



NCIA/ACQ/2024/06528
Wednesday, 31 January 2024

To: All Prospective Bidders

Subject: Request For Quotations (RFQ) – CO-115711-NNNMOC – Provide Extension of Operation Sea Guardian Mission Network to Operational Partner Non-NATO Nation Maritime Operational Centres

References:

- A. AC/4-D(2019)0004 (INV) IC, Procedures Governing the Use of Basic Ordering Agreements Concluded by the NCI Agency, dated 4 July 2019
- B. NCI Agency Standard Operating Procedure SOP 16.01 Procurement, dated 03 January 2019

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in a Request For Quotations (RFQ), for the provision of: Provide Extension of Operation Sea Guardian Mission Network to Operational Partner Non-NATO Nation Maritime Operational Centres
2. The award will be based on the RFQ being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this RFQ is on or before **Tuesday, 12 March 2024 at 12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: - Bidding Instructions
 - 5.2. Book I – Bidding Sheets
 - 5.3. Book II: - Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work with System Requirement Specification
6. The security classification of this RFQ is NATO UNCLASSIFIED. This Request For Quotations remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this RFQ, informing the NCI Agency of

your firm's intention to bid. Your firm is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.

8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this RFQ at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Request For Quotations is CO-115711-NNNMOC, and all correspondence concerning this Request For Quotations should reference this number.
15. Your Point of Contact for all information concerning this RFQ is Ole Hubner, NCI Agency Senior Contracting Officer who may be reached at:

CO-115711-NNNMOC@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this CO-115711-NNNMOC shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.

FOR THE CHIEF OF ACQUISITION:

Ole Hubner
Senior Contracting Officer
NATO Communications and
Information Agency (NCI Agency)

Enclosures: 6)

Attachment A to CO-115711-NNNMOC: Acknowledgment of Receipt of Request For Quotations

Attachment B to CO-115711-NNNMOC: Distribution List

Attachment C to CO-115711-NNNMOC: Bidders List

Attachment D to CO-115711-NNNMOC: Book I Bidding Instructions

Attachment E to CO-115711-NNNMOC: Book I Bidding Sheets (separate file)

Attachment F to CO-115711-NNNMOC: Book II Prospective Contract

Attachment G to CO-115711-NNNMOC: Book II Statement of Work

Attachment H to CO-115711-NNNMOC: Book II Statement of Work – Annex A - SRS



**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF REQUEST FOR QUOTATIONS**

CO-115711-NNNMOC

Please complete, sign and return by email (scanned to PDF) within **12:00 hours Central European Time (CET)**

to: CO-115711-NNNMOC@ncia.nato.int

We hereby advise that we have received Request For Quotations CO-115711-NNNMOC on Wednesday, 31 January 2024, together with all enclosures.

PLEASE CHECK ONE:

- As of this date and without commitment on our part, we do intend to submit a bid.
- We do not intend to submit a bid.
- We are reviewing the requirements of the RFQ and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____



**ATTACHMENT B.
DISTRIBUTION LIST - CO-115711-NNMOC**

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain
- Republic of Türkiye
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

**Principle Contracting Officer
Project Manager
CAB Mailbox
All NATEXs**

**ATTACHMENT C.
FINAL BIDDER'S LIST - CO-115711-NNNMOC**

Country		Bidder Name
BELGIUM	1	BLACK BOX NETWORK SERVICES NV
BELGIUM	2	Magnobel BVBA
BELGIUM	3	BT Global Services Belgium bvba
BELGIUM	4	BREVCO SERVICES S.C.S.
BELGIUM	5	PwC Enterprise Advisory BV
BELGIUM	6	EUROCITY BVBA
BULGARIA	7	TechnoLogica EAD
BULGARIA	8	Lirex BG Ltd
CANADA	9	MDOS Consulting Inc.
CANADA	10	Sabytel Technologies Inc
CROATIA	11	Span d.d
CROATIA	12	KING ICT d.o.o
CROATIA	13	Croatel d.o.o.
CROATIA	14	INSig2 d.o.o.
CROATIA	15	Odasiljaci i veze d.o.o
CROATIA	16	Infigo IS d.o.o
CROATIA	17	Ericsson Nikola Tesla d.d.
FRANCE	18	THALES SIX GTS France S.A.S
GERMANY	19	Aware7 GmbH
GERMANY	20	European Space Imaging GmbH
GERMANY	21	INTEC Industrie-Technik GmbH & Co KG
GERMANY	22	CGI Deutschland B.V. & Co. KG
GERMANY	23	GBS Tempest & Service GmbH
GERMANY	24	init AG fur Digitale Kommunikation
GERMANY	25	BECHTLE GmbH & Co.KG
GREECE	26	Scytalys S.A
HUNGARY	27	EURO ONE Szamitastechnikai ZrT
HUNGARY	28	Kontron Hungary Kft
ITALY	29	Netgroup S.p.A.
LATVIA	30	DATI Group SIA
LATVIA	31	I SIA
LITHUANIA	32	UAB Elsis TS
NETHERLANDS	33	Concanon BV
NETHERLANDS	34	SOLITEE B.V.
NETHERLANDS	35	IMAGEM NL B.V.
NETHERLANDS	36	Truedata BV

NETHERLANDS	37	HET IT BV
NORTH MACEDONIA	38	King ICT doel Skopje
NORTH MACEDONIA	39	Elikosoft Rade DOOEL
NORWAY	40	Airbus Defence and Space AS
POLAND	41	IURIDICO Legal & Financial Translations Sp. z o.o
POLAND	42	TELDAT Sp.z.o.o. sp.k
POLAND	43	Comp S.A
POLAND	44	Transition Technologies MS S.A
POLAND	45	VECTOR SYNERGY SP. Z O.O.
POLAND	46	ISCG Sp. z.o.o
PORTUGAL	47	BINNGRO-Smart Technologies
PORTUGAL	48	ESRI Portugal
PORTUGAL	49	Indra Sistemas Portugal S.A.
PORTUGAL	50	Link Consulting
PORTUGAL	51	Warpcom Services, S.A.
ROMANIA	52	MARCTEL - S.I.T. SRL
ROMANIA	53	Kransz Wald Srl
SLOVAKIA	54	Aliter Technologies a.s
SPAIN	55	Netmetrix Solutions S.L
SPAIN	56	Global Tradecraft Intelligence
SPAIN	57	Hisdesat Servicios Estrategicos
SPAIN	58	KRC Espanola S.A
SPAIN	59	NTT Data Spain , S.L.U
SPAIN	60	Coteco Informatica Internacional
SPAIN	61	MECANICAS BOLEA S.A.
SPAIN	62	KRC Avionics Ingenieria y Apoyo, SL
SPAIN	63	Deloitte Consulting S.L.U.
SPAIN	64	Thales Espana Sistemas S.A.U.
TÜRKİYE	65	ICterra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş
TÜRKİYE	66	OBSS Teknoloji Anonim Sirketi
UNITED KINGDOM	67	Total IA Ltd
UNITED KINGDOM	68	Spektrum Management Group Ltd
UNITED STATES	69	Comtech Satellite Network Technologies
UNITED STATES	70	Business Integra Technology Solutions
UNITED STATES	71	Raytheon Technologies (RTX)
UNITED STATES	72	Leidos, Inc.
UNITED STATES	73	EMW, Inc.
UNITED STATES	74	OMNI Consulting Solutions
UNITED STATES	75	Accelera Solutions, Inc
UNITED STATES	76	Tivix, Inc



UNITED STATES	77	GLOBECOMM SYSTEMS INC
UNITED STATES	78	Boston Government Services
UNITED STATES	79	UltiSat, Inc.
UNITED STATES	80	Arrow Shield Dynamics, LLC
UNITED STATES	81	Pifinity Inc