

NCIA/ACQ/2024/07185
Thursday, 05 September 2024

To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – IFB-CO-422191-e-FIT – COTS IT Equipment and Cloud Services Amendment 8

References:

- A. IFB-CO-422191-e-FIT, NCIA/ACQ/2024/06668, dated Wednesday, 05 June 2024
- B. Paragraph 2.6 of Book I IFB-CO-422191-e-FIT Questions and Answers
- C. NCIA/ACQ/2023/07117, NOI dated Friday, 21 July 2023
- D. NCIA/ACQ/2023/07231, NOI Amendment 1 dated Friday, 25 August 2023
- E. NCIA/ACQ/2024/06536, NOI Amendment 2 dated Friday, 02 February 2024
- F. NCIA/ACQ/2024/06946, Amendment 1 dated Monday, 17 June 2024
- G. NCIA/ACQ/2024/06986, Amendment 2 dated Friday, 28 June 2024
- H. NCIA/ACQ/2024/07020, Amendment 3 dated Tuesday, 09 July 2024
- I. NCIA/ACQ/2024/07047, Amendment 4 dated Monday, 22 July 2024
- J. NCIA/ACQ/2024/07102, Amendment 5 dated Thursday, 08 August 2024
- K. NCIA/ACQ/2024/07158, Amendment 6 dated Thursday, 29 August 2024
- L. NCIA/ACQ/2024/07173, Amendment 7 dated Tuesday, 03 September 2024

1. Dear Prospective Bidder's, I am writing to inform you of the release of Amendment 8 of the subject IFB.

2. The purpose of this Amendment 8 is to:

2.1. Provide all Prospective Bidders with a further one week extension to the Bid Closing Date from 10th September 2024 to 17th September 2024 and to provide the NCI Agency answers to questions received from the date in Reference L until 12:00 hours on Wednesday, 04 September 2024. The Purchaser-provided responses to Bidders' questions are issued as Enclosure 2 to this letter. Please note that this amendment relates to questions and answers serial number(s): Q&A 100-101.

2.2. As a direct or indirect result of questions received by industry in accordance with Reference B above, the following documents under IFB-CO-422191-e-FIT are hereby amended and re-issued in their entirety:

- a. Book I: Bidding Instructions (par. 2.3.1)
- b. Book I: Bidding Sheets – Schedule A

2.3. Prospective Bidders are strongly advised to carefully review the revised documents. The changes within the bidding documents are denoted in red for ease of traceability.

2.4. Due to a number of request from Industry the Bid Closing Date and Time for Bid Delivery for this IFB is now extended by one week to **12:00 hours Central European Time (CET) on Tuesday, 17 September 2024** as indicated in the Invitation For Bids Book I hereto.

3. By virtue of this Amendment 8, the enclosed document(s) replace and supersede all previous versions issued in the context of this IFB-CO-422191-e-FIT.
4. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
5. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
6. Except as provided herein, all other terms and conditions of IFB-CO-422191-e-FIT documents remain unchanged.
7. Your Point of Contact for all information concerning this IFB is Natalia Wojciak, NCI Agency Contracting Officer who may be reached at:

IFBCO422191EFIT@ncia.nato.int
8. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this IFB-CO-422191-e-FIT shall not be published on the internet.
9. Thank you for your interest in this important NCI Agency business opportunity.

FOR THE CHIEF OF ACQUISITION:



Natalia Wojciak
Contracting Officer
NATO Communications and
Information Agency (NCI
Agency)

Signed by Lynne S Hurley
Senior Contracting Officer
for and on behalf of Natalia
Wojciak

Enclosures: (4)

ENCLOSURE 1 to IFB-CO-422191-e-FIT - Distribution List
ENCLOSURE 2 to IFB-CO-422191-e-FIT - Questions and Answers
ENCLOSURE 3 to IFB-CO-422191-e-FIT - Book I Bidding Instructions (separate file)
ENCLOSURE 4 to IFB-CO-422191-e-FIT - Book I Bidding Sheets Schedule A (separate file)

ENCLOSURE 1
Distribution List - IFB-CO-422191-e-FIT

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain
- Sweden
- Türkiye
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources, Management and Implementation Branch – Attn: Deputy Branch Chief
- Director, NATO Digital Staff, Attn: Executive Coordinator
- SACTREPEUR, Attn: Infrastructure Assistant

Strategic Commands

- HQ SACT Attn: R&D Contracting Office
- SHAPE, Attn: J3 & J2

ACO Liaison Office
All NATEXs

ENCLOSURE 2
Questions and Answers - IFB-CO-422191-e-FIT
(please note that the CRs Serial No. (first column) is a continuous numbering from Amendment 7)

| IFB-CO-422191-e-FIT | | | | | |
|-----------------------------|-------------------------------------|--------------------------------|--|--|---------------------|
| Serial # | IFB Source Document | IFB Paragraph Reference | Bidder's Question | NCI Agency's Answer | IFB Package Amended |
| PRICE QUESTIONS AND ANSWERS | | | | | |
| CR#100 | Book I - Bidding Sheets, Schedule A | CLIN 3.A-3.B, 4.A-4.B, 7.A-7.B | <p>The pricing sheet Ammendment6 29.082024 on Tab TEMPEST SERVER_CLIN3.A&CLIN4.A, Cell v55 and Cell V114 are both Averages of the cells above. We believe that these should be Sums. The same formulas as used on Tab TEMPEST SERVER_CLIN3.B&CLIN4.B, whereas on the Tab STORAGE TEMPEST CLIN 7.B, the equivalent cells S28 is a sum. All these Cells are used in the Summary sheet, and could lead to erroneous evaluation.</p> | <p>Bidding Sheets have been amended as requested. The formulas under CLIN 3.A, 3.B, 4.A and 4.B are now the total sum of their respective sub-CLINs. They have been aligned with the approach followed under CLIN 7.A and CLIN 7.B</p> | YES |
| CR#101 | Book I - Bidding Sheets, Schedule B | CLIN 4 | <p>The Tab Sch.B Offer Summary Has no value in Cell D10, we believe that there should be a formula here to Cell G7 on Tab CLIN 4-PHS&T</p> <p>Were this not the case the PHS&T costs would not be evaluated, and it would be possible for a Bidder to place a large figure for PHS&T and not be penalised as part of the evaluation.</p> | <p>Please include the total price of Tab CLIN4-PHS&T under the Cell D10 of the Tab Sch. B Offer Summary. During the evaluation, it is cross-checked that the information of the different Tabs is aligned.</p> | NO |
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