



Acquisition Office

Boulevard Léopold III
B-1110 Brussels, Belgium
Telephone: +32 (0)2 707 8210
Fax: +32 (0)2 707 8770

NCIA/ACQ/2023/07084
12 July 2023

To : Distribution List

Subject : **Prospective Bidders List and Amendment N° 1 to the Notification of Intent (NOI) to Invite Bids for International Competitive Bidding**

Subject : **Project “Satellite Personal Communications Services for Operational Liaison and Reconnaissance Teams (OLRT)”**

Subject : **IFB-CO-115858-OLRT**

References :

- A. AC/4-2261 (1996 Edition), Procedures for International Competitive Bidding
- B. AC/4/(PP)D/27611-ADD3
- C. AC/4-DS(2023)0001
- D. NCI Agency Notification of Intent letter N° NCIA/ACQ/2023/06581/TT-0885 dated 2 March 2023
- E. AC/4(PP)N(2023)0054 (INV)

1. Notice has been given, through Reference D, of the intent of the NCI Agency to invite bids for the subject Project.
2. The required date for National Authorities to forward a list of their nominated firms was indicated, at point 12 of Reference D, as being not later than 6 April 2023, and the expected date for issuance of the Invitation for Bid (IFB) was April 2023.
3. Through the present Amendment N° 1 to the Notification of Intent (NOI), the forecasted dates for the issuance of IFB and implementation of the Project are revised as follows:
 - a. August 2023: IFB release
 - b. October 2023: Bid Closing Date
 - c. February 2024: Contract Award
 - d. NLT 1 July 2024: Service Activation
4. The NCI Agency reserves the right to review the above schedule further if required.
5. Attached herewith please also find the Prospective Bidders List for the subject Project which includes the Firms nominated by their Embassies/Delegations of origin, received as of the date of this letter. NATO Delegations are encouraged to review the List for accuracy and to ensure that no omissions have been made. The final date for confirming the List or nominating new firms is **31 July 2023**.
6. If there are any modifications to this List requested by the National Authorities, a Final Bidders List will be issued as part of the IFB package. Otherwise, the List attached to this letter should be regarded as the Final Bidders List for the IFB in subject.

NATO Communications and Information Agency
Boulevard Leopold III
1110 Brussels
Belgium
www.ncia.nato.int



7. Furthermore, through the document under Reference E it was confirmed that the funding for this project is provided by the Investment Committee “at 31A”, thus firms from all 31 NATO Member Nations may respond to future solicitation once issued. Finland is therefore added to the distribution of this notice, unlike in the initial release of the NOI at Reference D.

8. Delegations are requested to provide any new or additional nominations to the NCI Agency’s Point of Contact (POC) at the following address:

NATO CI Agency
Acquisition Office
POC: Ms. Viktorija NAVIKAITĒ, Contracting Officer
TEL: +32 2 707 8210, FAX: +32 2 707 8770
E-mail: viktorija.navikaite@ncia.nato.int

9. Your assistance in this procurement is greatly appreciated.

FOR THE CHIEF OF ACQUISITION:

Viktorija Navikaitė
Contracting Officer
Acquisition

Enclosure:

1. Annex A (Prospective Bidders List)



ANNEX A
Prospective Bidders List
Invitation for Bid N° IFB-CO-115858-OLRT

BELGIUM

BT GLOBAL SERVICES BELGIUM
INTERSOFT ELECTRONICS SERVICES

CANADA

Comtech SNT Corp
MetOcean Telematics Ltd.

FRANCE

ORBITICS SAS

GERMANY

NSSL Global GmbH

NETHERLANDS

Network Innovations B.V.
Solitee B.V.

NORWAY

Airbus Defence and Space AS



TÜRKİYE

ANTENSAN ELEKTRONİK SANAYİ İÇ VE DİŞ TİCARET A.Ş.

C TECH BİLİŞİM TEKNOLOJİLERİ SANAYİ VE TİCARET A.Ş.

HAVELSAN HAVA ELEKTRONİK SANAYİ VE TİCARET A.Ş.

SAVRONİK ELEKTRONİK SANAYİ VE TİCARET A.Ş.

SBİ BİLŞİM A.Ş.

STM SAVUNMA TEKNOLOJİLERİ MÜHENDİSLİK VE TİCARET A.Ş.

UNITED KINGDOM

NETWORK INNOVATIONS SOLUTIONS LIMITED

Spektrum Management Group Ltd

UNITED STATES

Peraton Government Communications Inc.

UltiSat, Inc.

Globecomm Systems, Inc.

OneWeb Technologies Inc.

NewSat North America, LLC



**Distribution List for Amendment N° 1 to the Notification of Intent (NOI) to Invite Bids
IFB-CO-115858-OLRT**

NATO Delegations (Attn: Investment Committee Adviser):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czechia	1
Denmark	1
Estonia	1
Finland	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
Netherlands	1
North Macedonia	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Republic of Türkiye	1
The United Kingdom	1
The United States of America	1

Belgian Ministry of Economic Affairs 1

Embassies in Brussels (Attn: Commercial Attaché):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czechia	1
Denmark	1
Estonia	1
Finland	1
France	1



Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
Netherlands	1
North Macedonia	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Republic of Türkiye	1
The United Kingdom	1
The United States of America	1



Distribution for information (Blind to Potential Industrial Suppliers):

NATO HQ

NATO Office of Resources (NOR)		
CIS and Cyber Capabilities Branch (CCC)		
Attn: CCC Branch Head		1
NOR Secretariat Section (RPPB, IC, BC)		1

Strategic Commands

ACT	Attn: ACT Programme Director CAPDEV CAP CIS Askew D	1
ACO	Attn: ACO Representative SHAPE CYBER J6 SM ARAUJO, Miguel	1

NCI Agency

ACQ Deputy COA - Procurement & Policy (Mr. A. Vitry)		1
ACQ PCO (Ms. T. Pezzi)		1
ACQ CO (Ms. V. Navikaité)		1
ACQ CE&A Head (Mr. D. Odesser)		1
ACQ CAB Administrator (Mr. N. Rego)		1
NSIP Account Manager (Ms. I. Le Pladec)		1
Finance BM NSIP (Ms. S. Tilliere-Leblois)		1
NIMSC SATCOM Service Area Owner (Mr. N. Yilmaz)		1
NIMSC SATCOM PM (Mr. U. Yigit)		1
Registry (for distribution)		1

NATEXs

All NATEXs		1 Each
------------	--	--------