

To: Distribution List

Subject: Request For Quotations RFQ-CO-42500587-BMD – Ballistic Missile Defence (BMD) Enhancements to the Control Reporting Centre System Interface (CSI)

References:

- A. NCI Agency Standard Operating Procedure SOP 16.01 Procurement (Rev2), dated 06 September 2024
- B. AC/4-D(2019)0004 (INV) IC, Procedures Governing the Use of Basic Ordering Agreements Concluded by the NCI Agency, dated 4 July 2019
- C. AC/4-D(2019)0004-COR1, Corrigendum to AC/4-D(2019)0004 (INV), dated 18 March 2024
- D. Notification of Intent - BOA Announcement NCIA/ACQ/2025/06720, dated 11 April 2025

Dear Sir, Madam,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in a Request For Quotations (RFQ), for the provision of commercial off-the-shelf (COTS) hardware and associated services.
2. The award will be based on the RFQ being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this RFQ is on or before **Friday, 01 August 2025 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: Bidding Instructions and its Annexes
 - 5.2. Book II: Prospective Contract:
 - a. Contract Signature Page
 - b. Part I: Schedule of Supplies and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: BOA General Terms and Conditions
 - e. Part IV: Statement of Work
6. The overall security classification of the RFQ is "NATO UNCLASSIFIED". This Request For Quotations remains the property of the NCIA and shall be protected in accordance with the applicable national security regulations.
7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this RFQ, informing the NCIA of your company's intention to bid. Your company is not bound by its initial decision and if you decide to

reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCIA reserves the right to cancel, withdraw, or suspend this RFQ at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCIA bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Request For Quotations is RFQ-CO-42500587-BMD, and all correspondence concerning this Request For Quotations should reference this number.
15. Your Point of Contact for all information concerning this RFQ is Elena Iftimie-Paraschiv, NCIA Senior Contracting Assistant who may be reached at:

RFQ-CO-42500587-BMD@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this RFQ-CO-42500587-BMD shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

Elena Iftimie-
Paraschiv



Digitally signed by Elena Iftimie-Paraschiv
Date: 2025.07.17 16:49:49 +02'00'

Elena Iftimie-Paraschiv
Senior Contracting Assistant
NATO Communications and
Information Agency (NCIA)

Enclosures:

Attachment A to RFQ-CO-42500587-BMD: Acknowledgement of Receipt of Request For Quotations

Attachment B to RFQ-CO-42500587-BMD: Distribution List

Attachment C to RFQ-CO-42500587-BMD: Final Bidders List

Attachment D to RFQ-CO-42500587-BMD: Book I Bidding Instructions and its Annexes (4 separate files)

Attachment E to RFQ-CO-42500587-BMD: Book II Prospective Contract (3 separate files)

ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF REQUEST FOR QUOTATIONS

RFQ-CO-42500587-BMD

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central European Time (CET) on 24-Jul-25**
to: RFQ-CO-42500587-BMD@ncia.nato.int

We hereby advise that we have received Request For Quotations RFQ-CO-42500587-BMD on [Click to enter a date], together with all enclosures.

PLEASE CHECK ONE:

- ☐ As of this date and without commitment on our part, we do intend to submit a bid.
- ☐ We do not intend to submit a bid.
- ☐ We are reviewing the requirements of the RFQ and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

**ATTACHMENT B.
DISTRIBUTION LIST - RFQ-CO-42500587-BMD**

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain
- Sweden
- Türkiye
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

**Principal Contracting Officer
Project Manager
All NATEXs**

**ATTACHMENT C.
FINAL BIDDERS LIST - RFQ-CO-42500587-BMD**

COUNTRY	PROSPECTIVE BIDDERS
BELGIUM	BLACK BOX NETWORK SERVICES NV
BELGIUM	COMPUTACENTER NV
BELGIUM	ST ENGINEERING IDIRECT EUROPE CY NV
BULGARIA	LIREX BG LTD.
CANADA	COMPUSULT LIMITED
CROATIA	ERICSSON NIKOLA TESLA D.D.
CROATIA	KING ICT D.O.O. ZAGREB
DENMARK	ARBIT CYBER DEFENCE
DENMARK	ATEA A/S
ESTONIA	NORTAL AS
ESTONIA	UAWTA OÜ
FINLAND	61N SOLUTIONS OY
FINLAND	AMBIENTIA OY
FINLAND	KAUKO OY
FINLAND	MINTLY OY
FINLAND	NIXU OYJ
FINLAND	PIISKU LTD.
FRANCE	MARLINK SAS
FRANCE	THALES SIX GTS FRANCE SAS
GERMANY	ACME PORTABLE COMPUTER GMBH
GERMANY	BECHTLE GMBH
GERMANY	INTEC INDUSTRIE-TECHNIK
GREECE	WHITESTEPS TECHNOLOGIES S.A.
HUNGARY	EURO ONE SZAMITASTECHNIKAI ZRT.
HUNGARY	KONTRON HUNGARY KFT.
ITALY	LEONARDO SPA
ITALY	SIPAL SPA
LATVIA	I SIA
LITHUANIA	UAB ELSIS TS
NETHERLANDS	EUROTEMPEST BV
NETHERLANDS	HART 4 TECHNOLOGY
NETHERLANDS	HET IT B.V.
NETHERLANDS	SIMAC ELECTRONICS B.V.
NETHERLANDS	SOLITEE B.V.

NETHERLANDS	TRUEDATA BV
NORTH MACEDONIA	KABTEL DOOEL SKOPJE
NORTH MACEDONIA	KING ICT DOOEL SKOPJE
NORWAY	AMBIO AS
NORWAY	MARLINK AS
POLAND	ASSECO POLAND S.A.
POLAND	COMP S.A
POLAND	HERTZ SYSTEMS LTD SP. Z O.O.
POLAND	HYPERVIEW SP. Z O.O.
POLAND	ISCG SP. Z O.O.
POLAND	JAKUSZ SP. Z O.O.
POLAND	NTT POLAND SP. Z.O.O
POLAND	TELDAT SP.Z.O.O. SP.K
POLAND	TRANSITION TECHNOLOGIES MS S.A
PORTUGAL	INDRA SISTEMAS PORTUGAL S.A.
PORTUGAL	LINK CONSULTING, TECNOLOGIAS DE INFORMAÇÃO, S.A.
PORTUGAL	WARPCOM SERVICES, S.A.
ROMANIA	ARCTIC STREAM
ROMANIA	INTENSEC RO SRL
SLOVAKIA	ALITER TECHNOLOGIES A.S
SLOVAKIA	SPOJNET S.R.O
SPAIN	COTECO INFORMATICA INTERNACIONAL S.L.
SPAIN	NTT DATA SPAIN , S.L.U.
SPAIN	SOPRA STERIA ESPANA SA
SPAIN	SPAN D.D.
SPAIN	THALES ESPAÑA SISTEMAS, S.A.U.
SWEDEN	AB MICROPOL FIBEROPTIC
SWEDEN	COMEX ELECTRONICS AB
TÜRKİYE	ACS HABERLEŞME TEKNOLOJİLERİ A.Ş
TÜRKİYE	AELSAN ELEKTRONİK SANAYİ VE TİCARET A.S.
TÜRKİYE	AYDIN YAZILIM VE ELEKTRONİK SANAYİ A.S. (AYESAS)
TÜRKİYE	CTECH INFORMATION TECHNOLOGIES LTD
TÜRKİYE	E4E ELEKTRONİK MUHENDİSLİK YAZILIM TASARIM A.S.
TÜRKİYE	FORTE INFORMATION COMMUNICATION TECHNOLOGIES AND DEFENSE INDUSTRY A.S.
UNITED KINGDOM	BAE SYSTEMS (OPERATIONS) LIMITED
UNITED KINGDOM	GLOBAL RADIODATA COMMUNICATIONS LTD
UNITED KINGDOM	PARADIGM COMMUNICATION SYSTEMS LIMITED

UNITED KINGDOM	TELEDYNE UK LTD
UNITED KINGDOM	TOTAL IA LTD.
UNITED STATES	ARROW SHIELD DYNAMICS, LLC
UNITED STATES	BLUEWATER FEDERAL SOLUTIONS, INC.
UNITED STATES	BUSINESS INTEGRA TECHNOLOGY SOLUTIONS, INC.
UNITED STATES	DATUM SYSTEMS INC.
UNITED STATES	EMW INC.
UNITED STATES	LEIDOS, INC.
UNITED STATES	PIFINITY, INC. DBA STORAGEHAWK
UNITED STATES	RAYTHEON TECHNOLOGIES
UNITED STATES	TRACE SYSTEMS INC.
UNITED STATES	ULTISAT, INC.
UNITED STATES	VALKYRIE ENTERPRISES, LLC