



**HEADQUARTERS ALLIED JOINT FORCE COMMAND NAPLES**  
**QUARTIER GENERAL DU COMMANDEMENT INTERALLIE**  
**DE FORCES INTERARMEES NAPLES**

**J8 FINANCIAL DIVISION**  
**PURCHASING AND CONTRACTING BRANCH**

Via Madonna del Pantano, 80014 Giugliano in Campania (Naples) Italy

<b>Our Ref:</b> JFCNP/FINDIR (J8)/P&C/AR/001	<b>Tel:</b> +39 081-721-2265
	<b>NCN:</b> 433 + ext 2265
<b>Date:</b> 04 December 2023	<b>Fax:</b> +39 081-721-8401 (P&C)

**TO:** BC's Distribution List for International Competitive Bidding

**DATE:** 04 December 2023

**Subject:** Notification of Intent (NOI) to Issue an Invitation for International Bidding (IFIB) for the Provision of Exercise Support and Consultancy Services for JFC Naples

**REFERENCE:** Bi-SC Directive 060-070 dated 30 June 2015

1. In accordance with the stipulations of the Bi-SC Procurement Directive at Reference, Annex C, the following information is provided on an Invitation for International Bidding/Proposal (IFIB/IFIP) that this Headquarters has the intention to release.

IFIB reference number	ACO-NAP-23-32
Title of IFIB	Provision of Exercise Support and Consultancy Services for JFC Naples
Requirement	The purpose of this Invitation for International Bids is to award a contract for the requested support needed for the development and execution of the Battle Staff Training of the planned Exercise Steadfast Duel 2024 (STDU24). STDU24 is the second Exercise prepared under the new Exercise Process Methodology and it will be the first ever opportunity to exercise all aspects of Deterrence & Defence of the Euro-Atlantic Area (DDA) at the operational and tactical level as well as developing an ACO wide understanding of the Southeast Regional Plan (RP-SE).
Type of contract	Firm Fixed Price
Period of performance	01 May 2024 – 31 December 2024
Bidding procedure	Lowest price technically compliant – ACO eBid Portal will be used for this competition. The URL: <a href="https://aco.procureware.com">https://aco.procureware.com</a> "Eligible firms who are interested to participate in this competition are invited to apply for registration on the ACO eBid portal unless they already hold the status of approved/registered vendor"
Funding	**Subject to NAC Budget Approval of 2024 NATO Military Budget** 157.2024.72321.AS.I71.HB1.372.000.000.100.000  The estimated total contract value is 200,000.00 EURO.
Classification	NATO UNCLASSIFIED
Issue Date	04 January 2024
Closing Date	23 February 2024

Eligibility	<i>Eligible sources are restricted to <b>Governmental or Commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations, (3) that provide the funding for the aforementioned requirement.</b> All eligible companies must demonstrate that they have successfully performed at least two contracts with a minimum 2 years period of performance within the last five years substantially similar in scope to the requirement described in the solicitation.</i>
Delivery location(s)	Allied Joint Force Command Naples
Partial bidding	Is Not Authorized
Web site	<a href="https://shape.nato.int/financeandacquisition/page136374522">https://shape.nato.int/financeandacquisition/page136374522</a>

2. JFC HQ Naples will directly submit this IFIB/IFIP using the ACO eBid portal to all potential bidders and will provide a short information notice of the tender documents on the Web sites above. Firms that have already been identified are listed in the NOI annex. NATO Delegations are hereby invited to nominate, **by email before 03 January 2024**, the name, full address, Point of Contact, telephone and facsimile number, of other potential bidders established within their respective country. This and any other correspondence hereto is to be addressed to:

**HQ JFC Naples J8 – Purchasing & Contracting Branch**

OF3 Andrew REID – Contracting Officer  
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**CC:**

OR7 Lisa OWENS  
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3. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders which is provided in the Annex to this NOI.

  
 Signature  
 Andrew REID  
 Contracting Officer  
 Allied Joint Force Command Naples

**ANDREW REID**  
 OF-3, UKAF  
 Contracting Officer AOM

  
 date