

To: All Prospective Bidders

Subject: Request For Quotations (RFQ) – RFQCO115711NNNMOC – Provide Extension of Operation Sea Guardian Mission Network to Operational Partner Non-NATO Nation Maritime Operational Centres

References:

- A. AC/4-D(2019)0004 (INV) IC, Procedures Governing the Use of Basic Ordering Agreements Concluded by the NCI Agency, dated 4 July 2019
- B. NCI Agency Standard Operating Procedure SOP 16.01 Procurement, dated 03 January 2019

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in a Request For Quotations (RFQ), for the provision of: Provide Extension of Operation Sea Guardian Mission Network to Operational Partner Non-NATO Nation Maritime Operational Centres
2. The award will be based on the RFQ being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this RFQ is on or before **Friday, 15 November 2024 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: - Bidding Instructions
 - 5.2. Book I – Bidding Sheets
 - 5.3. Book II: - Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work with System Requirement Specification
6. The security classification of this RFQ is NATO UNCLASSIFIED. This Request For Quotations remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this RFQ, informing the NCI Agency of

your firm's intention to bid. Your firm is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this RFQ at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Request For Quotations is RFQCO115711NNNMOC, and all correspondence concerning this Request For Quotations should reference this number.
15. Your Point of Contact for all information concerning this RFQ is Ole Hubner, NCI Agency Senior Contracting Officer who may be reached at:

RFQCO115711NNNMOC@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this RFQCO115711NNNMOC shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

Ole Hubner

Digitally signed by Ole

Hubner

Date: 2024.09.23

12:50:45 +02'00'

Ole Hubner

Senior Contracting Officer

NATO Communications and

Information Agency (NCI Agency)

Enclosures: 6)

Attachment A to RFQCO115711NNNMOC: Acknowledgement of Receipt of Request For Quotations

Attachment B to RFQCO115711NNNMOC: Distribution List

Attachment C to RFQCO115711NNNMOC: Bidders List

Attachment D to RFQCO115711NNNMOC: Book I Bidding Instructions (separate file)

Attachment E to CO-115711-NNNMOC: Book I Bidding Sheets (separate file)

Attachment F to RFQCO115711NNNMOC: Book II Prospective Contract (separate file)

Attachment G to CO-115711-NNNMOC: Book II Statement of Work (separate file)

Attachment H to CO-115711-NNNMOC: Book II Statement of Work – Annex A - SRS

ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF REQUEST FOR QUOTATIONS

RFQCO115711NNNMOC

Please complete, sign and return by email (scanned to PDF) within **30 Sep 2024, 12:00**
hours Central European Time (CET)

to: RFQCO115711NNNMOC@ncia.nato.int

We hereby advise that we have received Request For Quotations RFQCO115711NNNMOC on Monday, 23 September 2024, together with all enclosures.

PLEASE CHECK ONE:

- ☐ As of this date and without commitment on our part, we do intend to submit a bid.
- ☐ We do not intend to submit a bid.
- ☐ We are reviewing the requirements of the RFQ and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

ATTACHMENT B.
DISTRIBUTION LIST - RFQCO115711NNNMOC

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain
- Republic of Türkiye
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

Principle Contracting Officer
Project Manager
CAB Mailbox
All NATEXs

**ATTACHMENT C.
FINAL BIDDER'S LIST - RFQCO115711NNNMOC**

Country		Bidder Name
BELGIUM	1	BLACK BOX NETWORK SERVICES NV
BELGIUM	2	Magnobel BVBA
BELGIUM	3	BT Global Services Belgium bvba
BELGIUM	4	BREVCO SERVICES S.C.S.
BELGIUM	5	PwC Enterprise Advisory BV
BELGIUM	6	EUROCITY BVBA
BELGIUM	7	Accenture NV/SA
BELGIUM	8	Telenet BV
BELGIUM	9	COMPUTACENTER NV
BELGIUM	10	Aerospacelab SA
BELGIUM	11	Funky Duck BV
BELGIUM	12	ST Engineering iDirect Europe CY NV
BELGIUM	13	Cisco Systems Belgium
BELGIUM	14	Eviden Belgium
BELGIUM	15	Fortinet Belgium
BELGIUM	16	Oracle Belgium
BULGARIA	17	TechnoLogica EAD
BULGARIA	18	Lirex BG Ltd
CANADA	19	MDOS Consulting Inc.
CANADA	20	Sabytel Technologies Inc
CANADA	21	Magnari Inc.
CANADA	22	Compusult Limited
CANADA	23	GlobVision Inc.
CANADA	24	MDA Geospatial Services Inc.
CANADA	25	IT Chapter Inc.
CANADA	26	ROCK Networks Inc
CROATIA	27	Span d.d
CROATIA	28	KING ICT d.o.o
CROATIA	29	Croatel d.o.o.
CROATIA	30	INSig2 d.o.o.
CROATIA	31	Odasiljaci i veze d.o.o
CROATIA	32	Infigo IS d.o.o
CROATIA	33	Ericsson Nikola Tesla d.d.
CZECH REPUBLIC	34	SpaceKnow Inc., odstepny zavod
DENMARK	35	Proteams ApS
DENMARK	36	Atea A/S

FRANCE	37	THALES SIX GTS France S.A.S
FRANCE	38	Telespazio France
FRANCE	39	Preligens SAS
FRANCE	40	AIRBUS DEFENCE AND SPACE SAS
FRANCE	41	Marlink SAS
FRANCE	42	TECHVAR SAS
GERMANY	43	Aware7 GmbH
GERMANY	44	European Space Imaging GmbH
GERMANY	45	INTEC Industrie-Technik GmbH & Co KG
GERMANY	46	CGI Deutschland B.V. & Co. KG
GERMANY	47	GBS Tempest & Service GmbH
GERMANY	48	init AG für Digitale Kommunikation
GERMANY	49	BECHTLE GmbH & Co.KG
GERMANY	50	ACME Portable Computer GMBH
GERMANY	51	GAF AG
GREECE	52	Scytalys S.A
GREECE	53	WHITESTEPS TECHNOLOGIES S.A.
GREECE	54	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
HUNGARY	55	EURO ONE Szamitastechnikai Zrt
HUNGARY	56	Kontron Hungary Kft
HUNGARY	57	Sysman Information Technologies
ITALY	58	Netgroup S.p.A.
ITALY	59	Leonardo SpA
ITALY	60	e-GEOS S.p.A
LATVIA	61	DATI Group SIA
LATVIA	62	I SIA
LITHUANIA	63	UAB Elsis TS
NETHERLANDS	64	Concanon BV
NETHERLANDS	65	SOLITEE B.V.
NETHERLANDS	66	IMAGEM NL B.V.
NETHERLANDS	67	Truedata BV
NETHERLANDS	68	HET IT BV
NETHERLANDS	69	Firejob B.V.
NETHERLANDS	70	Network Innovations B.V.
NETHERLANDS	71	SIMAC ELECTRONICS B.V.
NETHERLANDS	72	Science and Technology BV
NORTH MACEDONIA	73	King ICT dooel Skopje
NORTH MACEDONIA	74	Elikosoft Rade DOOEL
NORWAY	75	Airbus Defence and Space AS
POLAND	76	IURIDICO Legal & Financial Translations Sp. z o.o

POLAND	77	TELDAT Sp.z.o.o. sp.k
POLAND	78	Comp S.A
POLAND	79	Transition Technologies MS S.A
POLAND	80	VECTOR SYNERGY SP. Z O.O.
POLAND	81	ISCG Sp. z.o.o
POLAND	82	EXENCE SA
POLAND	83	JAKUSZ Sp. z o.o.
POLAND	84	Hertz Systems Ltd. sp. z o.o.
PORTUGAL	85	BINNGRO-Smart Technologies
PORTUGAL	86	ESRI Portugal
PORTUGAL	87	Indra Sistemas Portugal S.A.
PORTUGAL	88	Link Consulting
PORTUGAL	89	Warpcom Services, S.A.
PORTUGAL	90	BRIDGE351, LDA.
ROMANIA	91	MARCTEL - S.I.T. SRL
ROMANIA	92	Kransz Wald Srl
ROMANIA	93	Intensec RO SRL
ROMANIA	94	BETTER QUALITY ASSURANCE SRL
ROMANIA	95	ARCTIC STREAM
SLOVAKIA	96	Aliter Technologies a.s
SPAIN	97	Netmetrix Solutions S.L
SPAIN	98	Global Tradecraft Intelligence
SPAIN	99	Hisdesat Servicios Estrategicos
SPAIN	100	KRC Espanola S.A
SPAIN	101	NTT Data Spain , S.L.U
SPAIN	102	Coteco Informatica Internacional
SPAIN	103	MECANICAS BOLEA S.A.
SPAIN	104	KRC Avionics Ingeniería y Apoyo, SL
SPAIN	105	Deloitte Consulting S.L.U.
SPAIN	106	Thales Espana Sistemas S.A.U.
SPAIN	107	DANIMA INGENIERÍA AMBIETNAL
SPAIN	108	FUTURE SPACE, S.A.
SPAIN	109	AICOX SOLUCIONES, S.A.U.
SPAIN	110	GMV AEROSPACE AND DEFENCE S.A.U.
TÜRKİYE	111	ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş
TÜRKİYE	112	OBSS Teknoloji Anonim Sirketi
TÜRKİYE	113	ONUR Yüksek Teknoloji A.S.
TÜRKİYE	114	Aselsan Elektronik Sanayi ve Ticaret A.S
TÜRKİYE	115	CTech Information Technologies Ltd.
TÜRKİYE	116	Simsoft Bilgisayar Teknolojileri Ltd.

TÜRKİYE	117	Biltek Uluslararası İnşaat Limited Şirketi
TÜRKİYE	118	E4E Elektronik Mühendislik Yazılım Tasarım A.Ş.
TÜRKİYE	119	MilSoft Yazılım Teknolojileri A.Ş.
TÜRKİYE	120	Aydın Yazılım ve Elektronik Sanayi A.Ş. (AYESAS)
TÜRKİYE	121	Forte Information Communication Technologies and Defense Industry A.Ş.
TÜRKİYE	122	STM Savunma Teknolojileri Mühendislik ve Ticaret A.Ş.
TÜRKİYE	123	BİTES SA VUNMA HA V ACILIK VE UZAY TEKNOLOJİLERİ YAZILIM ELEKTRONİK TİC. AŞ
TÜRKİYE	124	AŞELSAN NET ELEKTRONİK VE HABERLEŞME SİS.SAN.TİC.İNS. VE TAAH.A.Ş
TÜRKİYE	125	SA VRONİK ELEKTRONİK SAN. VE TİC. ANONİM ŞİRKETİ
TÜRKİYE	126	HA VELSAN A.Ş.
UNITED KINGDOM	127	Total IA Ltd
UNITED KINGDOM	128	Spektrum Management Group Ltd
UNITED KINGDOM	129	Nexor Ltd.
UNITED KINGDOM	130	Teledyne Paradise Datacom
UNITED KINGDOM	131	Datasumi Ltd
UNITED KINGDOM	132	Skytek Technology Ltd
UNITED KINGDOM	133	Global Satellite VU Ltd.
UNITED KINGDOM	134	Paradigm Communication Systems Limited
UNITED KINGDOM	135	HEO Robotics UK Ltd.
UNITED STATES	136	Comtech Satellite Network Technologies
UNITED STATES	137	Business Integra Technology Solutions
UNITED STATES	138	Raytheon Technologies (RTX)
UNITED STATES	139	Leidos, Inc.
UNITED STATES	140	EMW, Inc.
UNITED STATES	141	OMNI Consulting Solutions
UNITED STATES	142	Accelera Solutions, Inc
UNITED STATES	143	Tivix, Inc
UNITED STATES	144	GLOBECOMM SYSTEMS INC
UNITED STATES	145	Boston Government Services
UNITED STATES	146	UltiSat, Inc.
UNITED STATES	147	Arrow Shield Dynamics, LLC
UNITED STATES	148	Pifinity Inc
UNITED STATES	149	NMH Tech, Inc.
UNITED STATES	150	Trace Systems Inc.
UNITED STATES	151	Datum Systems, Inc
UNITED STATES	152	Inonde LLC

UNITED STATES	153	Booz Allen Hamilton
UNITED STATES	154	BlackSky Global LLC
UNITED STATES	155	Sea Tel, Inc., dba Cobham SATCOM
UNITED STATES	156	Capella Space Corp.
UNITED STATES	157	Aireon LLC
UNITED STATES	158	Regan Technologies Corporation
UNITED STATES	159	Maxar Intelligence Inc.
UNITED STATES	160	Cubic Digital Intelligence, Inc.
UNITED STATES	161	Orgro, Inc.
UNITED STATES	162	Planet Labs PBC
UNITED STATES	163	Geodex Inc. dba Danti AI