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SUPREME HEADQUARTERS ALLIED POWERS EUROPE
GRAND QUARTIER GÉNÉRAL DES PUISSANCES ALLIÉES
EN EUROPE
Mons - Belgium



TO: BC's Distribution List for International Competitive Bidding

DATE: 27 July 2023

Subject: Notification of Intent (NOI) to Issue an Invitation For International Proposal (IFIP) for cybersecurity training services for SHAPE (Belgium).

REFERENCE: Bi-SC Procurement Directive 060-070 dated 30 June 2015.

1. In accordance with the stipulations of the Directive at Reference, Annex C, the following information is provided on an Invitation for International Proposal (IFIP) that this Headquarters has the intention to release.

IFIP reference number : ACO-SH-23-23

Title of IFIP : Cybersecurity training services for SHAPE (Belgium).

Requirement : The purpose of this contract is to award an Indefinite Delivery Indefinite Quantities type of contract for cybersecurity training services for SHAPE.

Type of contract : Indefinite Delivery & Quantity contract.

Estimated Value : Estimated yearly amount: 130,000 €. Estimated total cumulative value of the contract: 650,000 €.

Period of performance : Base period of one year, from 1st January 2024 to 31st December 2024 + 4 one-year option periods.

Bidding procedure : Best value.

Funding : Military budget

Classification : NATO UNCLASSIFIED

Issue Date : September 2023, planned.

Closing Date : October 2023, planned.

Eligibility : This IFIP is open to proposals from firms that (1) originate and are chartered/incorporated within NATO-member nations, (2) maintain a professionally active facility (e.g. office, factory, laboratory) within NATO-member nations (3) are legally authorized, at the time of the bidding and afterwards in the event of contract award, to operate the services described in this solicitation in the country where the services described in this solicitation shall be provided (i.e. Belgium); (4) have performed at least three contracts within the last five years substantially similar in scope and magnitude to the requirements described in this solicitation.

Delivery location(s) : SHAPE (Mons, Belgium) or Remote / Online execution.

Partial bidding : Is authorized only per lot if applicable.

Web site(s) : <https://shape.nato.int/financeandacquisition/page136374522>
<https://aco.procureware.com>; Interested firms are invited to apply for registration on the ACO procureware portal unless they already hold status of approved/registered vendor on the portal.

2. SHAPE will directly submit this IFIP using the ACO eBid portal to all potential bidders and will provide a short information notice of the tender documents on the Web sites above. Firms that have already been identified are listed in the NOI Annex.

3. NATO Delegations are hereby invited to nominate, **by email and before 07 September 2023**, the name, full address, Point of Contact, telephone and email address of other potential bidders established within their respective country. This and any other correspondence hereto is to be addressed to:

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SHAPE / FINAC – Acquisition Management Branch

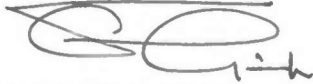
Attn: Ms Elodie DUVAL – Contracting Officer

Boite/PO Box 18/A

Tel: +32 (0)65 44 48 16

E-mail: elodie.duval@shape.nato.int & giuseppe.col@shape.nato.int

4. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders which is provided in the Annex to this NOI.



Carlo GIACOMELLO

Deputy ACO Head of Contracts

SHAPE – FINAC, Acquisition Management Branch

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ANNEX to NOI ACO-SH-23-23: List of Potential Bidders already identified by SHAPE

SANS INSTITUTE	PO BOX 124, SWANSEA, SA3 9 BB, UK. Tel: +44-203-384-3470 Email: emea@sans.org ; aokeefe@sans.org
THALES GROUP	RUE DES FRERES TAYMANS 28, B-1480 TUBIZE, BELGIUM Tel: +32 (0)496 27 12 33 Email: gauthier.coirbay@be.thalesgroup.com
ORSYS	AVENUE DES ARTS 56, B-1000 BRUXELLES, BELGIUM. Email: llopez@orsys.be

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**DISTRIBUTION LIST FOR NOIs NS LAN
TO NATO DELEGATIONS/IS-NOR:**

NAME	NS E-mail address
NATO IS-NOR	nor@hq.nato.int
Mailbox Albanian Delegation	albania.mailbox@HQ.NATO.INT
Mailbox Belgian Delegation	BE.DEL.Mailbox@HQ.NATO.INT
Mailbox Bulgarian Delegation	BulgarianDelegation.Mailbox@HQ.NATO.INT
Mailbox CA Joint Delegation	CA.DEL.Mailbox@HQ.NATO.INT
Mailbox Croatian Delegation	CroatianDelegation.Mailbox@HQ.NATO.INT
Mailbox Czech Delegation	CZ.Del.Mailbox@HQ.NATO.INT
Mailbox Danish Delegation	DE.DEL.Mailbox@HQ.NATO.INT
Mailbox Estonian Delegation	EstonianDelegation.Mailbox@HQ.NATO.INT
Mailbox French Del - Section Finances	FR.DELFinances.Mailbox@HQ.NATO.INT
Finnish Permanent Mission to NATO	Finnishdelegation.mailbox@hq.nato.int
Mailbox German Delegation	GE.Del.Mailbox@HQ.NATO.INT
Mailbox Greek Delegation	GR.Del@HQ.NATO.INT
Mailbox Hungarian Delegation	M.HungarianDelegation@HQ.NATO.INT
Mailbox Icelandic Delegation - Milrep	IC.Del.Mailbox@HQ.NATO.INT
Mailbox Italian Delegation	IT.DEL.Mailbox@HQ.NATO.INT
Mailbox Latvian Delegation	LatvianDelegation.Mailbox@HQ.NATO.INT
Mailbox Lithuanian Delegation	LithuanianDelegation.Mailbox@HQ.NATO.INT
Mailbox Luxembourg Delegation	Luxembourg.Mailbox@HQ.NATO.INT
Mailbox Montenegrin Delegation	montenegrinjointdelegation.mailbox@hq.nato.int
Mailbox North Macedonian Delegation	NorthMacedoniaDelegation@hq.nato.int
Mailbox Netherlands Delegation	NL.Del.Mailbox@HQ.NATO.INT
Mailbox Norwegian Delegation	NO.Del@HQ.NATO.INT
Mailbox Polish Delegation	PolishDelegation.Mailbox@HQ.NATO.INT
Mailbox Portuguese Delegation	PO.Del.Mailbox@HQ.NATO.INT

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Mailbox Romanian Delegation	RomanianDelegation.Mailbox@HQ.NATO.INT
Mailbox Slovak Delegation	LO.DEL@HQ.NATO.INT
Mailbox Slovenian Delegation	SlovenianDelegation.Mailbox@HQ.NATO.INT
Mailbox Spanish Delegation	SP.Del.Mailbox@HQ.NATO.INT
Mailbox Turkish Delegation	TU.del.Mailbox@HQ.NATO.INT
Mailbox UK Joint Delegation	UKJointDelegation.Mailbox@HQ.NATO.INT
Mailbox United States Del (Mission)	US.DelMission.Mailbox@HQ.NATO.INT