19 December 2025

Notification of Intent to Invite Bids

Multi-Award Framework Contract for Counter–Unmanned Aircraft Systems (CUAS) Capabilities

NCI Agency Reference #: CO-42530191-CUAS

Estimated Amount of initial task order :	**EUR 3,100,000***
Notification of Procurement Opportunity Closing Date:	7 November 2025
Solicitation Release Date:	Anticipated on 12 January 2026
Solicitation Closing Date:	Anticipated on 16 March 2026
Contract Award Date:	Anticipated on 30 June 2026
Competition Type:	NATO Competitive Procurement

NCIA hereby notifies the NATO Nations of a Procurement Opportunity for the selection awardees of Multi-Award Framework Contracts for the procurement of Counter–Unmanned Aircraft Systems (CUAS) Capability (Buy or Lease).

The resultant framework contract will be the “preferred vehicle” for NCIA to fulfil rapid procurement (buy or lease) of Counter–Unmanned Aircraft Systems (CUAS) capabilities on an “as needed” basis. Note that there are no funds obligated against these framework contracts.

* The estimated amount of 3.1MEUR mentioned above indicates that there is already funding allocated for procurement of CUAS capabilities through this framework contract after the multi-award is completed.

Neo eProcurement Registration*

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in Neo. This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

NCIA Point of Contact
Radu Munteanu, Contracting Officer

Email: radu.munteanu@ncia.nato.int

NATO Communications and Information Agency

To : Distribution List

Subject : **Notification of Intent to Invite Bids for Multi-Award Framework Contract for Counter–Unmanned Aircraft Systems (CUAS) Capabilities**

References :

A. PO(2025)0198, NATO Procurement Policy for Common Funding (NPP)

B. AC/4-D(2025)0008 / BC-D(2025)0127, Procedure for NATO Competitive Procurement (NCP) (with Dispute Resolution Procedure)

---

1. In accordance with References A through B, the NATO Communication and Information Agency (NCIA), as the Host Nation responsible to implement the project in subject, hereby gives notice of a procurement opportunity for a Multi-Award Framework Contract for Counter–Unmanned Aircraft Systems (CUAS) Capabilities, hereafter referred to as the "Project".

2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. The requirements will be included in further details as part of the solicitation.

3. The reference for this Project is CO-42530191-CUAS, and all correspondence concerning this Notification of Procurement Opportunity and subsequent solicitation should reference this number.

4. Funding obligation shall occur at the time a task order is placed against the framework contract.

5. NCIA plans to issue a solicitation using the NATO Competitive Procurement Procedures, at reference B. A number of C-UAS systems categories have been defined in ANNEX A and for each of these categories a number of solutions will be selected and framework contract signed.

6. A list of already identified prospective bidders is included in Annex D – Bidders List. Delegation/Mission to NATO are invited to confirm eligibility of these companies and supplement the list as they see fit with companies not already included. The Declaration of Eligibility (DoE) is included in Annex C and due contracting authority not later than 12 January 2025, which is 21 calendar days after the date of this letter. A sample of Declaration of Eligibility (DoE) is provided in Annex C – Declaration of Eligibility and must certify the eligible vendor possesses operationally proven solutions that have been deployed and are currently in operational use with NATO nations, NATO bodies, or allied armed forces. **Only systems that have completed full operational deployment, including field testing and validation under representative operational conditions, will be considered. Experimental, prototype, or developmental systems not yet fielded or certified for operational employment are not eligible for consideration.** This DoE form should be sent electronically to radu.munteanu@ncia.nato.int.

7. In order to maximize competition NCIA may, at its discretion, accept nominations after the deadline, as long as the solicitation has not been issued. NCIA may even accept, at its discretion, nominations after the solicitation has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.

8. The solicitation package is anticipated to be NATO UNCLASSIFIED. However, the solicitation and the contractual documents could contain references to other NATO documents classified as NATO RΞSTRICTΞD.

9. The successful bidder will be required to handle and store classified information up to the level of NATO RΞSTRICTΞD. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.

10. NCIA reserves the right to cancel, suspend, or withdraw this Notification of Procurement Opportunity at its own discretion and at any time. NCIA is not liable for any expenses incurred by companies in conjunction with their responses to this Notification of Procurement Opportunity and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.

11. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

[Original Signed By]
Radu Munteanu

Contracting Officer

Radu Munteanu
Digitally signed by Radu Munteanu
Date: 2025.12.19 17:01:47 +01'00'

Annexes:
A. Summary of Requirements
B. Distribution List
C. Declaration of eligibility
D. Bidders List

Annex A – Summary of Requirements

1. Introduction

a. Recent incursions of unmanned aircraft systems (UAS) into Allied airspace have exposed persistent gaps in air defence readiness and capability across NATO nations. These events highlight the immediate need to strengthen the acquisition, deployment, and sustainment of Counter-UAS (CUAS) systems.

b. NATO Headquarters has established a coordinated plan of action to address these shortfalls, including several measures for rapid execution. This implementation plan provides the framework to operationalize and support those efforts.

2. Project Objective

a. The project aims at establishing framework contracts with a number of qualified manufacturers and service providers, which will allow NATO and interested nations to procure or lease modular CUAS systems and services across three categories:

- **On-the-Move,**
- **Transportable,**
- **Static.**

b. These capabilities will support diverse operational use cases such as convoy protection, critical infrastructure protection, and border protection.

c. Man portable and wearable C-UAS systems are not specifically included in the scope of this project as they will be addressed through another contracting mechanism executed by the NATO Support and Procurement Agency (NSPA).

3. Scope of Work

a. For each of the three categories defined above a number of vendors will be selected (e.g. 3-5 per category) for framework contract awards.

b. The signature of the framework contract does not include the delivery of any CUAS capability. The framework contract will prepare the contractual environment for addressing subsequent capability fielding task orders.

c. Once operational requirements are formulated for capability fielding, NCIA will issue a Request for Quotation (RFQ) to awardees only in each of the relevant category. The responses to RFQ will be required in a short period (e.g. 2 weeks).

d. The framework will allow three acquisition models:

- Buy Option: Transfer of ownership with long-term sustainment support.
- Lease Option: Vendor-owned systems delivered as a service, typically mission- or duration-based.

- Hybrid Option (e.g., lease-to-own)

e. The selection criteria will focus on the following areas:
   - Capability to detect, track, identify, and defeat UAS threats,
   - Interoperability and integration with external systems,
   - Technology Readiness Level (TRL) and operational deployment confirmation,
   - Price to acquire (buy) or lease the systems,
   - Support, training, sustainment, and upgrade paths,
   - Delivery schedule and readiness.

f. General requirements will be included in the solicitation documentation as this framework contract aims at identifying the best solutions for the three categories without going into quantities or specific operational requirements at this stage. All solutions are required to include modular components:
   - Multi-sensor suite (e.g. RF, radar, EO/IR, acoustics).
   - Omni/directional Electronic Counter Measures, cyber and other soft and hard kill options.
   - Command and Control (C2) integration and interoperability.
   - 2–40 km effective detection and engagement radius. Since the specific operational requirements are not know at this stage a wide range of performance is set here. The best value selection will allow for a diversity in performance and cost.
   - Compliance with NATO Cyber and INFOSEC standards.
   - Operator and maintainer training packages required.
   - Secure recording, archiving, and threat intelligence reporting

g. Specific requirements will be formulated for each category in addition to these common requirements.

3.1. Category 1 – On-the-Move (OTM) Systems

a. This category aims at providing fully mobile CUAS capabilities for protecting convoys or manoeuvring units while in motion.

b. The high-level requirements:
   - Integrated on tactical vehicles.
   - Operate effectively while vehicle is in motion.
   - Operable by vehicle crew; low cognitive load and high automation.
   - Vehicle-integrated or autonomous power system.
   - NATO interoperability (e.g. STANREC 4869 SAPIENT, STANAG 5518 JREAPC).

c. The expected Use Cases where this category will be activate includes:
   - Convoy escort and protection.
   - Quick reaction force mobility.
   - VIP/high-value transport security.
   - Mobile C2 protection.

3.2. Category 2 – Transportable Systems

a. This category covers rapidly deployable and modular systems for temporary or expeditionary missions.

b. High-Level Requirements:
   - Containerized or vehicle-towed.
   - Rapid setup/teardown, with minimum personnel and no additional tools (e.g. in ≤ 60 minutes by ≤ 4 operators.).
   - Road, air, or rail transportable (e.g. C-130 compatible preferred).
   - Generator, vehicle, or shore supply adaptable.
   - Stand-alone or networked operation.

c. Use Cases expected for this category are:
   - Temporary base or camp protection.
   - Event/exercise airspace security.
   - Disaster relief or crisis deployments.
   - Temporary border control or surge operations.
   - Augmentation of static defence.

3.3. Category 3 – Static Systems

a. The purpose of this category is for fixed or semi-permanent installations for 24/7 protection of key sites.

b. High-Level Requirements:
   - Modular architecture for site-wide or regional coverage.
   - Continuous 24/7 detection, tracking, identification, and defeat coverage.
   - Permanent power, networking, and secured communications.
   - Long-term sustainment and remote diagnostics.

c. Use Cases:
   - Airbase and airfield protection.

- Energy and utility infrastructure defence.
- Government/military facility protection.
- Border and coastal monitoring.
- Integration nodes for distributed CUAS networks.

4. Period of Performance

a. The validity of the awarded framework contract is anticipated to start in Q1 2026 and end in Q1 2027. It is important to note that this timeline represents the anticipated duration the framework contract and not the Period of Performance of subsequent task orders awarded within this framework. In other words, the task orders awarded during this one-year period could have a period of performance shorter of longer depending of the operational requirements.

b. The framework's one-year duration ensures continued competition and cost control, access to technological innovation, and responsiveness to evolving threat environments.

c. The Agency intends to re-compete this multi-award framework contract on an annual basis in order to provide fair and timely access to new technologies adapted to the rapidly evolving UAS threat.

5. Rapid Procurement Vehicle

a. Under the framework contract, Task Orders Request For Quotation (RFQ) will be issued to pre-awarded vendors in each category. Vendors will then have a short period of time (e.g. two (2) weeks) to respond with proposals as indicated in RFQs.

b. Rapid Procurement Vehicles, such as IDIQ, are NATO-wide contract vehicles to quickly meet requirements for Information and Communications Technology (ICT) goods and services with the aim to maximize competition and value for money. They are uniquely designed to drive standardization, acceleration of project delivery, flexibility and benefits of volume-based discounts, while providing a quick turnaround solution to overcome service or equipment deficiencies at all levels.

c. The IDIQ will set forth the broad requirement and will provide an overarching set of terms and conditions. A Statement of Work (SoW) will be developed for each NCIA requirement within the scope of the IDIQ, followed by a competition among the suppliers.

d. The resulting successful bid would be awarded the relevant task order to complete the work detailed in the SoW. **There is no guarantee of any work through the framework contracts.**

6. Warranty and O&M Support

a. The delivery contract is expected to include O&M support following acceptance of the final operational delivery as stated in Task Orders RFQ.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

NCIA – All NATEXs

Annex C – Declaration of eligibility

To: Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: CO-42530191-CUAS

1. With reference to the above-mentioned NATO Competitive Procurement opportunity, the following (nationality of origin) vendors have expressed an interest in receiving the solicitation documentation:

Name of Vendor:

Address:

Name of Point of Contact:

Email:

Phone:

2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of (country of origin) as bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level required for this procurement.

3. I certify that this vendor possesses operationally proven solutions that have been deployed and are currently in operational use with NATO nations, NATO bodies, or allied armed forces. Only systems that have completed full operational deployment, including field testing and validation under representative operational conditions, will be considered. Experimental, prototype, or developmental systems not yet fielded or certified for operational employment are not eligible for consideration.

(Signed) (Country of Origin)

Annex D – Prospective Bidders List

#	Country	Vendor
1	Italy	Elettronica SpA
2	France	Thales LAS
3	France	MBDA France
4	USA	Digital Force Technologies
5	Netherlands	Network Innovations B.V.
6	United Kingdom	BAE Systems Digital Intelligence
7	United Kingdom	D-Fend Solutions AD UK Ltd
8	United Kingdom	Leonardo Electronics
9	United Kingdom	LiveLink Aerospace Limited
10	United Kingdom	Marine & Remote Sensing Solutionss MARSS
11	United Kingdom	Operational Solutions Ltd
12	United Kingdom	QinetiQ Limited
13	Hungary	HM EI Zrt.
14	Germany	Alpine Eagle GMBH
15	Italy	MBDA ITALIA S.p.A
16	France	MBDA France
17	Czech Republic	JISR Institute
18	USA	Northrop Grumman Systems
19	France	MC2 Technologies
20	France	Naval Group
21	France	Cilas
22	France	Cerbair
23	France	KNDS
24	France	Safran Eletronics et Defense
25	France	Nuances Technologies
26	France	Alta Ares
27	France	CS Group
28	Czech Republic	Dronetag
29	Turkey	ASELSAN Elektronik ve Sanayi
30	Turkey	Ekinoks Yaz1hm Donamm

31	Turkey	Meteksan Savunma Sanayi
32	Turkey	Bogazici Savunma Teknolojileri
33	Sweden	Saab AB
34	Finland	Patria Aviation Oy
35	Germany	HP Marketing
36	The Netherlands	Robin Radar Systems B.V.
37	Germany	ESG Elektroniksystem- und Logistik- GmbH
38	USA	Dedrone Defense, Inc.
39	United Kingdom	Enterprise Control Systems Ltd
40	Italy	TEKNE SPA
41	Italy	Leonardo SPA
42	Bulgaria	Samel-90
43	Norway	Squarehead Technology AS
44	Greece	Lambda Automata
45	France	ATDI
46	Germany	Rohde & Schwarz GmbH & Co. KG
47	Spain	EM&E GROUP (Escribano Mechanical & Engineer S.L.U.)
48	United Kingdom	PICT VENTURES LIMITED
49	Belgium	COBBS BELUX
50	Belgium	PRICE WATERHOUSE COOPER (PWC)
51	Belgium	SYNTELLIGEN
52	Germany	MBDA Deutschland GmbH
53	France	Harmatan AI
54	United Kingdom	Blighter Surveillance Systems Limited
55	USA	SRC Inc.
56	USA	Terminal Autonomy
57	Germany	Project Q GmbH
58	USA	RADA Technologies, LLC
59	USA	Sentry View Systems Inc
60	USA	Leidos, Inc.
61	France	TRUSTCOMS
62	United Kingdom	Chess Dynamics Ltd
63	United Kingdom	ELBIT SYSTEMS LIMITED

64	United Kingdom	MBDA UK LIMITED
65	United Kingdom	MOOG CONTROLS LIMITED
66	United Kingdom	OPENWORKS ENGINEERING LTD
67	United Kingdom	STEELROCK TECHNOLOGIES LIMITED
68	Denmark	MyDefenceNiels Storgaard
69	Netherlands	Destinus NL B.V.
70	United Kingdom	BT Drone Solutions
71	Netherlands	BSS Holland BV
72	USA	Geospatial Consulting Group International, LLC
73	Latvia	Severcap
74	United Kingdom	Kirintec
75	USA	Anduril Industries
76	USA	Booz Allen Hamilton
77	USA	Sierra Nevada Company, LLC.
78	USA	EOS Defense Systems USA, Inc.
79	Lithuania	NT SERVICE
80	Finland	Sensofusion Oy
81	USA	Fortem Technologies, Inc.
82	Estonia	Defsecintel Solutions
83	Turkey	Profen Teknoloji
84	Canada	Integra Networks Corporation
85	USA	Origin Robotics
86	USA	Geospatial Consulting Group International, LLC
87	Turkey	Tubitak Bilgem