

To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – IFBCO115887ISMERLO – ISMERLO

References:

- A. AC/4-D(2019)0004 (INV) IC, Procedures Governing the Use of Basic Ordering Agreements Concluded by the NCI Agency, dated 4 July 2019
- B. AC/4-D/2261, IC-NSIP Procedures for International Competitive Bidding, dated 12 January 1996
- C. NCIA/ACQ/2023/07223, dated 24 August 2023

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCI Agency) hereby invites your firm to participate in an Invitation For Bids (IFB), for the provision of hosting, maintenance and support services for the International Submarine Escape and Rescue Liaison Office Application (ISMERLO Application).
2. The award will be based on the IFB being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this IFB is on or before **Wednesday, 17 April 2024 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: Bidding Instructions
 - 5.2. Book II: Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work
6. The security classification of this IFB is NATO UNCLASSIFIED. This Invitation For Bids remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this IFB, informing the NCI Agency of your firm's

intention to bid. Your firm is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Invitation For Bids is IFBCO115887ISMERLO, and all correspondence concerning this Invitation For Bids should reference this number.
15. Your Point of Contact for all information concerning this IFB is Tiago Brito, NCI Agency Contracting Officer who may be reached at:

IFBCO115887ISMERLO@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this IFBCO115887ISMERLO shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

Digitally signed by Tiago Brito

Digitally signed by Tiago Brito
Date: 2024.03.19 14:36:27
+01'00'

Tiago Brito

Contracting Officer

NATO Communications and

Information Agency (NCI Agency)

Enclosures: Five (5)

Attachment A to IFBCO115887ISMERLO: Acknowledgement of Receipt of Invitation For Bids

Attachment B to IFBCO115887ISMERLO: Distribution List

Attachment C to IFBCO115887ISMERLO: Bidders List

Attachment D to IFBCO115887ISMERLO: Book I Bidding Instructions (separate file)

Attachment E to IFBCO115887ISMERLO: Book II Prospective Contract (separate file)



**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS
IFBCO115887ISMERLO**

Please complete, sign and return by email (scanned to PDF) by **12:00 hours Central European Time (CET) on 3/26/2024**
to: IFBCO115887ISMERLO@ncia.nato.int

We hereby advise that we have received Invitation For Bids IFBCO115887ISMERLO on _____, together with all enclosures.

PLEASE CHECK ONE:

- As of this date and without commitment on our part, we do intend to submit a bid.
- We do not intend to submit a bid.
- We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

**ATTACHMENT B.
DISTRIBUTION LIST - IFBCO115887ISMERLO**

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Republic of Türkiye
- Romania
- Slovakia
- Slovenia
- Spain
- Sweden
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

Principle Contracting Officer – Mr Jean-Luc Guellec

Project Manager – Ms. Adina Vinatoriu

CAB Mailbox

All NATEXs

**ATTACHMENT C.
FINAL BIDDER'S LIST - IFBCO115887ISMERLO**

Country		Nominated Bidders
BELGIUM	1.	BLACK BOX NETWORK SERVICES NV
BELGIUM	2.	BREVCO SERVICES S.C.S.
BELGIUM	3.	BREVCO SERVICES S.C.S.
BELGIUM	4.	BT Global Services Belgium bvba
BELGIUM	5.	EVIDEN BELGIUM
BELGIUM	6.	Magnobel BVBA
BELGIUM	7.	MICROSOFT BELGIUM
BELGIUM	8.	Solitee B.V
BULGARIA	9.	Telelink Business Services EAD
BULGARIA	10.	Telelink Business Services EAD
CANADA	11.	3-CI
CANADA	12.	MDOS Consulting Inc.
CROATIA	13.	Croatel d.o.o.
CROATIA	14.	INsig2 d.o.o.
CROATIA	15.	KING ICT d.o.o
CROATIA	16.	Odasiljaci i veze d.o.o
CROATIA	17.	Span d.d
GERMANY	18.	adesso SE
GERMANY	19.	Aware7 GmbH
GERMANY	20.	European Space Imaging GmbH
GERMANY	21.	INTEC Industrie-Technik GmbH & Co.KG
GREECE	22.	Scytalys S.A
THE NETHERLANDS	23.	Concanon BV
NORTH MACEDONIA	24.	Elikosoft Rade DOOEL
NORTH MACEDONIA	25.	King ICT dooel Skopje
POLAND	26.	Comp S.A
POLAND	27.	IURIDICO Legal & Financial Translations Sp. z o.o
POLAND	28.	POLCOM, S.A.
POLAND	29.	TELDAT Sp.z.o.o. sp.k
PORTUGAL	30.	BINNGRO-Smart Technologies
ROMANIA	31.	MARCTEL - S.I.T. SRL
SPAIN	32.	Global Tradecraft Intelligence
SPAIN	33.	Hisodesat Servicios Estrategicos
SPAIN	34.	KRC ESPAÑOLA, S.A.
SPAIN	35.	Netmetrix Solutions S.L
REPUBLIC OF TURKIYE	36.	ICTerra A.S.

Country		Nominated Bidders
REPUBLIC OF TURKIYE	37.	OBSS Teknoloji A.S.
THE UNITED KINGDOM	38.	Cyber-Duck Ltd
THE UNITED KINGDOM	39.	Spektrum Management Group Ltd
THE UNITED STATES	40.	Accelera Solutions, Inc
THE UNITED STATES	41.	Business Integra Technology Solutions
THE UNITED STATES	42.	Comtech Satellite Network Technologies
THE UNITED STATES	43.	EMW, Inc.
THE UNITED STATES	44.	Leidos, Inc.
THE UNITED STATES	45.	OMNI Consulting Solutions
THE UNITED STATES	46.	Raytheon Technologies (RTX)
THE UNITED STATES	47.	Smart IT Pros Inc.
THE UNITED STATES	48.	Tivix, Inc