

Notification of Intent to Request Quotations

Method: Limited Competition

Provide 42 Deployable Points of Presence (DPoP) to Special Operations Task Groups (SOTG)

NCI Agency Reference #: RFQ-CO-424289-SOTG

Estimated Amount: 66 Million Euro

NOI Closing Date: 31 October 2025

Solicitation Release Date: Anticipated on 14 November 2025

Solicitation Closing Date: Anticipated on 31 December 2025

Contract Award Date: Anticipated on 27 February 2026

Competition Type: Limited Competition

The NCI Agency hereby notifies the NATO Nations of its intent to invite bids for the procurement of 42 Deployable Points for Presence (DPoP) to Special Operations Task Groups (SOTG).

*****Neo eProcurement Registration*****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

NCI Agency Point of Contact
Dorina Cani, Contracting Officer

Email: RFQ-CO-424289-SOTG@ncia.nato.int

Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. Preliminary Prospective Bidders List

To : Distribution List

Subject : **Notification of Intent to Request Quotations for Provide 42 Deployable Points of Presence (DPoP) to Special Operations Task Groups (SOTG)**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** NATO Investment Committee Decision Sheet, AC/4(PP)D/28795-ADD2
- C.** NCIA/ACQ/2025/06820 MS-424273-DPoP

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1. In accordance with References A through B, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Provide 42 Deployable Points of Presence (DPoP) to Special Operations Task Groups (SOTG) , hereafter referred to as the “Project”.
 2. A high-level summary of the Project’s technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
 3. The reference for this Project is RFQ-CO-424289-SOTG, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
 4. The NCI Agency plans to issue an RFQ using the Limited Competition with Best Value evaluation. A single, firm-fixed price contract is planned for the entire scope of work.
 5. Eligibility to participate in the subsequent RFQ is declared by national authorities. The Preliminary Prospective Bidders List under Annex C is the result of the interest and responses provided through a Market Survey under Reference C. The National Delegations to NATO are requested to confirm the eligibility of the identified companies through the issuance of the Declaration of Eligibility (DoE). In addition, should the National Delegations wish to nominate any other qualified and certified companies interested in receiving the RFQ for this Project, the DoEs for those companies shall also be sent to the NCI Agency contracting authority not later than 31 October 2025, which is 66 calendar days after the date of this letter.
 - a. In addition to the certification of the company’s security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
 - Company name
 - Company address
 - Point of Contact (PoC)
 - PoC email address
 - PoC telephone number

- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to **RFQ-CO-424289-SOTG@ncia.nato.int**.
6. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
 7. Requests for participation in this competition received directly from individual companies will not be considered.
 8. Bidders will be required to declare a bid validity of 12 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 12 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
 9. National authorities are advised that the RFQ package is anticipated to be NATO RESTRICTED. However, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
 10. The successful bidder will be required to handle and store classified information up to the level of NATO Secret. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
 11. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
 12. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

[Original Signed By]

Dorina Cani
Contracting Officer

Annex A – Summary of Requirements

Project No. 2021/0CM03353, CPP 9A2301

1. Project Objective

This project aims to enable to "To" and "Through" C2 connectivity to Special Operation Forces (SOF) by providing multi domain and modular Deployable Points of Presence (DPoP) to Special Operations Task Groups (SOTG)

2. Scope of Work

The scope of this IFB includes the procurement, design, integration, testing and validation of a modular and highly transportable (commercial airplanes – non-cargo) SOTG DPoPs. It is required the provision of 40 SOTG C2 CIS DPoPs for operational use, plus 1 SOTG C2 CIS DPoP as reference system and 1 SOTG C2 CIS DPoP as training system. The solutions presented by the industry shall be aligned with the requirements for the DCIS (Deployable Communication and Information Systems) and support up to 25 active users in three different security domains (NU, NS and MS). The DPoPs for SOTG shall enable the delivery of Communications Services, Core Services and hosting capacity for Community of Interest Services for the Special Operations Task Group. The solution shall be integrable with NATO Cyber capability and implement Voice, VTC and Full Motion Video (FMV) in all 3-security domains, allowing to dynamically allocating and bound various transmission services to provide uninterrupted data exchange with other nodes. This project shall provide the required Hardware, Software and Licences as well as all DPoPs integration works. This includes the integration with Purchaser Furbished Equipment (PFE) as is the case of: (i) Cryptographic devices; (ii) Transmission means; (iii) end-users devices (Printers, VTC, VoIP Phones, Workstations and peripherals) and; (iv) non-CIS equipment required for the operational use of the SOTG DPoPs.

3. Period of Performance

- a. The Period of Performance is anticipated to start in Q2 2026 and end in Q3 2027. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

4. Warranty and O&M Support

- a. Following acceptance of the final operational delivery, the contract will require warranty for any hardware delivered.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
	North Macedonia	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
	North Macedonia	The United States
Germany	Norway	

NCI Agency – All NATEXs

Annex C – Preliminary List of Prospective Bidders

Country	Vendor
United States of America	Klas Limited
France	Thales SIX GTS France SAS
Norway	Airbus Defence and Space AS