

Notification of Intent to Request Quotations

Method: Basic Ordering Agreement Plus (BOA+)

Cyber Defense Situational Awareness (CDSA) for CIS Security Services

NCI Agency Reference #: RFQ-CO-115883-CDSA

Estimated Amount: EUR 5,500,000

NOI Closing Date: 22 July 2024

Solicitation Release Date: Anticipated on 22 July 2024

Solicitation Closing Date: Anticipated on 30 November 2024

Contract Award Date: Anticipated on 28 February 2025

Competition Type: BOA+ Best Value

The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of services from a system developer with significant experience in both agile development and the Splunk platform.

NCI Agency Point of Contact
Alushani Leonora, Contracting Officer

Email: RFQ-CO-115883-CDSA@ncia.nato.int

Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

To : Distribution List

Subject : **Notification of Intent to Request Quotations for Cyber Defense Situational Awareness (CDSA) for CIS Security Services**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D/2261, Annex X, Policy For Conducting International Competitive Bidding Using Best Value Evaluation Methodology, Post-Trial Period Procedures
- C.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements

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1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Cyber Defense Situational Awareness (CDSA) for CIS Security Services, hereafter referred to as the "Project".
 2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
 3. The reference for this Project is RFQ-CO-115883-CDSA, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
 4. The NCI Agency plans to issue an RFQ using the International Competitive Bidding (ICB) Procedure for Best Value (BV) evaluations. The successful bid for this Project, pursuant to the RFQ following this NOI, will be the bid that offers the best value in accordance with predefined evaluation criteria prescribed in the RFQ. The top-level criteria weighting will be 60% Technical and 40% Price. A single, firm-fixed price contract is planned for the entire scope of work.
 5. However, the NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures for purposes of identifying an initial pool of eligible bidders in an agile manner. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
 6. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving an RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), sent by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than July 22nd 2024. .
 - a. In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated

companies:

- Company name
- Company address
- Point of Contact (PoC)
- PoC email address
- PoC telephone number

- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to RFQ-CO-115883-CDSA@ncia.nato.int.

7. In order to maximize competition the NCI Agency may, at this discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
8. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
9. Bidders will be required to declare a bid validity of [6] months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than [6] months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
10. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED. However, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
11. The successful bidder may be required to handle and store classified information up to the level of NATO RESTRICTED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
12. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
13. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

[Original Signed By]

Alushani Leonora
Contracting Officer

Annex A – Summary of Requirements

Project No. 2018/0IS03205, CP9C0120

1. Project Objective

This project is initiated through part of the Capability Plan for CIS Security Enhancements - Cyber Defence Situational Awareness (CDSA).

The Purchaser requires the Supplier to follow a collaborative, agile methodology to develop enhancements to the existing CDSA platform to deliver additional capabilities.

2. Scope of Work

Interested and eligible companies may provide quotations for the requirements as follows:

a. Project Management

The Supplier will provide Project Management in accordance with a recognised methodology, to guide the project through a controlled, well-managed, visible set of activities to achieve the desired results.

b. Hardware Expansion

The Design, Supply, Implementation and Testing of a hardware upgrade to the current CDSA platform to provide additional compute and storage capacity.

c. Interface Development

The Design, Development, Implementation and Testing of new interfaces (using add-ins or scripting as appropriate) to the current platform to bring in all required new data to deliver the additional requirements.

d. Development for Delivery of User Requirements

Within the purchasers existing Splunk environment, undertake the Design, Development, Implementation and Testing of fusion, analysis and presentation of the information, to deliver each of the specified user requirements (provided as High Level User Stories)

The Supplier must work with NCIA in a collaborative, agile method to develop and deliver the required capabilities.

The purchaser expects the Supplier to provide staffing and resources to complete the delivery of the requirements currently identified, via their proposed agile methodology, over a maximum 3-year period.

e. Production Release and Training

The planned, fully documented and controlled periodic release of updates to the production platform(s). Releases are to include provision of any required training and documentation for the support and use of the installation and its ongoing development and maintenance.

3. Period of Performance

- a. The Period of Performance is anticipated to start in Q1 2025 and end in 8. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.]

4. Agile Methodology

- a. NCIA will invite the Supplier to propose an agile methodology and approach that the project should adopt. The Supplier must base the chosen method on industry best practices for agile development and include key performance indicators (KPIs).

5. Technical Constraints

- a. Releases to the Production system should be no less than 2 times per year and no more than 3 times per year.
- b. Hardware upgrade needs to be compatible with the existing platform.

6. Warranty and O&M Support

- a. Following acceptance of the final operational delivery, the contract will require 1 year warranty for any software delivered.
- b. Following acceptance of the Hardware Upgrade, the contract will require 1 year enhanced warranty for the equipment supplied.
- c. The contract is not expected to include O&M support following acceptance of the final operational delivery.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

NCI Agency – All NATEXs

Annex C – List of Prospective Bidders

Country	Vendor
Belgium	COMPUTACENTER NV
Canada	Sabytel Technologies Inc.
	GlobVision Inc.
	MDA Geospatial Services Inc.
Czech Republic	SpaceKnow Inc., odstepny zavod
Finland	Ambientia Oy
	ICEYE Oy
France	PRELIGENS
	AIRBUS DEFENCE AND SPACE SAS
	Marlink SAS
Germany	CGI Deutschland B.V. & Co. KG
	AWARE7 GmbH
Greece	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
	INTEROPERABILITY SYSTEMS INTERNATIONAL HELLAS S.A. (SCYTALYS SA)
Italy	e-GEOS S.p.A
Latvia	DATI Group SIA
Netherlands	Firejob B.V.
	Network Innovations B.V.
	Science and Technology BV
Poland	HERTZ SYSTEMS Ltd Sp. z o.o.
Portugal	ESRI Portugal
Romania	BETTER QUALITY ASSURANCE SRL
	ARCTIC STREAM
	MARCTEL - S.I.T. SRL
Spain	NETMETRIX SOLUTIONS S.L.
	AICOX Soluciones S.A.
Türkiye	CTech Information Technologies Ltd
	E4E Elektronik Muhendislik Yazilim Tasarim A.S.
United Kingdom	Datasumi Ltd
	Global Satellite VU Ltd.
United States	BlackSky Global LLC.
	Cubic Digital Intelligence, Inc.
	Capella Space Corp
	Maxar Intelligence Inc.
	Inonde LLC
	AIREON LLC
	Orgro, Inc.

	Planet Labs PBC