



Acquisition Directorate

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NCIA/ACQ/2023/ 07094

10 July 2023

To: All Prospective Bidders

Subject: **Request For Quotation**

Provision of ITM Recovery Increment 1 (ITM-RC1)- Work Package (WP07) Systems Integration RFQ-CO-115714-INTEG

- Reference:
- A. AC/4-D(2019)0004 (INV) dated 4 July 2019
 - B. AC/4-D/2261, [Annex X](#), dated 24 July 2009, and [AC/4\(2008\)0002-REV2-ANNEX 1](#), dated 15 July 2015
 - C. AC/4(PP)D/27263-REV2-ADD 21-REV1 (NR) dated 5 April 2022
 - D. AC/4(PP)D/27263-REV2-ADD 21-REV1-COR1 (NR) dated 12 April 2022
 - E. AC/4-DS (2022)0010 (NR) dated 1 June 2022
 - F. AC/4(PP)D/27263-REV2-ADD22 (INV) dated 2 December 2022
 - G. NOI-RFQ-CO-115714-INTEG dated 7 July 2022
 - H. NOI- RFQ-CO-115714-INTEG Amendment 1 dated 3 March 2023

Dear Madam/Sir,

1. The NATO Communications and Information Agency (NCI Agency) hereby invites quotations for the establishment of a Framework Contract (Indefinite Delivery Indefinite Quantity [IDIQ]) for the provision of IT Modernisation (ITM) Recovery Increment 1 System Integrations- Work Package (WP07).
2. This Request For Quotation (RFQ) is issued in accordance with the procedures under Basic Ordering Agreement Plus (BOA+) procedures set forth in Reference A. Contract award will be based on the quotation evaluated as Best Value in accordance with the selection criteria set forth in Book I Bidding Instructions following evaluation procedures set forth in Reference B.
3. The Contract Special Provisions (CSP) and Contract General Provisions (CGP) in Book II supersede Basic Ordering Agreement (BOA) terms and conditions.
4. The NCI Agency intends to place one contract. No partial bidding will be allowed.
5. In order to optimize the RFQ process, the NCI Agency is organizing an online RFQ Info Session: ITM System Integration & Core Capabilities via WebEx to be held on Tuesday, 25 July 2023 to illustrate the Statement of Work (SoW); as well as,



NATO Communications
and Information Agency
Agence OTAN d'information
et de communication

Avenue du Bourget 140
1140 Brussels, Belgium

www.ncia.nato.int

highlight sections from Book I prior to the Bidders Conference. Prospective Bidders will receive further information upon issuance of the RFQ concerning time and joining instructions.

6. Prospective Bidders will be invited to a Bidders Conference to be held in Brussels, Belgium in September. The technical and logistical details of the Bidders Conference will be provided at a later date. The purpose of this conference will be to present the project, and key members of the NATO project management team; as well as, to allow the prospective Bidders to clarify aspects of the RFQ for which they may have questions at that time.
7. The reference for this RFQ is RFQ-CO-115714-INTEG. All correspondence related to this RFQ shall reference this number.
8. **THE CLOSING TIME FOR SUBMISSION OF BIDS IN RESPONSE TO THIS RFQ IS 12:00 HOURS CENTRAL EUROPEAN TIME (CET) ON MONDAY, OCTOBER 9, 2023.**
9. This RFQ consists of:
 - Book I Bidding Instructions
 - Annex A Prescribed Administrative Forms and Certificates
 - Annex B Clarification Request Form (MS Excel)
 - Annex C Past Performance Package (MS Word)
 - Annex D Bid Requirements Cross-Reference Matrix (BCRM) (MS Excel)
 - Annex E Bidding Sheets (MS Excel)
 - Book II The Prospective Contract
 - Signature Sheet
 - Part I Schedule of Supplies and Services
 - Part II Contract Special Provisions
 - Part III Contract General Provisions
 - Part IV Statement of Work and Annexes/Appendices
10. The overall security classification of this RFQ is "NATO UNCLASSIFIED". This RFQ remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
11. The successful Bidder will be required to handle and store classified information up to the level of "NATO RESTRICTED". In addition, Contractors' personnel working on NATO sites will be required to hold "NATO SECRET" individual security clearances. Contractor will be required to handle and store classified material to the level of "NATO RESTRICTED" and the Contractor shall have the appropriate facility and personnel clearances of "NATO SECRET". Should a Contractor be unable to perform the Contract due to the fact that the facility clearance has not been provided by their respective national security agency, this lack of clearance cannot be the basis for a claim of adjustment or an extension of schedule, nor the

lack of clearance be considered a mitigating circumstance in the case of an assessment of Liquidated Damages or a determination of Termination For Default by the Purchaser.

12. Bidders have the right to request RFQ clarifications as outlined in Book I Section 2.7. All requests for clarification will be dealt with strictly in accordance with the procedures at Reference A.
13. Recipients are requested to complete and return the enclosed "Acknowledgement of Receipt" at Attachment A within 7 days of receipt of this RFQ informing the NCI Agency of their intention to bid or not to bid. Companies are not bound by their initial decision, and should a firm decide to reverse its stated intention at a later date, it is requested to advise the NCI Agency by separate letter.
14. Bidders are advised that the NCI Agency reserves the right to cancel, withdraw or suspend this RFQ at any time in its entirety and bears no liability for bid preparation costs incurred by firms or any other collateral costs if the RFQ cancellation occurs.
15. The Contracting Officer responsible for this solicitation is Ms. Eva Benson, all correspondence regarding this RFQ should solely be addressed to:

RFQCO115714INTEG@ncia.nato.int.

FOR THE CHIEF OF ACQUISITION:



Eva Benson
Senior Contracting Officer

Attachment(s):

- A.** Attachment A Acknowledgement of Receipt of RFQ-CO-115714-INTEG
- B.** Distribution List of RFQ-CO-115714-INTEG
- C.** Bidders List of RFQ-CO-115714-INTEG
- D.** Book I RFQ-CO-115714-INTE Bidding Instructions and Annexes A through E
- E.** Book II RFQ-CO-115714-INTEG Prospective Contract, Parts I through IV and Annexes

ATTACHMENT A**ACKNOWLEDGEMENT OF RECEIPT OF REQUEST FOR QUOTATION
RFQ-CO-115714-INTEG**

Please complete, sign and return by email (scanned to pdf) within 7 days to:

RFQCO115714INTEG@ncia.nato.int

We hereby advise that we have received the RFQ-CO-115714-INTEG on
....., together with all the enclosures.

PLEASE CHECK ONE

- ☐ As of this date and without commitment on our part we **do intend** to submit a bid.
- ☐ We **do not intend** to submit a bid
- ☐ We are reviewing the requirements of the RFQ and will notify you of our decision as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Date: _____

Company: _____

Address: _____

POC: _____

Tel.: _____

E-mail: _____

Distribution List:

<u>All Prospective Bidders</u>	1
<u>NATO Delegations (Attn: Infrastructure Adviser):</u>	1
<u>Embassies in Brussels (Attn: Commercial Attaché):</u>	
Albania	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
The Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1

Slovenia	1
Spain	1
Republic of Türkiye	1
United Kingdom	1
United States (electronic copy to brussels.office.box@mail.doc.gov)	1
Belgian Ministry of Economic Affairs	1

NATO HQ

Investment Committee Secretariat

NATO Office of Resources, Management and Implementation Branch – Attn: Deputy Branch Chief

Director, NATO HQ C3 Staff, Attn: Executive Co-ordinator

HQ SACT

Attn: R&D Contracting Office

SACTREPEUR,

Attn: Infrastructure Assistant

SHAPE,

Attn: J3 & J2

ACO Liaison Office

NCI Agency – Internal Distribution**NATEXs**

All NATEXs

Bidders List for RFQ-CO-115714-INTEG**BELGIUM**

ATOS
Akacio - Louis & Associates s.a.r.l
Brevco Services S.C.S.
Computer Sciences Corporation
DELOITTE CONSULTING AND ADVISORY BV
Hewlett Packard Enterprise Belgium BV
Quality Business Engineering Europe
Proximus N.V.
RHEA System S.A.
CISCO SYSTEMS BELGIUM
KYNDRYL
LCL BELGIUM
VERIZON BELGIUM LUXEMBURG
RealDolmen NV
SOPRA STERIA BENELUX
Thales S.A.
UNIFY COMMUNICATIONS
Van Roey Automation NV
Black Box Network Services
VMWARE (*)
Fortinet
Cypros C
Dell
DEUTSCHE TELEKOM GLOBAL BUSINESS SOLUTIONS
BELGIUM
IBM Belgium NV/SA
Microsoft Belgium

BULGARIA

KONTRAX AD
Electron Progress EAD
KRISTANEA LTD.
Telelink Business Services EAD
SYSCOM ENGINEERING AD.
TELELINK BUSINESS SERVICES EAD
Lirex BG Ltd

CANADA

Cloud Software Group Canada, INC.

Equinix Canada
General Dynamics Mission Systems-Canada
Norsat International Inc.
Computacenter Teramach
Compusult Limited
Terida Systems LTD
3-CI Manufacturing
Nanowave Technologies Inc
Network Innovations

CROATIA

CROZ d.o.o. za informaticku djelatnost
Span PLC
KING JCT d.o.o.

**CZECH
REPUBLIC**

DATERA s.r.o
Skill s.r.o.

DENMARK

SAAB Danmark A/S

FRANCE

Airbus Defence and Space SAS
CS Systèmes d'Informations
IDEMIA Identity & Security France
MARLINK SAS
Société Réseau Informaique et Gestion
Sopra Steria Group
Thales SIX GTS France SAS

GERMANY

Airbus Defence and Space GmbH
Bechtle GmbH & Co.KG
CGI (Germany) GmbH & Co.KG
T-Systems
CONET Solutions GmbH
CSC
FREQUENTIS Deutschland GmbH
GTSI Corp.
Hays AG
INTEC Industrie-Technik GmbH & Co.KG
Telespazio Germany GmbH

GREECE

European Dynamics SA

HUNGARY**Kontron****ITALY**

3F & EDIN Spa
Engineering Ingegneria Informatica S.p.A
Fondazione FORMIT
NA.EL. SRL
NETGROUP
SIMAV SPA
SMS Engineering srl
TELSY S.p.A.
General Dynamics Mission Systems Italy
LEONARDO S.p.A.
NETGROUP
TELECOM IT ALIA S.p.A.
Telsy S.p.A.
Vodafone Italia
ePM-Engineering to Project Management sr

LATVIA

DATI Group, LLC
DPA Ltd

LITHUANIA

Blue Bridge
Novian
Synergy Consulting

NETHERLANDS

NCIM-Groep
Solitee

NORWAY

Airbus Defence and Space AS
Atea Norge AS

POLAND

Asseco Poland S.A.
Atende S.A.(prior ATM S.A.)
Decsoft S.A.
EXENCE S.A.
Instytut Techniczny Wojsk Lotniczych
Newind sp. z o.o.
Softblue Michal Kierul

Sygnity S.A.
Vector Synergy Sp. z o.o.

PORTUGAL

GMV- Skysoft S.A.

ROMANIA

ATOS Convergence Creators SRL
REXENERG POWER SRL
Teamnet International S.A.
UTI Grup S.A.

SLOVAKIA

Aliter Technologies a.s
InterWay, s.r.o.
Unistar LC d.o.o.

SPAIN

Alma Technologies s.a.
GMV Aerospace and Defence S.A.U.
Indra Sistemas S.A.
KRC ESPAÑOLA, S.A.
NTT DATA
DELOITTE ADVISORY S.L.
Tecnobit S.L (Grupo Oesia)

TURKEY

ICTERRA BİLGİ VE İLETİŞİM TEKNOLOJİLERİ SAN. VE TİC. A.Ş.
STM SAVUNMA TEKNOLOJİLERİ MÜHENDİSLİK VE TİCARET
A.Ş.
TUBİTAK BİLGEM
Savronik
OBSS Teknoloji Anonim Şirketi
HAVELSAN Hava Elektronik San. Ve Tic A.S.

**UNITED
KINGDOM**

Audax
Centerprise International Ltd
DELOITTE LLP
Info-Assure LTD.
KAINOS SOFTWARE LIMITED
LA International Computer Consultants Ltd.
Leonardo UK Ltd
Softcat plc
Software Box Ltd.
Sopra Steria Limited

Spektrum Management Group Ltd
Storm Technologies Ltd

**UNITED
STATES**

AATD, LLC
AUTOMATION INNOVATIONS LLC
Accelera Solutions, Inc.
Affigent, LLC
CDW Government LLC
EMW, Inc.
Forward Slope, Inc
Honeywell Technology Solutions Inc.
Intelligent Waves LLC
K3 Enterprises, Inc.
LEIDOS Inc
MKS2 LLC
Mutual Telecom Services Inc.
Onshore Technology Consultants
Storage Hawk (Pifinity, Inc)
Parsons Engineering
PlanIT Group LLC
Raytheon CompanyNetwork Centric Systems
SAIC
Strategic Operational Solutions, Inc
UXB Defense, Inc
Ultisat dba Speedcast Government
World Wide Technology Inc.
Precision Solutions LLC
RTL Networks, Inc
Microsoft
Forescout Technologies, Inc.
NetApp U.S. Public Sector, Inc.
Ciena Government Solutions, Inc.