEL	DELL NV
4	BEL	EVIDEN BELGIUM
5	BEL	FORTINET
6	BEL	HEWLETT-PACKARD ENTERPRISE BELGIUM
7	BEL	NTT BELGIUM
8	BEL	NOKIA BELL
9	BEL	ORACLE BELGIUM
10	BUL	Telelink Business Services
11	BUL	Lirex BG OOD
12	CR	KING ICT d.o.o
13	FR	Aspida
14	FR	Thales Six France SAS
15	FR	ALTA ARES
16	GER	Secunet Security Networks AG
17	GER	CGI Deutschland B.V. & Co. KG
18	GER	Genua GmbH
19	IT	Leonardo S.p.A
20	NOR	Airbus Defence and Space AS
21	POL	GISS SPp. z o.o.
22	SP	GMV AEROSPACE AND DEFENCE S.A.U.
23	SP	ATOS IT SOLUTIONS AND SERVICES IBERIA SL
24	SP	TELEFONICA SOLUCIONES DE INFORMATICA Y COMUNICACIONES DE ESPAÑA S.A.U
25	TUR	Innova Bilsim Cozumleri AS
26	TUR	Antensan Elektronik San IC VE Dis Tic. AS
27	TUR	Savronik Elektronik
28	TUR	Aselsan Elektronik
29	US	Redcom Laboratories
30	US	Booz Allen Hamilton
31	US	Thales Defence & Security
32	US	NetApp U.S. Public Sector, Inc.
33	US	Curtiss-Wright PacStar
34	US	SAIC
35	US	Sigma Defense Systems, LLC
36	US	Valley IT Solutions, LLC
37	US	Futron Incorporated