



To: All Prospective Bidders

Subject: Invitation For Bids (IFB) – IFB-CO-423204-CG3M – PROVISION OF “LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3”

References:

- A. AC/4-D/2261, IC-NSIP Procedures for International Competitive Bidding, dated 12 January 1996
- B. AC/4-D(2019)0004 (INV) IC, Procedures Governing the Use of Basic Ordering Agreements Concluded by the NCI Agency, dated 4 July 2019
- C. NCIA/ACQ/2023/NCIA/ACQ/2023/07405 dated 13 November 2023
- D. NCIA/ACQ/2023/NCIA/ACQ/2023/07483 dated 23 November 2023

Dear Prospective Bidders,

1. The NATO Communications and Information Agency (NCIA) hereby invites your firm to participate in a Invitation For Bids (IFB), for the provision of: “LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3”.
2. The award will be based on the IFB being evaluated using lowest price technically compliant methodology in accordance with the selection criteria set forth in Book I: Bidding Instructions.
3. This solicitation represents an opportunity for your company to contribute its expertise and capabilities in support of NATO's critical mission. By participating, you will be part of a competitive process that values excellence and innovation.
4. The bid closing date and time for this IFB is on or before Wednesday, 14 February 2024 at **12:00 hours Central European Time (CET)**. Please ensure that your submission reaches us before this date and time, late submissions may not be considered.
5. The solicitation package includes:
 - 5.1. Book I: - Bidding Instructions
 - 5.2. Book II: - Prospective Contract:
 - a. Part I: Contract Signature Page
 - b. Part I: Schedule of Supply and Services
 - c. Part II: Contract Special Provisions
 - d. Part III: Contract General Provisions
 - e. Part IV: Statement of Work
6. The security classification of this IFB is NATO UNCLASSIFIED. This Invitation For Bids remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.

7. You are requested to complete and return the enclosed acknowledgement of receipt within seven (7) calendar days from the date of this IFB, informing the NCI Agency of your firm's intention to bid. Your firm is not bound by its initial decision and if you decide to reverse your stated intention at a later date, you are requested to advise the point of contact listed below via email.
8. We encourage you to carefully review the solicitation package and its associated documents to ensure compliance with our requirements.
9. If you have any questions or require clarifications regarding this solicitation, we have provided a dedicated Questions and Answer Form in Book I for your convenience. Please submit your inquiries in accordance with the specified guidelines.
10. Your participation in this solicitation is highly valued, and we look forward to receiving your proposal. By joining forces with NATO, you contribute to the security and stability of our alliance.
11. Should you decide to participate, please submit your bid in accordance with the instructions provided in Book I by the specified bid closing date.
12. Prospective Bidders are advised that the NCI Agency reserves the right to cancel, withdraw, or suspend this IFB at any time in its entirety without incurring any repercussions, or liabilities.
13. The NCI Agency bears no liability for solicitation preparation costs incurred by firms or any other collateral bid preparation costs.
14. The reference for the Invitation For Bids is IFB-CO-423204-CG3M, and all correspondence concerning this Invitation For Bids should reference this number.
15. Your Point of Contact for all information concerning this IFB is Emira Kapetanovic, NCI Agency Principal Contracting Assistant who may be reached at:

IFBCO423204CG3M@ncia.nato.int
16. In accordance with the NATO Management of Non-Classified NATO Information policy (C-M(2002)60), this IFB-CO-423204-CG3M shall not be published on the internet.
17. Thank you for your attention to this important opportunity. We anticipate your active involvement in this process and your commitment to upholding the highest standards of excellence.



FOR THE CHIEF OF ACQUISITION:

// Original signed //

Emira Kapetanovic
Principal Contracting Assistant
NATO Communications and
Information Agency (NCI Agency)

Enclosures: 5)

Attachment A to IFB-CO-423204-CG3M: Acknowledgement of Receipt of Invitation For Bids

Attachment B to IFB-CO-423204-CG3M: Distribution List

Attachment C to IFB-CO-423204-CG3M: Bidders List

Attachment D to IFB-CO-423204-CG3M: Book I Bidding Instructions (separate file)

Attachment E to IFB-CO-423204-CG3M: Book II Prospective Contract (separate file)



**ATTACHMENT A.
ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS**

IFB-CO-423204-CG3M

Please complete, sign and return by email (scanned to PDF) within 7 days
to: IFBCO423204CG3M@ncia.nato.int

We hereby advise that we have received Invitation For Bids IFB-CO-423204-CG3M on Tuesday, 16 January 2024, together with all enclosures.

PLEASE CHECK ONE:

- As of this date and without commitment on our part, we do intend to submit a bid.
- We do not intend to submit a bid.
- We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

**ATTACHMENT B.
DISTRIBUTION LIST - IFB-CO-423204-CG3M**

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

NATO HQ

- NATO Office of Resources

Strategic Commands

- ACO Registry

Principle Contracting Officer

Project Manager

CAB Mailbox

All NATEXs

**ATTACHMENT C.
FINAL BIDDER'S LIST - IFB-CO-423204-CG3M**

Supplier	NATO Nation
Comtech Satellite Network Technologies	UNITED STATES
Business Integra Technology Solutions	UNITED STATES
Raytheon Technologies (RTX)	UNITED STATES
Leidos, Inc.	UNITED STATES
EMW, Inc.	UNITED STATES
BINNGRO-Smart Technologies	PORTUGAL
IURIDICO Legal & Financial Translations Sp. z o.o	POLAND
Concanon BV	NETHERLANDS
King ICT dooel Skopje	NORTH MACEDONIA
Span d.d	CROATIA
KING ICT d.o.o	CROATIA
Croatel d.o.o.	CROATIA
INSig2 d.o.o.	CROATIA
Scytalys S.A	GREECE
Netmetrix Solutions S.L	SPAIN
Aware7 GmbH	GERMANY
European Space Imaging GmbH	GERMANY
MDOS Consulting Inc.	CANADA
BLACK BOX NETWORK SERVICES NV	BELGIUM
Magnobel BVBA	BELGIUM
Global Tradecraft Intelligence	SPAIN
OMNI Consulting Solutions	UNITED STATES
Elikosoft Rade DOOEL	NORTH MACEDONIA
Hisdesat Servicios Estrategicos	SPAIN
TELDAT Sp.z.o.o. sp.k	POLAND
INTEC Industrie-Technik GmbH & Co KG	GERMANY
Accelera Solutions, Inc	UNITED STATES
BT Global Services Belgium bvba	BELGIUM
MARCTEL - S.I.T. SRL	ROMANIA
Comp S.A	POLAND
Odasiljaci i veze d.o.o	CROATIA
KRC Espanola S.A	SPAIN
BREVCO SERVICES S.C.S.	BELGIUM
ESRI Portugal	PORTUGAL
Tivix, Inc	UNITED STATES
ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş	TÜRKİYE

NTT Data Spain , S.L.U	SPAIN
EURO ONE Szamitastechnikai ZrT	HUNGARY
Kontron Hungary Kft	HUNGARY
Coteco Informatica Internacional	SPAIN
Aliter Technologies a.s	SLOVAKIA
Airbus Defence and Space AS	NORWAY
GLOBECOMM SYSTEMS INC	UNITED STATES
PwC Enterprise Advisory BV	BELGIUM
Technologica EAD	BULGARIA
Total IA Ltd	UNITED KINGDOM
Indra Sistemas Portugal S.A.	PORTUGAL
Link Consulting	PORTUGAL
CGI Deutschland B.V. & Co. KG	GERMANY
Lirex BG Ltd	BULGARIA
OBSS Teknoloji Anonim Sirketi	TÜRKİYE
Boston Government Services	UNITED STATES
GBS Tempest & Service GmbH	GERMANY
Infigo IS d.o.o	CROATIA
UAB Elsis TS	LITHUANIA
Warpcom Services, S.A.	PORTUGAL
Transition Technologies MS S.A	POLAND
Ericsson Nikola Tesla d.d.	CROATIA
MECANICAS BOLEA S.A.	SPAIN
EUROCITY BVBA	BELGIUM
SOLITEE B.V.	NETHERLANDS
VECTOR SYNERGY SP. Z O.O.	POLAND
DATI Group SIA	LATVIA
IMAGEM NL B.V.	NETHERLANDS
UltiSat, Inc.	UNITED STATES
Truedata BV	NETHERLANDS
Netgroup S.p.A.	ITALY
HET IT BV	NETHERLANDS
KRC Avionics Ingeniería y Apoyo, SL	SPAIN
Arrow Shield Dynamics, LLC	UNITED STATES
THALES SIX GTS France S.A.S	FRANCE
Kransz Wald Srl	ROMANIA
init AG fur Digitale Kommunikation	GERMANY
Deloitte Consulting S.L.U.	SPAIN
Spektrum Management Group Ltd	UNITED KINGDOM
Thales Espana Sistemas S.A.U.	SPAIN

BECHTLE GmbH & Co.KG	GERMANY
ISCG Sp. z.o.o	POLAND
Pifinity Inc	UNITED STATES
I SIA	LATVIA
Sabytel Technologies Inc	CANADA
Sysman Information Technologies Company Limited	HUNGARY
CANON BELGIUM	BELGIUM
KISTERS AG	GERMANY
Innova Bilisim Cozumleri A.S	TÜRKİYE
MILSOFT Yazilim Teknolojileri Anonim Sikreti	TÜRKİYE