

Notification of Intent to Invite Bids

Method: Basic Ordering Agreement Plus (BOA+)

PROVISION OF “LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3”

NCI Agency Reference #: IFB-CO-423204-CG3M

Estimated Amount: EUR 484,000 (base value without options)

NOI Closing Date: 4 December 2023

Solicitation Release Date: Anticipated on 1 December 2023

Solicitation Closing Date: Anticipated on 15 December 2023

Contract Award Date: Anticipated on 15 February 2024

Competition Type: BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to invite bids for the Provision of LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3 in the context of the Core GIS Increment 3 upgrade.

NCI Agency Point of Contact

Emira Kapetanovic - Principal Contracting Assistant

Email: IFB423204@ncia.nato.int

Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

To : Distribution List

Subject : **Notification of Intent to Invite Bids for PROVISION OF “LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3”**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements

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1. In accordance with References A through B, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of intent (NOI) to issue an Invitation for Bid (IFB) for PROVISION OF “LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3”, hereafter referred to as the “Project”.
 2. A high-level summary of the Project’s technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the IFB.
 3. The reference for this Project is IFB-CO-423204-CG3M, and all correspondence concerning this NOI and subsequent IFB should reference this number.
 4. For the purpose of planning, the estimated cost for the services and deliverables included within the scope of the intended contract is approximately EUR 459,000 (base value without options).
 5. The successful bid pursuant to the IFB will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the IFB.
 6. It is planned to award a single contract for the entire scope of work. No partial bidding will be accepted. The envisaged contract vehicle is Firm Fixed Price (FFP) with award to one Contractor.
 7. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
 8. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving an IFB for this Project are hereby requested to provide a Declaration of Eligibility (DoE), sent by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 4 December 2023, which is 21 calendar days after the date of this letter.
 - a. The DoE should include the following information for each of the nominated companies:



- Company name
- Company address
- Point of Contact (PoC)
- PoC email address
- PoC telephone number

- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to IFB423204CG3M@ncia.nato.int.
9. In order to maximize competition the NCI Agency may, at this discretion, accept nominations after the deadline, so long as the IFB has not been issued. The NCI Agency may even accept, at its discretion, nominations after the IFB has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
10. Requests for participation in this competition received directly from individual companies will not be considered.
11. Bidders will be required to declare a bid validity of six (6) months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than six (6) months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
12. National authorities are advised that the IFB package is anticipated to be NATO UNCLASSIFIED.
13. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
14. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

[Original Signed By]

Emira Kapetanovic
Principal Contracting Assistant

Annex A – Summary of Requirements

IFB-CO-423204-CG3M

PROCUREMENT OF LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3

1. Introduction

NATO Core Geographical Information Service (GIS) is the central Geospatial Information System within NATO. It provides NATO customers with a portfolio of services, geospatial data, and geospatial products. NATO Core GIS supports the complete geospatial information lifecycle to ensure that all phases of military operations are conducted on the same spatial reference. It addresses two main user communities: Specialised Geospatial Sections and the broad community of Functional Service (FS) users. NATO Core GIS is fully Commercial-Off-The-Shelf (COTS) based, mainly using the ArcGIS product suite from Esri.

2. Scope

The project will procure large format printers (plotters) for several NATO locations in support of the NATO Core GIS. The scope of the prospective contract will include

- a. Delivery of approx. five (5) A0 multifunctional Plotter/Scanner (Tempest C)
- b. Delivery of approx. five (5) A1 Plotter (Tempest C)
- c. Delivery of approx. one (1) A0 multifunctional Plotter/Scanner (Tempest B)
- d. Delivery of approx. one (1) A1 Plotter (Tempest B)
- e. Delivery of approx. 6 (6) A0 multifunctional Plotter/Scanner (Tempest C) boxed in deployable ruggedized Zarges cases.
- f. Delivery of approx. 6 (6) A1 Plotter (Tempest C) boxed in deployable ruggedized Zarges cases.
- g. Provision of three (3) years warranty for all devices

3. Tempest

- 3.1 The devices shall be tested, certified and provided with SDIP-27 Level B/C TEMPEST Certificate.
- 3.2 The TEMPEST certificates shall be provided by a NATO-authorized supplier of TEMPEST equipment as found in the NATO Information Assurance Product Catalogue (NIAPC).

4. Performance Period

The performance start date will be arranged between the Purchaser and the Contractor. However expected delivery date for the devices is planned for no later than April 2024.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

NCI Agency – All NATEXs

Annex C – Initial Bidders List

Supplier	NATO Nation
Comtech Satellite Network Technologies	UNITED STATES
Business Integra Technology Solutions	UNITED STATES
Raytheon Technologies (RTX)	UNITED STATES
Leidos, Inc.	UNITED STATES
EMW, Inc.	UNITED STATES
BINNGRO-Smart Technologies	PORTUGAL
IURIDICO Legal & Financial Translations Sp. z o.o	POLAND
Concanon BV	NETHERLANDS
King ICT doel Skopje	NORTH MACEDONIA
Span d.d	CROATIA
KING ICT d.o.o	CROATIA
Croatel d.o.o.	CROATIA
INSig2 d.o.o.	CROATIA
Scytalys S.A	GREECE
Netmetrix Solutions S.L	SPAIN
Aware7 GmbH	GERMANY
European Space Imaging GmbH	GERMANY
MDOS Consulting Inc.	CANADA
BLACK BOX NETWORK SERVICES NV	BELGIUM
Magnobel BVBA	BELGIUM
Global Tradecraft Intelligence	SPAIN
OMNI Consulting Solutions	UNITED STATES
Elikosoft Rade DOOEL	NORTH MACEDONIA
Hisodesat Servicios Estrategicos	SPAIN
TEL DAT Sp.z.o.o. sp.k	POLAND
INTEC Industrie-Technik GmbH & Co KG	GERMANY
Accelera Solutions, Inc	UNITED STATES
BT Global Services Belgium bvba	BELGIUM
MARCTEL - S.I.T. SRL	ROMANIA
Comp S.A	POLAND
Odasiljaci i veze d.o.o	CROATIA
KRC Espanola S.A	SPAIN
BRESCO SERVICES S.C.S.	BELGIUM
ESRI Portugal	PORTUGAL

Tivix, Inc	UNITED STATES
ICterra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş	TÜRKİYE
NTT Data Spain , S.L.U	SPAIN
EURO ONE Szamitastechnikai Zrt	HUNGARY
Kontron Hungary Kft	HUNGARY
Coteco Informatica Internacional	SPAIN
Aliter Technologies a.s	SLOVAKIA
Airbus Defence and Space AS	NORWAY
GLOBECOMM SYSTEMS INC	UNITED STATES
PwC Enterprise Advisory BV	BELGIUM
TechnoLogica EAD	BULGARIA
Total IA Ltd	UNITED KINGDOM
Indra Sistemas Portugal S.A.	PORTUGAL
Link Consulting	PORTUGAL
CGI Deutschland B.V. & Co. KG	GERMANY
Lirex BG Ltd	BULGARIA
OBSS Teknoloji Anonim Sirketi	TÜRKİYE
Boston Government Services	UNITED STATES
GBS Tempest & Service GmbH	GERMANY
Infigo IS d.o.o	CROATIA
UAB Elsis TS	LITHUANIA
Warpcom Services, S.A.	PORTUGAL
Transition Technologies MS S.A	POLAND
Ericsson Nikola Tesla d.d.	CROATIA
MECANICAS BOLEA S.A.	SPAIN
EUROCITY BVBA	BELGIUM
SOLITEE B.V.	NETHERLANDS
VECTOR SYNERGY SP. Z O.O.	POLAND
DATI Group SIA	LATVIA
IMAGEM NL B.V.	NETHERLANDS
UltiSat, Inc.	UNITED STATES
Truedata BV	NETHERLANDS
Netgroup S.p.A.	ITALY
HET IT BV	NETHERLANDS
KRC Avionics Ingeniería y Apoyo, SL	SPAIN
Arrow Shield Dynamics, LLC	UNITED STATES
THALES SIX GTS France S.A.S	FRANCE
Kransz Wald Srl	ROMANIA
init AG fur Digitale Kommunikation	GERMANY



Deloitte Consulting S.L.U.	SPAIN
Spektrum Management Group Ltd	UNITED KINGDOM
Thales Espana Sistemas S.A.U.	SPAIN
BECHTLE GmbH & Co.KG	GERMANY
ISCG Sp. z.o.o	POLAND
Pifinity Inc	UNITED STATES