

To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – IFB-CO-115891-REACH Amendment 1

References:

A. IFB-CO-115891-REACH, NCIA/ACQ/2024/07096, dated Friday, 02 August 2024

Dear Prospective Bidder's,

1. We are writing to inform you of the release of Amendment 1 of the subject IFB.

2. The purpose of this Amendment 1 is to:

2.1. Extend the bid closing date. To that extent, IFB paragraph 2.3.1. of the Bidding Instructions is modified as follows

From:

*2.3.1. The closing date and time for the electronic submission of bids in response to this IFB is **04 October 2024, 12:00 hours Central European Time (CET)** and is herein referred to as the "Bid Closing Date".*

To:

*2.3.1. The closing date and time for the electronic submission of bids in response to this IFB is **04 November 2024, 12:00 hours Central European Time (CET)** and is herein referred to as the "Bid Closing Date".*

2.2. Modify the questions submissions deadline. To that extent, IFB paragraph 2.6.3. and 2.6.4 of the Bidding Instructions are modified as follows

From:

*2.6.3. Such questions shall be submitted no later **than twenty-eight (28) calendar days prior to the stated Bid Closing Date**. The Purchaser is under no obligation to answer questions submitted after this time. Questions must address the totality of the concerns of the Bidder, as the Bidder will not be permitted to revisit areas of the IFB for additional questions, except as noted in paragraph 2.6.4 below.*

*2.6.4. Additional questions are limited only to the information provided as answers by the Purchaser. Such additional requests shall arrive **no later than fourteen (14) calendar days** before the established Bid Closing Date.*

To:

*2.6.3. Such questions shall be submitted no later **than twenty-one (21) calendar days prior to the stated Bid Closing Date**. The Purchaser is under no obligation to answer questions submitted after this time. Questions must address the totality of the concerns of the Bidder, as the Bidder will not be permitted to revisit areas of the IFB for additional questions, except as noted in paragraph 2.6.4 below.*

2.6.4. Additional questions are limited only to the information provided as answers by the Purchaser. Such additional requests shall arrive **no later than seven (7) calendar days** before the established Bid Closing Date.

2.3. Modify the Contract duration. To that extent, IFB paragraph 3.6.3.9. and 4.6.3.3. of the Bidding Instructions, paragraph 5.1. of the Special provisions and IFB-CO-115891-REACH - Book II - Part I - Bidding Sheets_SSS are modified as follows

a. Bidding Instructions - paragraph 3.6.3.9

From:

3.6.3.9. Bidders are advised that the estimated total price is **€45,000,000 EUR** broken down as:

Transition costs **6,750,000 EUR** for the first year, after that annual O&M cost is estimated as **7,650,000 EUR** for the duration of the contract.

To:

3.6.3.9. Bidders are advised that the estimated total price is **€51,750,000 EUR** broken down as:

Transition costs **7,760,000 EUR** for the first year / project, after that annual O&M cost is estimated as **8,800,000 EUR** for the duration of the contract.

b. Bidding Instructions - paragraph 4.6.3.3.

From:

4.6.3.3. The sum of the Firm-Fixed-Price Prices proposed for **CLINs 1-20** as detailed below:

CLIN Number	CLIN DESCRIPTION	Evaluated Price (linked to the Notional Scenario)
Declare Currency =>		
Grand Total Firm Fixed Price - Base Contract		-
Grand Total Firm Fixed Price - Base Contract + Evaluated Options		-
CLIN 1	CLIN 1 (BASE-EVALUATED) - Non Recurring - Project Phase	-
CLIN 2	CLIN 2 (BASE-EVALUATED) - Non Recurring - DaaS Transition	-
CLIN 3	CLIN 3 (BASE-EVALUATED) - Non Recurring - IaaS Transition	-
CLIN 4	CLIN 4 (BASE-EVALUATED) - Non Recurring - Wi-Fi and Network Transition	-
CLIN 5	CLIN 5 (BASE-EVALUATED) - Recurring - DaaS - YEAR 1 (FOC- 31 Dec 2026)	-
CLIN 6	CLIN 6 (BASE-EVALUATED) - Recurring - IaaS - YEAR 1 (FOC- 31 Dec 2026)	-
CLIN 7	CLIN 7 (BASE-EVALUATED) - Recurring - Wi-Fi and Network - YEAR 1 (FOC- 31 Dec 2026)	-
CLIN 8	CLIN 8 (BASE-EVALUATED) - Recurring - Platform Administration Services - YEAR 1 (FOC- 31 Dec 2026)	-
CLIN 9	CLIN 9 (BASE-EVALUATED) - Recurring - DaaS - YEAR 2 (2027)	-
CLIN 10	CLIN 10 (BASE-EVALUATED) - Recurring - IaaS - YEAR 2 (2027)	-
CLIN 11	CLIN 11 (BASE-EVALUATED) - Recurring - Wi-Fi and Network - YEAR 2 (2027)	-
CLIN 12	CLIN 12 (BASE-EVALUATED) - Recurring - Platform Administration Services - YEAR 2 (2027)	-
Total Firm Fixed Price Base Contract		-
CLIN 13	CLIN 13 (OPTION-EVALUATED) - Recurring - DaaS - YEAR 3 (2028)	-
CLIN 14	CLIN 14 (OPTION-EVALUATED) - Recurring - IaaS - YEAR 3 (2028)	-
CLIN 15	CLIN 15 (OPTION-EVALUATED) - Recurring - Wi-Fi and Network - YEAR 3 (2028)	-
CLIN 16	CLIN 16 (OPTION-EVALUATED) - Recurring - Platform Administration Services - YEAR 3 (2028)	-
CLIN 17	CLIN 17 (OPTION-EVALUATED) - Recurring - DaaS - YEAR 4 (2029)	-
CLIN 18	CLIN 18 (OPTION-EVALUATED) - Recurring - IaaS - YEAR 4 (2029)	-
CLIN 19	CLIN 19 (OPTION-EVALUATED) - Recurring - Wi-Fi and Network - YEAR 4 (2029)	-
CLIN 20	CLIN 20 (OPTION-EVALUATED) - Recurring - Platform Administration Services - YEAR 4 (2029)	-
Total Firm Fixed Price Evaluated Options		-

4.6.3.3. The sum of the Firm-Fixed-Price Prices proposed for **CLINs 1-25** as detailed below:

CLIN Number	CLIN DESCRIPTION	Evaluated Price (linked to the Notional Scenario)
Declare Currency =>		
Grand Total Firm Fixed Price - Base Contract		-
Grand Total Firm Fixed Price - Base Contract + Evaluated Options		-
CLIN 1	CLIN 1 (BASE-EVALUATED) - Non Recurring - Project Phase	-
CLIN 2	CLIN 2 (BASE-EVALUATED) - Non Recurring - DaaS Transition	-
CLIN 3	CLIN 3 (BASE-EVALUATED) - Non Recurring - IaaS Transition	-
CLIN 4	CLIN 4 (BASE-EVALUATED) - Non Recurring - Wi-Fi and Network Transition	-
CLIN 5	CLIN 5 (BASE-EVALUATED) - Non Recurring - Platform Administration Services	-
CLIN 6	CLIN 6 (BASE-EVALUATED) - Recurring - DaaS - YEAR 1 (FOC- 31 Dec 2026)	-
CLIN 7	CLIN 7 (BASE-EVALUATED) - Recurring - IaaS - YEAR 1 (FOC- 31 Dec 2026)	-
CLIN 8	CLIN 8 (BASE-EVALUATED) - Recurring - Wi-Fi and Network - YEAR 1 (FOC- 31 Dec 2026)	-
CLIN 9	CLIN 9 (BASE-EVALUATED) - Recurring - Platform Administration Services - YEAR 1 (FOC- 31 Dec 2026)	-
CLIN 10	CLIN 10 (BASE-EVALUATED) - Recurring - DaaS - YEAR 2 (2027)	-
CLIN 11	CLIN 11 (BASE-EVALUATED) - Recurring - IaaS - YEAR 2 (2027)	-
CLIN 12	CLIN 12 (BASE-EVALUATED) - Recurring - Wi-Fi and Network - YEAR 2 (2027)	-
CLIN 13	CLIN 13 (BASE-EVALUATED) - Recurring - Platform Administration Services - YEAR 2 (2027)	-
Total Firm Fixed Price Base Contract		-
CLIN 14	CLIN 14 (OPTION-EVALUATED) - Recurring - DaaS - YEAR 3 (2028)	-
CLIN 15	CLIN 15 (OPTION-EVALUATED) - Recurring - IaaS - YEAR 3 (2028)	-
CLIN 16	CLIN 16 (OPTION-EVALUATED) - Recurring - Wi-Fi and Network - YEAR 3 (2028)	-
CLIN 17	CLIN 17 (OPTION-EVALUATED) - Recurring - Platform Administration Services - YEAR 3 (2028)	-
CLIN 18	CLIN 18 (OPTION-EVALUATED) - Recurring - DaaS - YEAR 4 (2029)	-
CLIN 19	CLIN 19 (OPTION-EVALUATED) - Recurring - IaaS - YEAR 4 (2029)	-
CLIN 20	CLIN 20 (OPTION-EVALUATED) - Recurring - Wi-Fi and Network - YEAR 4 (2029)	-
CLIN 21	CLIN 21 (OPTION-EVALUATED) - Recurring - Platform Administration Services - YEAR 4 (2029)	-
CLIN 22	CLIN 22 (OPTION-EVALUATED) - Recurring - DaaS - YEAR 5 (2030)	-
CLIN 23	CLIN 23 (OPTION-EVALUATED) - Recurring - IaaS - YEAR 5 (2030)	-
CLIN 24	CLIN 24 (OPTION-EVALUATED) - Recurring - Wi-Fi and Network - YEAR 5 (2030)	-
CLIN 25	CLIN 25 (OPTION-EVALUATED) - Recurring - Platform Administration Services - YEAR 5 (2030)	-
Total Firm Fixed Price Evaluated Options		-

c. Special Provisions - paragraph 5.1.

From:

5.1 The term of this Contract will be from the Effective Date of Contract until 31 December 2027 with **two (2) separate twelve (12)-months option** periods if/when exercised by the Purchaser.

To:

5.1 The term of this Contract will be from the Effective Date of Contract until 31 December 2027 with **three (3) separate twelve (12)-months option** periods if/when exercised by the Purchaser.

d. Bidding Sheets

IFB-CO-115891-REACH - Book II - Part I - Bidding Sheets_SSS

provided with the IFB in Reference A is replaced in full by

IFB-CO-115891-REACH - Book II - Part I - Bidding Sheets_SSS – ADM 1

provided as ENCLOSURE to this letter.

3. By virtue of this Amendment 1, the enclosed document(s) replace and supersede all previous version issued in the context of this IFB-CO-115891-REACH.
4. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
5. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
6. Except as provided herein, all other terms and conditions of IFB-CO-115891-REACH documents remain unchanged.
7. Your Point of Contact for all information concerning this IFB is Diana Nedelea, NCI Agency Contracting Officer who may be reached at:

IFB-CO-115891@ncia.nato.int
8. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this IFB-CO-115891-REACH shall not be published on the internet.
9. Thank you for your interest in this important NCI Agency business opportunity.

FOR THE CHIEF OF ACQUISITION:

Diana Nedelea
Contracting Officer
NATO Communications and
Information Agency (NCI
Agency)

Enclosures: 2)

ENCLOSURE 1 to IFB-CO-115891-REACH – AMD 1- Distribution List
ENCLOSURE 2 to IFB-CO-115891-REACH – AMD 1 – Bidding Sheets

ENCLOSURE 1
Distribution List - IFB-CO-115891-REACH

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Sweden
- Spain
- Türkiye
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

Principle Contracting Officer

Project Manager

CAB Mailbox

All NATEXs

ENCLOSURE 2 - Bidding Sheets

IFB-CO-115891-REACH - Book II - Part I - Bidding Sheets_SSS – ADM 1

*Excel file IFB-CO-115891-REACH - Book II - Part I - Bidding Sheets_SSS – ADM 1
is sent separately*