



Acquisition Directorate  
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NCIA/ACQ/2023/06995  
19 June 2023

To: Distribution List

Subject: **Responses to Clarification Requests - Release 2#- IFB- CO-115838-ORS**

**Domestic and International Relocation Services**

References:

- A. AC/337-D(2016)0014 dated 16 March 2016
- B. BC-D(2018)0004-FINAL dated 29 January 2018
- C. BC-D(2019)0129-ADD2 (INV) dated 9 July 2019
- D. C-M(2002)49
- E. NCI Agency Notification of Intent (NOI), NCIA/ACQ/2023/06480 - Jan 2023
- F. NCI Agency Invitation for Bids NCIA/ACQ/2023/06724

Dear Sir/Madam,

1. In accordance with paragraph 2.6 of Book I – Bidding Instructions of the IFB – Clarification Requests, the purpose of this letter is to provide all Prospective Bidders with NCI Agency responses to Bidders' Clarification Requests (CR) received for IFB-CO-115838-ORS.
2. The Bid Closing Date and Time for Bid Delivery for this IFB **date remains unchanged at 16:00 HOURS (CEST) on Friday, June 23rd, 2023** as indicated in the Invitation for Bids.
3. The terms and conditions of the IFB documents remain unchanged.
4. The NCI Agency point of contact for all information concerning this IFB is Mrs. Lise Vieux-Rochat, Contracting Officer and Mrs. Kenya Armbrister, Senior Contracting Assistant - [IFB-CO-115838-ORS@ncia.nato.int](mailto:IFB-CO-115838-ORS@ncia.nato.int).
5. The reference for the IFB is IFB- CO-115838-ORS, and all correspondence concerning this IFB shall reference this number.

ON BEHALF OF CHIEF OF ACQUISITION:

Lise Vieux-Rochat  
Contracting Officer

**Enclosure:**

Annex A - Responses to Clarification Requests received for IFB- CO-115838-ORS,  
Release 2#

**Distribution List:**

- Bidders List
- NATO Delegations (Attn: Infrastructure Adviser)
- Embassies in Brussels (Attn: Commercial Attaché)
- NCI Agency – All NATEXs
- Internal Distribution

## Annex A

### Responses to Clarification Requests received for IFB- CO-115838-ORS

## Annex A - Responses to Clarification Requests received for IFB- CO-115838-ORS, Release 2#

No.	Area (Admin/Price/Technical)	Questions	NCI Agency Response	IFB Package Amended	Release #
1	Price	Please can you advise if there is either a historical of predicted spend per country along with a total value of the contract?	There is no historical predicted spend per country or total value of contract.  The majority of the activities will be related to the seven (7) weighted countries (BEL, FR, DE, IT, LUX, NLD, PT).	No	1
2	Admin	Please can you confirm how many suppliers will be on the Framework?	We plan to have maximum three suppliers.	No	2 (initially release #1, but has been amended)
3	Admin	Nato Restricted facility clearance: What is the process and timeframe to obtain NATO Facility Clearance?	For further clarity, please reach out to the respective NSA of the country in which the company is based.	No	2 (initially release #1, but has been amended)
4	Admin	Nato Personnel Secret Clearance: What is the process and timeframe to obtain a personal NATO secret clearances for all personnel's that will be involved on site?	For further clarity, please reach out to the respective NSA of the individual's nationality.	No	2 (initially release #1, but has been amended)
5	Admin	Can you clarify the bid closing date?	The bid close date is Friday, June 23rd, 2023.	No	1
6	Technical	With regard to the transportation Matrix is this to be based on land travel only or split between land and sea?	In line with the aim of the IFB, sea transportation quotation could be provided for assessment, but IFB will be assessed by weighted countries.	No	1
7	Price	General Matrix Overtime rates. Overtime rates will vary based on the hourly rate for the trade – can additional lines be added?	No, please use the CLIN 1.2.8 - 1.2.10 for overtime.	No	1
8.	Admin - Section 1 - Bidding Instructions 1.2.1	Can you confirm whether the award will be competed or completed in the Framework Contract Bidders Pool?	Yes it will be competed in the Framework Contract Bidders Pools.	No	1

9	Admin	NATO SECRET clearance: We have individuals with DOD secret clearances. What is the process in securing a NATO Secret clearance? How long of a process will this be for each personnel that will be on site? Will the DOD clearances suffice as a NATO Secret?	<p>DOD is a NATIONAL Security Clearance and not NATO. Companies must ask their NSA to issue the equivalent NATO Security Clearance and follow the process dictated in the NATO Industrial Security Directive, and NCI Agency guidance letter, by submitting a RFV to the NSA of the country, which the company is based.</p> <p>If an individual contractor of the company does not have a Security Clearance, a request has to be made through the respective NSA of the individual's Nationality. Example. - USA company with USA National employee - to USA NSA - USA company with FRA National employee - to FRA NSA</p> <p>When obtaining the PSCCs, and the company officially is the sponsor of the PSCCs, the individual shall submit a RFV to the NSA of the country, which the company is based. Example. - USA company with USA National employee - to USA NSA - USA company with FRA National employee – also to USA NSA</p> <p>Obtaining a PSCC or even transferring a PSCC of an individual could take (1- 2 weeks or months), as it depends on the Individuals' circumstance, NSA's to NSA's internal processes, and National Laws. A period indication can be found in the included supporting documents.</p>	No	2
10	Admin	NATO FACILITY clearance: We have a DOD Facility top-secret clearance. What is the process and timeframe to obtain a NATO Facility Clearance? Will a DOD Facility top secret suffice?	DOD FSC is a NATIONAL FSC and not NATO. Each company needs to request their NSA to issue the equivalent NATO FSC (or FCSIS) and communicate the document with the NCI Agency Acquisition Directorate by using the form mentioned in the Industrial Security Directive, as Facility Security Clearance Information Sheet (FSCIS).	No	2
11	Price - Schedule of Supplies and Services -Transportation Matrix-EUR. (excel sheet)	What should be included in the Price per m3 in the Transportation Matrix-EUR	The bidder shall include the prices for transportation depending on the m3 (as per the different ranges indicated in row 3) and the distance in KM (as per the different ranges indicated in column B). For example, cell C4 refers to a transportation of a volume between 1-25 m3 and within a distance of 0-50 km.	No	2
12	Price - CLIN 3 (BASE-EVALUATED) - Storage, temporary external 3.1 20 ft. container 3.3 40 ft. container	Is it a monthly price? If not, what is the unit of time?	Yes, a monthly price.	No	2
13	Price - CLIN 2 (BASE-EVALUATED) - Transportation (see separate tab "Transportation matrix") 3.5 Commercial storage	Should the price be per m3 or m2?	CLIN 2 Transportation is in m3. Sub-CLIN 3.5 is in m2.	No	2

\*Responses to Clarification Requests - Release 1# -IFB- CO-115838-ORS" were provided on June 12, 2023. For reference, please see rows that are greyed-out.