

Notification of Intent to Request Quotations

Method: Basic Ordering Agreement Plus (BOA+)

Extension of OSG Mission Network to Non NATO Nation Maritime Operation Centre

NCI Agency Reference #: RFQ-115711-NNN-MOC

Estimated Amount: EUR 1,926,075.00

Solicitation Release Date: Anticipated on 30 September 2024

Solicitation Closing Date: Anticipated on 30 November 2024

Contract Award Date: Anticipated on 28 February 2025

Competition Type: BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of a new and fully accredited Network for sharing of up to NATO SECRET Releasable to Operation Sea Guardian (OSG) information with OSG Operational Partners. To that end, the NCI Agency is seeking to procure five (5) NNN MOC Points of Presence (POP) to facilitate exchange between OSG NNN and upgrade the Mission Anchor Function (MAF). The implementation of the NNN MOC consists of the design, assembly, connection, integration, testing and configuration of Commercial of The Shelf (COTS) components, into bespoke systems that are fit for purpose.

The list of prospective bidders is attached. Interested companies already holding an active Basic Ordering Agreement (BOA) with the NCI Agency may contact the point of contact below, to request inclusion on the list.

*****Neo eProcurement Registration*****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

NCI Agency Point of Contact

Ole Hubner, Contracting Officer

Email: RFQCO115711NNNMOC@ncia.nato.int

Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

To : Distribution List

Subject : **Notification of Intent to Request Quotations for Extension of OSG Mission Network to Non NATO Nation Maritime Operation Centre**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- C.** NATO Investment Committee Decision Sheet, AC/4(PP)D/28134-ADD2 (INV)

1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Extension of OSG Mission Network to Non NATO Nation Maritime Operation Centre, hereafter referred to as the "Project".
2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
3. The reference for this Project is RFQ-115711-NNN-MOC, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
5. **In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving the RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), sent by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 15 September 2024, which is 62 calendar days after the date of this letter.**
 - a. In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
 - Company name
 - Company address
 - Point of Contact (PoC)
 - PoC email address
 - PoC telephone number
 - b. This information is critical to enable prompt and accurate communication with

prospective bidders and should be sent electronically to RFQCO115711NNNMOC@ncia.nato.int.

6. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
7. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
8. Bidders will be required to declare a bid validity of 12 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 12 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
9. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED. However, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO SECRET.
10. The successful bidder will be required to handle and store classified information up to the level of NATO SECRET. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
11. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
12. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Ole Hubner
Contracting Officer

Annex A – Summary of Requirements

Project No. 2022/0CM03052, CUR1940

1. Project Objective

This project “Provide Extension of Maritime Command (MARCOM) Operation Sea Guardian (OSG) Mission Network (MS) to Operational Partner Non NATO Nation (NNN) Maritime Operation Centres (MOCs), will provide five NNN MOC as an extension of the existing Mission Secret Network.

The five (5) NNN MOC kits, as requested should be delivered and stored in NATO facilities CIS Sustainment Support Centre (CSSC), until MARCOM will request delivery and installation of the kit to accurate location. This installation is out of the scope of the Statement of Work. All the tests will be executed in CSSC.

Additionally to five NNN MOCs this project should deliver in NATO facilities CSSC, the required network infrastructure and services in Mission Anchor Function (MAF) in Mons. MAF infrastructure will ensure that Service Monitor and Control (SMC) of the OSG MS network and services is performed between MARCOM HQ, MARCOM MOC, MARCOM LNO room, and five NNN MOC. MAF infrastructure will be also interoperable with NATO Cyber Security Centre (NCSC). This installation also is out of scope of the Statement of Work, and will be done by the purchaser during the implementation of this project.

2. Scope of Work

The project scope is to provide the five NNN MOCs Point of Presence (POP) and MAF infrastructure, and services, and to prove that the specific technical services can operate over this infrastructure. In addition, the Project will prove that Purchaser Furnished Equipment (PFE) can run over the above infrastructure and technical services. The contract scope is for the provision by the contractor of the following activities:

- Project Management
- System Design (including a First Article System Test in CSSC)
- Production Units and Integration
- Integrated Logistics Support
- Configuration Management
- Quality Assurance Testing and Acceptance
- Security Accreditation

3. Period of Performance

The Period of Performance is anticipated to start in Q2 2025 and end in Q3 2026. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

4. Warranty

The contract includes a warranty period of one (1) year after the Final System Acceptance (FSA).

Annex B – Distribution List

NATO Delegations:

Albania	Hungary	Portugal
Belgium	Iceland	Romania
Bulgaria	Italy	Slovakia
Canada	Latvia	Slovenia
Croatia	Lithuania	Spain
Czechia	Luxembourg	The Republic of Türkiye
Denmark	Montenegro	The United Kingdom
Estonia	Netherlands	The United States
France	North Macedonia	
Germany	Norway	
Greece	Poland	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Hungary	Portugal
Belgium	Iceland	Romania
Bulgaria	Italy	Slovakia
Canada	Latvia	Slovenia
Croatia	Lithuania	Spain
Czechia	Luxembourg	The Republic of Türkiye
Denmark	Montenegro	The United Kingdom
Estonia	Netherlands	The United States
France	North Macedonia	
Germany	Norway	
Greece	Poland	

All NATEXs

Annex C – List of Prospective Bidders

Country	Vendor
Belgium	Telenet BV
Belgium	Accenture NV/SA
Belgium	PricewaterhouseCoopers Enterprise Advisory BV
Belgium	MAGNOBEL
Belgium	Global Tradecraft Intelligence
Belgium	EUROCITY SRL
Belgium	BT Global Services Belgium
Belgium	BREVCO SERVICES SCS
Belgium	Black Box Network Services NV
Belgium	COMPUTACENTER NV
Belgium	AEROSPACELAB SA
Belgium	FUNKY DUCK BV
Belgium	ST Engineering iDirect Europe CY NV
Bulgaria	TechnoLogica EAD
Bulgaria	Lirex BG Ltd.
Canada	Sabytel Technologies Inc.
Canada	MDOS CONSULTING INC.
Canada	Magnari Inc.
Canada	COMPUSULT LIMITED
Canada	GlobVision Inc.
Canada	MDA Geospatial Services Inc.
Canada	IT Chapter Inc.
Croatia	INFIGO IS d.o.o.
Croatia	CROATEL d.o.o.
Croatia	KING ICT d.o.o. Zagreb
Croatia	King ICT dooel Skopje
Croatia	INsig2 d.o.o.
Croatia	Odasiljaci i veze d.o.o.
Croatia	Ericsson Nikola Tesla d.d.
Czechia	SpaceKnow Inc., odstepny zavod
Denmark	PROTEAMS ApS
Denmark	Atea A/S
France	THALES SIX GTS FRANCE SAS
France	PRELIGENS
France	AIRBUS DEFENCE AND SPACE SAS
France	Marlink SAS
France	Telespazio France
Germany	Bechtle GmbH

Germany	INTEC Industrie-Technik
Germany	EUROPEAN SPACE IMAGING GMBH
Germany	CGI Deutschland B.V. & Co. KG
Germany	AWARE7 GmbH
Germany	GBS TEMPEST & Service GmbH
Germany]init[AG für digitale Kommunikation
Germany	ACME Portable Computer GMBH
Germany	GAF AG
Germany	Maltego Technologies GmbH
Greece	WHITESTEPS TECHNOLOGIES S.A.
Greece	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
Greece	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
Hungary	EURO ONE Szamitastechnikai Zrt.
Hungary	Kontron Hungary Kft.
Hungary	Sysman Information Technologies Co. Ltd.
Italy	SIPAL Spa
Italy	e-GEOS S.p.A
Italy	Leonardo SpA
Italy	Netgroup SpA
Italy	Moveax S.r.l.
Latvia	I SIA
Latvia	DATI Group SIA
Lithuania	UAB Elsis TS
Netherlands	Firejob B.V.
Netherlands	Hart 4 Technology
Netherlands	Network Innovations B.V.
Netherlands	SIMAC ELECTRONICS B.V.
Netherlands	Science and Technology BV
Netherlands	Truedata BV
Netherlands	Imagem NL B.V.
Netherlands	Solitee B.V.
Netherlands	HET IT B.V.
Netherlands	Concanon BV
Netherlands	Eurotempest BV
North Macedonia	Elikosoft Rade DOOEL
Norway	Airbus Defence and Space AS
Norway	Ambio AS
Norway	Fynd Reality AS
Poland	JAKUSZ Sp. z o.o.
Poland	HERTZ SYSTEMS Ltd Sp. z o.o.

Poland	EXENCE SA
Poland	ISCG SP. Z O.O.
Poland	IURIDICO Legal & Financial Translations sp. z o.o.
Poland	Vector Synergy Sp. z o. o.
Poland	Transition Technologies MS S.A
Poland	TELDAT Sp.z.o.o. sp.k
Poland	Comp S.A
Poland	DEVTALENTS SP. ZO.O.
Portugal	BRIDGE351
Portugal	BINNGRO LDA
Portugal	Warpcom Services, S.A.
Portugal	Link Consulting, Tecnologias de Informação, S.A.
Portugal	Indra Sistemas Portugal S.A.
Portugal	ESRI Portugal
Romania	BETTER QUALITY ASSURANCE SRL
Romania	INTENSEC RO SRL
Romania	ARCTIC STREAM
Romania	MARCTEL - S.I.T. SRL
Romania	Kransz Wald Srl
Slovakia	Aliter Technologies a.s
Slovakia	InterWay, a.s.
Spain	DANIMA INGENIERÍA AMBIETNAL
Spain	DELOITTE CONSULTING, S.L.U.
Spain	Span d.d.
Spain	COTECO INFORMATICA INTERNACIONAL S.L.
Spain	NETMETRIX SOLUTIONS S.L.
Spain	THALES ESPAÑA SISTEMAS, S.A.U.
Spain	AICOX Soluciones S.A.
Spain	GMV AEROSPACE AND DEFENCE S.A.U.
Spain	Hisdesat Servicios Estrategicos SA
Spain	KRC Espanola S.A.
Spain	NTT Data Spain , S.L.U.
Spain	MECANICAS BOLEA S.A.
Spain	KRC Avionics Ingenieria y Apoyo, S.L.
Spain	FUTURE SPACE, S.A.
Türkiye	ASELSAN ELEKTRONİK SANAYİ VE TİCARET A.S.
Türkiye	Simsoft Bilgisayar Teknolojileri Ltd
Türkiye	CTech Information Technologies Ltd
Türkiye	OBSS Teknoloji A.S.
Türkiye	ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.S.
Türkiye	Biltek Uluslararası İnşaat Limited Şirketi

Türkiye	E4E Elektronik Mühendislik Yazılım Tasarım A.S.
Türkiye	MilSoft Yazılım Teknolojileri A.S.
Türkiye	Aydın Yazılım ve Elektronik Sanayi A.S. (AYESAS)
Türkiye	Forte Information Communication Technologies and Defense Industry A.S.
Türkiye	ONUR Yüksek Teknoloji A.S
Türkiye	STM Savunma Teknolojileri Mühendislik ve Ticaret A.S.
Türkiye	Barikat İnternet Güvenliği Bilisim Ticaret A.S.
United Kingdom	TELEDYNE UK Ltd
United Kingdom	Spektrum Management Group Ltd
United Kingdom	Datasumi Ltd
United Kingdom	C4I SYSTEMS LIMITED
United Kingdom	Global Satellite VU Ltd.
United Kingdom	Total IA Ltd.
United Kingdom	Skytek Technology Ltd
United Kingdom	Nexor Limited
United Kingdom	Paradigm Communication Systems Limited
United Kingdom	HEO Robotics UK Ltd.
United Kingdom	Metrea Mission Data Ltd.
United Kingdom	Global RadioData Communications Ltd
United States	Datum Systems Inc.
United States	Pifinity, Inc. DBA StorageHawk
United States	BlackSky Global LLC.
United States	Cubic Digital Intelligence, Inc.
United States	Capella Space Corp
United States	Maxar Intelligence Inc.
United States	BlueWater Federal Solutions, Inc.
United States	Inonde LLC
United States	AIREON LLC
United States	Orgro, Inc.
United States	Planet Labs PBC
United States	Sea Tel Inc., dba Cobham SATCOM
United States	Booz Allen Hamilton, Inc.
United States	Raytheon Technologies
United States	Tivix, Inc.
United States	UltiSat, Inc.
United States	GLOBECOMM SYSTEMS INC.
United States	OMNI Consulting Solutions
United States	Leidos, Inc.
United States	EMW Inc.
United States	Comtech Satellite Network Technologies, Inc.

United States	Business Integra Technology Solutions, Inc.
United States	Boston Government Services, LLC
United States	Arrow Shield Dynamics, LLC
United States	Accelera Solutions, Inc.
United States	NMH Tech, Inc.
United States	Trace Systems Inc.
United States	Geodex Inc. dba Danti AI
United States	Umbra Lab, Inc.