



## NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)

### Pre-Solicitation Notice

### NATO Competitive Procurement

**Data Centre Modules – Indefinite Delivery, Indefinite Quantity (IDIQ) Framework**

**NCIA Reference #:** IFB-CO-424239

**Date of NPO Publication:** 22/01/2026

**Estimated Ceiling Value:** EUR 200,000,000

**Anticipated Solicitation Release Date:** Q1 2026

**Anticipated Solicitation Closing Date:** Release date +35 days

**Anticipated Contract Award Date:** Release date +60 days

**Point of Contact:** Pedro Mendes, Contracting Officer

**E-mail:** IFBCO424239DCModules@ncia.nato.int

## Introduction

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement ([link](#)). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a quotation, bid, or proposal, which shall be considered by the NCIA.

### **1. Title of Procurement Opportunity**

Data Centre Modules – Indefinite Delivery, Indefinite Quantity (IDIQ) Framework, for the provision of containerised, modular Data Centre capabilities.

### **2. Description of Requirement**

- a.** The scope of this requirement is the acquisition of Contractor Owned Contractor Operated (CO-CO) and/or NATO Owned – Contractor Operated (NO-CO) containerised, transportable, modular, and scalable solutions to host "Data Centre" on-premise and/or off premise capabilities, for traditional and high-density computing (primarily for Artificial Intelligence (AI) compute expansion), at TIER III level of redundancy, with self-contained cooling (air/water), Uninterrupted Power Supply (UPS), and power generation options.
- b.** The procurement framework will provide for global reach provisions across the NATO footprint, via several Industry providers who qualify for a place under the framework.
- c.** Acquisition options include rental (Infrastructure as a Service – IaaS) as managed with provider supplied equipment, and/or procurement of containers, depending upon the customer and site-specific requirements.
- d.** Requirements at site level will be determined under the IDIQ framework via competed Task Orders, which will require compliance against an individual site Statement of Work (SOW) or Performance Work Statement (PWS) for outcome-based services and operations.
- e.** For example, the scope may include, but is not limited to, the following:
  - i.** Holistic Power by the Hour; Availability (uptime/downtime) driven

solutions;

- ii. Defence-specific requirements such as TEMPEST certification, Electromagnetic Pulse (EMP) protection, etc;
- iii. Compliance with minimum TIA942 Tier III standards, starting from 300 Kw power and cooling capacity and able to scale up as needed;
- iv. Rental of SECURE commercial space to host purchaser owned/rented containers;
- v. The provision of Energy as a Service (EaaS);
- vi. Individual Warranty provision;
- vii. Individual operation and maintenance (O&M) and cleaning services for containers that have been rented or purchased;
- viii. Commercial solutions for individual site pre-assessment services (i.e. assess sites for potential container requirements in the future, those not requiring (immediate rental/purchase) installation but identified and in planning for future requirements) covering such aspects as security, power and communications availability, civil works requirements and rough order of magnitude (ROM) estimates, logistics, permits required (e.g. power-gen), etc.
- ix. Identification of any site-specific technical constraints;

### **3. Vendor Eligibility**

- a. Participation in this Procurement Opportunity is restricted to vendors from participating nations to be indicated in the solicitation documents. Vendors from non-participating nations are not eligible to serve as prime contractors or sub-contractors.
- b. This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.
- c. Vendors who register under this NPO must have the core capabilities to bid and deliver site specific requirements as a Prime Contractor in order to be eligible for framework registration to include a recognizable Quality Management certification.

### **4. Access to Solicitation Documentation**

- a. Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:
  - i. Obtaining a Declaration of Eligibility (DoE) through the Vendor's National Authorities to be included in the Bidder's List.

- ii. To participate should the solicitation be issued, prospective Bidders must hold a valid DoE issued by their National Delegation to NATO.
- iii. A template of the DoE is provided in the Annex to this NPO for reference and completion. The prospective Bidder is responsible for arranging for their National Delegation to complete the form and to transmit the signed DoE directly to the Point of Contact (PoC) identified in this NPO.
- iv. Prospective Bidders are advised to initiate this process early, as NCIA cannot request or obtain a DoE on behalf of a prospective Bidder. Failure to ensure that a valid DoE has been received by the PoC may result in exclusion from the solicitation process.

**5. Language of Solicitation and Bid Submission**

- a. Solicitation Documentation and Proposal Submission Language: English

**For the Chief of Acquisition:**

Pedro Mendes  
Contracting Officer

**Annexes:**

- A. Declaration of Eligibility for NATO Competitive Procurement
- B. Distribution List

**End of Notification**

Date:

**Annex A - Declaration of Eligibility for NATO Competitive Procurement**

To: NCIA Procurement Authority, @ IFBCO424239DCModules@ncia.nato.int; for the attention of Pedro Mendes, Contracting Officer

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: Solicitation Number: IFB-CO-424239-DCModules

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

**a. Vendor Name:**

**b. Address:**

**c. Point of Contact>Title: Mr./Ms.:**

**d. Email Address:**

**e. Phone #:**

**f. Quality Management Certification:**

2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.

3. **Extension to Other NCP Opportunities**<sup>1</sup>. In addition to the referenced project, this Declaration of Eligibility may be used for other related and/or similar scope opportunities NCIA NCP opportunities, and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

Yes

No

\_\_\_\_\_  
Signature

*[Name of National Responsible Authority]  
[insert Country of Origin]*

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<sup>1</sup> Note to Vendor: If "Yes" is checked, then present this Declaration of Eligibility for expressed interest in other NCIA NCP Opportunities

**Annex B – Distribution List****NATO Delegations:**

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

**Embassies in Brussels (Attn: Commercial Attaché):**

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

**NCIA - All NATEXs**