

**To:** All Prospective Bidders

**Subject:** Request for Proposals (RFP) - RFP-CO-424219-PBN\_0, Support to Protected Business Network (PBN) Capability Programme Implementation – Project 0, Discover and Accelerate – Amendment 4

**References:**

- A. RFP-CO-424219-PBN\_0, NCIA/ACQ/2025/06687, dated 4 April 2025
- B. RFP-CO-424219-PBN\_0 - Amendment 3, NCIA/ACQ/2025/06784, dated 25 April 2025
- C. Notification of Intent (NOI) RFP-CO-424219-PBN\_0, NCIA/ACQ/2025/06457, dated 9 January 2025

Dear Prospective Bidders,

1. The NCIA is hereby informing you of the release of Amendment 4 to the subject RFP.
2. The purpose of this Amendment 4 is to:
  - 2.1. Publish the responses to the Clarification Requests (CRs) so far received by the NCIA in relation to the subject RFP;
  - 2.2. Extend the initial closing date/time indicated at Paragraph 12.20. (and also at Annexes B and C) of the subject RFP. This extension is to enable the 28 day period foreseen at Paragraph 10. (d) (iii) (1) of the AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding.
3. Attachment C to this Amendment provides answers to the CRs from serial number CR#19 to CR#35 and from serial number T\_CR#11 to T\_CR#20. For completeness of information, Attachment C also includes clarifications already provided with the previous Amendments to the subject RFP. Please carefully review the answers provided for all questions.
4. Besides the update to the initial RFP closing date/time, mentioned above at Paragraph 2.2., no further change to the subject RFP is required by this Amendment 4.
5. Consistently with the NCIA notice released via email on Tuesday 29 April 2025 16:09 hours, the NCIA will no longer accept CRs related to subject RFP, Step 1 down-selection process.
6. By virtue of this Amendment 4, the version of the RFP at Attachment B replaces and supersedes any previous version issued in the context of this RFP-CO-424219-PBN\_0. All changes within the solicitation are denoted in red track changes for ease of traceability.
7. Except as provided herein, all other terms and conditions of the RFP-CO-424219-PBN\_0 remain unchanged.
8. The initial closing date/time stated at Paragraph 12.20. (and also at Annexes B and C) of the subject RFP is extended to: **15:00 hours Central European Summer Time (CEST) on Wednesday, 4 June 2025.**

9. Your Point of Contact for all information concerning this RFP is Mr. Giordano Mastrocinque, NCIA Senior Contracting Officer who may be reached at:

[RFPCO424219PBN@ncia.nato.int](mailto:RFPCO424219PBN@ncia.nato.int)

10. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this RFP-CO-424219-PBN\_0 shall not be published on the internet.

11. Thank you for your interest in this important NCIA business opportunity.

**FOR THE CHIEF OF ACQUISITION:**

*Giordano Mastrocinque*

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Giordano Mastrocinque  
Senior Contracting Officer  
NATO Communications and  
Information Agency (NCI  
Agency)

Enclosures:

ATTACHMENT A to RFP-CO-424219-PBN\_0 - Acknowledgement of Receipt

ATTACHMENT B to RFP-CO-424219-PBN\_0 - RFP-CO-424219-PBN\_0 Amendment 4

ATTACHMENT C to RFP-CO-424219-PBN\_0 - Questions and Answers

ATTACHMENT D to RFP-CO-424219-PBN\_0 - Distribution List

**ATTACHMENT A**  
**Acknowledgement of Receipt**

*The Acknowledgement of Receipt is provided separately as a PDF file.*

**ATTACHMENT B**  
**RFP-CO-424219-PBN\_0 Amendment 4**

*The RFP-CO-424219-PBN\_0 Amendment 4 is provided separately as a PDF file with red track changes for ease of traceability.*

## **ATTACHMENT C**

### **Questions and Answers**

*The Questions and Answers related to this RFP-CO-424219-PBN\_0 Amendment 4 are provided separately as a PDF file.*

## ATTACHMENT D Distribution List

### All Prospective Bidders

1

Company Name	Country
ACCENTURE	BEL
AIRBUS DEFENCE AND SPACE AS	NOR
AIRBUS DEFENCE AND SPACE SAS	FRA
ALITER TECHNOLOGIES, A.S.	SVK
AMAZON WEB SERVICES BELGIUM	BEL
ARICOMA SYSTEMS A.S.	CZE
ATEA A/S	DNK
ATOS BELGIUM	BEL
ATOS FRANCE	FRA
BAE SYSTEMS AI LTD	GBR
BECHTLE GMBH & CO. KG	DEU
BOOZ ALLEN HAMILTON, INC.	USA
BRESCO SERVICES	BEL
BT GLOBAL SERVICES BELGIUM	BEL
CAPGEMINI TECHNOLOGY SERVICES	FRA
CGI DEUTSCHLAND B.V. & CO. KG	DEU
COMPUTACENTER	BEL
CS GROUP - FRANCE	FRA
CYBER STRATEGY CONSULTING INC.	CAN
CYPROS C	BEL
DARKTRACE HOLDINGS LIMITED	GBR
DELL	BEL

DELOITTE & TOUCHE LLP	USA
DELOITTE CANADA	CAN
DELOITTE CONSULTATIVE SERVICES B.V.	NLD
DELOITTE CONSULTING AND ADVISORY BV	BEL
DELOITTE LLP	GBR
DEUTSCHE TELEKOM GLOBAL BUSINESS SOLUTIONS BELGIUM	BEL
DIGIA FINLAND OY	FIN
DXC TECHNOLOGY B.V.	NLD
E-COMPASS	BEL
ENGINEERING - INGEGNERIA INFORMATICA S.P.A	ITA
ENTSERV UK LIMITED, T/A DXC TECHNOLOGY	GBR
ETME	GRC
EVIDEN BELGIUM	BEL
FORTINET	BEL
FUJITSU SERVICES LIMITED	GBR
GMV AEROSPACE AND DEFENCE S.A.U. (A79197356)	ESP
HEWLETT-PACKARD ENTERPRISE BELGIUM	BEL
IBM BELGIUM	BEL
IBM UK LIMITED	GBR
INDRA SISTEMAS, S.A. (A28599033)	ESP
INDUSTRIA PROJECT SP. Z O. O.	POL
INDUSTRIEANLAGEN-BETRIEBSGESELLSCHAFT MBH (IABG MBH)	DEU
INSTA ADVANCE OY	FIN
ISCG SP. Z O. O.	POL
JANES (JANE'S GROUP UK LIMITED)	GBR

KING ICT D.O.O.	HRV
KLARRIO	BEL
L.A. INTERNATIONAL COMPUTER CONSULTANTS LIMITED	GBR
LEIDOS, INC.	USA
LEONARDO S.P.A	ITA
LIREX BG	BGR
M&I PARTNERS	NLD
MDOS CONSULTING INC.	CAN
MICROSOFT	BEL
MSG SYSTEMS AG	DEU
NCP ENGINEERING GMBH	DEU
NETAPP U.S. PUBLIC SECTOR, INC.	USA
NOKIA BELL	BEL
NORTAL AS	EST
NTT BELGIUM	BEL
NTT DATA SPAIN SLU (B82387770)	ESP
ORACLE AMERICA, INC.	USA
ORACLE BELGIUM	BEL
OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION S.A.)	GRC
PA CONSULTING	GBR
PALO ALTO NETWORKS BELGIUM	BEL
PATRIA AVIATION OY	FIN
PRICEWATERHOUSECOOPER (PWC) ENTERPRISE ADVISORY	BEL
PROXIMUS	BEL
PWC CANADA	CAN



PWC STRATEGY& GERMANY GMBH	DEU
REPLY DEUTSCHLAND SE	DEU
REPLY LIMITED	GBR
ROWDEN TECHNOLOGIES LTD	GBR
SAVACO	BEL
SCIENCE APPLICATIONS INTERNATIONAL CORPORATION	USA
SECUNET SECURITY NETWORKS AG	DEU
SIRTI DIGITAL SOLUTIONS	ITA
SOPRA STERIA AS	NOR
SOPRA STERIA BENELUX	BEL
SOPRA STERIA GROUP	FRA
SPEKTRUM MANAGEMENT GROUP LTD	GBR
STM SAVUNMA TEKNOLOJILERI MUHENDISLIK VE TICARET ANONIM SIRKETI	TUR
STUDIOTECH	BEL
SYNTELLIGEN	BEL
TELECOM ITALIA S.P.A	ITA
TELEFÓNICA SOLUCIONES DE INFORMÁTICA Y COMUNICACIONES DE ESPAÑA, S.A.U. (A78053147)	ESP
TELEKOM DEUTSCHLAND GMBH	DEU
TELELINK BUSINESS SERVICES	BGR
TELSY S.P.A.	ITA
THALES SIX-GTS FRANCE	FRA
T-SYSTEMS INTERNATIONAL GMBH	DEU
TUBITAK BILGEM	TUR
UNI SYSTEMS (MAE)	GRC
UNIKIE OY	FIN

VASS EU SERVICES SA	LUX
VECTOR SYNERGY SP. Z O. O.	POL
VERIZON BELGIUM LUXEMBURG	BEL
VODAFONE BELGIUM	BEL
VODAFONE GROUP ENTERPRISE LIMITED	GBR
<b><u>NATO Delegations (Attn: Infrastructure Adviser):</u></b>	1
<b><u>Embassies in Brussels (Attn: Commercial Attaché):</u></b>	
Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
Finland	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1

Montenegro	1
The Netherlands	1
North Macedonia	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Sweden 1	
Republic of Türkiye	1
The United Kingdom	1
The United States (electronic copy to <a href="mailto:brussels.office.box@mail.doc.gov">brussels.office.box@mail.doc.gov</a> )	1
Belgian Ministry of Economic Affairs	1

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**NATEXs**