

NCIA/ACQ/2024/07152
Wednesday, 11 September 2024

To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – IFB-CO-115869-OAS – ORACLE APPLICATION SERVICES

References:

- A. NCI Agency Standard Operating Procedure SOP 16.01 Procurement, dated 03 January 2019
- B. Notification of Intent NCIA/ACQ/2024/06513

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your company to participate in an Invitation For Bids (IFB), to compete for and establish a flexible framework for the provision of Oracle Application Services, within which the Purchaser can submit Requests for Task Order Proposals (RFTOP) on an as required basis
2. The award will be based on the IFB being evaluated using best value methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this IFB is on or before **Wednesday, 23 October 2024 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: Bidding Instructions
 - a. Annex A – Administrative Certificates (provided separately);
 - b. Annex B.1 – Cross Reference Traceability Matrix (provided separately);
 - c. Annex B.2 – Requirements Traceability Matrix (provided separately);
 - d. Annex C – Questions and Answers Form (provided separately);
 - e. Annex D – Bidding Sheets (provided separately).
 - 5.2. Book II: Prospective Contract:
 - a. Part I: Schedule of Supplies and Services
 - b. Part II: Contract Special Provisions
 - c. Part III: Contract General Provisions
 - d. Part IV: Statement of Work
 - e. Part IV: Statement of Work – ANNEX C - RFTOP 1
 - f. Part IV: Statement of Work – ANNEX H
 - 5.3. NCI Agency Assessment of Corporate Planning Tools and Processes – Final report 2024

6. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this IFB, informing the NCI Agency of your company's intention to bid. Your firm is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.
7. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
8. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
9. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
10. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
11. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
12. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
13. The reference for the Invitation For Bids is IFB-CO-115869-OAS, and all correspondence concerning this Invitation For Bids should reference this number.
14. Your Point of Contact for all information concerning this IFB is Catalin Nicolae, NCI Agency Action Officer who may be reached at:

IFBCO115869OAS@ncia.nato.int
15. In accordance with the NATO Management of Non-Classified NATO Information policy (CM(2002)60), this IFB-CO-115869-OAS shall not be published on the internet.
16. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

Daniel
Gaertner



Digitally signed by Daniel
Gaertner
Date: 2024.09.11 15:35:00
+02'00'

Daniel K. Gaertner
Senior Contracting Officer
NATO Communications and
Information Agency (NCI Agency)

Enclosures: 4

Attachment A to IFB-CO-115869-OAS: Acknowledgement of Receipt of Invitation For Bids

Attachment B to IFB-CO-115869-OAS: Distribution List

Attachment C to IFB-CO-115869-OAS: Bidders List

Attachment D to IFB-CO-115869-OAS: IFB Package

**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS**

IFB-CO-115869-OAS

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central European Time (CET) on 18/09/2024**
to: IFBCO115869OAS@ncia.nato.int

We hereby advise that we have received Invitation For Bids IFB-CO-115869-OAS on **Wednesday, 11 September 2024**, together with all enclosures.

PLEASE CHECK ONE:

- ☐ As of this date and without commitment on our part, we do intend to submit a bid.
- ☐ We do not intend to submit a bid.
- ☐ We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

**ATTACHMENT B.
DISTRIBUTION LIST - IFB-CO-115869-OAS**

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Republic of Türkiye
- Romania
- Slovakia
- Slovenia
- Sweden
- Spain
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

**Principal Contracting Officer
Project Manager
CAB Mailbox
All NATEXs**

**ATTACHMENT C.
FINAL BIDDER'S LIST - IFB-CO-115869-OAS**

Country	Nominated Bidders
Belgium	ACCENTURE
Belgium	BRESCO SERVICES
Belgium	DELOITTE CONSULTING AND ADVISORY
Belgium	EUROCITY
Belgium	PRICEWATERHOUSECOOPER (PWC) ENTERPRISE ADVISORY
Belgium	RELATIONSHIP MANAGEMENT CONSULTANTS (RMC)
Belgium	SOPRA STERIA BENELUX
Bulgary	Rila Solutions AD
Canada	Deloitte Canada
France	THALES SIXT GTS France SAS
Germany	Bechtle GmbH & Co. KG
GREECE	OTE
Italy	Telebit S.p.A.
Italy	TELECOM ITALIA S.p.A.
Spain	Coteco Informatica Internacional S.L.
Spain	Deloitte Consulting S.L.U.
Spain	NTT DATA Spain SLU
Spain	TELEFONICA SOLUCIONES DE INFORMATICA Y COMUNICACIONES DE ESPAÑA S.A. (TSOL)
Turkey	METU TURK TELEKOM R&D BUILDING UNIVERSITELER
UK	Capgemini UK Plc
UK	DELOITTE LLP
UK	FUSION PRACTICES LTD
UK	Spektrum Management Group Ltd
United States	Aderas, Inc.
United States	BroadPoint Federal, Inc.
United States	EMW, Inc.
United States	Equinoxys, Inc.
United States	M9 Solutions, LLC
United States	McBride Consulting, LLC
United States	MILVETS Systems Technology, Inc.
United States	Oracle America, Inc.
United States	Starry Associates, Inc.
United States	US Information Technologies Corporation