

**To:** All Prospective Bidders

**Subject:** Invitation For Bids – IFB-CO-424214-RFSp E-FIT – The Provision Of Radio Frequency (RF) Spares, Components, Parts, Ancillaries And Associated Services

**References:** **A.**AC/4-D(2025)0008 / BC-D(2025)0127, Procedure for NATO Competitive Procurement (NCP), 22 July 2025 (supersedes BC-D(2018)0004-FINAL BC Budget Procurement Guidance, dated 29 January 2018)

**B.**General Bidding Instructions:  
<https://www.ncia.nato.int/business/procurement/documents-resources/terms-conditions.aspx>

**C.**Notification of Intent, NCIA/ACQ/2025/07160 dated 12 August 2025

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in a Invitation For Bids (hereafter referred to as the “Solicitation”), for the provision of: Radio Frequency (RF) Spares, Components, Parts, Ancillaries and Associated Services;
2. This Solicitation encompasses two separate main equipment lists for various types of Radio Frequency Spares, Components, Parts, Ancillaries and Associated Services (named “Schedules” throughout this IFB). These two Schedules (Schedule A and Schedule B) are subject to separate evaluations and will lead to two separate Indefinite Delivery Indefinite Quantity (IDIQ) Contract(s). If a single bidder is evaluated to be the lowest priced technically compliant bidder for multiple Schedules, these Schedules will be combined within a single contract.
3. The award will be based on the lowest price technically compliant evaluation methodology in accordance with the selection criteria set forth in the *Project-Specific Book I: Bidding Instructions*.
4. This IFB consists of the Bidding Instructions (Book I) and the Prospective Contract (Book II). The Prospective Statements of Work (SOW) (Book II Part IV) set forth detailed specifications governing the performance requirements of each of the contracts. The scope of each Schedule is provided in the respective SOW and Schedule of Supplies and Services (SSS).
5. The bid closing date and time for this Solicitation is **Friday, 17 October 2025 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches the NCIA before this date and time, as late submissions may not be considered.
6. Enclosed with this cover letter is the Solicitation package that includes all relevant attachments necessary to prepare a bid:

Book I: Bidding Instructions

- a. General Bidding Instructions
- b. Project-Specific Bidding Instructions
- c. Appendix A – Administrative Certificates
- d. Appendix B – Questions and Answers Form
- e. Appendix C – Bidding Sheets
- f. Appendix D – Corporate Experience Reference (CER)

6.2. Book II: Prospective Contract:

- a. Part I: Contract Signature Page
- b. Part I: Schedule of Supply and Services – Schedule A
- c. Part I: Schedule of Supply and Services – Schedule B
- d. Part II: Contract Special Provisions
- e. Part III: Contract General Provisions
- f. Part IV: Statement of Work – Schedule A and Schedule B

7. This IFB only contains NATO UNCLASSIFIED material. This Solicitation remains the property of the NCIA and shall be protected in accordance with the applicable national security regulations.
8. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this Solicitation, informing the NCIA of your company's intention to bid. Your company is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.
9. Questions regarding this Solicitation shall be submitted using the dedicated Questions and Answer Form (Appendix B to the Project-Specific Book I) and in accordance with the Book I: Bidding Instructions.
10. The NCIA reserves the right to cancel, withdraw, or suspend this Solicitation at any time in its entirety without incurring any repercussions, or liabilities. The NCIA bears no liability for Solicitation preparation costs.
11. The reference for this Solicitation is IFB-CO-424214-RFSp, and all correspondence concerning this Solicitation shall reference this number.
12. The Point of Contact for this Solicitation is Lynne Hurley, NCIA Senior Contracting Officer who may be reached at: [IFBCO424214RFSp@ncia.nato.int](mailto:IFBCO424214RFSp@ncia.nato.int)
13. In accordance with the NATO Management of Non-Classified NATO Information policy (*internal NATO reference: C-M(2002)60*), this Solicitation shall not be published on the internet.

For the Chief of Acquisition:

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Lynne Hurley  
Senior Contracting Officer

Enclosures:

Attachment A to IFB-CO-424214-RFSp: Acknowledgement of Receipt of Solicitation

Attachment B to IFB-CO-424214-RFSp: Distribution List

Attachment C to IFB-CO-424214-RFSp: Bidders List

**ATTACHMENT A.  
ACKNOWLEDGEMENT OF RECEIPT OF SOLICITATION**

*Attached separately as a PDF form.*

**ATTACHMENT B.**  
**DISTRIBUTION LIST - IFB-CO-424214-RFSP**

**NATO Delegation (Attn: Infrastructure Adviser):**

- |                    |                            |                           |
|--------------------|----------------------------|---------------------------|
| <b>1. Albania</b>  | <b>12. Greece</b>          | <b>23. Poland</b>         |
| <b>2. Belgium</b>  | <b>13. Hungary</b>         | <b>24. Portugal</b>       |
| <b>3. Bulgaria</b> | <b>14. Iceland</b>         | <b>25. Romania</b>        |
| <b>4. Canada</b>   | <b>15. Italy</b>           | <b>26. Slovakia</b>       |
| <b>5. Croatia</b>  | <b>16. Latvia</b>          | <b>27. Slovenia</b>       |
| <b>6. Czechia</b>  | <b>17. Lithuania</b>       | <b>28. Spain</b>          |
| <b>7. Denmark</b>  | <b>18. Luxembourg</b>      | <b>29. Sweden</b>         |
| <b>8. Estonia</b>  | <b>19. Montenegro</b>      | <b>30. Türkiye</b>        |
| <b>9. Finland</b>  | <b>20. Netherlands</b>     | <b>31. United Kingdom</b> |
| <b>10. France</b>  | <b>21. North Macedonia</b> | <b>32. United States</b>  |
| <b>11. Germany</b> | <b>22. Norway</b>          |                           |

- **NATO •Member Nation Embassies**
- **Budget Committee Secretariat**
- **All NATEXs**
- **REGISTRY (Distribution)**

**ATTACHMENT C.  
FINAL BIDDER'S LIST - IFB-CO-424214-RFSP**

#	Country	Nominated Bidders
1	Belgium	BREVC0 SERVICES
2	France	SKYNOPY
3	Italy	CPE Italia Spa
4	Netherlands	Network Innovations, B.V
5	Netherlands	Solitee, B.V
6	Norway	Marlink AS
7	Slovakia	Aliter Technologies, A.S.
8	Spain	Atos IT Solutions and Services Iberia
9	Türkiye	ACS HABERLESME TEKNOLOJİLERİ AS
10	Türkiye	ANTENSAN ELEKTRONİK SAN. İ&Ouml; VE DİS Tic. AS
11	Türkiye	CTECH BİLİSİM TEKNOLOJİLERİ SAN. VE Tic. A.s.
12	Türkiye	PROFEN TEKNOLOJİ SAN. VE Tic. A.s.
13	United Kingdom	Spektrum Management Group Ltd
14	United Kingdom	Boxxe Limited
15	United States of America	Globecomm Systems, Inc.
16	United States of America	Telecommunication Support Services, Inc. (DBA TSS Solutions)