



NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)

Pre-Solicitation Notice

NATO Competitive Procurement

PROVIDE DEPLOYABLE POINTS OF PRESENCE TO LIAISON ELEMENTS (LES) TO SPECIAL OPERATIONS FORCES – WP2 (SOLO)

NCIA Reference #: IFB-CO-424325-SOCC-SOLO

Date of NPO Publication: 22/12/2025

Anticipated Solicitation Release Date: 16/03/2026

Anticipated Solicitation Closing Date: 29/05/2026

Anticipated Contract Award Date: 31/07/2026

Competition Type: Lowest Priced Technical Compliant

Point of Contact: Ole Hubner, Senior Contracting Officer
IFB-CO-424325-SOCC-SOLO@ncia.nato.int

Introduction

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement ([link](#)). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a quotation, bid, or proposal, which shall be considered by the NCIA."

1. Title of Procurement Opportunity

PROVIDE DEPLOYABLE POINTS OF PRESENCE TO LIAISON ELEMENTS (LES) TO SPECIAL OPERATIONS FORCES – WP2 (SOLO)

2. Description of Requirement

The scope of the contract is the provision of 14 (fourteen) Special Operations Liaison Officer (SOLO) Deployable Points of Presence (DPoP), modular and highly transportable (suitable for transport on commercial airplanes – non-cargo). This includes 12 (twelve) DPoPs for operations, (one) reference environment and 1 (one) training system.

Each SOLO will support 1 user in two different security domains (MS and MU).

The solutions presented by the industry shall be aligned with the requirements for the DCIS (Deployable Communication and Information Systems). The DPoPs shall deliver selected local Communications and Core Services as well as access to selected Community of Interest (Col), Core and Communications services accessible from higher echelons of the Capability. The solution shall be integrable with NATO Cyber capability and implement Voice in all 2-security domains, allowing to dynamically allocating and bound various transmission services to provide uninterrupted data exchange with other nodes.

The scope of the solicitation includes design, procurement of hardware and software, assembly, integration and configuration of the system, installation, testing and verification to Final System Acceptance, ILS support and warranty.

3. Vendor Eligibility

a. The Solicitation will be done through a Limited Competition inviting the top five ranking vendors identified through the DCIS Light Kit Market Survey:

- C4i Systems (Italy)
- CGI (Germany)
- KLAS (USA)
- SCYTALYS (Greece)
- THALES (France)

- b.** Additionally, participation in this Procurement Opportunity is open to vendors nominated by participating nations to be indicated in the solicitation documents. Vendors from non-participating nations are not eligible to serve as prime contractors or sub-contractors.
- c.** This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.

4. Access to Solicitation Documentation

- a.** Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:
 - i.** Obtaining a Declaration of Eligibility (DoE) through the Vendor's National Authorities to be included in the Bidder's List.
 - ii.** To participate should the solicitation be issued, prospective Bidders must hold a valid DoE issued by their National Delegation to NATO.
 - iii.** A template of the DoE is provided in the Annex to this NPO for reference and completion. The prospective Bidder is responsible for arranging for their National Delegation to complete the form and to transmit the signed DoE directly to the Point of Contact (PoC) identified in this NPO.
 - iv.** Prospective Bidders are advised to initiate this process early, as NCIA cannot request or obtain a DoE on behalf of a prospective Bidder. Failure to ensure that a valid DoE has been received by the PoC may result in exclusion from the solicitation process.

5. Language of Solicitation and Bid Submission

- a.** Solicitation Documentation and Proposal Submission Language(s): English

6. Security Requirements

- a.** Part of the solicitation documents will be classified as NATO RESTRICTED. Bidders need to be eligible in accordance with their national legislation to receive and handle information at NR level to be able to access all solicitation documents.
- b.** For the performance under the Contract, the Contractor will need to be security cleared to access and handle information up to NATO S*CR*t.

End of Notification

Date:

Declaration of Eligibility for NATO Competitive Procurement

To: NCIA Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: Solicitation Number:

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:
 - a. **Vendor Name:**
 - b. **Address:**
 - c. **Point of Contact/Title: Mr./Ms.:**
 - d. **Email Address:**
 - e. **Phone #:**
2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.
3. **Extension to Other NCP Opportunities**¹. In addition to the referenced project, this Declaration of Eligibility may be used for other NCIA NCP opportunities, and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

Yes

No

Signature

*[Name of National Responsible Authority]
[insert Country of Origin]*

¹ Note to Vendor: If "Yes" is checked, then present this Declaration of Eligibility for expressed interest in other NCIA NCP Opportunities