

To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – CO423247INTCORE – NATO Integration Core System Operations and Maintenance Services

References:

- A. AC/4-D/2261, IC-NSIP Procedures for International Competitive Bidding, dated 12 January 1996
- B. AC/4-D(2019)0004 (INV) IC, Procedures Governing the Use of Basic Ordering Agreements Concluded by the NCI Agency, dated 4 July 2019
- C. NCIA/ACQ/2024/06789, dated 25 April 2024

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in an Invitation For Bids (IFB) for the provision of Operations and Maintenance Services for the NATO Integration Core System.
2. The award will be based on the IFB being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this IFB is on or before **Monday, 15 July 2024 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: Bidding Instructions
 - 5.2. Book II: Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work
6. The security classification of this IFB is NATO UNCLASSIFIED. This Invitation For Bids remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this IFB, informing the NCI Agency of your firm's intention to bid. Your firm is not bound by its initial decision and if you decide

to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Invitation For Bids is CO423247INTCORE, and all correspondence concerning this Invitation For Bids should reference this number.
15. Your Point of Contact for all information concerning this IFB is Tiago Brito, NCI Agency Contracting Officer who may be reached at:

CO423247INTCORE@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this CO423247INTCORE shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

Tiago Brito

Digitally signed by Tiago
Brito
Date: 2024.06.05
17:09:02 +02'00'

Tiago Brito

Contracting Officer
NATO Communications and
Information Agency (NCI Agency)

Enclosures: 5)

Attachment A to CO423247INTCORE: Acknowledgement of Receipt of Invitation For Bids

Attachment B to CO423247INTCORE: Distribution List

Attachment C to CO423247INTCORE: Bidders List

Attachment D to CO423247INTCORE: Book I Bidding Instructions (separate file)

Attachment E to CO423247INTCORE: Book II Prospective Contract (separate file)

ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS
CO423247INTCORE

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central European Time (CET) on 6/12/2024**
to: CO423247INTCORE@ncia.nato.int

We hereby advise that we have received Invitation For Bids CO423247INTCORE on Wednesday, 05 June 2024, together with all enclosures.

PLEASE CHECK ONE:

- ☐ As of this date and without commitment on our part, we do intend to submit a bid.
- ☐ We do not intend to submit a bid.
- ☐ We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

**ATTACHMENT B.
DISTRIBUTION LIST - CO423247INTCORE**

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Republic of Türkiye
- Romania
- Slovakia
- Slovenia
- Spain
- Sweden
- United Kingdom
- United States

**Principle Contracting Officer
Project Manager
CAB Mailbox
All NATEXs**

**ATTACHMENT C.
FINAL BIDDER'S LIST - CO423247INTCORE**

Country		Nominated Bidders
BELGIUM	1.	BLACK BOX NETWORK SERVICES NV
BELGIUM	2.	Magnobel BVBA
BELGIUM	3.	BT Global Services Belgium bvba
BELGIUM	4.	BRESCO SERVICES S.C.S.
BELGIUM	5.	PwC Enterprise Advisory BV
BELGIUM	6.	EUROCITY BVBA
BELGIUM	7.	Accenture NV/SA
BELGIUM	8.	Telenet BV
BELGIUM	9.	COMPUTACENTER NV
BELGIUM	10.	Aerospacelab SA
BELGIUM	11.	DELOITTE CONSULTING AND ADVISORY BV
BELGIUM	12.	Funky Duck BV
BULGARIA	13.	TechnoLogica EAD
BULGARIA	14.	Lirex BG Ltd
BULGARIA	15.	Telelink Business Services EAD
CANADA	16.	MDOS Consulting Inc.
CANADA	17.	Sabytel Technologies Inc
CANADA	18.	Magnari Inc.
CANADA	19.	Compusult Limited
CANADA	20.	Deloitte Canada
CANADA	21.	Lockheed Martin Canada Inc.
CANADA	22.	Tower Aerospace Inc.
CANADA	23.	Tacteris Systems Inc.
CROATIA	24.	Span d.d
CROATIA	25.	KING ICT d.o.o
CROATIA	26.	Croatel d.o.o.
CROATIA	27.	INSig2 d.o.o.
CROATIA	28.	Odasiljaci i veze d.o.o
CROATIA	29.	Infigo IS d.o.o
CROATIA	30.	Ericsson Nikola Tesla d.d.
CZECHIA	31.	SpaceKnow Inc., odstěpný zavod
DENMARK	32.	Proteams ApS
DENMARK	33.	Atea A/S
FINLAND	34.	Second Nature Security Oy
FINLAND	35.	Insta Advance Oy
FINLAND	36.	Advenica Oy
FINLAND	37.	Ambientia Oy

Country		Nominated Bidders
FINLAND	38.	Piisku Ltd.
FINLAND	39.	Kauko Oy
FINLAND	40.	ICEYE Oy
FRANCE	41.	THALES SIX GTS France S.A.S
FRANCE	42.	Telespazio France
FRANCE	43.	Preligens SAS
FRANCE	44.	Sopra Steria
GERMANY	45.	Aware7 GmbH
GERMANY	46.	European Space Imaging GmbH
GERMANY	47.	INTEC Industrie-Technik GmbH & Co KG
GERMANY	48.	CGI Deutschland B.V. & Co. KG
GERMANY	49.	GBS Tempest & Service GmbH
GERMANY	50.	init AG für Digitale Kommunikation
GERMANY	51.	BECHTLE GmbH & Co.KG
GERMANY	52.	ACME Portable Computer GMBH
GREECE	53.	Scytalys S.A
GREECE	54.	WHITESTEPS TECHNOLOGIES S.A.
GREECE	55.	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
HUNGARY	56.	EURO ONE Szamitastechnikai Zrt
HUNGARY	57.	Kontron Hungary Kft
HUNGARY	58.	Sysman Information Technologies
ITALY	59.	Netgroup S.p.A.
ITALY	60.	Leonardo SpA
ITALY	61.	IES Srl
ITALY	62.	Flysight Srl
ITALY	63.	Softway Srl
ITALY	64.	Telebit S.p.A.
LATVIA	65.	DATI Group SIA
LATVIA	66.	I SIA
LITHUANIA	67.	UAB Elsis TS
THE NETHERLANDS	68.	Concanon BV
THE NETHERLANDS	69.	SOLITEE B.V.
THE NETHERLANDS	70.	IMAGEM NL B.V.
THE NETHERLANDS	71.	Truedata BV
THE NETHERLANDS	72.	HET IT BV
THE NETHERLANDS	73.	Firejob B.V.
NORTH MACEDONIA	74.	King ICT dooel Skopje
NORTH MACEDONIA	75.	Elikosoft Rade DOOEL
NORWAY	76.	Airbus Defence and Space AS

Country		Nominated Bidders
POLAND	77.	IURIDICO Legal & Financial Translations Sp. z o.o
POLAND	78.	TELDAT Sp.z.o.o. sp.k
POLAND	79.	Comp S.A
POLAND	80.	Transition Technologies MS S.A
POLAND	81.	VECTOR SYNERGY SP. Z O.O.
POLAND	82.	ISCG Sp. z.o.o
POLAND	83.	EXENCE SA
POLAND	84.	JAKUSZ Sp. z o.o.
POLAND	85.	Hertz Systems Ltd. sp. z o.o.
POLAND	86.	ASSECO Poland S.A.
PORTUGAL	87.	BINNGRO-Smart Technologies
PORTUGAL	88.	ESRI Portugal
PORTUGAL	89.	Indra Sistemas Portugal S.A.
PORTUGAL	90.	Link Consulting
PORTUGAL	91.	Warpcom Services, S.A.
PORTUGAL	92.	BRIDGE351, LDA.
ROMANIA	93.	MARCTEL - S.I.T. SRL
ROMANIA	94.	Kransz Wald Srl
ROMANIA	95.	Intensec RO SRL
ROMANIA	96.	BETTER QUALITY ASSURANCE SRL
ROMANIA	97.	ARCTIC STREAM
SLOVAKIA	98.	Aliter Technologies a.s
SLOVAKIA	99.	InterWay, a.s.
SPAIN	100.	Netmetrix Solutions S.L
SPAIN	101.	Global Tradecraft Intelligence
SPAIN	102.	Hisdesat Servicios Estrategicos
SPAIN	103.	KRC Espanola S.A
SPAIN	104.	NTT Data Spain , S.L.U
SPAIN	105.	Coteco Informatica Internacional
SPAIN	106.	MECANICAS BOLEA S.A.
SPAIN	107.	KRC Avionics Ingeniería y Apoyo, SL
SPAIN	108.	Deloitte Consulting S.L.U.
SPAIN	109.	Thales Espana Sistemas S.A.U.
SPAIN	110.	DANIMA INGENIERÍA AMBIETNAL
SPAIN	111.	FUTURE SPACE, S.A.
SPAIN	112.	AICOX SOLUCIONES, S.A.U.
REPUBLIC OF TÜRKİYE	113.	İCterra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş
REPUBLIC OF TÜRKİYE	114.	OBSS Teknoloji Anonim Sirketi
REPUBLIC OF TÜRKİYE	115.	ONUR Yüksek Teknoloji A.S.

Country		Nominated Bidders
REPUBLIC OF TÜRKİYE	116.	Aselsan Elektronik Sanayi ve Ticaret A.S
REPUBLIC OF TÜRKİYE	117.	CTech Information Technologies Ltd.
REPUBLIC OF TÜRKİYE	118.	Simsoft Bilgisayar Teknolojileri Ltd.
UNITED KINGDOM	119.	Total IA Ltd
UNITED KINGDOM	120.	Spektrum Management Group Ltd
UNITED KINGDOM	121.	Nexor Ltd.
UNITED KINGDOM	122.	Teledyne Paradise Datacom
UNITED STATES	123.	Comtech Satellite Network Technologies
UNITED STATES	124.	Business Integra Technology Solutions
UNITED STATES	125.	Raytheon Technologies (RTX)
UNITED STATES	126.	Leidos, Inc.
UNITED STATES	127.	EMW, Inc.
UNITED STATES	128.	OMNI Consulting Solutions
UNITED STATES	129.	Accelera Solutions, Inc
UNITED STATES	130.	Tivix, Inc
UNITED STATES	131.	GLOBECOMM SYSTEMS INC
UNITED STATES	132.	Boston Government Services
UNITED STATES	133.	UltiSat, Inc.
UNITED STATES	134.	Arrow Shield Dynamics, LLC
UNITED STATES	135.	Pifinity Inc
UNITED STATES	136.	NMH Tech, Inc.
UNITED STATES	137.	Trace Systems Inc.
UNITED STATES	138.	Datum Systems, Inc
UNITED STATES	139.	Inonde LLC
UNITED STATES	140.	Booz Allen Hamilton
UNITED STATES	141.	BlackSky Global LLC
UNITED STATES	142.	Sea Tel, Inc., dba Cobham SATCOM
UNITED STATES	143.	Capella Space Corp.
UNITED STATES	144.	Aireon LLC
UNITED STATES	145.	Regan Technologies Corporation
UNITED STATES	146.	Maxar Intelligence Inc.
UNITED STATES	147.	Cubic Digital Intelligence, Inc.
UNITED STATES	148.	Compusult Systems, Inc.