

To: All Prospective Bidders

Subject: Request For Quotations (RFQ) – CO-423274-DCIS-NDD@ncia.nato.int – **Provision of Non-CIS Equipment for the break out boxes (BOB)s of small NDDs (WP 4)**
Request For Quotations (RFQ) – CO-423303-DCIS-NDD@ncia.nato.int – **Provision of Test equipment for Small NDDs (WP 5)**
Request For Quotations (RFQ) – CO-423304-DCIS-NDD@ncia.nato.int – **Provision of Deployed VTC Multi Control Unit and VTC end Point Equipment (WP 6)**

References:

- A. AC/337-D(2016)0014, NCIO Financial Rules and Procedures, dated 16 March 2016
- B. AC/4-D/2261, IC-NSIP Procedures for International Competitive Bidding, dated 12 January 1996
- C. NCIA/ACQ/2024/NOI/NCIA/ACQ/2024/6926

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in a Request For Quotations (RFQ) BOA+, for the provision of Non-CIS Equipment for the break out boxes (BOB)s of small NDDs (WP4), Test equipment for Small NDDs (WP 5), Deployed VTC Multi Control Unit and VTC end Point Equipment (WP 6).
2. The awards will be based on the RFQ being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions using the procurement method BOA+.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for the three Work Packages is on or before Monday, 16 September 2024 at **12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: Bidding Instructions
 - 5.2. Book II: Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work with System Requirement SpecificationAnnex A Administrative Certificates

Annex B Clarification Request Form

6. The security classification of this RFQ is NATO UNCLASSIFIED. This Request For Quotations remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this RFQ, informing the NCI Agency of your firm's intention to bid. Your firm is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.
8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this RFQ at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Request For Quotations is CO-423274/423303/423304-DCIS-NDD, and all correspondence concerning this Request For Quotations should reference this number.
15. Your Point of Contact for all information concerning this RFQ is Dorina Cani, NCI Agency Contracting Officer who may be reached at:

CO-423274-DCIS-NDD@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this CO-423274/423303/423304-DCIS-NDD shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

Dorina Cani

Digitally signed by

Dorina Cani

Date: 2024.08.11

Dorina Cani

NATO Communications
and Information Agency

15:41:47 +02'00'

Contracting Officer

NATO Communications and
Information Agency (NCI Agency)

Enclosures: 5

Attachment A to CO-423274/423303/423304-DCIS-NDD@ncia.nato.int: Acknowledgement
of Receipt of Request For Quotations

Attachment B to CO-423274/423303/423304-DCIS-NDD@ncia.nato.int: Distribution List

Attachment C to CO-423274/423303/423304-DCIS-NDD@ncia.nato.int: Bidders List

Attachment D to CO-423274/423303/423304-DCIS-NDD: Book I Bidding Instructions
(separate file)

Attachment E to CO-423274/423303/423304-DCIS-NDD: Book II Prospective Contract
(separate file)

ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF REQUEST FOR QUOTATIONS

CO-423274/423303/423304-DCIS-NDD

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central
European Time (CET) on 8/19/2024**

to: CO-423274-DCIS-NDD@ncia.nato.int

We hereby advise that we have received Request For Quotations CO-423274/423303/423304-DCIS-NDD on Friday, 09 August 2024, together with all enclosures.

PLEASE CHECK ONE:

- ☐ As of this date and without commitment on our part, we do intend to submit a bid.
- ☐ We do not intend to submit a bid.
- ☐ We are reviewing the requirements of the RFQ and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

ATTACHMENT B.

DISTRIBUTION LIST – RFQ-CO-423274-DCIS-NDD WP4
RFQ-CO-423303-DCIS-NDD WP5
RFQ-CO-423304-DCIS-NDD WP6

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Republic of Türkiye
- Romania
- Slovakia
- Slovenia
- Spain
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

Principle Contracting Officer
Project Manager



**CAB Mailbox
All NATEXs**

ATTACHMENT C.
FINAL BIDDER'S LIST RFQ-CO-423274-DCIS-NDD WP4
RFQ-CO-423303-DCIS-NDD WP5
RFQ-CO-423304-DCIS-NDD WP6

Belgium	1	Telenet BV
Finland	2	INSTA ADVANCE OY
Romania	3	BETTER QUALITY ASSURANCE SRL
Romania	4	INTENSEC RO SRL
United Kingdom	5	TELEDYNE UK Ltd
Greece	6	WHITESTEPS TECHNOLOGIES S.A.
Finland	7	Advenica Oy
Poland	8	JAKUSZ Sp. z o.o.
Finland	9	Ambientia Oy
Finland	10	Piisku Ltd.
United States	11	Datum Systems Inc.
Finland	12	Kauko Oy
Netherlands	13	Firejob B.V.
Greece	14	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
Poland	15	HERTZ SYSTEMS Ltd Sp. z o.o.
Poland	16	EXENCE SA
Spain	17	DANIMA INGENIERÍA AMBIETNAL
Canada	18	Sabytel Technologies Inc.
Belgium	19	Accenture NV/SA
United States	20	Pifinity, Inc. DBA StorageHawk
Portugal	21	BRIDGE351
Latvia	22	I SIA
Netherlands	23	Hart 4 Technology
Poland	24	ISCG SP. Z O.O.
Croatia	25	INFIGO IS d.o.o.
Germany	26	Bechtle GmbH
Spain	27	DELOITTE CONSULTING, S.L.U.
Spain	28	Span d.d.
Spain	29	COTECO INFORMATICA INTERNACIONAL S.L.
Germany	30	INTEC Industrie-Technik

Germany	31	EUROPEAN SPACE IMAGING GMBH
Germany	32	CGI Deutschland B.V. & Co. KG
Germany	33	AWARE7 GmbH
Canada	34	MDOS CONSULTING INC.
Bulgaria	35	TechnoLogica EAD
Bulgaria	36	Lirex BG Ltd.
Belgium	37	PricewaterhouseCoopers Enterprise Advisory BV
Belgium	38	MAGNOBEL
Belgium	39	Global Tradecraft Intelligence
Belgium	40	EUROCITY SRL
Belgium	41	BT Global Services Belgium
Belgium	42	BREVCO SERVICES SCS
Belgium	43	Black Box Network Services NV
Croatia	44	CROATEL d.o.o.
Spain	45	NETMETRIX SOLUTIONS S.L.
Spain	46	THALES ESPAÑA SISTEMAS, S.A.U.
Poland	47	IURIDICO Legal & Financial Translations sp. z o.o.
Germany	48	GBS TEMPEST & Service GmbH
Italy	49	SIPAL Spa
Germany	50]init[AG für digitale Kommunikation
United Kingdom	51	Spektrum Management Group Ltd
France	52	THALES SIX GTS FRANCE SAS
Latvia	53	DATI Group SIA
Croatia	54	KING ICT d.o.o. Zagreb
North Macedonia	55	King ICT dooel Skopje
Croatia	56	INsig2 d.o.o.
Canada	57	Magnari Inc.
Türkiye	58	ASELSAN ELEKTRONİK SANAYİ VE TİCARET A.Ş.
Belgium	59	COMPUTACENTER NV
Denmark	60	PROTEAMS ApS
Belgium	61	AEROSPACELAB SA
United States	62	BlackSky Global LLC.

Canada	63	COMPUSULT LIMITED
United Kingdom	64	Datasumi Ltd
Finland	65	ICEYE Oy
Türkiye	66	Simsoft Bilgisayar Teknolojileri Ltd
Türkiye	67	CTech Information Technologies Ltd
Spain	68	AICOX Soluciones S.A.
Romania	69	ARCTIC STREAM
United States	70	Cubic Digital Intelligence, Inc.
Czechia	71	SpaceKnow Inc., odstepny zavod
United States	72	Capella Space Corp
United States	73	Maxar Intelligence Inc.
United States	74	BlueWater Federal Solutions, Inc.
United States	75	Inonde LLC
United States	76	AIREON LLC
France	77	PRELIGENS
United Kingdom	78	C4I SYSTEMS LIMITED
Greece	79	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
Portugal	80	BINNGRO LDA
Türkiye	81	OBSS Teknoloji A.S.
Türkiye	82	ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.S.
Slovakia	83	Aliter Technologies a.s
Romania	84	MARCTEL - S.I.T. SRL
Romania	85	Kransz Wald Srl
Portugal	86	Warpcom Services, S.A.

Portugal	87	Link Consulting, Tecnologias de Informação, S.A.
Portugal	88	Indra Sistemas Portugal S.A.
Spain	89	GMV AEROSPACE AND DEFENCE S.A.U.
Portugal	90	ESRI Portugal
Poland	91	Vector Synergy Sp. z o. o.
Poland	92	Transition Technologies MS S.A
Poland	93	TELDAT Sp.z.o.o. sp.k
Poland	94	Comp S.A
United Kingdom	95	Global Satellite VU Ltd.
France	96	AIRBUS DEFENCE AND SPACE SAS
Canada	97	GlobVision Inc.
United States	98	Orgro, Inc.
France	99	Marlink SAS
Netherlands	100	Network Innovations B.V.
Canada	101	MDA Geospatial Services Inc.
Italy	102	e-GEOS S.p.A
Türkiye	103	Biltek Uluslararası Insaat Limited Sirketi
United States	104	Planet Labs PBC
Netherlands	105	SIMAC ELECTRONICS B.V.
Netherlands	106	Science and Technology BV
Türkiye	107	E4E Elektronik Muhendislik Yazilim Tasarim A.S.
Finland	108	Kuva Space Oy
United States	109	Sea Tel Inc., dba Cobham SATCOM
United States	110	Booz Allen Hamilton, Inc.

Belgium	111	FUNKY DUCK BV
Finland	112	Nixu Oyj
Türkiye	113	MilSoft Yazilim Teknolojileri A.S.
Türkiye	114	Aydin Yazilim ve Elektronik Sanayi A.S. (AYESAS)
Norway	115	Airbus Defence and Space AS
Netherlands	116	Truedata BV
Netherlands	117	Imagem NL B.V.
Netherlands	118	Solitee B.V.
Netherlands	119	HET IT B.V.
Türkiye	120	Forte Information Communication Technologies and Defense Industry A.S.
Netherlands	121	Concanon BV
United States	122	Raytheon Technologies
United States	123	Tivix, Inc.
United States	124	UltiSat, Inc.
United States	125	GLOBECOMM SYSTEMS INC.
United States	126	OMNI Consulting Solutions
United States	127	Leidos, Inc.
United States	128	EMW Inc.
United States	129	Comtech Satellite Network Technologies, Inc.
United States	130	Business Integra Technology Solutions, Inc.
United States	131	Boston Government Services, LLC
United States	132	Arrow Shield Dynamics, LLC

United States	133	Accelera Solutions, Inc.
Italy	134	Leonardo SpA
North Macedonia	135	Elikosoft Rade DOOEL
Spain	136	Hisdesat Servicios Estrategicos SA
Croatia	137	Odasiljaci i veze d.o.o.
Spain	138	KRC Espanola S.A.
Spain	139	NTT Data Spain , S.L.U.
Hungary	140	EURO ONE Szamitastechnikai ZrT.
Hungary	141	Kontron Hungary Kft.
United Kingdom	142	Total IA Ltd.
Lithuania	143	UAB Elsis TS
Croatia	144	Ericsson Nikola Tesla d.d.
Spain	145	MECANICAS BOLEA S.A.
Italy	146	Netgroup SpA
Spain	147	KRC Avionics Ingenieria y Apoyo, S.L.
United States	148	NMH Tech, Inc.
Hungary	149	Sysman Information Technologies Co. Ltd.
Germany	150	ACME Portable Computer GMBH
Denmark	151	Atea A/S
United Kingdom	152	Skytek Technology Ltd
Finland	153	Second Nature Security Oy
Spain	153	FUTURE SPACE, S.A.
France	154	Telespazio France
Türkiye	155	ONUR Yüksek Teknoloji A.S
United Kingdom	156	Nexor Limited
United States	157	Trace Systems Inc.

Türkiye	158	STM Savunma Teknolojileri Mühendislik ve Ticaret A.S.
United Kingdom	159	Paradigm Communication Systems Limited
Canada	160	IT Chapter Inc.
United Kingdom	161	HEO Robotics UK Ltd.
Finland	162	Mintly OY
United States	163	Geodex Inc. dba Danti AI
Germany	164	GAF AG
Belgium	165	ST Engineering iDirect Europe CY NV
United Kingdom	166	Metrea Mission Data Ltd.
Norway	167	Ambio AS
Sweden	168	AB Micropol Fiberoptic
United States	169	Umbra Lab, Inc.
Norway	170	Fynd Reality AS
United Kingdom	171	Global RadioData Communications Ltd
Italy	172	Moveax S.r.l.
Türkiye	173	Barikat Internet Guvenligi Bilisim Ticaret A.S.
Slovakia	174	InterWay, a.s.
Poland	175	DEVTALENTS SP. ZO.O.
Netherlands	176	Eurotempest BV
Germany	177	Maltego Technologies GmbH
Germany	178	NV5 Geospatial Solutions GmbH
Spain	179	INDRA SISTEMA S.A.
Bulgaria	180	Lirex BG OOD
Bulgaria	181	Telelink Business Services EAD
Italy	182	IES Srl

Italy	183	Page Europa Srl
Canada	184	ROCK Networks Inc
Romania	185	BlueSpace Technology SRL
Germany	186	Bechtle GmbH & Co. KG
Turkey	187	ASELSAN ELEKTRONİK SANAYİ VE TİCARET ANONİM ŞİRKETİ
Turkey	188	SBI BİLİŞİM AŞ
Turkey	189	INNOV A BİLİŞİM & ÖZÜMLERİ A.Ş.
Romania	190	Eviden Tehnologies SRL
Netherlands	191	Keysight Technologies Netherlands B.V.
Belgium	192	CISCO SYSTEMS BELGIUM
Belgium	193	EVIDEN BELGIUM
Belgium	194	NTT BELGIUM
Belgium	195	PROXIMUS
Belgium	196	KEYSIGHT TECHNOLOGIES BELGIUM