

Notification of Intent to Request Quotations

Method: Basic Ordering Agreement Plus (BOA+)

Deployable Communication and Information System (DCIS) Cyber Defence (CD) Capabilities

NCI Agency Reference #: RFQ-CO-423234-DCIS

Estimated Amount: EUR 12,004,418

NOI Closing Date: 8 February 2024

Solicitation Release Date: Anticipated on 28 February 2024

Solicitation Closing Date: Anticipated on 31 July 2024

Contract Award Date: Anticipated on 30 August 2024

Competition Type: BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of an upgrade or replacement of the existing Deployable Communication and Information (DCIS) Cyber Defence (CD) capabilities, as part of initial improvements and integration of existing assets into the NATO Enterprise CD architecture.

*****Neo eProcurement Registration*****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

The NCI Agency has begun the move of all procurement activities to Neo in late 2023. Selected business opportunities will be incrementally conducted in Neo. We invite all suppliers interested in these competitions to register in [Neo](#).

NCI Agency Point of Contact

Esparza Edel, Senior Contracting Officer

NEO eProcurement: <https://neo.ncia.nato.int>

For first time users of the NEO eProcurement tool, please follow the registration steps available [here](#).

Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

To : Distribution List

Subject : **Notification of Intent to Request Quotations for Deployable Communication and Information System (DCIS) Cyber Defence (CD) Capabilities**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- C.** NATO Investment Committee Decision Sheet, AC/4(PP)D/28334-ADD1(INV)

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1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Deployable Communication and Information System (DCIS) Cyber Defence (CD) Capabilities, hereafter referred to as the "Project".
 2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
 3. The reference for this Project is RFQ-CO-423234-DCIS, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
 4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
 5. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving an RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), **sent** by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 8 February 2024, which is 10 calendar days after the date of this letter.
 - a.** In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
 - Company name
 - Company address
 - Point of Contact (PoC)
 - PoC email address
 - PoC telephone number

- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to RFQ-CO-423234-DCIS@ncia.nato.int.
6. In order to maximize competition the NCI Agency may, at this discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
 7. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
 8. Bidders will be required to declare a bid validity of 12 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 12 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
 9. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED. However, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
 10. The successful bidder will be required to handle and store classified information up to the level of NATO RESTRICTED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
 11. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
 12. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Esparza Edel
Senior Contracting Officer

Annex A – Summary of Requirements

Project No. 2021/1IS03056, UR 3209-2021

1. Project Objective

This project aims to upgrade or replace the existing DCIS CD capabilities, as part of initial improvements and integration of existing assets into the NATO Enterprise CD architecture, more precisely the provision of the following high level requirements:

- a. Initial Cyber Defence Capability on the DCIS MISSION SECRET (MS) and NATO SECRET (NS) domains;
- b. Initial Cyber Defence Capability on the DCIS MISSION UNCLASSIFIED (MU) domain;
- c. DCIS Cyber Defence Capability integration;
- d. DCIS Cyber Defence Capability design requirements;
- e. Establishment of the Initial Mission Cyberspace Security Operations Centre (iMCSOC);
- f. Initial provisions for a NATO Public Key Infrastructure (PKI).

2. Scope of Work

The scope of this procurement encompasses the provision of a new/upgraded Cyber Defence that adheres to specifications and includes the associated requirements and capabilities.

More specifically, it will provide the following initial CIS Security capabilities and outputs:

- a. Detect/Prevent/Assess
 - i. Security information and event management (SIEM);
 - ii. Log Collection and aggregation (LogC/A);
 - iii. Network and Host Intrusion Detection/Prevention Systems (NIDS/NIPS).
 - iv. Cyber Security Incident Management (IM);
 - v. End Point Protection (EPP);
 - vi. Network Access Control (NAC);
 - vii. Border Protection Security (BPS).
 - viii. Online Vulnerability Assessment (OVA);
- b. Initial provisions for a Mission Cyber Security Operations Center (MCSOC).
- c. Initial provisions and infrastructure for a NATO Public Key Infrastructure (PKI).

3. Period of Performance

- a. The Period of Performance is anticipated to start in Q3 2024 and end in Q3 2026. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

4. Agile Methodology

- a. It is planned that the contract will follow an agile methodology and be able to tailor and adapt the Firewall migration plan to the various site activities and events. This may include schedule changes at a short notice.

5. Technical Constraints

- a. The DCIS Cyberspace Defence capabilities are to be tailored as required to accommodate DCIS operational constraints (such as low-bandwidth, high-latency links) and remain effective in austere contested, congested, degraded and disconnected (C2D2) environments.
- b. Within the above constraints, the DCIS Cyberspace Defence capabilities will be fully accessible and operable from NATO Static infrastructure and (when operationally required) locally at forward locations.
- c. The DCIS Cyberspace Defence capabilities are to be integrated with the NATO Cyberspace Security Centre (NCSC) enterprise capabilities.
- d. The solution shall align Static and DCIS CD capabilities to create an Enterprise CD solutions promoting overarching CD situational awareness.
- e. The Cyber defence capabilities will be delivered to two Mission Anchoring Functions (MAFs) in addition to the DCIS Packages.
- f. The architectural solution space will be limited by the DPoP's infrastructure platform's limited resources to host DCIS cyber defence services.

6. Warranty and O&M Support

- a. Following acceptance of the final operational delivery, the contract will require warranty for any hardware and firmware/software delivered.
- b. The contract is expected to include O&M support following acceptance of the final operational delivery.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

NCI Agency – All NATEXs

Annex C – List of Prospective Bidders

Country	Vendor
BELGIUM	BREVCO SERVICES S.C.S.
BELGIUM	PwC Enterprise Advisory BV
BULGARIA	TechnoLogica EAD
BULGARIA	Lirex BG Ltd
CANADA	MDOS Consulting Inc.
CANADA	Sabytel Technologies Inc
CROATIA	KING ICT d.o.o
CROATIA	Ericsson Nikola Tesla d.d.
FRANCE	THALES SIX GTS France S.A.S
GERMANY	CGI Deutschland B.V. & Co. KG
GERMANY	BECHTLE GmbH & Co.KG
GREECE	Scytalys S.A
HUNGARY	EURO ONE Szamitastechnikai ZrT
HUNGARY	Kontron Hungary Kft
ITALY	Netgroup S.p.A.
LATVIA	DATI Group SIA
LATVIA	I SIA
LITHUANIA	UAB Elsis TS
NETHERLANDS	SOLITEE B.V.
NETHERLANDS	HET IT BV
NORTH MACEDONIA	King ICT dooel Skopje
NORTH MACEDONIA	Elikosoft Rade DOOEL
NORWAY	Airbus Defence and Space AS
POLAND	Transition Technologies MS S.A
POLAND	VECTOR SYNERGY SP. Z O.O.
PORTUGAL	ESRI Portugal
PORTUGAL	Indra Sistemas Portugal S.A.
ROMANIA	MARCTEL - S.I.T. SRL
ROMANIA	Kransz Wald Srl
SLOVAKIA	Aliter Technologies a.s
SPAIN	Coteco Informatica Internacional
SPAIN	Deloitte Consulting S.L.U.
TÜRKİYE	ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş
TÜRKİYE	OBSS Teknoloji Anonim Sirketi
UNITED KINGDOM	Total IA Ltd
UNITED KINGDOM	Spektrum Management Group Ltd
UNITED STATES	Raytheon Technologies (RTX)
UNITED STATES	Leidos, Inc.