

**To:** All Prospective Bidders

**Subject:** Request For Quotations (RFQ) – RFQ-CO-424237-KIOSK – UDCA-1 – ITM WP02 Cyber Security User Credentials Authentication (UCA) and Professional Services - Kiosk

**References:**

- A. AC/4-D(2019)0004 (INV) IC, Procedures Governing the Use of Basic Ordering Agreements Concluded by the NCI Agency, dated 4 July 2019
- B. AC/4-D/2261, IC-NSIP Procedures for International Competitive Bidding, dated 12 January 1996
- C. AC/4-DS(2022)0010; AC/4-DS(2022)0031 (INV); AC/4-DS(2023)0003 (INV)
- D. AC/4(PP)D/27263-REV2-ADD27-REV1

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in a Request For Quotations (RFQ), for the provision of: ITM WP02 Cyber Security User Credentials Authentication (UCA) and Professional Services - Kiosk
2. The award will be based on the RFQ being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this RFQ is on or before Wednesday, **at 12:00 hours Central European Time (CET), 27 August 2025**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
  - 5.1. Book I: Bidding Instructions
  - 5.2. Book II: Prospective Contract:
    - a. Contract Signature Page
    - b. Part I: Schedule of Supply and Services
    - c. Part II: Contract Special Provisions
    - d. Part III: Contract General Provisions
    - e. Part IV: Statement of Work with System Requirement Specification
6. The security classification of this RFQ is NATO UNCLASSIFIED. This RFQ remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this RFQ, informing the NCI Agency of your firm's intention to bid. Your firm is not bound by its initial decision and if you decide

to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this RFQ at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Request For Quotations is RFQ-CO-424237-KIOSK – UDCA-1, and all correspondence concerning this Request For Quotations should reference this number.
15. Your Point of Contact for all information concerning this RFQ is Burak Oguz, NCI Agency Senior Contracting Officer who may be reached at:  
  
[RFQ-CO-424237-KIOSK – UDCA-1@ncia.nato.int](mailto:RFQ-CO-424237-KIOSK – UDCA-1@ncia.nato.int)
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this RFQ-CO-424237-KIOSK – UDCA-1 shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

**FOR THE CHIEF OF ACQUISITION:**

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Burak Oguz  
Senior Contracting Officer  
NATO Communications and  
Information Agency (NCI Agency)

Enclosures: 5

Enclosure 1 to RFQ-CO-424237-KIOSK – UDCA-1: Acknowledgement of Receipt of Request For Quotations

Enclosure 2 to RFQ-CO-424237-KIOSK – UDCA-1: Distribution List

Enclosure 3 to RFQ-CO-424237-KIOSK – UDCA-1: Bidders List

Enclosure 4 to RFQ-CO-424237-KIOSK – UDCA-1: Book I Bidding Instructions (separate file)

Enclosure 5 to RFQ-CO-424237-KIOSK – UDCA-1: Book II Prospective Contract (separate file)

**ENCLOSURE 1.**  
**ACKNOWLEDGEMENT OF RECEIPT OF REQUEST FOR QUOTATIONS**

RFQ-CO-424237-KIOSK – UDCA-1

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central European Time (CET) on 6/13/2025**

to: [RFQ-CO-424237-KIOSK – UDCA-1@ncia.nato.int](mailto:RFQ-CO-424237-KIOSK – UDCA-1@ncia.nato.int)

We hereby advise that we have received Request For Quotations RFQ-CO-424237-KIOSK – UDCA-1 by Wednesday, 27 August 2025, together with all enclosures.

PLEASE CHECK ONE:

- ☐ As of this date and without commitment on our part, we do intend to submit a bid.
- ☐ We do not intend to submit a bid.
- ☐ We are reviewing the requirements of the RFQ and will notify you of our decision as soon as possible.

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

**ENCLOSURE 2.**  
**DISTRIBUTION LIST - RFQ-CO-424237-KIOSK – UDCA-1**

**NATO Delegation (Attn: Infrastructure Adviser):**

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Republic of Türkiye
- Romania
- Slovakia
- Slovenia
- Spain
- United Kingdom
- United States

**NATO HQ**

- NATO Office of Resources

**Strategic Commands**

- ACO Registry

**Principal Contracting Officer**  
**Project Manager**  
**CAB Mailbox**  
**All NATEXs**

**ENCLOSURE 3.**  
**FINAL BIDDER'S LIST - RFQ-CO-424237-KIOSK – UDCA-1**

Country	Supplier Name
Belgium	Telenet BV
Belgium	Accenture NV/SA
Belgium	PricewaterhouseCoopers Enterprise Advisory BV
Belgium	MAGNOBEL
Belgium	Global Tradecraft Intelligence
Belgium	EUROCITY SRL
Belgium	BT Global Services Belgium
Belgium	Black Box Network Services NV
Belgium	COMPUTACENTER NV
Belgium	AEROSPACELAB SA
Belgium	FUNKY DUCK BV
Belgium	ST Engineering iDirect Europe CY NV
Belgium	Pentaquark SRL
Belgium	SOPRA STERIA BENELUX
Belgium	DEUTSCHE TELEKOM GLOBAL BUSINESS SOLUTIONS BELGIUM
Belgium	EVIDEN BELGIUM
Belgium	PRIMION BENELUX
Belgium	BRESCO SERVICES
Belgium	Hewlett-Packard Enterprise Belgium
Bulgaria	TechnoLogica EAD
Bulgaria	EnduroSat
Bulgaria	Anthill
Bulgaria	LIREX BG
Canada	Sabytel Technologies Inc.
Canada	MDOS CONSULTING INC.
Canada	Magnari Inc.
Canada	GlobVision Inc.
Canada	MDA Geospatial Services Inc.
Canada	IT Chapter Inc.
Canada	SkyWatch Space Applications Inc.
Canada	Wyvern Incorporated
Canada	Compusult Limited
Croatia	INFIGO IS d.o.o.
Croatia	CROATEL d.o.o.
Croatia	KING ICT d.o.o. Zagreb

Croatia	INsig2 d.o.o.
Croatia	Odasiljaci i veze d.o.o.
Croatia	Ericsson Nikola Tesla d.d.
Czechia	SpaceKnow Inc., odstepny zavod
Czechia	Aricoma Systems as
Denmark	PROTEAMS ApS
Denmark	Atea A/S
Denmark	Arbit Cyber Defence
Denmark	Integra Consult A/S
Denmark	Spaceline Labs ApS
Estonia	UAWTA OÜ
Estonia	Nortal AS
France	THALES SIX GTS FRANCE SAS
France	PRELIGENS
France	AIRBUS DEFENCE AND SPACE SAS
France	Marlink SAS
France	Telespazio France
France	ALLPRIV SAS
France	PACTE NOVATION
France	XAP
France	ACENSI SAS
France	NEOWAVE
France	Etude Et Realisation De Tolerie De Precision
Germany	Bechtle GmbH
Germany	INTEC Industrie-Technik
Germany	EUROPEAN SPACE IMAGING GMBH
Germany	CGI Deutschland B.V. & Co. KG
Germany	AWARE7 GmbH
Germany	GBS TEMPEST & Service GmbH
Germany	]init[ AG für digitale Kommunikation
Germany	ACME Portable Computer GMBH
Germany	GAF AG
Germany	Maltego Technologies GmbH
Germany	NV5 Geospatial Solutions GmbH
Greece	WHITESTEPS TECHNOLOGIES S.A.
Greece	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
Greece	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
Hungary	EURO ONE Szamitastechnikai ZrT.
Hungary	Kontron Hungary Kft.
Hungary	Sysman Information Technologies Co. Ltd.

Italy	SIPAL Spa
Italy	e-GEOS S.p.A
Italy	Leonardo SpA
Italy	Netgroup SpA
Italy	Moveax S.r.l.
Latvia	I SIA
Latvia	DATI Group SIA
Lithuania	UAB Elsis TS
Netherlands	Firejob B.V.
Netherlands	Hart 4 Technology
Netherlands	Network Innovations B.V.
Netherlands	SIMAC ELECTRONICS B.V.
Netherlands	Science and Technology BV
Netherlands	Truedata BV
Netherlands	Imagem NL B.V.
Netherlands	HET IT B.V.
Netherlands	Concanon BV
Netherlands	Eurotempest BV
Netherlands	KSC Satcom B.V.
Netherlands	Solitee B.V.
Netherlands	Thales DIS Technologies B.V
North Macedonia	King ICT dooel Skopje
North Macedonia	Elikosoft Rade DOOEL
North Macedonia	Kabtel Dooel Skopje
Norway	Airbus Defence and Space AS
Norway	Ambio AS
Norway	Fynd Reality AS
Norway	T-Kartor Norway AS
Poland	JAKUSZ Sp. z o.o.
Poland	HERTZ SYSTEMS Ltd Sp. z o.o.
Poland	EXENCE SA
Poland	ISCG SP. Z O.O.
Poland	IURIDICO Legal & Financial Translations sp. z o.o.
Poland	Transition Technologies MS S.A
Poland	TEL DAT Sp.z.o.o. sp.k
Poland	Comp S.A
Poland	DEVTALENTS SP. ZO.O.
Poland	NTT Poland Sp. z.o.o
Poland	ASSECO POLAND S.A.
Poland	HYPERVIEW SP. Z O.O.
Poland	SpyroSoft Solutions SA



Poland	Vector Synergy
Portugal	BRIDGE351
Portugal	BINNGRO LDA
Portugal	Warpcom Services, S.A.
Portugal	Link Consulting, Tecnologias de Informação, S.A.
Portugal	Indra Sistemas Portugal S.A.
Portugal	ESRI Portugal
Romania	BETTER QUALITY ASSURANCE SRL
Romania	INTENSEC RO SRL
Romania	ARCTIC STREAM
Romania	MARCTEL - S.I.T. SRL
Romania	Kransz Wald Srl
Slovakia	InterWay, a.s.
Slovakia	SPOJNET s.r.o
Slovakia	Aliter Technologies
Spain	DANIMA INGENIERÍA AMBIETNAL
Spain	DELOITTE CONSULTING, S.L.U.
Spain	Span d.d.
Spain	COTECO INFORMATICA INTERNACIONAL S.L.
Spain	NETMETRIX SOLUTIONS S.L.
Spain	THALES ESPAÑA SISTEMAS, S.A.U.
Spain	AICOX Soluciones S.A.
Spain	GMV AEROSPACE AND DEFENCE S.A.U.
Spain	Hisdesat Servicios Estrategicos SA
Spain	KRC Espanola S.A.
Spain	NTT Data Spain , S.L.U.
Spain	MECANICAS BOLEA S.A.
Spain	KRC Avionics Ingenieria y Apoyo, S.L.
Spain	FUTURE SPACE, S.A.
Spain	Sopra Steria Espana SA
Spain	INTEGRASYS
Türkiye	ASELSAN ELEKTRONİK SANAYİ VE TİCARET A.S.
Türkiye	Simsoft Bilgisayar Teknolojileri Ltd
Türkiye	CTech Information Technologies Ltd
Türkiye	OBSS Teknoloji A.S.
Türkiye	ICterra Bilgi ve İletişim Teknolojileri San. ve Tic. A.S.
Türkiye	Biltek Uluslararası İnşaat Limited Şirketi
Türkiye	E4E Elektronik Mühendislik Yazılım Tasarım A.S.
Türkiye	MilSoft Yazılım Teknolojileri A.S.
Türkiye	Aydın Yazılım ve Elektronik Sanayi A.S. (AYESAS)

Türkiye	Forte Information Communication Technologies and Defense Industry A.S.
Türkiye	ONUR Yüksek Teknoloji A.S
Türkiye	STM Savunma Teknolojileri Mühendislik ve Ticaret A.S.
Türkiye	Barikat Internet Guvenligi Bilisim Ticaret A.S.
United Kingdom	TELEDYNE UK Ltd
United Kingdom	Datasumi Ltd
United Kingdom	C4I SYSTEMS LIMITED
United Kingdom	Global Satellite VU Ltd.
United Kingdom	Total IA Ltd.
United Kingdom	Skytek Technology Ltd
United Kingdom	Nexor Limited
United Kingdom	Paradigm Communication Systems Limited
United Kingdom	HEO Robotics UK Ltd.
United Kingdom	Metrea Mission Data Ltd.
United Kingdom	Global RadioData Communications Ltd
United Kingdom	BAE Systems (Operations) Limited
United Kingdom	Helyx Secure Information Systems Limited
United Kingdom	BELICISTA LTD (SA Group)
United Kingdom	Boxxe Limited
United Kingdom	Spektrum Management Group Ltd
United States	Datum Systems Inc.
United States	Pifinity, Inc. DBA StorageHawk
United States	BlackSky Global LLC.
United States	Cubic Digital Intelligence, Inc.
United States	Capella Space Corp
United States	Maxar Intelligence Inc.
United States	BlueWater Federal Solutions, Inc.
United States	Inonde LLC
United States	AIREON LLC
United States	Orgro, Inc.
United States	Planet Labs PBC
United States	Sea Tel Inc., dba Cobham SATCOM
United States	Booz Allen Hamilton, Inc.
United States	Raytheon Technologies
United States	Tivix, Inc.
United States	UltiSat, Inc.
United States	GLOBECOMM SYSTEMS INC.
United States	OMNI Consulting Solutions
United States	Leidos, Inc.
United States	EMW Inc.

United States	Comtech Satellite Network Technologies, Inc.
United States	Business Integra Technology Solutions, Inc.
United States	Boston Government Services, LLC
United States	Arrow Shield Dynamics, LLC
United States	Accelera Solutions, Inc.
United States	NMH Tech, Inc.
United States	Trace Systems Inc.
United States	Geodex Inc. dba Danti AI
United States	Umbra Lab, Inc.
United States	VALKYRIE ENTERPRISES, LLC
United States	Geospatial Consulting Group International
United States	Nova C2 LLC
United States	Pike Consultants LLC
United States	Cerberus Cyber Solutions
United States	Mission Microwave Technologies, LLC
United States	Trellix Public Sector LLC
United States	ReliaSource, Inc.
United States	Creative Information Technology
United States	Zeva Incorporated