

Notification of Intent to Invite Bids

Method: International Competitive Bidding (ICB)

KNIME Annual Subscription and Support for 2025-2027

NCI Agency Reference #: IFB-CO-423261-KNM

Estimated Amount to include O&M: EUR 450K

NOI Closing Date: 28 May 2024

Solicitation Release Date: Anticipated on 10 June 2024

Solicitation Closing Date: Anticipated on 8 July 2024

Contract Award Date: Anticipated on 30 September 2024

Competition Type: ICB Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to invite bids for the procurement of yearly KNIME Hub Enterprise Edition subscriptions (including support) for the next three years 2025 - 2027.

****Neo eProcurement Registration****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

NCI Agency Point of Contact

Catalin Nicolae, Action Officer

Email: IFB-CO-423261-KNM@ncia.nato.int

Annexes:

- A. Summary of Requirements
- B. Distribution List

To : Distribution List

Subject : **Notification of Intent to Invite Bids for KNIME Annual Subscription and Support for 2025-2027**

References :
A. BC-D(2018)0004-FINAL, BC Budget Procurement Guidance

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1. In accordance with Reference A, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue an Invitation for Bid (IFB) for KNIME Annual Subscription and Support for 2025-2027, hereafter referred to as the "Project".
 2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the IFB.
 3. The reference for this Project is IFB-CO-423261-KNM, and all correspondence concerning this NOI and subsequent IFB should reference this number.
 4. The NCI Agency plans to issue an IFB using the International Competitive Bidding (ICB) Procedure for Lowest Priced Technically Compliant (LPTC) evaluations. A single, firm-fixed price contract is planned for the entire scope of work.
 5. Eligibility to participate in the subsequent IFB is declared by national authorities. Hence, qualified and certified companies interested in receiving the IFB for this Project are hereby requested to provide a Declaration of Eligibility (DoE), **sent** by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 28 May 2024, which is 28 calendar days after the date of this letter.
 - a. In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
 - Company name
 - Company address
 - Point of Contact (PoC)
 - PoC email address
 - PoC telephone number
 - b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to IFB-CO-423261-KNM@ncia.nato.int.
 6. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the IFB has not been issued. The NCI Agency may even accept, at its discretion, nominations after the IFB has been issued under the condition that such late

nomination will not be used as the basis to request an extension to the bid closing date.

7. Requests for participation in this competition received directly from individual companies will not be considered.
8. Bidders will be required to declare a bid validity of 12 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 12 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
9. National authorities are advised that the IFB package is anticipated to be NATO UNCLASSIFIED. However, the IFB and the contractual documents could contain references to other NATO documents classified as NATO UNCLASSIFIED.
10. The successful bidder will be required to handle and store classified information up to the level of NATO UNCLASSIFIED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
11. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
12. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Daniel Gaertner
Senior Contracting Officer

Annex A – Summary of Requirements

1. Project Objective

1.1 The NCI Agency is seeking to consolidate all of NATO’s KNIME requirements by establishing a contract that can offer increased flexibility and cost-savings in a multi-year Enterprise License Agreement (ELA). This ELA would cover support of the current installed base and the purchase of new licences, rather than buying licenses with a decentralized, incremental approach.

1.2 NATO’s requirements for KNIME software licenses cover different geographic regions, different customers and users within NATO, and a wide variety of technical projects.

1.3 Additionally, the ELA will allow NATO to increase the volume as its requirements increase.

2 Scope of Work

2.1 It is intended that this ELA will be the default contract vehicle for all of NATO’s KNIME requirements in the future.

2.2 The ELA will include both; a) an initial commitment for licenses that are active upon contract award, and, b) a price list for future licenses to be acquired as necessary.

2.3 The estimated initial commitment is shown below:

Product Description	License Type	New Licenses or Support	Quantity
KNIME Business Hub - Enterprise Edition (16 vCores)	Subscription	New License + Support	60

3 Period of Performance

- a. The Period of Performance is anticipated to start in Q1 2025 and end in Q4 2027. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

Annex B – Distribution List

NATO Delegations:

Albania
Belgium
Bulgaria
Canada
Croatia
Czechia
Denmark
Estonia
France
Finland
Germany

Greece
Hungary
Iceland
Italy
Latvia
Lithuania
Luxembourg
Montenegro
Netherlands
North Macedonia
Norway

Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Sweden
The Republic of Türkiye
The United Kingdom
The United States

Embassies in Brussels (Attn: Commercial Attaché):

Albania
Belgium
Bulgaria
Canada
Croatia
Czechia
Denmark
Estonia
France
Finland
Germany

Greece
Hungary
Iceland
Italy
Latvia
Lithuania
Luxembourg
Montenegro
Netherlands
North Macedonia
Norway

Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Sweden
The Republic of Türkiye
The United Kingdom
The United States

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