



Notification of Intent

NCIA/ACQ/2023/07228  
26 September 2023

## Amendment 1

### Extension of Closing Date and Updated Section 5 b. POC Email

#### BOA Plus (+) Competition

#### Provision of Server Racks for Ship Shore Ship Buffer (SSSB) Centres

#### IFB-CO-422182-SSSB

Period of Performance: 1 year base period + 5 option years

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Estimated Amount: **2,457,920 EUR**

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NOI Closing Date: Anticipated on 20 October 2023

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Solicitation Release Date: Anticipated on 20 October 2023

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Solicitation Closing Date: Anticipated on 03 November 2023

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Contract Award Date: Estimated on 22 December 2023

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Competition Type: BOA Lowest Priced Technically Compliant

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The NCI Agency is seeking the procurement of Server Racks fitted with equipment specified by the Agency and delivered to dedicated NATO members in Europe as part of the Ship Shore Ship Buffer (SSSB) centres.

#### **\*\*Neo eProcurement Registration\*\***

*Attention Suppliers,*

*The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in Neo. This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.*

*The NCI Agency will be moving all procurement activities to Neo by the end of 2023. Until then, selected business opportunities will be incrementally conducted in Neo. We invite all suppliers interested in these competitions to register in Neo.*

#### **NCI Agency Point of Contact**

Martin Steenwege, Senior Contracting Officer

Irina Anghel, Senior Contracting Assistant

**NEO eProcurement:** <https://neo.ncia.nato.int>

For first time users of the NEO eProcurement tool, please follow the registration steps available [here](#).

#### **Annexes:**

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

To : Distribution List

Subject : **Notification of Intent to Invite Bids for BOA+ Competition to Provision of Server Racks for Ship Shore Ship Buffer (SSSB) Centres**  
**IFB-CO-422182-SSSB**

References :

- A. **AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding**
- B. **AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements**
- C. **NATO Investment Committee Decision Sheet, AC-4(PP)D-28149 - 28150 - 28151-ADD1**
- D. **NATO Investment Committee Decision Sheet, AC-4-DS-(2021)-0025**

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1. In accordance with References A through D, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue Request For Quotation (RFQ) for Provision of Server Racks for Ship Shore Ship Buffer (SSSB) Centres IFB-CO-422182-SSSB, hereafter referred to as the "Project".
  2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto.
  3. The reference for this Project is **IFB-CO-422182-SSSB**, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
  4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list compiled from companies already holding an active BOA with the NCI Agency.
  5. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving an RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), **sent** by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than **20 October 2023**.
    - a. The DoE should include the following information for each of the nominated companies:
      - Company name
      - Company address
      - Point of Contact (PoC)
      - PoC email address
      - PoC telephone number

- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to [general.registry@nr.ncia.nato.int](mailto:general.registry@nr.ncia.nato.int).
6. In order to maximize competition the NCI Agency may accept at its discretion nominations after the deadline, under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
  7. Requests for participation in this competition received directly from individual companies are not considered, unless they hold a valid BOA with the NCI Agency.
  8. Bidders will be required to declare a bid validity of 6 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 6 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
  9. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED.
  10. The successful bidder may be required to handle and store classified information up to the level of NATO RESTRICTED.
  11. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.

**For the Chief of Acquisition:**



Martin Steenwege  
Senior Contracting Officer

## Annex A – Summary of Requirements

### 1. Background

The SSSB is a real time digital link buffer system supporting the exchange of tactical information between the NATO Air Defence Ground Environment (NADGE) system, Airborne Early Warning (AEW) systems and Naval Forces by the use of NATO data Link 1, 11, 11B and Link 22.

The Buffer Centres that are part of the SSSB system consist of 3 Racks (Red, Black, Crypto) and an Operator's (OPS) room.

### 2. Project Objective

The purpose of the project is procurement of initial 24 Server Racks fitted with equipment specified by the Agency in addition to the equipment needed for the OPS room. The Contractor will deliver the racks and the additional OPS room equipment to dedicated NATO members in Europe as part of the Ship Shore Ship Buffer (SSSB) centres.

### 3. Scope of Work

The project scope is the provision of standard configuration of required racks. The additional configuration for the initial four countries will be provided. The server racks will have to be Factory tested before shipped to final destination. In the future, standard configurations with possible deviations could be exercised for any additional (NATO) countries.

There are three types of racks (based on the different equipment and use).

Schematic three examples of these racks are detailed on the following page.



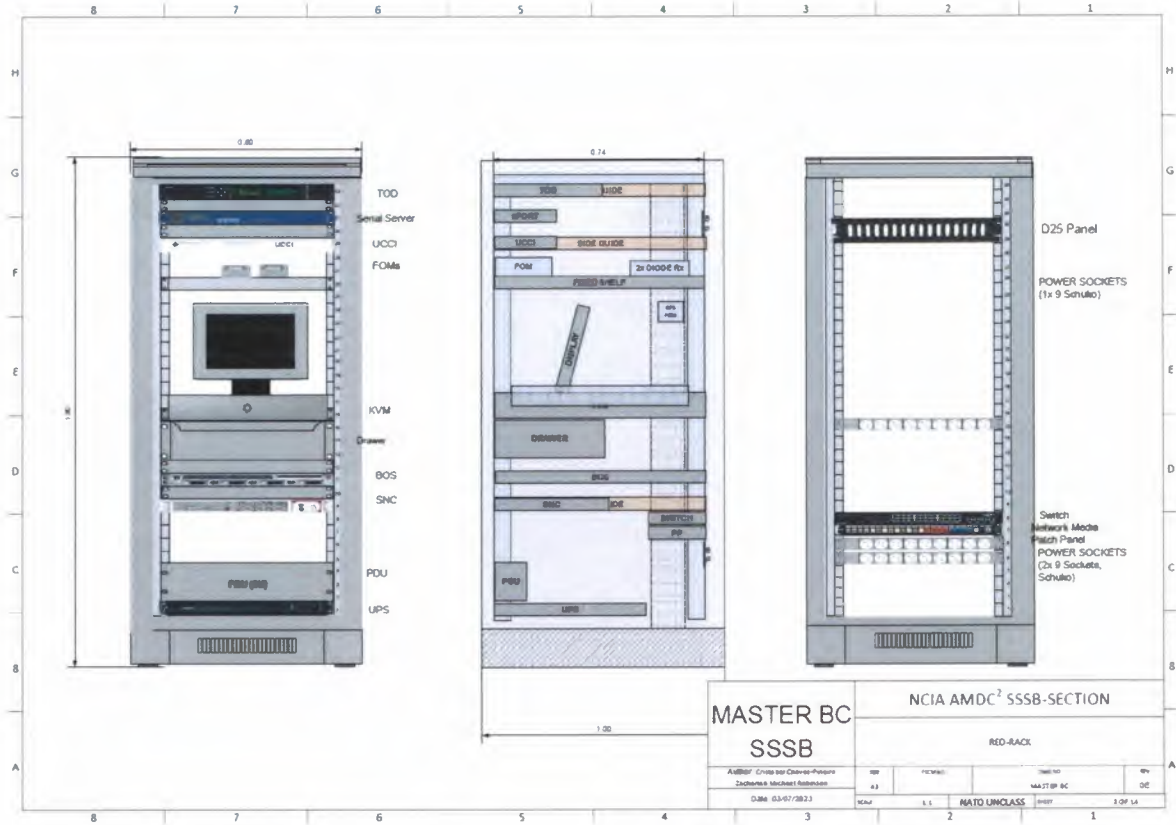


Figure1: Red-Rack

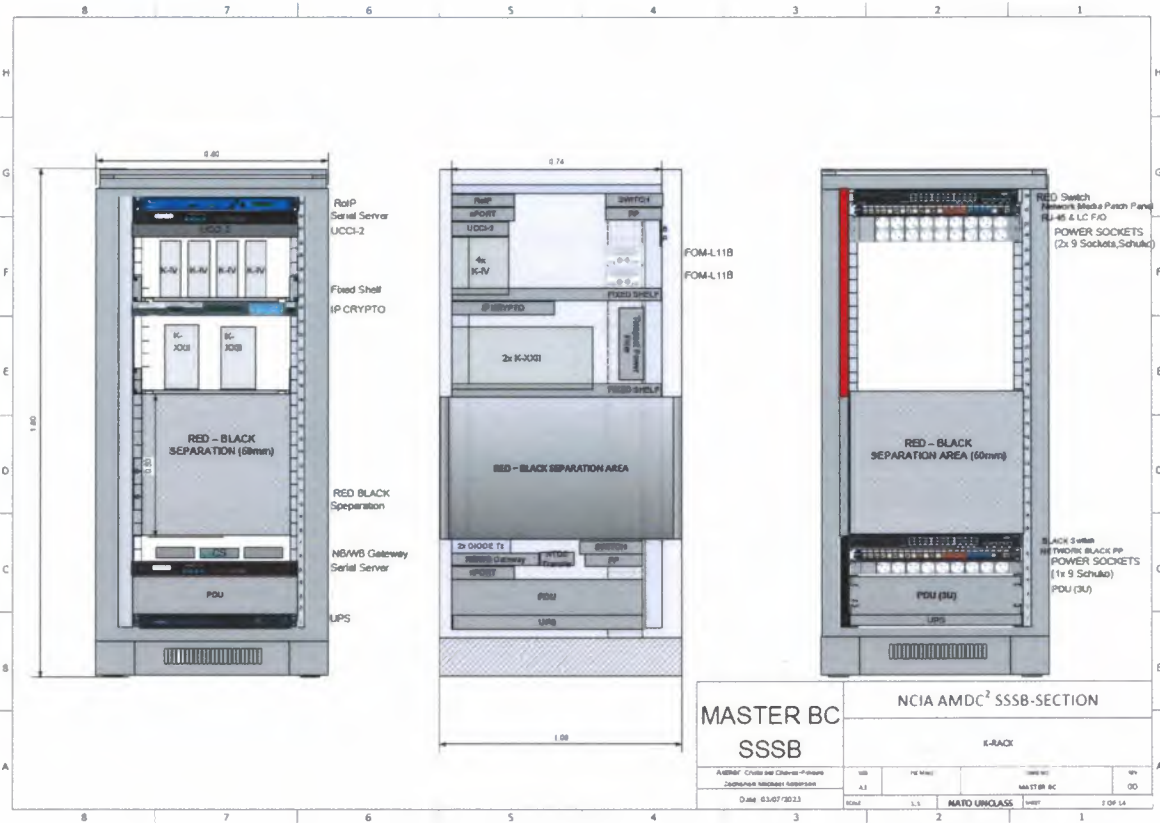


Figure 2: K-Rack

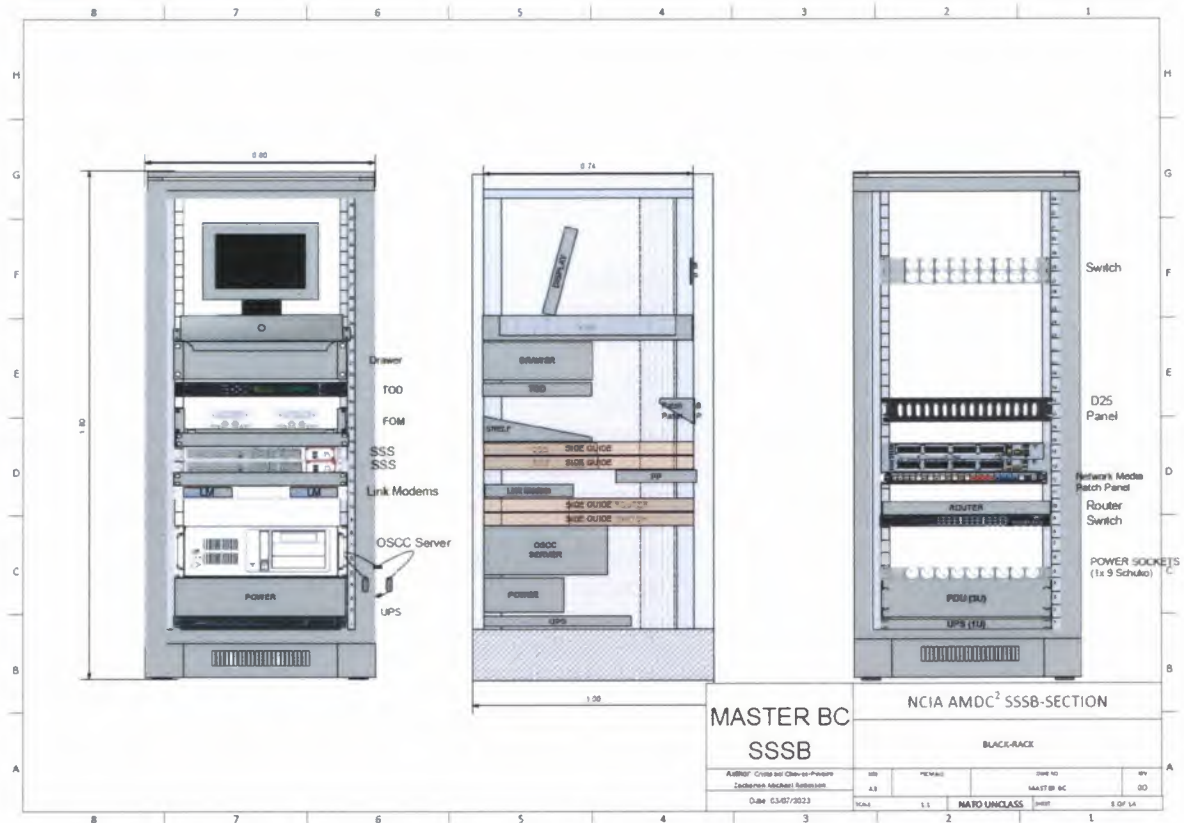


Figure 3: Black-Rack

#### 4. Technical Constraints

Contractor has to deliver, where indicated, branded equipment so it is fit for use for NCI Agency.

#### 5. Warranty and O&M Support

The contract is expected to include (1) year of both O&M support and warranty.



## Annex B – Distribution List

### NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

### Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

### NCI Agency – All NATEXs



## Annex C – List of Prospective Bidders

Country	Vendor
US	Comtech Satellite Network Technologies
US	Business Integra Technology Solutions
US	Raytheon Technologies (RTX)
US	Leidos, Inc.
US	EMW, Inc.
PO	BINNGRO-Smart Technologies
PL	IURIDICO Legal & Financial Translations Sp. z o.o
NE	Concanon BV
NM	King ICT dooel Skopje
HU	Span d.d
HU	KING ICT d.o.o
HU	Croatel d.o.o.
HU	INSig2 d.o.o.
GR	Scytalys S.A
SP	Netmetrix Solutions S.L
GE	Aware7 GmbH
GE	European Space Imaging GmbH
CA	MDOS Consulting Inc.
BE	BLACK BOX NETWORK SERVICES NV
BE	Magnobel BVBA
SP	Global Tradecraft Intelligence
US	OMNI Consulting Solutions
NM	Elikosoft Rade DOOEL
SP	Hisodesat Servicios Estrategicos
PL	TELDAT Sp.z.o.o. sp.k
GE	INTEC Industrie-Technik GmbH & Co KG
US	Accelera Solutions, Inc
BE	BT Global Services Belgium bvba
RO	MARCTEL - S.I.T. SRL
PL	Comp S.A
HU	Odasiljaci i veze d.o.o
SP	KRC Espanola S.A
BE	BRESCO SERVICES S.C.S.
PO	ESRI Portugal
US	Tivix, Inc
TÜ	ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş
SP	NTT Data Spain , S.L.U

HU	EURO ONE Szamitastechnikai ZrT
HU	Kontron Hungary Kft
SP	Coteco Informatica Internacional
SK	Aliter Technologies a.s
NO	Airbus Defence and Space AS
US	GLOBECOMM SYSTEMS INC
BE	PwC Enterprise Advisory BV
BU	TechnoLogica EAD
UK	Total IA Ltd
PO	Indra Sistemas Portugal S.A.
PO	Link Consulting
GE	CGI Deutschland B.V. & Co. KG
BU	Lirex BG Ltd
TÜ	OBSS Teknoloji Anonim Sirketi
US	Boston Government Services
GE	GBS Tempest & Service GmbH
HU	Infigo IS d.o.o
LI	UAB Elsis TS
PO	Warpcom Services, S.A.
PL	Transition Technologies MS S.A
HV	Ericsson Nikola Tesla d.d.
SP	MECANICAS BOLEA S.A.
BE	EUROCITY BVBA
NE	SOLITEE B.V.