



To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – IFB-CO-115418-DCIS-AFLOAT – Replace and Sustain DCIS AFLOAT Command Platform for NRF

References:

- A. AC/4-D/2261, IC-NSIP Procedures for International Competitive Bidding, dated 12 January 1996
- B. NCI Agency Standard Operating Procedure SOP 16.01 Procurement, dated 03 January 2019
- C. C-M(2002)49, NATO Security Policy
- D. AC/4-D(2021)0003, dated 08 March 2021, NAT Investment Committee Decision Sheet
- E. NCIA/ACQ/2023/07489 – Notification of Intent to Invite bids for Replace and sustain DCIS AFLOAT command Platform for NRF

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in an Invitation For Bids (IFB), for the provision of: Replace and Sustain DCIS AFLOAT Command Platform for NRF.
2. The award will be based on the IFB being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this IFB is on or before Wednesday, 08 May 2024 at **12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: - Bidding Instructions
 - 5.2. Book II: - Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work with System Requirement Specification
6. The security classification of this IFB is NATO UNCLASSIFIED. This Invitation For Bids remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.

7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this IFB, informing the NCI Agency of your firm's intention to bid. Your firm is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.
8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Invitation For Bids is IFB-CO-115418-DCIS-AFLOAT, and all correspondence concerning this Invitation For Bids should reference this number.
15. Your Point of Contact for all information concerning this IFB is Joseph Vitale, NCI Agency Senior Contracting Officer who may be reached at:

IFB-CO-115418-DCIS-AFLOAT@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this IFB-CO-115418-DCIS-AFLOAT shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.



FOR THE CHIEF OF ACQUISITION:

Joseph Vitale

Digitally signed by Joseph Vitale
Date: 2024.02.15 16:32:58
+01'00'

Joseph Vitale
Senior Contracting Officer
NATO Communications and
Information Agency (NCI Agency)

- Enclosures: 6)
Attachment A to IFB-CO-115418-DCIS-AFLOAT: Acknowledgement of Receipt of Invitation For Bids
Attachment B to IFB-CO-115418-DCIS-AFLOAT: Distribution List
Attachment C to IFB-CO-115418-DCIS-AFLOAT: Bidders List
Attachment D to IFB-CO-115418-DCIS-AFLOAT: Book I Bidding Instructions (separate file)
Attachment E to IFB-CO-115418-DCIS-AFLOAT: Book II Prospective Contract (separate file)



**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS
IFB-CO-115418-DCIS-AFLOAT**

Please complete, sign and return by email (scanned to PDF) within **12:00 hours Central European Time (CET)**
to: IFB-CO-115418-DCIS-AFLOAT@ncia.nato.int

We hereby advise that we have received Invitation For Bids IFB-CO-115418-DCIS-AFLOAT on Tuesday, 13 February 2024, together with all enclosures.

PLEASE CHECK ONE:

- As of this date and without commitment on our part, we do intend to submit a bid.
- We do not intend to submit a bid.
- We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

**ATTACHMENT B.
DISTRIBUTION LIST - IFB-CO-115418-DCIS-AFLOAT**

NATO Delegation (Attn: Infrastructure Adviser):

- Albania
- Belgium
- Bulgaria
- Canada
- Croatia
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Montenegro
- The Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain
- Turkiye
- United Kingdom
- United States

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

**Principle Contracting Officer
Project Manager
CAB Mailbox
All NATEXs**

**ATTACHMENT C.
FINAL BIDDER'S LIST - IFB-CO-115418-DCIS-AFLOAT**

Country		Nominated Bidders
Belgium	1	Brevco Services
Belgium	2	Cisco Systems Belgium
Belgium	3	Eviden Belgium
Belgium	4	Fortinet
Belgium	5	Hewlett-Packard Enterprise Belgium
Belgium	2	Nokia Bell
Belgium	3	Price Waterhouse Cooper (PWC) Enterprise Advisory
Belgium	4	VMWARE
Canada	5	Alteeve
Croatia	5	KING ICT d.o.o
France	4	Thales SXT GTS France SAS
France	5	Hensoldt Nexeya France
Italy	5	IES S.r.l
The Netherlands	5	Solitee B.V.
Norway	5	Airbus Defence and Space AS
Romania	5	Eviden Romania SRL
Slovakia	5	Aliter Technologies a.s
Spain	5	INDRA SISTEMAS, S.A.
Republic of Türkiye	5	Alelsan Elektronik Sanayi ve Ticaret Anonim Sirketi
Republic of Türkiye	5	Biltek Uluslararası Insaat Limited Sirketi
Republic of Türkiye	5	Savronik Elektronik San Ve Tic Anonim Sirketi
Republic of Türkiye	5	STM Savunma Teknolojileri Muhendislik Ve Ticaret Anonim Sirketi
Republic of Türkiye	5	Innova Bilisim Cozumleri A.S
The United Kingdom	5	Spektrum Management Group Ltd
The United Kingdom	5	Ultra Intelligence & Communications
The United States	5	Oracle America, Inc.
The United States	5	Rockwell Collins, Inc.