

To: All Prospective Bidders

Subject: Request For Quotations (RFQ) – **RFQ-CO-423232-SGSBS-WP1 – “PROVIDE SATCOM GROUND SEGMENT BASEBAND SYSTEMS – Provision of Non-Protected Modems (WP1)” - Amendment 1**

References:

- A. RFQ-CO-423232-SGSBS-WP1, NCIA/ACQ/2024/06866, dated Friday, 24 May 2024
- B. Paragraph 2.6 of Book I RFQ-CO-423232-SGSBS-WP1 Questions and Answers
- C. Paragraph 2.4 of Book I RFQ-CO-423232-SGSBS-WP1 Requests for Extension of Bid Closing Date
- D. NCIA/ACQ/2024/06625 dated 01 March 2024, NOI - BOA Announcement

1. Dear Prospective Bidder's, we are writing to inform you of the release of Amendment 1 of the subject RFQ.

2. The purpose of this Amendment 1 is to:

2.1. Publish Purchaser's answers to the Clarification Requests (CRs) received until 21 June 2024 from the Prospective Bidders for the subject RFQ. The Purchaser is providing response to the CRs received by the Prospective Bidders in Enclosure 3 to this letter.

2.2. Provide the Prospective Bidders revisions to Book I: Bidding Instructions, Book II: Contract Special Provisions, Book II: Statement of Work, concerning the **“PROVIDE SATCOM GROUND SEGMENT BASEBAND SYSTEMS – Provision of Non-Protected Modems (WP1)”** requirement related to the RFQ-CO-423232-SGSBS-WP1 under Reference A.

2.3. Amendment replaces previous versions of, Book I: Bidding Instructions, Book II: Contract Special Provisions, Book II: Statement of Work in their entirety.

2.4. Additionally, also in accordance with Reference B, we take this opportunity to enclose (Enclosure 3) a current copy of the question received from industry and the answers provided by the NCI Agency. Please note that this amendment relates to question and answers serial number(s) Administrative CR-A-1 through CR-A-5 and Technical CR-T-1 through CR-T-14. Prospective Bidders are strongly advised to carefully review the revised documents. The changes within the bidding documents are denoted in red for ease of traceability.

2.5. In accordance with Reference C, the bid closing date has been extended, the revised bid closing date and time is:

Monday, 15 July 2024 at 12:00 hours Central European Summer Time (CEST).

3. By virtue of this Amendment 1, the enclosed documents replace and supersede all previous version issued in the context of this RFQ-CO-423232-SGSBS-WP1.

4. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this RFQ at any time in its entirety without incurring any repercussions, or liabilities.
5. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
6. Except as provided herein, all other terms and conditions of RFQ-CO-423232-SGSBS-WP1 documents remain unchanged.
7. Your Point of Contact for all information concerning this RFQ is Irina Barabancea, NCI Agency Contracting Officer who may be reached at:
RFQ-CO-423232-SGSBS-WP1@ncia.nato.int
8. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this RFQ-CO-423232-SGSBS-WP1 shall not be published on the internet.
9. Thank you for your interest in this important NCI Agency business opportunity.

FOR THE CHIEF OF ACQUISITION:

Irina

Barabancea



Digitally signed by Irina
Barabancea
Date: 2024.06.21 15:42:06
+02'00'

Irina Barabancea
Contracting Officer
NATO Communications and
Information Agency (NCI
Agency)

Enclosures: (4)

- ENCLOSURE 1 to RFQ-CO-423232-SGSBS-WP1 - Distribution List
ENCLOSURE 2 to RFQ-CO-423232-SGSBS-WP1 - Bidders List
ENCLOSURE 3 to RFQ-CO-423232-SGSBS-WP1 - Questions and Answers
ENCLOSURE 4 to RFQ-CO-423232-SGSBS-WP1 - Revised Bidding Documents:
- Book I: Bidding Instructions (Amendment 1)
 - Book II: Contract Special Provisions (Amendment 1)
 - Book II: Statement of Work (Amendment 1)

ENCLOSURE 1

Distribution List - RFQ-CO-423232-SGSBS-WP1

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- The Netherlands
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain
- Türkiye
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

Principal Contracting Officer

Project Manager

CAB Mailbox

All NATEXs

ENCLOSURE 2

FINAL BIDDER'S LIST - RFQ-CO-423232-SGSBS-WP1

COUNTRY		NOMINATED BIDDERS
BELGIUM	1	Telenet BV
BELGIUM	2	Accenture NV/SA
BELGIUM	3	PricewaterhouseCoopers Enterprise Advisory BV
BELGIUM	4	MAGNOBEL
BELGIUM	5	Global Tradecraft Intelligence
BELGIUM	6	EUROCITY SRL
BELGIUM	7	BT Global Services Belgium
BELGIUM	8	Brevco Services SCS
BELGIUM	9	Black Box Network Services NV
BELGIUM	10	Computacenter NV
BELGIUM	11	Aerospacelab SA
BELGIUM	12	Funky Duck BV
BELGIUM	13	ST Engineering iDirect Europe CY NV
BULGARIA	14	TechnoLogica EAD
BULGARIA	15	Lirex BG Ltd.
CANADA	16	Sabytel Technologies Inc.
CANADA	17	Mdos Consulting Inc.
CANADA	18	Magnari Inc.
CANADA	19	Compusult Limited
CANADA	20	GlobVision Inc.
CANADA	21	MDA Geospatial Services Inc.
CANADA	22	IT Chapter Inc.
CROATIA	23	INFIGO IS d.o.o.
CROATIA	24	CROATEL d.o.o.
CROATIA	25	KING ICT d.o.o. Zagreb
CROATIA	26	King ICT dooel Skopje
CROATIA	27	INsig2 d.o.o.
CROATIA	28	Odasiljaci i veze d.o.o.
CROATIA	29	Ericsson Nikola Tesla d.d.
CZECHIA	30	SpaceKnow Inc., odstepny zavod
DENMARK	31	PROTEAMS ApS
DENMARK	32	Atea A/S
FRANCE	33	Thales Six GTS France SAS
FRANCE	34	Preligens
FRANCE	35	Airbus Defence And Space SAS
FRANCE	36	Marlink SAS
FRANCE	37	Telespazio France
GERMANY	38	Bechtle GmbH
GERMANY	39	Intec Industrie-Technik
GERMANY	40	European Space Imaging GmbH
GERMANY	41	CGI Deutschland B.V. & Co. KG

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COUNTRY		NOMINATED BIDDERS
GERMANY	42	Aware7 GmbH
GERMANY	43	GBS Tempest & Service GmbH
GERMANY	44	Init AG für digitale Kommunikation
GERMANY	45	Acme Portable Computer GmbH
GERMANY	46	GAF AG
GREECE	47	Whitesteps Technologies S.A.
GREECE	48	OTE (Hellenic Telecommunications Organization) S.A.
GREECE	49	Interoperability Systems International Hellas S.A. (Scytalys Sa)
HUNGARY	50	Euro One Szamitastechnikai Zrt.
HUNGARY	51	Kontron Hungary Kft.
HUNGARY	52	Sysman Information Technologies Co. Ltd.
ITALY	53	SIPAL Spa
ITALY	54	e-GEOS S.p.A
ITALY	55	Leonardo SpA
ITALY	56	Netgroup SpA
LATVIA	57	I SIA
LATVIA	58	DATI Group SIA
LITHUANIA	59	UAB Elsis TS
NETHERLANDS	60	Firejob B.V.
NETHERLANDS	61	Hart 4 Technology
NETHERLANDS	62	Network Innovations B.V.
NETHERLANDS	63	Simac Electronics B.V.
NETHERLANDS	64	Science and Technology BV
NETHERLANDS	65	Truedata BV
NETHERLANDS	66	Imagem NL B.V.
NETHERLANDS	67	Solitee B.V.
NETHERLANDS	68	HET IT B.V.
NETHERLANDS	69	Concanon BV
NORWAY	70	Airbus Defence and Space AS
NORWAY	71	Ambio AS
NORWAY	72	Fynd Reality AS
POLAND	73	Jakusz Sp. z o.o.
POLAND	74	Hertz Systems Ltd Sp. z o.o.
POLAND	75	Exence SA
POLAND	76	ISCG SP. Z O.O.
POLAND	77	Iuridico Legal & Financial Translations sp. z o.o.
POLAND	78	Vector Synergy Sp. z o. o.
POLAND	79	Transition Technologies MS S.A
POLAND	80	Teldat Sp.z.o.o. sp.k
POLAND	81	Comp S.A
PORTUGAL	82	Bridge351
PORTUGAL	83	Binngro LDA
PORTUGAL	84	Warpcom Services, S.A.
PORTUGAL	85	Link Consulting, Tecnologias de Informação, S.A.

COUNTRY		NOMINATED BIDDERS
PORTUGAL	86	Indra Sistemas Portugal S.A.
PORTUGAL	87	Esri Portugal
ROMANIA	88	Better Quality Assurance SRL
ROMANIA	89	Intensec RO SRL
ROMANIA	90	Arctic Stream
ROMANIA	91	Marctel - S.I.T. SRL
ROMANIA	92	Kransz Wald Srl
SLOVAKIA	93	Aliter Technologies a.s
SPAIN	94	Danima Ingeniería Ambietnal
SPAIN	95	Deloitte Consulting, S.L.U.
SPAIN	96	Span d.d.
SPAIN	97	Coteco Informatica Internacional S.L.
SPAIN	98	Netmetrix Solutions S.L.
SPAIN	99	Thales España Sistemas, S.A.U.
SPAIN	100	Aicox Soluciones S.A.
SPAIN	101	GMV Aerospace And Defence S.A.U.
SPAIN	102	Hisdesat Servicios Estrategicos SA
SPAIN	103	KRC Espanola S.A.
SPAIN	104	NTT Data Spain , S.L.U.
SPAIN	105	Mecanicas Bolea S.A.
SPAIN	106	KRC Avionics Ingenieria y Apoyo, S.L.
SPAIN	107	Future Space, S.A.
TÜRKIYE	108	Aselsan Elektronik Sanayi Ve Ticaret A.S.
TÜRKIYE	109	Simsoft Bilgisayar Teknolojileri Ltd
TÜRKIYE	110	CTech Information Technologies Ltd
TÜRKIYE	111	OBSS Teknoloji A.S.
TÜRKIYE	112	ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.S.
TÜRKIYE	113	Biltek Uluslararası İnşaat Limited Şirketi
TÜRKIYE	114	E4E Elektronik Mühendislik Yazılım Tasarım A.S.
TÜRKIYE	115	MilSoft Yazılım Teknolojileri A.S.
TÜRKIYE	116	Aydın Yazılım ve Elektronik Sanayi A.S. (AYESAS)
TÜRKIYE	117	Forte Information Communication Technologies and Defense
TÜRKIYE	118	ONUR Yüksek Teknoloji A.S
TÜRKIYE	119	STM Savunma Teknolojileri Mühendislik ve Ticaret A.S.
UNITED KINGDOM	120	Teledyne UK Ltd
UNITED KINGDOM	121	Spektrum Management Group Ltd
UNITED KINGDOM	122	Datasumi Ltd
UNITED KINGDOM	123	C4I SYSTEMS LIMITED
UNITED KINGDOM	124	Global Satellite VU Ltd.
UNITED KINGDOM	125	Total IA Ltd.
UNITED KINGDOM	126	Skytek Technology Ltd
UNITED KINGDOM	127	Nexor Limited
UNITED KINGDOM	128	Paradigm Communication Systems Limited
UNITED KINGDOM	129	HEO Robotics UK Ltd.

COUNTRY		NOMINATED BIDDERS
UNITED KINGDOM	130	Metrea Mission Data Ltd.
UNITED KINGDOM	131	Global RadioData Communications Ltd
UNITED STATES	132	Datum Systems Inc.
UNITED STATES	133	Pifinity, Inc. DBA StorageHawk
UNITED STATES	134	BlackSky Global LLC.
UNITED STATES	135	Cubic Digital Intelligence, Inc.
UNITED STATES	136	Capella Space Corp
UNITED STATES	137	Maxar Intelligence Inc.
UNITED STATES	138	BlueWater Federal Solutions, Inc.
UNITED STATES	139	Inonde LLC
UNITED STATES	140	Aireon LLC
UNITED STATES	141	Orgro, Inc.
UNITED STATES	142	Planet Labs PBC
UNITED STATES	143	Sea Tel Inc., dba Cobham SATCOM
UNITED STATES	144	Booz Allen Hamilton, Inc.
UNITED STATES	145	Raytheon Technologies
UNITED STATES	146	Tivix, Inc.
UNITED STATES	147	UltiSat, Inc.
UNITED STATES	148	Globecomm Systems Inc.
UNITED STATES	149	Omni Consulting Solutions
UNITED STATES	150	Leidos, Inc.
UNITED STATES	151	EMW Inc.
UNITED STATES	152	Comtech Satellite Network Technologies, Inc.
UNITED STATES	153	Business Integra Technology Solutions, Inc.
UNITED STATES	154	Boston Government Services, LLC
UNITED STATES	155	Arrow Shield Dynamics, LLC
UNITED STATES	156	Accelera Solutions, Inc.
UNITED STATES	157	NMH Tech, Inc.
UNITED STATES	158	Trace Systems Inc.
UNITED STATES	159	Geodex Inc. dba Danti AI
UNITED STATES	160	Umbra Lab, Inc.

ENCLOSURE 3

Questions and Answers - RFQ-CO-423232-SGSBS-WP1

ADMINISTRATIVE OR CONTRACTUAL QUESTIONS AND ANSWERS						
Serial #	RFQ Source Document	RFQ Paragraph Reference	Bidder's Question	NCI Agency's Answer	RFQ Package Amended	Answer Released in AMD #
CR-A-1	Book I- Bidding Instructions	2.3.1	Kindly request to extend the bid closing date and time for this RFQ as 31 July 2024 at 12:00 hours Central European Time (CET). We have found this timescale restrictive considering the scope and scale of the RFQ and believe an extension of this deadline for one (1) additional month is reasonable.	The Purchaser hereby extends the bid closing date by 14 days, to 15 July 2024 at 12:00 hours Central European Summer Time (CEST).	Book I- Bidding Instructions, par. 2.3.1	AMD1
CR-A-2	Book I- Bidding Instructions	3.3.10, 3.6.4.2.1, 3.7.1.3	Section 3.3.10 and 3.7.1.3 indicates that the Demonstration briefing presentation should be provided as part of the technical proposal. Section 3.6.4.2.1 indicates the presentation shall be provided 5 working days before the live demonstration. Please confirm if the demonstration briefing should be submitted as part of the technical proposal.	The Demonstration briefing should be provided as part of the technical proposal but only before the Live Demonstration takes place (5 working days in advance).	N/A	AMD1
CR-A-3	Book I- Bidding Instructions	4.1.3	Section 4.1.3 states, <i>"In the event the apparent lowest priced bid does not contain a Volume 3 (Technical) in line with Paragraph 3.6.4, it will be considered the lowest priced bid and in compliance with the requirements of this RFQ."</i> The wording of this section indicates that a technical proposal that does not comply with the technical requirements will be deemed in compliance as long as it is the lowest price. Please clarify if this paragraph is correct. Is it possible to be awarded a contract if you are lowest price but technically non-compliant?	Since a Bid would not be valid without a Technical Volume this paragraph is removed.	Book I- Bidding Instructions, par. 4.1.3	AMD1

CR-A-4	Book I- Bidding Instructions	4.4.5.1.3	Please provide an explanation of how this paragraph supports price realism. This paragraph states that as long as the Bidder can show that they have the financial resources to withstand a loss of revenue due to purposely bidding an unrealistically low price, the Bidder can still be awarded the contract. This paragraph allows a large business to purposely underbid everyone else and still win the contract. Will NATO strike out this paragraph to allow a real competitive bidding process?	This paragraph will not be stricken from the solicitation, as this is a NATO regulatory language on price realism. This paragraph does not allow a large business to purposely underbid in order to win a contract, as any Bidder will have to provide a comprehensive and convincing explanation for an unrealistically low price. Failure to submit such an explanation regardless of the size of the business, is subject to a declaration of non-compliant by the Purchaser.	N/A	AMD1
CR-A-5	Book II- Prospective Contract Part II - Special Provisions	16.7	This is a non-standard warranty clause for commercial items. Commercial warranty does not get suspended while a repair is performed. Will NATO remove this clause to allow for a standard commercial warranty period of 1 year?	The paragraph 16.7 is amended as follows: <i>"16.7 Notwithstanding the provision of above paragraph 16.2, the warranty period shall be suspended for the length of time necessary to carry out repair or replacement of the Purchaser Equipment. For any failed item sent for repair by the Purchaser, if the Repair Cycle Time (RCT)¹ in the Contractor's premises is longer than 15 calendar days, the warranty for the affected item shall be extended for a time equal to the RCT.</i> <i>Footnote¹: The Repair Cycle time will exclude the Administrative Logistic Delay Time (ALDTs) therefore will include the time interval between delivery at Contractor/sub-contractor premises and the declaration of ready for shipping (the repaired item) to the Purchaser premises. Therefore the RCT includes incoming inspection, fault detection and isolation, fault removal, item testing, quality control and preparation for shipment (including 302s request if applicable)."</i>	Book II, Part II - Special Provisions, par. 16.7	AMD1

TECHNICAL CLARIFICATION REQUESTS (CR)					
Serial #	IFB Source Document	IFB Paragraph Reference	Bidder's Question	NCI Agency's Response	IFB Package Amended CR Release d in AMD #
CR-T-1	Book I- Bidding Instructions	3.7.1.3	Bidding Instructions Section 3.7.1.3 Bidder's Checklist lists a Demonstration including a Brief (presentation) and a Live Demonstration to be included as part of the Technical Volume 3. Bidding Instructions Section 3.6.4.2.1 specifies that a Briefing presenting the Bidder's Qualifications and past experience, the current product status and the content of the live demonstration, based on the requirements provided in the RTM. The material supporting the brief (presentation) shall be made available to the Purchaser <i>no later than 5 working days before the live demonstration</i> Section 2 in the SOW gives a flow chart that includes a SUPPORT TO TECHNICAL EVALUATION DEMONSTRATION box, showing this event occurring at EDC + 8 months Kindly confirm that the Live Demonstration event is to occur 8 months after EDC, that the Demonstration Briefing is due 5 days before the Live Demonstration, and that neither the Live Demonstration nor the Brief (presentation) is to be included as part of Volume 3 submission.	The Bidding Instructions and the SOW are referring to two (2) different demonstrations. At bidding phase (<u>before contract award</u>), the Bidder is requested to perform a Live Demonstration of the capability of the equipment (see Bidding Instructions paragraph 3.6.4.2). This demonstration will be called by the Purchaser and will be divided in two parts: a) the briefing (to be provided no later than 5 working days before the Live Demonstration), and b) the Live Demonstration itself (to be provided at agreed time between two parties). The Live Demonstration is part of the technical evaluation criteria and it will occur during bid evaluation (see Bidding Instructions paragraph 4.5.4.4 and 4.5.4.4.2). The execution of the Live Demonstration will be agreed between the Bidder and the Purchaser. During contract execution (<u>after contract award</u>), the Contractor is requested to provide Support to the Technical Evaluation Demonstration, that will be performed by the Purchaser to verify the compliance of the delivered equipment with the Annex A (SRS) (see SOW SW-11 and first bullet of note [15]). The support to the Technical Evaluation Demonstration will occur upon delivery of the equipment during contract execution (tentative date EDC + 8	N/A

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CR-T-2	Book II – Prospective Contract, Part I – SSS	N/A	The quantities procurement of new equipment are "1" in the Book II, Part SSS (PDF). The quantities for procurement of new equipment are "10" in the the Book I, Bidding Sheets (EXCEL). Which one is correct? <table><tr><th colspan="6">Procurement of new equipment (modem)</th></tr><tr><td>4.2</td><td>YEAR 1 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td>4.21</td><td>YEAR 2 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td>4.22</td><td>YEAR 3 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td>4.23</td><td>YEAR 4 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td>4.24</td><td>YEAR 5 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td>4.25</td><td>YEAR 6 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td colspan="6">TOTAL CLIN 4</td></tr></table> <table><tr><th colspan="6">Procurement of new equipment (modem)</th></tr><tr><td>4.2</td><td>YEAR 1 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td>4.21</td><td>YEAR 2 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td>4.22</td><td>YEAR 3 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td>4.23</td><td>YEAR 4 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td>4.24</td><td>YEAR 5 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td>4.25</td><td>YEAR 6 - Procurement of new equipment</td><td>n/a</td><td>n/a</td><td>After FSA</td><td>NCI Agency</td></tr><tr><td colspan="6">TOTAL MODEM CLIN 4</td></tr></table>	Procurement of new equipment (modem)						4.2	YEAR 1 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	4.21	YEAR 2 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	4.22	YEAR 3 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	4.23	YEAR 4 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	4.24	YEAR 5 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	4.25	YEAR 6 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	TOTAL CLIN 4						Procurement of new equipment (modem)						4.2	YEAR 1 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	4.21	YEAR 2 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	4.22	YEAR 3 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	4.23	YEAR 4 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	4.24	YEAR 5 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	4.25	YEAR 6 - Procurement of new equipment	n/a	n/a	After FSA	NCI Agency	TOTAL MODEM CLIN 4						N/A	AMD1
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			months). The briefing is not required during the Technical Evaluation Demonstration.																																																																																																		
			Both are correct. These are two different documents: 1) Bidding Sheets – part of the Book I-Bidding Instructions; 2) SSS - part of the Book II - Prospective Contract. For the price quotation, in the Bidding Sheets, the Bidders shall consider a scenario-based for quoting CLIN 4. The scenario shall consider a batch number of 10 modems for each of the sub-CLINs, and that they will be transported in one delivery (see Bidding Sheets, paragraph 3.5.3.10). In the SSS, this values are expressed on the basis of the unit rates specified/included in the relevant CLIN (see Special Provisions, paragraph 7.8). During the In-Service Support (ISS) period of performance included in the SSS under CLIN 4, support will be ordered by the Purchaser through Task Orders (see Special Provisions, paragraph 37.1).																																																																																																		

CR-T-3	Book I – Bidding Instructions	Section 3.5.3.17	What should be the content of the In-Service Support Specifications document? Is there any templates for this document?	The Bidder shall provide the high level description of the scope, timeline, and procedures required for the CLINs 3.2 and CLIN 4 from the Book II, Part I - SSS, regarding the In-Service Support of the equipment, including the planning of delivery and installation of patches. This document will be used to support the price evaluation for CLIN 3.2 and CLIN 4 providing transparency on the actual coverage of the activities included in these CLINs (see Bidding Instructions, paragraph 3.5.3.17). There is no template/structure for this document. The bidders are free to use a corporate template/structure that they consider fit-for-purpose, as long as it contain sufficient information of the In-Service Support to support the price evaluation.	N/A	AMD1
CR-T-4	Book I – Bidding Instructions	Section 4.5.4.4	What is the anticipated date or phase for Live Demonstration in Technical Evaluation?	The Live Demonstration will be called by the Purchaser during the Technical evaluation of the bid. The Live Demonstration is expected to take place as the last step of the technical evaluation. There is no anticipated date for this Live Demonstration and its execution will be agreed between the Bidder and the Purchaser.	N/A	AMD1
CR-T-5	Book II – Prospective Contract Part IV – Annex A – SRS	SRS (SATGSBS RQ-532)	Clarification required for "Traffic Forwarding" function. Does the requirement refer forwarding traffic between modems over air (RF) or Layer 3 Ethernet routing?	Layer 3 routing is not a requirement. These topologies shall be implemented through L2 bridging.	N/A	AMD1

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CR-T-6	Book II – Prospective Contract Part IV – Annex A – SRS	SRS (SATGSBS RQ-389)	In a mesh topology setup for satellite communication networks, will the modems operate with pre-configuration, or will the configurations be managed dynamically and automatically?	The modems shall allow configuration, without additional equipment, required for the formation of the mentioned topologies in an FDMA based architecture. The modems shall implement the dictated topology.	N/A	AMD1
CR-T-7	Book II – Prospective Contract Part IV – Annex A – SRS	SRS (SATGSBS RQ-523)	Is it sufficient to use 4 pcs of 1U Rack Based Modems together in a single mechanical unit (4U) to meet this requirement?	SATGSBSRQ-523 and SATGSBSRQ-489 shall be satisfied simultaneously. The P2MP requirement shall be implemented within 1U.	N/A	AMD1
CR-T-8	Book II – Prospective Contract Part IV – Annex A – SRS	SATGSBS RQ-435, SATGSBS RQ-436, SATGSBS RQ-437, SATGSBS RQ-525, SATGSBS RQ-526	For requirements SATGSBSRQ-435, SATGSBSRQ-436, SATGSBSRQ-437, SATGSBSRQ-525, SATGSBSRQ-526, High Density mode is mentioned. Does this mean all High Density Mode requirements should also be demonstrated or only waveform presence and required functionality is enough? For example, if High Density Mode waveform and ACM is present, is it enough to satisfy SATGSBSRQ-526?	The Bidder shall demonstrate the mandatory requirements listed in paragraph 3.6.4.1.4, not necessarily all the requirements for High Density Mode. Since SATGSBSRQ-432 is not in the list of these mandatory requirements for demonstration, the P2P ACM requirement in SATGSBSRQ-526 can be demonstrated with a subset of the High density Mode MODCODs, provided that there are sufficiently many implemented MODCODs for functional demonstration of ACM.	N/A	AMD1

CR-T-9	Book I - Bidding Instructions	3.6.4.1.4, 4.5.4.4.1 and Annex B of Book I	In the Requirements Traceability Matrix supplied in the bidders instructions that are to be included in the Technical response. There are two columns we are requesting clarification on. (1) <i>Availability: Yes/Partial/No</i>. Is this to mean that the capability is available at the timeline of the pre-selection demonstration (Yes), is only partially available (Partial) or not available at the time of pre-selection demo (no). In the column <i>"included in the demonstration"</i> is the intent to specifically call out what will be demonstrated in the 1.5 days of the pre-selection or ... what is available to be demonstrated? The concern is that some of the tests that can be demonstrated are quite time consuming and although they could be demonstrated it is unclear if there will be enough time or available equipment. Items such as VSWR, spurious, demonstrating all MODCODs etc. may require very specialized equipment or long test times.	In the RTM of Book I (Annex B): - the column <i>"Availability (Yes/Partial/No)"</i> refers to the current availability, at the time of the bid submission, of each of the SRS requirements in products / systems already in use or production. - the requirements marked as <i>"included in the Live Demonstration (Yes/No)"</i> shall include all mandatory requirements listed in Book I paragraph. 3.6.4.1.4 and any additional requirements chosen by the Bidder to demonstrate during the Live Demonstration, covering at least 50% of the SRS requirements in total. The prioritisation among these requirements will be discussed with the Bidder prior to their submission of the Demonstration Briefing." The columns' description in Annex B of the Book I, has been amended.	Book I, Annex B	AMD1
CR-T-10	Book II - Prospective Contract Part IV - SOW	IPS-5	IPS-5 requires the contractor to unpack, test and prepare the supplies in Contractor provided warehouse facilities in Belgium, before shipment to final destination. This requirement places additional cost burden on Contractors that are not located within Belgium because additional facilities will need to be leased. Is there a specific reason the Contractor must have a warehouse in Belgium when the final delivery destination per the SSS is in the Netherlands?	IPS-5 and IPS-6 from the SOW have been deleted.	Book II, SOW	AMD1
CR-T-11	Book II - Prospective Contract Part IV - SOW	IPS-5	IPS-5 requires the contractor to unpack, test and prepare the supplies in Contractor provided warehouse facilities in Belgium, before shipment to final destination. This requirement places additional cost burden on Contractors that are not	IPS-5 and IPS-6 from the SOW have been deleted. The Contractor can use a facility located at their most convenient location. As per SSS, the final shipment shall be to CSSC Brunssum, the Netherlands.	Book II, SOW	AMD1

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			located within Belgium because additional facilities will need to be leased. The final delivery location per the SSS is CSSC Brunssum in the Netherlands. Will NATO allow the Contractor to utilize a facility located within 60 minutes' drive from CSSC Brunssum?			
CR-T-12	Book II - Prospective Contract Part IV - Annex A - SRS	4.3.3	Section 4.3.3, Product Support, makes references to Organizational Maintenance Levels. Please provide a clear definition of HL1, HL2, HL3, HL4, SL1, SL2, SL3, and SL4.	Definitions have been provided in the Appendix C "Maintenance Definitions" of the SOW.	Book II, SOW	AMD1
CR-T-13	Book II - Prospective Contract Part IV - SOW	4.1	Section 4.1 makes multiple references to "Contractor provided warehouse facilities in Belgium". Is it NATO's intent for the Contractor to store the equipment at Contractor's facility for NATO?	IPS-5 and IPS-6 from the SOW have been deleted.	Book II, SOW	AMD1
CR-T-14	Book II - Prospective Contract Part IV - SOW	4.1	Section 4.1 makes multiple references to "Contractor provided warehouse facilities in Belgium". What is the purpose of the Contractor facility in Belgium? Is the Contractor allowed to ship direct to CSSC Brunssum in accordance with the SSS?	IPS-5 and IPS-6 from the SOW have been deleted. The Contractor is allowed to ship directly to CSSC Brunssum in accordance with the SSS.	Book II, SOW	AMD1