

Notification of Intent to Request Quotations

Method: Basic Ordering Agreement Plus (BOA+)

Provision of NATO DCIS Detachments to Support NCS and Connect Eligible NSF (WP 4, WP 5 and WP 6)

NCI Agency Reference #: RFQ-CO-423274-DCIS-NDD

Estimated Amount: EUR € 3,240,215

NOI Closing Date: 28 June 2024

Solicitation Release Date: Anticipated on 15 July 2024

Solicitation Closing Date: Anticipated on 2 September 2024

Contract Award Date: Anticipated on 20 December 2024

Competition Type: BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of CIS and non-CIS items for the upgrade of the existing Deployable Communication and Information (DCIS) capabilities, as part of initial improvements and integration of existing assets into the NATO Enterprise architecture.

*****Neo eProcurement Registration*****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

The NCI Agency has begun the move of all procurement activities to Neo in late 2023. Selected business opportunities will be incrementally conducted in Neo. We invite all suppliers interested in these competitions to register in [Neo](#).

NCI Agency Point of Contact

Dorina Cani, Contracting Officer

NEO eProcurement: <https://neo.ncia.nato.int>

For first time users of the NEO eProcurement tool, please follow the registration steps available [here](#).

Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

To : Distribution List

Subject : **Notification of Intent to Request Quotations for Provision of NATO DCIS Detachments to Support NCS and Connect Eligible NSF (WP 4, WP 5 and WP 6)**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- C.** NATO Investment Committee Decision Sheet, AC/4(PP)D/28555-ADD1 (INV)

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1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for the Provision of NATO DCIS Detachments to Support NCS and Connect Eligible NSF (WP 4, WP 5 and WP 6) , hereafter referred to as the "Project".
 2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
 3. The reference for this Project is RFQ-CO-423274-DCIS-NDD, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
 4. The NCI Agency will use the Basic Ordering Agreement (BOA) plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
 5. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving an RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), **sent** by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 28 June 2024.
 - a. In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
 - Company name
 - Company address
 - Point of Contact (PoC)
 - PoC email address
 - PoC telephone number

- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to RFQ-CO-423274-DCIS@ncia.nato.int.
6. In order to maximize competition the NCI Agency may, at this discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
 7. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
 8. Bidders will be required to declare a bid validity of 12 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 12 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
 9. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED.
 10. The successful bidder will be required to handle and store classified information up to the level of NATO UNCLASSIFIED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
 11. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
 12. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Tiziana Pezzi
Principal Contracting Officer

**Tiziana
Pezzi**

Digitally signed
by Tiziana Pezzi
Date: 2024.06.06
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Annex A – Summary of Requirements

Project No. 2023/1CM03069, UR 3446-2023

1. Project Objective

This project aims to upgrade or replace the existing DCIS capabilities, as part of initial improvements and integration of existing assets into the NATO Enterprise architecture.

More specifically the project aims to:

- Reconfigure and expand six (6) Remote Network Modules (RNMs) and sixteen (16) Wireless Crypto Routers (WiCRs).
- Anchor the above Small NDDs on the Mission Anchor Functions (MAFs) over NATO Controlled and Non-NATO Controlled military and commercial bearers,
- Extend the MAF by providing Virtual Private Networking (VPN) anchoring services over non-trusted connection bearer (i.e. Internet of Opportunity) for the Small NDDs (RNMs, WiCRs),
- Provide Test equipment for SATCOM for the Small and Medium NDDs.
- Provide Video Teleconference (VTC) Multi-Control Units (MCU) for the large NDDs in order to enable self-sustained VTC services in a deployable environment.

2. Scope of Work

The scope of this procurement encompasses the provision of equipment, CIS and non-CIS for the below requirements in three Work Packages:

- Work Package 4 - Provide Non- CIS Equipment for the Break Out Boxes (BoB)s of Small NDDs
- Work Package 5 - Provide Test equipment for Small NDDs
- Work Package 6 - Provide Deployed VTC Multi-Control-Unit and VTC end-point equipment

3. Period of Performance

- a. The Period of Performance is anticipated to start in Q1 2025 and end in Q2 2025. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

4. Technical Constraints

- a. The proposed CIS and non-CIS items to be procured should meet the requirements stated in the IFB package to be released. Otherwise, an alternative product should be proposed by the potential contractor.

5. Warranty and O&M Support

- a. Following final acceptance, the contract will require warranty for any hardware and firmware/software delivered.
- b. The contract is not expected to include O&M support following acceptance of the final operational delivery.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
		Sweden
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

NCI Agency – All NATEXs

Annex C – List of Prospective Bidders

Country	Vendor
Belgium	Telenet BV
Finland	INSTA ADVANCE OY
Romania	BETTER QUALITY ASSURANCE SRL
Romania	INTENSEC RO SRL
United Kingdom	TELEDYNE UK Ltd
Greece	WHITESTEPS TECHNOLOGIES S.A.
Finland	Advenica Oy
Poland	JAKUSZ Sp. z o.o.
Finland	Ambientia Oy
Finland	Piisku Ltd.
United States	Datum Systems Inc.
Finland	Kauko Oy
Netherlands	Firejob B.V.
Greece	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
Poland	HERTZ SYSTEMS Ltd Sp. z o.o.
Poland	EXENCE SA
Spain	DANIMA INGENIERÍA AMBIETNAL
Canada	Sabytel Technologies Inc.
Belgium	Accenture NV/SA
United States	Pifinity, Inc. DBA StorageHawk
Portugal	BRIDGE351
Latvia	I SIA
Netherlands	Hart 4 Technology
Poland	ISCG SP. Z O.O.
Croatia	INFIGO IS d.o.o.
Germany	Bechtle GmbH
Spain	DELOITTE CONSULTING, S.L.U.
Spain	Span d.d.
Spain	COTECO INFORMATICA INTERNACIONAL S.L.
Germany	INTEC Industrie-Technik
Germany	EUROPEAN SPACE IMAGING GMBH
Germany	CGI Deutschland B.V. & Co. KG
Germany	AWARE7 GmbH
Canada	MDOS CONSULTING INC.
Bulgaria	TechnoLogica EAD
Bulgaria	Lirex BG Ltd.
Belgium	PricewaterhouseCoopers Enterprise Advisory BV
Belgium	MAGNOBEL
Belgium	Global Tradecraft Intelligence
Belgium	EUROCITY SRL

Belgium	BT Global Services Belgium
Belgium	BREVC0 SERVICES SCS
Belgium	Black Box Network Services NV
Croatia	CROATEL d.o.o.
Spain	NETMETRIX SOLUTIONS S.L.
Spain	THALES ESPAÑA SISTEMAS, S.A.U.
Poland	IURIDICO Legal & Financial Translations sp. z o.o.
Germany	GBS TEMPEST & Service GmbH
Italy	SIPAL Spa
Germany	jinit[AG für digitale Kommunikation
United Kingdom	Spektrum Management Group Ltd
France	THALES SIX GTS FRANCE SAS
Latvia	DATI Group SIA
Croatia	KING ICT d.o.o. Zagreb
Croatia	King ICT dooel Skopje
Croatia	INsig2 d.o.o.
Canada	Magnari Inc.
Türkiye	ASELSAN ELEKTRONİK SANAYİ VE TİCARET A.Ş.
Belgium	COMPUTACENTER NV
Denmark	PROTEAMS ApS
Belgium	AEROSPACE LAB SA
United States	BlackSky Global LLC.
Canada	COMPUSULT LIMITED
United Kingdom	Datasumi Ltd
Finland	ICEYE Oy
Türkiye	Simsoft Bilgisayar Teknolojileri Ltd
Türkiye	CTech Information Technologies Ltd
Spain	AICOX Soluciones S.A.
Romania	ARCTIC STREAM
United States	Cubic Digital Intelligence, Inc.
Czech Republic	SpaceKnow Inc., odstepny zavod
United States	Capella Space Corp
United States	Maxar Intelligence Inc.
United States	BlueWater Federal Solutions, Inc.
United States	Inonde LLC
United States	AIREON LLC
France	PRELIGENS
United Kingdom	C4I SYSTEMS LIMITED
Greece	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
Portugal	BINNGRO LDA
Türkiye	OBSS Teknoloji A.Ş.
Türkiye	ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş.
Slovakia	Aliter Technologies a.s

Romania	MARCTEL - S.I.T. SRL
Romania	Kransz Wald Srl
Portugal	Warpcom Services, S.A.
Portugal	Link Consulting, Tecnologias de Informação, S.A.
Portugal	Indra Sistemas Portugal S.A.
Spain	GMV AEROSPACE AND DEFENCE S.A.U.
Portugal	ESRI Portugal
Poland	Vector Synergy Sp. z o. o.
Poland	Transition Technologies MS S.A
Poland	TELDAT Sp.z.o.o. sp.k
Poland	Comp S.A
United Kingdom	Global Satellite VU Ltd.
France	AIRBUS DEFENCE AND SPACE SAS
Canada	GlobVision Inc.
United States	Orgro, Inc.
France	Marlink SAS
Netherlands	Network Innovations B.V.
Canada	MDA Geospatial Services Inc.
Italy	e-GEOS S.p.A
Türkiye	Biltek Uluslararası Insaat Limited Sirketi
United States	Planet Labs PBC
Netherlands	SIMAC ELECTRONICS B.V.
Netherlands	Science and Technology BV
Türkiye	E4E Elektronik Muhendislik Yazilim Tasarim A.S.
Finland	Kuva Space Oy
United States	Sea Tel Inc., dba Cobham SATCOM
United States	Booz Allen Hamilton, Inc.
Belgium	FUNKY DUCK BV
Finland	Nixu Oyj
Türkiye	MilSoft Yazilim Teknolojileri A.S.
Türkiye	Aydin Yazilim ve Elektronik Sanayi A.S. (AYESAS)
Norway	Airbus Defence and Space AS
Netherlands	Truedata BV
Netherlands	Imagem NL B.V.
Netherlands	Solitee B.V.
Netherlands	HET IT B.V.
Türkiye	Forte Information Communication Technologies and Defense Industry A.S.
Netherlands	Concanon BV
United States	Raytheon Technologies
United States	Tivix, Inc.
United States	UltiSat, Inc.
United States	GLOBECOMM SYSTEMS INC.
United States	OMNI Consulting Solutions

United States	Leidos, Inc.
United States	EMW Inc.
United States	Comtech Satellite Network Technologies, Inc.
United States	Business Integra Technology Solutions, Inc.
United States	Boston Government Services, LLC
United States	Arrow Shield Dynamics, LLC
United States	Accelera Solutions, Inc.
Italy	Leonardo SpA
North Macedonia	Elikosoft Rade DOOEL
Spain	Hisdesat Servicios Estrategicos SA
Croatia	Odasiljaci i veze d.o.o.
Spain	KRC Espanola S.A.
Spain	NTT Data Spain , S.L.U.
Hungary	EURO ONE Szamitastechnikai Zrt.
Hungary	Kontron Hungary Kft.
United Kingdom	Total IA Ltd.
Lithuania	UAB Elsis TS
Croatia	Ericsson Nikola Tesla d.d.
Spain	MECANICAS BOLEA S.A.
Italy	Netgroup SpA
Spain	KRC Avionics Ingenieria y Apoyo, S.L.
United States	NMH Tech, Inc.
Hungary	Sysman Information Technologies Co. Ltd.
Germany	ACME Portable Computer GMBH
Denmark	Atea A/S
United Kingdom	Skytek Technology Ltd
Finland	Second Nature Security Oy
Spain	FUTURE SPACE, S.A.
France	Telespazio France
Türkiye	ONUR Yüksek Teknoloji A.S
United Kingdom	Nexor Limited
United States	Trace Systems Inc.
Türkiye	STM Savunma Teknolojileri Mühendislik ve Ticaret A.S.
United Kingdom	Paradigm Communication Systems Limited
Canada	IT Chapter Inc.
United Kingdom	HEO Robotics UK Ltd.
Finland	Mintly OY
United States	Geodex Inc. dba Danti AI
Germany	GAF AG
Belgium	ST Engineering iDirect Europe CY NV
United Kingdom	Metrea Mission Data Ltd.
Norway	Ambio AS
Sweden	AB Micropol Fiberoptic
United States	Umbra Lab, Inc.

Norway	Fynd Reality AS
United Kingdom	Global RadioData Communications Ltd