

**To:** All Prospective Bidders

**Subject:** Invitation For Bids (IFB) – IFB-CO-422191-e-FIT – COTS IT Equipment and Cloud Services Amendment 4

**References:**

- A. IFB-CO-422191-e-FIT, NCIA/ACQ/2024/06668, dated Wednesday, 05 June 2024
- B. Paragraph 2.6 of Book I IFB-CO-422191-e-FIT Questions and Answers
- C. NCIA/ACQ/2023/07117, NOI dated Friday, 21 July 2023
- D. NCIA/ACQ/2023/07231, NOI Amendment 1 dated Friday, 25 August 2023
- E. NCIA/ACQ/2024/06536, NOI Amendment 2 dated Friday, 02 February 2024
- F. NCIA/ACQ/2024/06946, Amendment 1 dated Monday, 17 June 2024
- G. NCIA/ACQ/2024/06986, Amendment 2 dated Friday, 28 June 2024
- H. NCIA/ACQ/2024/07020, Amendment 3 dated Tuesday, 09 July 2024

1. Dear Prospective Bidder's, we are writing to inform you of the release of Amendment 4 of the subject IFB.
2. The purpose of this Amendment 4 is to:
  - 2.1. Provide all Prospective Bidders with the NCI Agency answers to questions received from the date in Reference G until the close of business of the date on Friday, 19 July 2024. The Purchaser-provided responses to Bidders' questions are issued as Enclosure 2 to this letter. Please note that this amendment relates to questions and answers serial number(s): Q&A 12-45.
  - 2.2. As a direct or indirect result of questions received by industry in accordance with Reference B above, the following documents under IFB-CO-422191-e-FIT are hereby amended and re-issued in their entirety:
    - a. Book I: Bidding Instructions (Please see par. 3.7.1.2)
    - b. Book I: Bidding Sheets – Schedule B (Apple Devices)
  - 2.3. Prospective Bidders are strongly advised to carefully review the revised documents. The changes within the bidding documents are denoted in red for ease of traceability.
  - 2.4. The Bid Closing Date and Time for Bid Delivery for this IFB remains unchanged at **12:00 hours Central European Time (CET) on Tuesday, 20 August 2024** as indicated in the Invitation For Bids.
3. By virtue of this Amendment 4, the enclosed document(s) replace and supersede all previous versions issued in the context of this IFB-CO-422191-e-FIT.

4. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
5. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
6. Except as provided herein, all other terms and conditions of IFB-CO-422191-e-FIT documents remain unchanged.
7. Your Point of Contact for all information concerning this IFB is Natalia Wojciak, NCI Agency Contracting Officer who may be reached at:  
  
[IFBCO422191EFIT@ncia.nato.int](mailto:IFBCO422191EFIT@ncia.nato.int)
8. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this IFB-CO-422191-e-FIT shall not be published on the internet.
9. Thank you for your interest in this important NCI Agency business opportunity.

**FOR THE CHIEF OF ACQUISITION:**

*Natalia Wojciak*

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Natalia Wojciak  
Contracting Officer  
NATO Communications and  
Information Agency (NCI  
Agency)

Enclosures: (4)

ENCLOSURE 1 to IFB-CO-422191-e-FIT - Distribution List  
ENCLOSURE 2 to IFB-CO-422191-e-FIT - Questions and Answers  
ENCLOSURE 3 to IFB-CO-422191-e-FIT - Book I Bidding Instructions (separate file)  
ENCLOSURE 4 to IFB-CO-422191-e-FIT - Book I Bidding Sheets Schedule B (separate file)

**ENCLOSURE 1**  
**Distribution List - IFB-CO-422191-e-FIT**

**NATO Delegation (Attn: Infrastructure Adviser):**

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain
- Sweden
- Türkiye
- United Kingdom
- United States

**NATO HQ**

- NATO Office of Resources, Management and Implementation Branch – Attn: Deputy Branch Chief
- Director, NATO Digital Staff, Attn: Executive Coordinator
- SACTREPEUR, Attn: Infrastructure Assistant
- SHAPE, Attn: J3 & J2

**Strategic Commands**

- HQ SACT Attn: R&D Contracting Office

**ACO Liaison Office**  
**All NATEXs**