

**To:** All Prospective Bidders

**Subject:** Request For Quotations (RFQ) – CO423281PANGEA – Provision of Portal for Accessing NATO Geospatial Exchange Area

**References:**

- A. AC/4-D(2019)0004 (INV) IC, Procedures Governing the Use of Basic Ordering Agreements Concluded by the NCI Agency, dated 4 July 2019
- B. AC/4-D/2261, IC-NSIP Procedures for International Competitive Bidding, dated 12 January 1996
- C. NCIA/ACQ/2024/07358, dated 21 October 2024

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in a Request For Quotations (RFQ), for the provision of: Portal for Accessing NATO Geospatial Exchange Area (PANGEA)
2. The award will be based on the RFQ being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this RFQ is on or before **Monday, 02 December 2024 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
  - 5.1. Book I: Bidding Instructions
  - 5.2. Book II: Prospective Contract:
    - a. Part I: Contract Signature Page
    - b. Part I: Schedule of Supply and Services
    - c. Part II: Contract Special Provisions
    - d. Part III: Statement of Work with System Requirement Specification
6. The security classification of this RFQ is NATO UNCLASSIFIED. This Request For Quotations remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this RFQ, informing the NCI Agency of your firm's intention to bid. Your firm is not bound by its initial decision and if you decide

to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this RFQ at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Request For Quotations is CO423281PANGAEA, and all correspondence concerning this Request For Quotations should reference this number.
15. Your Point of Contact for all information concerning this RFQ is Tiago Brito, NCI Agency Contracting Officer who may be reached at:  
  
[CO423281PANGAEA@ncia.nato.int](mailto:CO423281PANGAEA@ncia.nato.int)
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this CO423281PANGAEA shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

**FOR THE CHIEF OF ACQUISITION:**

**Tiago Brito**

  
Digitally signed by Tiago Brito  
Date: 2024.10.22 10:12:57 +02'00'

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Tiago Brito  
Contracting Officer  
NATO Communications and  
Information Agency (NCI Agency)

Enclosures: 5

Attachment A to CO423281PANGAEA: Acknowledgement of Receipt of Request For Quotations

Attachment B to CO423281PANGAEA: Distribution List

Attachment C to CO423281PANGAEA: Bidders List

Attachment D to CO423281PANGAEA: Book I Bidding Instructions (separate file)

Attachment E to CO423281PANGAEA: Book II Prospective Contract (separate file)

**ATTACHMENT A.**  
**ACKNOWLEDGEMENT OF RECEIPT OF REQUEST FOR QUOTATIONS**  
CO423281PANGAEA

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central European Time (CET) on 12/2/2024**  
to: [CO423281PANGAEA@ncia.nato.int](mailto:CO423281PANGAEA@ncia.nato.int)

We hereby advise that we have received Request For Quotations CO423281PANGAEA on [\[Click to enter a date\]](#), together with all enclosures.

PLEASE CHECK ONE:

- ☐ As of this date and without commitment on our part, we do intend to submit a bid.
- ☐ We do not intend to submit a bid.
- ☐ We are reviewing the requirements of the RFQ and will notify you of our decision as soon as possible.

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

**ATTACHMENT B.  
DISTRIBUTION LIST - CO423281PANGAEA**

**NATO Delegation (Attn: Infrastructure Adviser):**

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Republic of Türkiye
- Romania
- Slovakia
- Slovenia
- Spain
- Sweden
- United Kingdom
- United States

**NATO HQ**

- NATO Office of Resources

**Strategic Commands**

- ACO Registry

**Principle Contracting Officer  
Project Manager  
CAB Mailbox  
All NATEXs**

**ATTACHMENT C.  
FINAL BIDDER'S LIST - CO423281PANGAEA**

Country		Vendor
Belgium	1.	Accenture NV/SA
Belgium	2.	COMPUTACENTER NV
Belgium	3.	AEROSPACE LAB SA
Belgium	4.	FUNKY DUCK BV
Bulgaria	5.	EnduroSat
Canada	6.	Sabytel Technologies Inc.
Canada	7.	Magnari Inc.
Canada	8.	COMPUSULT LIMITED
Canada	9.	GlobVision Inc.
Canada	10.	MDA Geospatial Services Inc.
Canada	11.	IT Chapter Inc.
Canada	12.	SkyWatch Space Applications Inc.
Canada	13.	Wyvern Incorporated
Croatia	14.	KING ICT d.o.o. Zagreb
Czechia	15.	SpaceKnow Inc., odstepny zavod
Denmark	16.	PROTEAMS ApS
Denmark	17.	Atea A/S
Denmark	18.	Arbit Cyber Defence
Finland	19.	INSTA ADVANCE OY
Finland	20.	Advenica Oy
Finland	21.	Ambientia Oy
Finland	22.	Piisku Ltd.
Finland	23.	ICEYE Oy
Finland	24.	Kuva Space Oy
Finland	25.	Nixu Oyj
Finland	26.	Second Nature Security Oy
Finland	27.	Digia Finland Oy
France	28.	PRELIGENS
France	29.	AIRBUS DEFENCE AND SPACE SAS
France	30.	Marlink SAS
France	31.	Telespazio France
Germany	32.	CGI Deutschland B.V. & Co. KG
Germany	33.	AWARE7 GmbH
Germany	34.	ACME Portable Computer GMBH
Germany	35.	GAF AG
Germany	36.	NV5 Geospatial Solutions GmbH

Country		Vendor
Greece	37.	WHITESTEPS TECHNOLOGIES S.A.
Greece	38.	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
Greece	39.	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
Hungary	40.	EURO ONE Szamitastechnikai Zrt.
Hungary	41.	Sysman Information Technologies Co. Ltd.
Italy	42.	e-GEOS S.p.A
Italy	43.	Leonardo SpA
Italy	44.	Moveax S.r.l.
Latvia	45.	DATI Group SIA
Lithuania	46.	UAB Elsis TS
Netherlands	47.	Firejob B.V.
Netherlands	48.	Network Innovations B.V.
Netherlands	49.	Science and Technology BV
Netherlands	50.	Imagem NL B.V.
North Macedonia	51.	Elikosoft Rade DOOEL
North Macedonia	52.	Kabtel Dooel Skopje
Norway	53.	Ambio AS
Poland	54.	JAKUSZ Sp. z o.o.
Poland	55.	HERTZ SYSTEMS Ltd Sp. z o.o.
Poland	56.	EXENCE SA
Poland	57.	Vector Synergy Sp. z o. o.
Poland	58.	TELDAT Sp.z.o.o. sp.k
Poland	59.	DEVTALENTS SP. ZO.O.
Poland	60.	NTT Poland Sp. z.o.o
Portugal	61.	BRIDGE351
Portugal	62.	Indra Sistemas Portugal S.A.
Portugal	63.	ESRI Portugal
Romania	64.	BETTER QUALITY ASSURANCE SRL
Romania	65.	INTENSEC RO SRL
Romania	66.	ARCTIC STREAM
Romania	67.	MARCTEL - S.I.T. SRL
Slovakia	68.	InterWay, a.s.
Slovakia	69.	SPOJNET s.r.o
Spain	70.	DANIMA INGENIERÍA AMBIETNAL
Spain	71.	NETMETRIX SOLUTIONS S.L.
Spain	72.	AICOX Soluciones S.A.
Spain	73.	GMV AEROSPACE AND DEFENCE S.A.U.

Country		Vendor
Spain	74.	Hisdesat Servicios Estrategicos SA
Spain	75.	KRC Espanola S.A.
Spain	76.	MECANICAS BOLEA S.A.
Spain	77.	KRC Avionics Ingenieria y Apoyo, S.L.
Spain	78.	FUTURE SPACE, S.A.
Spain	79.	Sopra Steria Espana SA
The Republic of Türkiye	80.	Simsoft Bilgisayar Teknolojileri Ltd
The Republic of Türkiye	81.	CTech Information Technologies Ltd
The Republic of Türkiye	82.	OBSS Teknoloji A.S.
The Republic of Türkiye	83.	E4E Elektronik Muhendislik Yazilim Tasarim A.S.
The Republic of Türkiye	84.	MilSoft Yazilim Teknolojileri A.S.
The Republic of Türkiye	85.	Aydin Yazilim ve Elektronik Sanayi A.S. (AYESAS)
The Republic of Türkiye	86.	Forte Information Communication Technologies and Defense Industry A.S.
The Republic of Türkiye	87.	ONUR Yüksek Teknoloji A.S
The Republic of Türkiye	88.	STM Savunma Teknolojileri Mühendislik ve Ticaret A.S.
The Republic of Türkiye	89.	Barikat Internet Guvenligi Bilisim Ticaret A.S.
The United Kingdom	90.	Datasumi Ltd
The United Kingdom	91.	Global Satellite VU Ltd.
The United Kingdom	92.	Total IA Ltd.
The United Kingdom	93.	Skytek Technology Ltd
The United Kingdom	94.	Paradigm Communication Systems Limited
The United Kingdom	95.	HEO Robotics UK Ltd.
The United Kingdom	96.	Metrea Mission Data Ltd.
The United States	97.	BlackSky Global LLC.
The United States	98.	Cubic Digital Intelligence, Inc.
The United States	99.	Capella Space Corp
The United States	100.	Maxar Intelligence Inc.
The United States	101.	BlueWater Federal Solutions, Inc.
The United States	102.	Inonde LLC
The United States	103.	AIREON LLC
The United States	104.	Orgro, Inc.
The United States	105.	Planet Labs PBC
The United States	106.	Booz Allen Hamilton, Inc.
The United States	107.	Raytheon Technologies
The United States	108.	UltiSat, Inc.
The United States	109.	GLOBECOMM SYSTEMS INC.
The United States	110.	OMNI Consulting Solutions



Country		Vendor
The United States	111.	Leidos, Inc.
The United States	112.	Business Integra Technology Solutions, Inc.
The United States	113.	Boston Government Services, LLC
The United States	114.	Trace Systems Inc.
The United States	115.	Geodex Inc. dba Danti AI
The United States	116.	Umbra Lab, Inc.
The United States	117.	VALKYRIE ENTERPRISES, LLC