NATO UNCLASSIFIED



Acquisition Boulevard Léopold III B-1110 Brussels, Belgium

NCIA/ACQ/2023/06845 3 May 2023

To: **Bidders List and Distribution List**

Invitation For Bid IFB-CO-115791-DEMETER Amendment 4 Subject:

> Provision of a Land Command and Control (C2) Application Software (DEMETER)

- References: A. AC/4-D/2261(1996 Edition), Procedures for International Competitive **Bidding**
 - B. AC/4-D(2008)0002-REV2, International Competitive Bidding Using Best Value Evaluation Methodology, dated 15 July 2015
 - C. NCI Agency NOI NCIA/ACQ/2022/07326, dated 19 December 2022
 - D. NCI Agency IFB-CO-115791-DEMETER; NCIA/ACQ/2023/ 06536 dated 03 March 2023
 - E. NCI Agency IFB Amendment 1; NCIA/ACQ/2023/06695 dated 17 March 2023
 - F. NCI Agency IFB Amendment 2; NCIA/ACQ/2023/06756 dated 31 March
 - G. NCI Agency IFB Amendment 3; NCIA/ACQ/2023/06786 dated 14 April

Dear Prospective Bidders,

- 1. The purpose of this Amendment 4 is to:
 - a. Revise the IFB Bid Closing Date.
 - b. Publish Release 3 of IFB Bidders' questions and NCI Agency responses.
 - c. Issue revised IFB documents Book I, Bidding Sheets
- 2. In accordance with the Procedures for International Competitive Bidding AC/4-D/2261 (1996 Edition), paragraph 10 (b), sub-paragraph (iii), the Book I, Part I, Bidding Instructions, Section 2, General Bidding Information, Para 2.3.1, is hereby revised as follows:

FROM:

"All Bids shall be in the possession of the Purchaser at the address given hereafter before 14:00 hours (Central European Time) on May 15, 2023 at which time and date bidding shall be closed.

TO:



NATO Communications and Information Agency

Agence OTAN d'information et de communication

> Avenue du Bourget 140 1110 Brussels, Belgium

> > www.ncia.nato.int



"All Bids shall be in the possession of the Purchaser at the address given hereafter before 14:00 hours (Central European Time) on <u>May 31, 2023</u>, at which time and date bidding shall be closed.

- 3. NCI Agency responses to Bidders' questions are hereby published with this IFB Amendment 4.
- 4. Requests for Clarification (RfC) and their respective answers that were released in previous IFB Amendment have been greyed out for your convenience.
- 5. The Contracting Officer responsible for this solicitation is Mr. Radu Munteanu, and all correspondence regarding this IFB should be sent via email to CO115791DEMETER@ncia.nato.int.

FOR THE CHIEF OF ACQUISITION:

//Original signed//

Radu Munteanu Contracting Officer

Attachments:

- 1) Responses to Clarification Requests, Release Number 3
- 2) Bidding Sheets
- 3) INTEL FS API Specifications



Distribution List for IFB-CO-115791-DEMETER Amendment 4

All Nominated Prospective Bidders

NATO Delegations (Attn: Infrastructure Adviser):

- ALBANIA
- BELGIUM
- BULGARIA
- CANADA
- CROATIA
- CZECH REPUBLIC
- DENMARK
- ESTONIA
- FRANCE
- GERMANY
- GREECE
- HUNGARY
- ICELAND
- ITALY
- LATVIA
- LITHUANIA
- LUXEMBOURG
- MONTENEGRO
- THE NETHERLANDS
- NORTH MACEDONIA
- NORWAY
- POLAND
- PORTUGAL
- ROMANIA
- SLOVAKIA
- SLOVENIA
- SPAIN
- TÜRKIYE
- UNITED KINGDOM
- UNITED STATES

NATO HQ

NATO Office of Resources (NOR)

- CIS and Cyber Capabilities Branch (CCC) Branch Head
- NOR Secretariat Section (RPPB, IC, BC)

NCI Agency - NATEXs

NCI Agency – Internal Distribution

NATO UNCLASSIFIED CO-14252-NNMS

			-DEMETER CLIN Summary SE CONTRACT								
LIN	Description	SOW Reference	Required Completion Date	Delivery Destination	Delivery Form	Unit of measure	Quantity	Unit Price	Total Fixed Price	Investment or O&M	Optional Comments (Mandatory for zero costs lines)
						1	Declare	Currency =>			
	CLIN 1 - (BASE-EVALUATED) Implement initial sites - WP1										
.1 1.1.	Project Management Project Management for Work Package 1	3.7	FDC - 44	NCI Agency	PM Service	Lot	1			Investment	
.2	Initiation	3.7	EDC + 11 months	NCI Agelicy	FIVI 3EI VICE	LUL	1	-	-	investment	
1.2.		4.2.1	EDC + 2 months	NCI Agency	Electronic	Lot	1			Investment	
1.2.		4.2.2	EDC + 2 months	NATO Facilities	Electronic	Lot	1	-		Investment	
3	Training Preparation	4.2.2	EDC + 2 IIIOIICIIS	IVATO I acincies	Liectronic	LOC	-		-	investment	
1.3.		4.3.2	EDC + 2 months	NCI Agency	Electronic	Each	1	-		Investment	
1.3.		4.3.2	TDR: EDC + 4 months	NCI Agency	Electronic	Each	1	-	-	Investment	
1.3.	Training Materials	4.3.2	TMR: EDC + 6 months	NCI Agency	Electronic	Lot	1	-	-	Investment	
	Validation		TWILL EDG + O MONEIS		3.000.00						
1.4.		3.8, 4.3.4	EDC + 6 months	NCI Agency	Electronic	Lot	1	-	-	Investment	
1.4.		3.8, 4.3.4	EDC + 6 months	NCI Agency	Electronic	Lot	1		-	Investment	
1.4.		3.8, 4.3.4	EDC + 8 months	NCI Agency	Electronic	Lot	1		-	Investment	
5	Training Delivery	,		, J ,			l				
1.5.		4.3.2.5	EDC + 8 months	Izmir. JFCs	Course	Each	25	-	-	Investment	
1.5.		4.3.2.5	EDC + 8 months	The Hague	Course	Each	5	-		Investment	
1.5.		4.3.2.5	EDC + 8 months	The Hague	Course	Each	3	-		Investment	
1.5.		4.3.2.5	EDC + 8 months	Izmir, The Hague	Course	Each	1	-		Investment	
5	Transition		EDC - O MONEIS	anna, me negae							
1.6.		4.3.5	EDC + 9 months	NATO Facilities	Electronic	Lot	1	-	-	Investment	
1.6.		4.3.5	EDC + 9 months	NATO Facilities	Electronic	Lot	1	-		Investment	
7	Right to use COTS										
1.7.		1.4.1. 4.3.2	EDC + 8 months	NATO Facilities	Software and Licences	Lot	1	-	-	Investment	
1.7.		1.4.1, 4.1.1	EDC + 6 months	NATO Facilities	Software and Licences	Lot	1	-		Investment	
1.7.	Right to use COTS for up to 300 concurrent users within the NATO Enterprise	1.4.1, 4.1.1	EDC + 11 months	NATO Facilities	Software and Licences	Lot	1	-	-	Investment	
				•		•		•			
PRIC	CLIN 1								-	Investment	
	CLIN 2 - (BASE-EVALUATED) Implement remaining sites - WP2										
1	Project Management										
2.1.		3.7	EDC + 26 months	NCI Agency	PM Service	Lot	1	-	-	Investment	
2	Initiation										
2.2.	Documentation	4.2.1	EDC + 13 months	NCI Agency	Electronic	Lot	1	-	-	Investment	
2.2.	Site Surveys including report	4.2.2	EDC + 13 months	NATO Facilities	Electronic	Lot	1	-	-	Investment	
.3	Validation										
2.3.		3.8, 4.3.4	EDC + 23 months	NCI Agency	Electronic	Lot	1	-	-	Investment	
2.3.		3.8, 4.3.4	EDC + 23 months	NCI Agency	Electronic	Lot	1		-	Investment	
2.3.		3.8, 4.3.4	EDC + 25 months	NCI Agency	Electronic	Lot	1		-	Investment	
.4	Transition										
2.4.	Data migration for Work Package 2	4.3.5	EDC + 26 months	NATO Facilities	Electronic	Lot	1		-	Investment	
2.4.	Installation and activation for Work Package 2 / PSA WP2	4.3.5	EDC + 26 months	NATO Facilities	Electronic	Lot	1	-	-	Investment	
	Right to use COTS										
5		1.4.2, 4.1.2	EDC + 26 months	NATO Facilities	Software and Licences	Lot	1		-	Investment	
2.5.	Maintenance, Support and Warranty										
2.5.	Waintenance, Support and Warranty		PSA WP1 to FSA	Contractor Facilities	Service and Support	Lot	1		-	Investment	
2.5.		4.3.5.3	PSA WPI (U PSA								
.6	Maintenance and Support for training licences	4.3.5.3 4.3.5.3	PSA WP1 to FSA	NCI Agency	Service and Support	Lot	1	-	-	Investment	
2.5. .6 2.6.	Maintenance and Support for training licences			NCI Agency NATO Facilities	Service and Support Service and Support	Lot Lot	1	-	-	Investment	
2.5. 6 2.6. 2.6.	Maintenance and Support for training licences Maintenance and Support for test licences Maintenance and Support for 300 concurrent user licences	4.3.5.3	PSA WP1 to FSA					-			
2.5. 2.6. 2.6. 2.6. 2.6.	Maintenance and Support for training licences Maintenance and Support for test licences Maintenance and Support for 300 concurrent user licences Warranty	4.3.5.3 4.3.5.3	PSA WP1 to FSA PSA WP1 to FSA	NATO Facilities	Service and Support	Lot	1	-	-	Investment	
2.5. 2.6. 2.6. 2.6. 2.6.	Maintenance and Support for training licences Maintenance and Support for test licences Maintenance and Support for 300 concurrent user licences	4.3.5.3 4.3.5.3	PSA WP1 to FSA PSA WP1 to FSA	NATO Facilities	Service and Support	Lot	1	-	-	Investment	

	te-base contract										
		EVAL	UATED OPTIONS								
CLIN	Description	SOW Reference	Required Completion Date	Delivery Destination	Delivery Form	Unit of measure			Total Fixed Price	Investment or O&M	Optional Comments (Mandatory for zero costs lines)
							Declare	Currency =>			
	LIN 3 - (OPTIONAL-EVALUATED) Interoperability Adaptations - WP3										
	or instructions on how to fill in, refer to "Instructions" tab										
3.1	Common Operational Picture (COP) - interfaces										
3.1.1	1: Recognized Air Picture - NIRIS	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.1.2	2: Recognized Logistics Picture - LOGFAS	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.1.5	3: Recognized Intelligence Picture - INTEL-FS	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.2	Plans - interfaces										
3.2.1	4: Order of Battle - TOPFAS/ LOGFAS	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.2.2	5: CONOPS - TOPFAS	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.2.5	6: OPLAN - TOPFAS	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.3	Course of Action (CoA) - interface										
3.3.1	7: COA - NIP/ TOPFAS	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.4	Infrastructure - interface										
3.4.1	8: Identity - IdM	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.5	Cross Domain - interfaces										
3.5.1	9: Security Labelling - Mail Guard	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.5.2	10: Security Labelling - IEG	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.6	Service Management and Control - interface										
3.6.1	11: SMC - ITSM	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.7	Situation and Problem - interfaces										
3.7.1	12: Red ORBAT - INTEL-FS	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.7.2	13: Red COA - INTEL-FS	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.7.5	14: ICP - RFI Process - INTEL-FS	4.1.3, 4.3.3, 4.3.4, Annex B	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8	Evaluation criteria										
	E02 Battlespace Management (BM)										
3.8.1	In case of non-compliancy, specify cost to conduct Terrain Management in order to conduct Battlespace	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
	Management.										

NATO UNCLASSIFIED CO-14252-NNMS

NATO UNCLASSIFIED CO-14252-NNMS

3.8.2	E03 Situational Awareness (SA) In case of non-compliancy, specify cost to develop and maintain Situation Awareness with NATO applications (e.g. JOCWatch and NCOP).	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.5	EO4 Interoperability In case of non-compliancy, specify cost to be interoperable (Standard supported: MIP, FFT, NVG, ADatP- 3. etc.) and with NATO application.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.4	E05 NATO Common Operational Picture (NCOP) In case of non-compliancy, specify cost to produce and disseminate the Recognised Ground Picture (RGP) with NATO Situation Awareness applications (e.g., NCOP).	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		-	Investment	
3.8.5	E06 Security In case of non-compliancy, specify cost to comply with security regulations (e.g. CM(2002)49 (Security within the North Atlantic Treaty Organization (NATO)) and enable cross security domain access.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		-	Investment	
3.8.6	EOT Collaborative editing: In case of non-compliancy, specify cost to simultaneously handle documents with collaborative functionallities. In case of non-compliancy, specify cost to simultaneously develop staff product in support of decision making cycle and report assessment to the commander.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		-	Investment	
3.8.7	EOB NATO Information Portal In case of non-compliancy, specify cost to access, receive and import information products MS Office or PDF files originating from NATO portals. EOG ORDERS	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.8	In case of non-compliancy, specify cost to consume, exchange, collaborate on ORDERS documents (file type of MS Office or PDF). In case of non-compliancy, specify cost to produce, approve, disseminate and provide read receipt of ORDERS documents.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		-	Investment	
3.8.9	E10 Risk analysis In case of non-compliancy, specify cost to enable operators to identify, analyse and evaluate operational risks.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.1	E11 Usability In case of non-compliancy, specify cost to comply with requirements concerning user friendliness (menu, shortcut, drag and drop, in English, etc.) and easy to learned.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.1	E12 Availability In case of non-compliancy, specify cost to work on static or deployed environment and in limited bandwidth environment.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.1	E13 Efficiency In case of non-compliancy, specify cost to enable Information Exchange Requirements (IER) of military forces.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.1	E14 Scalability In case of non-compliancy, specify cost to comply with requirements concerning scalability (number of users, number of servers with realication/synchronisation, etc.,).	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.1	E15 Confidentiality In Case of non-compliancy, specify cost to comply with NATO security regulations (e.g. Information Management, Cyber Defence, security of web application, system security)?	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.1	E16 Integrity In case of non-compliancy, specify cost to enable Information Assurance and Information Management to process and display information.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.1	E17 Survivability In case of non-compliancy, specify cost to enable data to be secured, stored and archived regularly.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.1	E18 Flexibility In case of non-compliancy, specify cost to be adapted to difference environments (static, deployable, remote), configurable (users, roles, etc.).	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.1	E19 Training In case of non-compliancy, specify cost to comply with requirements concerning Training packages (Train the trainer, CBT, etc.).	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.1	E20 Modifiability In case of non-compliancy, specify cost to make the solution upgradable (modular, remains operational during upgrade, etc.). E21 Order of Battle (ORBAT)	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.2	L21 Order of Battle (URBA1) In case of non-compliancy, specify cost to consume, produce, exchange, and collaborate Order of Battle (ORBAT) Information with NATO planning applications (e.g. TOPFAS and LOGFAS). In case of non-compliancy, specify cost to export defined attributes of Order of Battle (ORBAT) Information with NATO planning applications (e.g. TOPFAS and LOGFAS).	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		-	Investment	
3.8.2	E22 Operation Plan (DPLAN) In case of non-compliancy, specify cost to consume, exchange, collaborate on Operation Plans (OPLAN) documents (file type of MS Office or PDF) with NATO planning applications (e.g. TOPFAS). In case of non-compliancy, specify cost to produce, approve, disseminate and provide read receipt of Operation Plans (OPLAN) documents.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.2	E23 Intelligence products In case of non-compliancy, specify cost to make the solution interoperable with NATO Intelligence and Joint Targeting applications (e.g. INTEL-FS and JTS) in order to support the Intelligence Preparation of the Operational Environment (IPDE).	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.2	E24 Concept of Operations (CONOPS) in case of non-compliancy, specify cost to consume, exchange, collaborate on Concept of Operations (CONOPS) documents (file type of MS Office or PPF) with NATO planning application (e.g. TOPFAS).	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.2	E35 Course of Action (CoA) in case of non-compliancy, specify cost to consume, exchange, collaborate on Course of Action (CoA) documents ffile type of MS Office or PDFI with NATO planning application (e.g. TOPFAS).	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.2	E26 Logistics Functional Area Services (LOGFAS) In case of non-compliancy, specify cost to receive logistic reports from NATO Logistic applications (e.g., LOGFAS). E27 Assessment	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.2	E27 Assessment In case of non-compliancy, specify cost to support operators to receive assessment inputs, conduct analysis, display data, assess progress of land operation and conduct recommendations with NATO Planning applications (e.g. TOPFAS). In case of non-compliancy, specify cost to process input in accordance with Data Collection Plan, process accessment input and conduct data analysis of collected data.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
3.8.2	accessment input and chantiff nata analysis of collected nata EZB NATO Information Portal In case of non-compliancy, specify cost to access, receive and import information products MS Office or PDF files originating from NATO portals.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1	-	-	Investment	
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NATO UNCLASSIFIED CO-14252-NNMS

NATO UNCLASSIFIED CO-14252-NNMS

	E29 Situational Awareness (SA)									
3.8.2	In case of non-compliancy, specify cost to develop and maintain Situation Awareness with NATO	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		Investment	
	applications (e.g. JOCWatch and NCOP). E30 Collaborative editing								-	
	In case of non-compliancy, specify cost to simultaneously handle documents with collaborative									
3.83	functionalities.	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		Investment	
3.6.2		4.1.3, 4.3.3, 4.3.4	5 months before start of WP2 Transition	1431	Liectronic	LOI			investment	
	In case of non-compliancy, specify cost to simultaneously develop staff product in support of decision									
	making cycle and report assessment to the commander. E31 ORDERS									
	In case of non-compliancy, specify cost to consume, exchange, collaborate on ORDERS documents (file									
3.8.5	type of MS Office or PDF).	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		Investment	
3.6	In case of non-compliancy, specify cost to produce, approve, disseminate and provide read receipt of	4.1.3, 4.3.3, 4.3.4	5 months before start of WP2 Transition	1431	Liectronic	LOI			investment	
	ORDERS documents. E32 Interoperability									
3.8.5	In case of non-compliancy, specify cost to be interoperable (Standard supported: MIP, FFT, NVG, ADatP-	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		Investment	
	3. etc.) and with NATO application.	,,	5 months before start of WTE Transition							
	E33 Synchronization Matrix									
3.8.	In case of non-compliancy, specify cost to synchronise effects, coordinate assets and refine	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		Investment	
	synchronisation in a Synchronisation Matrix.	,,								
	E34 Rehearsal of Concept (ROC)									
3.8.5	In case of non-compliancy, specify cost to adapt the solution to support operators to perform Rehearsal	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		Investment	
	of Concept (RoC).	-,, -								
	E35 War gaming									
3.8.5	In case of non-compliancy, specify cost to enable the solution to support operators to conduct war-	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		Investment	
	gaming.	•	1	1	1					
	· · ·									
201	E36 Simulation	442 422 423		NCC	Florence					
3.8.5	In case of non-compliancy, specify cost to enable the solution to be interoperable with NATO simulation	4.1.3, 4.3.3, 4.3.4	3 months before start of WP2 Transition	NSF	Electronic	Lot	1		Investment	
	applications, in order to support the operators to consume Courses of Action (CoA) analysis.				1					
					_					
TOTAL PRICE CL	N 3							-	Investment	
	N 4 - (OPTIONAL-EVALUATED) Maintenance and Support (M&S) - WP4									
4.1	M&S for Year 1									
4.1.1	Maintenance and Support for training licences	7	FSA to FSA + 1 year	Contractor Facilities	Service and Support		1		0&M	
4.1.2	Maintenance and Support for test licences	7	FSA to FSA + 1 year	NCI Agency	Service and Support		1		O&M	
4.1.	Maintenance and Support for user licences	7	FSA to FSA + 1 year	NATO Facilities	Service and Support	Lot	1		0&M	
4.2	M&S for Year 2									
4.2.1	Maintenance and Support for training licences	7	FSA + 1 year to FSA + 2 years	Contractor Facilities	Service and Support	Lot	1		0&M	
4.2.2	Maintenance and Support for test licences	7	FSA + 1 year to FSA + 2 years	NCI Agency	Service and Support		1		0&M	
4.2.:	Maintenance and Support for user licences	7	FSA + 1 year to FSA + 2 years	NATO Facilities	Service and Support	Lot	1		0&M	
4.3	M&S for Year 3									
4.3.1	Maintenance and Support for training licences	7	FSA + 2 years to FSA + 3 years	Contractor Facilities	Service and Support		1		O&M	
4.3.2	Maintenance and Support for test licences	7	FSA + 2 years to FSA + 3 years	NCI Agency	Service and Support		1		0&M	
4.3.: 4.4	Maintenance and Support for user licences	7	FSA + 2 years to FSA + 3 years	NATO Facilities	Service and Support	Lot	1		0&M	
4.4	M&S for Year 4	7		Contractor Facilities		Lot	1		0&M	
4.4.1	Maintenance and Support for training licences	7	FSA + 3 years to FSA + 4 years		Service and Support		1		O&M	
4.4.4	Maintenance and Support for test licences	7	FSA + 3 years to FSA + 4 years	NCI Agency NATO Facilities	Service and Support	LOT	1			
	Maintenance and Support for user licences	/	FSA + 3 years to FSA + 4 years	NATO Facilities	Service and Support	Lot	1		0&M	
4.5 4.5.1	M&S for Year 5 Maintenance and Support for training licences	7	FSA + 4 years to FSA + 5 years	Contractor Facilities	Service and Support	Lot	1		0&M	
4.5.1	Maintenance and Support for training licences Maintenance and Support for test licences	7	FSA + 4 years to FSA + 5 years FSA + 4 years to FSA + 5 years	NCI Agency	Service and Support Service and Support		1		O&M	
4.5.2	Maintenance and Support for test licences Maintenance and Support for user licences	7	FSA + 4 years to FSA + 5 years FSA + 4 years to FSA + 5 years	NATO Facilities	Service and Support		1		0&M	
4.6	M&S for Year 6	,	FOR TH YEARS TO FOR TO YEARS	IAVI O Lacilidez	Jervice and Support	LUI			Octivi	
4.6.1	Maintenance and Support for training licences	7	FSA + 5 years to FSA + 6 years	Contractor Facilities	Service and Support	Lot	1		0&M	
4.6.2	Maintenance and Support for training intences Maintenance and Support for test licences	7	FSA + 5 years to FSA + 6 years	NCI Agency	Service and Support		1		O&M	
4.6.	Maintenance and Support for test licences Maintenance and Support for user licences	7	FSA + 5 years to FSA + 6 years	NATO Facilities	Service and Support		1		O&M	
4.7	M&S for Year 7					1				
4.7.1	Maintenance and Support for training licences	7	FSA + 6 years to FSA + 7 years	Contractor Facilities	Service and Support	Lot	1		0&M	
4.7.2	Maintenance and Support for test licences	7	FSA + 6 years to FSA + 7 years	NCI Agency	Service and Support		1		0&M	
4.7.:	Maintenance and Support for user licences	7	FSA + 6 years to FSA + 7 years	NATO Facilities	Service and Support		1		0&M	
4.8	M&S for Year 8									
4.8.1	Maintenance and Support for training licences	7	FSA + 7 years to FSA + 8 years	Contractor Facilities	Service and Support	Lot	1		O&M	
4.8.2	Maintenance and Support for test licences	7	FSA + 7 years to FSA + 8 years	NCI Agency	Service and Support	Lot	1		0&M	
4.8.:	Maintenance and Support for user licences	7	FSA + 7 years to FSA + 8 years	NATO Facilities	Service and Support	Lot	1		0&M	
4.9	M&S for Year 9									
4.9.1	Maintenance and Support for training licences	7	FSA + 8 years to FSA + 9 years	Contractor Facilities	Service and Support		1		O&M	
4.9.2	Maintenance and Support for test licences	7	FSA + 8 years to FSA + 9 years	NCI Agency	Service and Support		1		0&M	
4.9.	Maintenance and Support for user licences	7	FSA + 8 years to FSA + 9 years	NATO Facilities	Service and Support	Lot	1		0&M	
4.10	M&S for Year 10			+	 					
4.10	Maintenance and Support for training licences	7	FSA + 9 years to FSA + 10 years	Contractor Facilities	Service and Support	Lot	1		0&M	
4.10	Maintenance and Support for test licences	7	FSA + 9 years to FSA + 10 years	NCI Agency	Service and Support	Lot	1		0&M	
4.10	Maintenance and Support for user licences	7	FSA + 9 years to FSA + 10 years	NATO Facilities	Service and Support	Lot	1		0&M	
TOTAL PRICE CO	N.A.								0014	
TOTAL PRICE CL	N 4							-	0&M	
Total Fixed Price - Evaluated Options										

NON-EVALUATED OPTIONS Optional Comments landatory for zero costs lines) CLIN SOW Reference Required Completion Date **Delivery Destination** Unit of measure Quantity Unit Price Total Fixed Price CLIN 5 - (OPTIONAL-NON-EVALUATED) Hourly support for Interface Adaptations
5.1 Optional technical specialist to support NCIA 4.1.3, 4.3.3, 4.3.4 NCI Agency Service and Support Person days 100 0&M TOTAL PRICE CLIN 5 CLIN 6 - (OPTIONAL-NON-EVALUATED) Additional installations
Installation and activation on a site in Europe 6.1 0&M TBD NCI Agency Service and Support TOTAL PRICE CLIN 6 Total Fixed Price - Non-Evaluated Options

#	RFP Source Document	Offeror's Question	Purchaser Clarification
1	SRS-001, SRS-002	Could the NCI Agency provide for Bidder with the following reference documents, listed in the document IFB-CO-115791 BOOK II - PART IV SOW Annex A SYSTEM REQUIREMENTS SPECIFICATION (SRS)? The following documents are necessary for the proper preparation of the offer: • [NREF-11][AC/322-D(2019) 0038 (INV) CIS Security Technical and Implementation Directive for the Security of Web Applications.] • [AC_322-D_0048-REV3][Technical and Implementation Directive on CIS Security] • [R-ICD-AT-06.02.14-Map][Agency Technical Instruction AI Tech 06.02.14 Service Interface Profile for Geospatial Services - Map Rendering Service 16 September 2016] • [R-ICD-Intel-FS-DM][CO-115718-I2BE, INTEL-FS Spiral 2 NAF 4.0 L7 Information Model Data Dictionary - All Entities Nov 8, 2022 4:58 PM] • [R-ICD-JOCWatch][JOCWatch 4.1 Interface Control Document Oct 2022] • [R-ICD-FasInterop][TOPFAS/LOGFAS ADL-FPH ORBAT Schemas version 2022.7] • [R-ICD-Namis][Interface Control Document NAMIS v3.4.16 version 1.0 date 21/11/2018] • [R-ICD-NCOP2][Interface Control Document NCOP2 ICD 7 June 2022] • [R-ICD-TOPFAS-DM][TOPFAS Increment-2 Software Design Specification Annex 1: Database Model (Desktop) 8/5/2020] • [R-ICD-TOPFAS-ICD][TOPFAS Increment-2 Software Design Specification Annex 3: Interface Control Document (Desktop) 15/09/2020] • [R-ICD-SOA_IdM][CO-14176-SOA-IDM Service Oriented Architecture (SOA) and Identity Management Platform (IdM) Wave I Interface Control Document (ICD) Doc. Version: 15.0 Date: 08/06/2021]	These requested documents have been transmitted on 17 & 18 March 2023: - [AC_322-D_0048-REV3][Technical and Implementation Directive on CIS Security] - [R-ICD-AT-06.02.14-Map][Agency Technical Instruction AI Tech 06.02.14 Service Interface Profile for Geospatial Services - Map Rendering Service 16 September 2016] - [R-ICD-JOCWatch][JOCWatch 4.1 Interface Control Document Oct 2022] - [R-ICD-Namis][Interface Control Document NAMIS v3.4.16 version 1.0 date 21/11/2018] - [R-ICD-Namis][Interface Control Document NCOP2 ICD 7 June 2022] - [R-ICD-TOPFAS-DM][TOPFAS Increment-2 Software Design Specification Annex 1: Database Model (Desktop) 8/5/2020] - [R-ICD-TOPFAS-ICD][TOPFAS Increment-2 Software Design Specification Annex 3: Interface Control Document (Desktop) 15/09/2020] - [R-ICD-TOPFAS-Excel][Empty Plan Collecting Sheet Months All Collectors Dated December 2022] - [R-ICD-LOGFAS][LOGFAS INTERFACE CONTROL DOCUMENT 30-Jan-23 Version 8.0.0] - [CM (2007)0118][NATO Information Management Policy (NMIP)] - [AC/35-D/2004][Primary Directive on INFOSEC, NATO Security Policy supporting directive] - [C-(2008)0113(INV)][NATO Information Assurance Policy] - [R-ATP322][Command and Control of Allied Land Forces] - [R-ID-CISSec][NATO AC/322-D/0048 - Technical and Implementation Directive on CIS Security.] - [Ref-CCat][NATO Communications and Information Agency Costed Customer Services Catalogue v7.1 2023Service Definitions]
		• [AC/35-D/2004][Primary Directive on INFOSEC, NATO Security Policy supporting directive] • [C-(2008)0113(INV)][NATO Information Assurance Policy] • [C-M(2007)0118][NATO Information Management Policy (NMIP)] • [R-ATP322][Command and Control of Allied Land Forces]	The remaining documents requested will be transmitted, except for: - [R-ICD-SOA_IdM]: SOA-IdM documentation will be provided as soon as possible. Note that STANAG 4774 and 4778.2 (included in document delivery) instead of [R-ICD-IEGC] shall be used.
2	SRS-034	What are the technical requirements regarding the method of signing the ordering document? How are "authoritative data sources" determined?	There are no specific technical requirements for signing the order document. The question about authoritative data sources is not relevant for this requirement.
3	SRS-110	How will the test confirming compliance with this requirement be carried out?	Refer to Bidding Instructions section 4.8 for the Post Evaluation Test Drive
4	SRS-028	What communication interface should be used to transfer operational data for OPLAN from TOPFAS?	Information provided in ICD
5	SRS-117	What communication interface should be used to deliver the Situation Update to TOPFAS?	Information provided in ICD
6	SRS-140		NATO operational environment types consist of environments with limited resources, such as deployable environments; SRS contains the functionalities.
7	SRS-152	What is the expected manner and scope of verification of compliance with this requirement through demonstration?	 The verification methods provided are suggested methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
8	SRS-152		All proposed environment alternatives must be approved by Purchaser.
9	SRS-152		No, NATO operational environment types consist of environments with limited resources, such as deployable environments. The fuctionalities depicted in SRS of the DCIS nodes infrastructure are considered sufficient information for bid preparation.
10	SRS-154	What is the expected manner and scope of verification of compliance with this requirement through demonstration?	 The verification methods provided are suggested methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
11	SRS-154	Whether a demonstration in an environment with equivalent parameters is allowed?	All proposed environment alternatives must be approved by Purchaser.
12	SRS-154	Could the NCI Agency provide the Bidder with the specification of NATO's Mission Information Room (MIR) infrastructure? The document is necessary for the proper preparation of the offer.	No, the datacentre requirements are listed already in SRS and are considered sufficient information for bid preparation.
13	SOW-242	Could the NCI Agency provide the Bidder with document NATO-Bi-SC-DIR-075-007? The document is necessary for the proper preparation of the offer.	This document will be transmitted.
14	SOW-289	(SCORM) Edition 2004? Will the NCI Agency provide the Bidder with a license for such software for the time of the training materials preparation?	SOW-289 targets any form of eLearning materials developed for DEMETER. eLearning is defined in the SOW as "Self-paced online learning, covering a complete or partial course". This statement dictates compliancy with the Sharable Content Object Reference Model (SCORM) Edition 2004. There is no licence required for SCORM compliancy. Any eLearning development tool in the market can publish SCORM 2004 compliant content. For the development of the eLearning content, NCI Agency will not provide licence for the development tools used by the Bidder.
15		Issue No.3.0, Apr 2021" and "[ASD-S3000L] International Procedure Specification for Logistic Support Analysis (LSA), Issue No.2.0, Apr 2021"? The document is necessary for the proper preparation of the offer.	These documents are available on the internet: - https://www.sx000i.org/docs/SX000i%20Issue%203.0.pdf - https://www.s3000l.org/docs/S3000L%20Issue%202.0.pdf
	SOW-349		This document will be transmitted.
16	30W 343	Programs, Ed.C V1, 2017"? The document is necessary for the proper preparation of the offer.	
			Refer to SOW figure 1.2 and Bidding sheets: Payment Schedule
	SOW 1.4.3 [24] SOW-313	What is the preferred scheduled date for PSA WP-3	Refer to SOW figure 1.2 and Bidding sheets: Payment Schedule The Contractor shall design and build interoperability adaptations on an NCI Agency approved integration platform.

	CO14 [22]		Tall C
	SOW [23],		All features are to be delivered by PSA of WP2.
20	Book I 3.5.7.5.1	the COTS solution to be delivered in the next upcoming releases?	
		Is it possible to deliver those functionalities within WP3?	
	SOW-011		Contractor/Sub-contractor's personnel, including freelance consultants and interpreters, or any other type of freelance personnel or
			self-employed service providers who carry out works on NATO premises or Contractor's facilities in connection with a classified
21		security clearance?	NATO programme/project or any other type of NATO contract requiring access to information classified NC or above shall hold a PSC
21			at the requisite level and, if required by national laws and regulations, an appropriate FSC. This means that, as the contract is at NC
			or above then the Contractor personnel in question would in fact need to hold a PSC at the appropriate level. The company would
			also need a Facility Secuity Clearance (FSC).
	SOW-127	Which test management and automation tools are used by the Purchaser?	JIRA with the Zephyr plugin for test management and Azure automation tools. No ICD provided as part of these tools.
22		Please provide ICD documentation.	
	SOW-129		Requirements management: IBM DOORS.
23	3011 123		Defect management: JIRA and Azure tooling.
23			No ICD provided as part of these tools.
	BOOK II - PART IV SOW, 9 -		All documents requested will be transmitted, except for:
	•		· · · · · · · · · · · · · · · · · · ·
	References	115791 BOOK II - PART IV SOW? The following documents are necessary for the proper preparation of the offer:	- [R-ICD-NIRIS]: will be provided as soon as possible.
		• [AD-070-001] ACO Directive 070-001 Allied Command Operations Security Directive, Dec 2021	- [SOA_IdM]: SOA-IdM documentation will be provided as soon as possible.
		• [AI-16.31.03] NCIA - Agency Instruction 16.31.03, Requirements for the preparation of IPSP, Sep 2022	- [XSD-LC2IS]: this document will be provided as soon as possible.
		• [ALP-10] NATO Guidance on Integrated Logistics Support for Multinational Armament Programs, Ed.C V1, 2017	
		• [ASD-AIA-SX000i] International Specification for Integrated Product Support (IPS), Issue No.3.0, Apr 2021	These documents are available on the internet:
		• [ASD-S3000L] International Procedure Specification for Logistic Support Analysis (LSA), Issue No.2.0, Apr 2021	- [ASD-AIA-SX000i]: https://www.sx000i.org/docs/SX000i%20Issue%203.0.pdf
		• [ASOP-07.01.25] NCI Academy Standard Operating Procedure - Grading and Assessment, May 2020	- [ASD-S3000L]: https://www.s3000l.org/docs/S3000L%20lssue%202.0.pdf
		• [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015	
		• [NCIA-AD-06.00.16] NCIA - Agency Directive 06.00.16, Configuration Management, Feb 2020	
24		• [NCIA-AI-23.02] NCIA - Agency Instruction 23.02, Deployment Management Planning, Oct 2019	
		• [NCIA-AI-TECH-06.03.01] NCIA - Agency Instruction 06.03.01, Identification of Software Assets, Jun 2016	
		• [NCIA-SOP-06.03.05] NCIA – Agency Standard Operating Procedure 06.03.05, Software Patch Management, Oct 2020	
		• [NCIA-SOP-23.01] NCIA – Agency Standard Operating Procedure 23.01, Enterprise IT Change Management, Mar 2020	
		• [R-ICD-NIRIS] Track Store Open API interface – original version to be provided	
		• [SOA-IdM] SOA-IDM Service Oriented Architecture (SOA) and Identity Management (IdM) Platform - Wave 1	
		- Interface Control Document (ICD) V15.0, Jun 2021	
		- System Design Specification (SDS) V9.3, May 2021	
		• [STANAG-4427] Edition 3 - Configuration Management in System Life Cycle Management	
		• [XSD-LC2IS] Interface Control Document (ICD) for LC2IS Inc 2 Contract no CO-14463-LC2IS F0057 62794795 558 Rev M	
		- Annex E LC2IS Inc 2 XML Schema Definition	
	SOW Annex-A, p.28, SRS-	The requirement contains that "DEMETER system intrinsic availability is greater than 99.5%." Intrinsic (theoretical) availability will be calculated	Yes, the claim shall be supported by collected data.
25	139	for DEMETER's software architecture/CSCIs only. There will be no models generated, i.e. no diagrams like RBD for hardware, but assessment on	
23		software maturity will be made after getting diminishing software error data, during unit tests and integration tests. For third-party software this	
		value will be taken as 100%. Is this assumption correct?	
26	SOW Annex-A, p.45, SRS-	The requirement contains that "DEMETER exhibits a mean-timebetween- failure (MTBF) characteristic of less than 3.65 hours per month" Could	Application shall have redundancy to be able to recover from failures within specified timeline.
26	256	you explicitly elaborate on, what is intended here? What is the equivalence of this specific MTBF target value?	
	SOW Annex-A, p.58, SRS-	In order to evaluate our compliance, we need detailed information about the following content;	NATO Unclassified NIP/EDMS and IKM documents provided.
	322 and SRS-323		NU_EDMS v1.7.19 - Functional Admin Manual
			NU_EDMS v1.7.19 - User Manual
27			NU_IKM Tools Core 1.3.0 - As-built Architecture (Hardware Software)
			NU NIP v1.5.26 - Configuration Manual
			NU_NIP v1.5.26 - Functional Admin Manual
			NU_NIP v1.5.26 - User Manual
	SOM n 50 SOM 266 n 62		SOW-366 in the Maintenance and Support Concept is a typo. And will be updated in a forthcoming amendment.
28			The service level to be respected during Warranty and (Optional Maintenance and Support) Post-Warranty periods are the SOW-383
			and SOW-395.
	SOW, p.62, SOW-384	·	As explicitly written in SOW-384 and SOW-396:
		of Purchaser notification. Our understanding is that this "2-business days of response time" is not included in the defect fixing time mentioned in	The Contractor shall integrate the provision of on-site service support within its maintenance services to be provided off-site from
		SOW- 366, SOW-383 and SOW-395? Could you explicitly elaborate on this?	the Contractor's facilities, or on-site at the Purchaser facilities as required in case the issue cannot be resolved remotely or to
			support warranty releases and deployment and hand-over thereof. In case on-site support provision at the Purchaser facilities is
			required, the Contractor's response time at Purchaser site shall be within two business days from the moment of Purchaser
29			notification.
			The 2 days are additional to the 4 business days requested in the SOW-383/SOW-395 for the patch release. Moreover the 2
			additional days shall start:
			1. If deemed necessary by Purchaser to accomplish the deployment
			2. After the Purchaser notification of request for on-site support
		1 1 C 1 C 1 C 1 C 1 C 1 C 1 C 1 C 1 C 1	NATO II 100 1400 101 11 1400 100
30	SOW Annex-A, p.54, SRS- 301	Is the Service Catalogue provided in [Ref-ATP-A2SL]? If not provided, could you please define Service Catalogue.	NATO Unclassified A2SL list provided (NU_20230406_A2SL)

		Could you please provide guidance on obtaining the reference documents listed in ANNEX E of the bid package from the NCIA, or suggest an	These requested documents have been transmitted on 17 & 18 March 2023:
		appropriate alternative way?	- R-ICD-AT-06.02.14-Map Agency Technical Instruction AI Tech 06.02.14 Service Interface Profile for Geospatial Services - Map
		Reference ID Reference Document Details	Rendering Service 16 September 2016
		R-ICD-AT-06.02.14-Map Agency Technical Instruction AI Tech 06.02.14 Service Interface Profile for Geospatial Services - Map Rendering Service 16	- R-ICD-JOCWatch JOCWatch 4.1 Interface Control Document Oct 2022
		September 2016	- R-ICD-Namis Interface Control Document NAMIS v3.4.16 version 1.0 date 21/11/2018
		R-ICD-Intel-FS-DM CO-115718-I2BE, INTEL-FS Spiral 2 NAF 4.0 L7 Information Model Data Dictionary - All Entities Nov 8, 2022 4:58 PM	- R-ICD-NCOP2 Interface Control Document NCOP2 ICD 7 June 2022
		R-ICD-JOCWatch JOCWatch 4.1 Interface Control Document Oct 2022	- R-ICD-TOPFAS-DM TOPFAS Increment-2 Software Design Specification Annex 1: Database Model (Desktop) 8/5/2020
			- R-ICD-TOPFAS-ICD TOPFAS Increment-2 Software Design Specification Annex 3: Interface Control Document (Desktop) 15/09/2020
			- R-ICD-TOPFAS-Excel Empty Plan Collecting Sheet Months All Collectors Dated December 2022
			· · ·
		R-ICD-NCOP2 Interface Control Document NCOP2 ICD 7 June 2022	- R-ICD-LOGFAS LOGFAS INTERFACE CONTROL DOCUMENT 30-Jan-23 Version 8.0.0
31		R-ICD-TOPFAS-DM TOPFAS Increment-2 Software Design Specification Annex 1: Database Model (Desktop) 8/5/2020	
			The remaining documents requested will be transmitted, except for:
		R-ICD-SOA_IdM CO-14176-SOA-IDM Service Oriented Architecture (SOA) and Identity Management Platform (IdM) Wave I Interface Control	
			Note that STANAG 4774 and 4778.2 (included in document delivery) instead of [R-ICD-IEGC] shall be used.
		R-ICD-TOPFAS-Excel Empty Plan Collecting Sheet Months All Collectors Dated December 2022	
		R-ICD-LOGFAS LOGFAS INTERFACE CONTROL DOCUMENT 30-Jan-23 Version 8.0.0	
		C-M (2011)0042 NATO Policy on Cyber Defence (Restricted)	
		Ref-Ccat NATO Communications and Information Agency Costed Customer Services Catalogue v7.1 2023 Service Definitions	
		Ref-DEFP PO(2021)0360 Data Exploitation Framework Policy	
		R-ICD-IEGC To be delivered (related documents send STANAG 4774, 4778)	
		R-RGP AD 80-84 NATO Recognized Ground Picture	
		R-4778.2-BindProf STANAG 4778.2 Profiles for Binding Metadata to a Data Object Edition A - Version 1 December 2020	
32		ASOP-07.01.25 (NCI Academy Standard Operating Procedure - Grading and Assessment, May 2020)	This document will be transmitted.
33		NATO-Bi-SC-DIR-075-007 (NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, September 2015)	This document will be transmitted.
34		[Al-16.31.03] NCIA - Agency Instruction 16.31.03, Requirements for the preparation of IPSP, Sep 2022	This document will be transmitted.
35			Please refer to the document SOAIDM Platform Integration Requirements, dated April 2023.
36			Please refer to the document SOAIDM Platform Integration Requirements, dated April 2023.
37		SOAIDM-SDS-LIFECYCLE_AUTOMATION	Please refer to the document SOAIDM Platform Integration Requirements, dated April 2023.
38		SOAIDM-SDS-INSTALLER	Please refer to the document SOAIDM Platform Integration Requirements, dated April 2023.
39			Please refer to the document SOAIDM Platform Integration Requirements, dated April 2023.
40			All ITM related requirements are generically provided in SRS and therefore are not provided separately as part of this IFB
41			All ITM related requirements are generically provided in SRS and therefore are not provided separately as part of this IFB
42		Ref-CPP-MJO+	Please disregard this reference.
43			NATO Unclassified A2SL list provided (NU_20230406_A2SL)
44			This document is not directly referenced in IFB, therefore not considered relevant for bid preparation and therefore are not provided
• •			separately as part of this IFB
45		DEMETER ICD	Unclear what bidder is requesting, DEMETER is the new Land C2 system to be delivered, therefore no ICD yet exists
46		Information Exchange Requirements (IERs) [MC 593/1] Minimum Level of Command and Control (C2) Service Capabilities in Support of Combined	This document will be transmitted.
		Joint NATO Led Operations	
47		Information Exchange Requirements (IERs) [MC 0640] NATO Minimum Scale of Communications and Information Systems (CIS) Capabilities in the	This document will be transmitted.
47		Land Tactical Level	
48		SOA IDM Latest Release with All Annexes (Wave 2)	Please refer to the document SOAIDM Platform Integration Requirements, dated April 2023.
49		R-4774-CMLS	This document will be transmitted.
50		[NREF-11][AC/322-D(2019) 0038 (INV) CIS Security Technical and Implementation Directive for the Security of Web Applications.]	This document will be transmitted.
51		[R-4774-CMLS]	This document will be transmitted.
52			This document will be transmitted.
53			Not directly referenced in IFB, therefore not considered relevant for bid preparation
54			Not directly referenced in IFB, therefore not considered relevant for bid preparation
55		AGeoP-11 Ed B Ver 1 NATO Geospatial Information Framework	Not directly referenced in IFB, therefore not considered relevant for bid preparation
56		STANAG 6523 Ed 1 Geospatial Web Services	Not directly referenced in IFB, therefore not considered relevant for bid preparation
57		STANAG 2586 Ed 2 NATO Geospatial Metadata Profile - AGeoP-8 Edition B	Not directly referenced in IFB, therefore not considered relevant for bid preparation
58		·	Not directly referenced in IFB, therefore not considered relevant for bid preparation
	Book I - Annex E - Eval		SRS requirements are guidance for evaluation criteria , if there is no associated requirement, evaluation criteria shall be considered
	Criteria to Reqt Matrix.pdf		as is.
59	tab "Criteria To		
	Requirements" line 106		
		This requirement refers to [NDEC OEL] which is not mortioned in Chapter 2 of the CDC next in CA IED CO 445704 DENASTED Death 4 1 1 5 5 5	Lice (NILI) AC2E D/2002) Directive on the Courity of Information Day 2
		This requirement refers to [NREF_JOEL] which is not mentioned in Chapter 2 of the SRS nor in 04-IFB-CO-115791-DEMETER-Book I - Annex E - Eval	USE (INU) AC55-D(2002)-DIFECTIVE OF THE SECURITY OF INFORMATION KEV 3
60		Criteria to Reqt Matrix.xslx (References tab). Could you please provide the referenced document which should be included in the IFB document	
		pack?	
		This requirement refers to [NREF_TIDE] which is not mentioned in Chapter 2 of the SRS nor in 04-IFB-CO-115791-DEMETER-Book I - Annex E - Eval	Use (NU) AC35-D(2002)-Directive on the Security of Information Rev 3
61	029	Criteria to Reqt Matrix.xslx (References tab). Could you please provide the referenced document which should be included in the IFB document	
		pack?	
	SOW Annex A, Page 11 SRS-	This requirement refers to [N-JOEL] which is not mentioned in Chapter 2 of the SRS nor in 04-IFB-CO-115791-DEMETER-Book I - Annex E - Eval	Refer to (NU) AC35-D(2002)-DIRECTIVE ON THE SECURITY of INFORMATION-REV3, which has been transmitted before.
62		Criteria to Reqt Matrix.xslx (References tab). Could you please confirm that the reference should be [NREF_JOEL] or else provide the referenced	
		document which should be included in the IFB document pack?	
		This requirement refers to [REF_CCIR] which is not mentioned in Chapter 2 of the SRS nor in 04-IFB-CO-115791-DEMETER-Book I - Annex E - Eval	This reference is no longer valid; please disregard.
		Criteria to Reqt Matrix.xslx (References tab). Could you please provide the referenced document which should be included in the IFB document	This reference is no longer valid, picase disregard.
63	063		
		pack?	

64		This requirement refers to [R-ITM] which is not mentioned in Chapter 2 of the SRS nor in 04-IFB-CO-115791-DEMETER-Book I - Annex E - Eval Criteria to Reqt Matrix.xslx (References tab). Could you please confirm that the reference should be [R-ICD-SOA_IdM], or else provide the referenced document which should be included in the IFB document pack?	ITM infrastructure requirements are seperately stated in SRS. SOA Requirements are provided as a reference document (SOAIDM Platform Integration Requirements, dated April 2023).
65	287	This requirement refers to [MC 593/1, MC 0640] which is not mentioned in Chapter 2 of the SRS nor in 04-IFB-CO-115791-DEMETER-Book I - Annex E - Eval Criteria to Reqt Matrix.xslx (References tab). Could you please provide the referenced document which should be included in the IFB document pack?	These documents will be transmitted.
66	SOW Annex A, Page 12 SRS- 042	This requirement mentions "NATO formal message communication platforms (AIMS, NMS)". Could you provide information on what these communication platforms are?	Information related to AIMS/NMS is not considered relevant to the DEMETER bid.
67		This requirement mentions "ORDERS in the correct format APP 11 (D)(1) so that it can be transferred to the destination with NATO formal message communication platforms (AIMS, NMS) manually". Could you elicit what "manually" means in the context of this requirement?	Manually means that DEMETER does not need to support automatic delivery.
68	SOW Annex A, Page 44 SRS- 250	This requirement mentions "NERS environment". Can you provide information on this environment?	NERS is the NATO Enterprise Reference System, which imitates operational network, as such applications which comply with the SRS should be able to work in NERS.
69		The verification method of this requirement is set to "Test". However it seems that this requirement can be best verified by inspecting the maintenance procedures. Would you consider changing the verification method to "Inspection"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
70		The verification method of this requirement is set to "Test". However it seems that this requirement can be best verified by inspecting project documentation. Would you consider changing the verification method to "Inspection"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
			These are suggested verification methods.
71		test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	• Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
72		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
	SOW Annex A SRS-008	method to "Demonstration"?	There are a represent a resilient in mother de
73		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
74		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
75	SOW Annex A SRS-085	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
76		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
77		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
78		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
79		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
80		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
81		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
82		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
83		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
84		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
85		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
86		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.

87	SOW Annex A SRS-275	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
88	SOW Annex A SRS-277		 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
89	SOW Annex A SRS-280	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
90	SOW Annex A SRS-282		 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
91	SOW Annex A SRS-283		 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
92	SOW Annex A SRS-288	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
93	SOW Annex A SRS-289		 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
94	SOW Annex A SRS-307	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
95	SOW Annex A SRS-308	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
96	SOW Annex A SRS-309	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
97	SOW Annex A SRS-311		 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
98	SOW Annex A SRS-312		 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
99	SOW Annex A SRS-320	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
100	SOW Annex A: SRS-328	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
101	SOW Annex A: SRS-330	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
102	SOW Annex A: SRS-331	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
103	SOW Annex A: SRS-332		 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
104	SOW Annex A: SRS-333	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
105	SOW Annex A SRS-334		 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
106	SOW Annex A SRS-335	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
107	SOW Annex A SRS-336	The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special	 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
108	SOW Annex A SRS-344		 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
109	SOW Annex A SRS-347		 These are suggested verification methods. Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.

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110		The verification method of this requirement is set to "Test". However, it seems that verifying it is possible without "instrumentation, other special test conjugate to special test conjugate test conjugate to special test conj	• These are suggested verification methods.
110		test equipment or specific test patterns to collect data for later analysis" (from section 1.4.3). Would you consider changing the verification method to "Demonstration"?	 Refer to SOW paragraphs 4.2.1 and 8.13 which describe how this will be managed during the contract.
	SOW Annex A Chapter 2	This Chapter refers to "AD 80-84 NATO Recognized Ground Picture". Could you please provide this document which should be included in the IFB	This decument will be transmitted
111	pages 3 and 4	document pack?	This document will be transmitted.
		This Chapter refers to "NATO Policy on Cyber Defence". Could you please provide this document which should be included in the IFB document	This document has been transmitted on 17 / 18 March 2023.
112	pages 3 and 4	pack?	This document has been transmitted on 17 / 16 March 2023.
		This Chapter refers to "Command and Control of Allied Land Forces". Could you please provide this document which should be included in the IFB	This document has been transmitted on 17 / 18 March 2023
113	pages 3 and 4	document pack?	This document has been transmitted on 17 / 16 March 2023.
		This Chapter refers to "NATO Communications and Information Agency Costed Customer Services Catalogue v7.1 2023Service Definitions". Could	This document has been transmitted on 17 / 18 March 2023.
114	pages 3 and 4	you please provide this document which should be included in the IFB document pack?	This document has been transmitted on 17 / 16 March 2025.
			This document will be transmitted.
115	·	the IFB document pack?	This document will be transmitted.
		This Chapter refers to "To be delivered". Could you please provide this document which should be included in the IFB document pack?	Refers to LOGFAS ICD and provided with previous batch of documents.
116	pages 3 and 4	This chapter refers to To be delivered. Could you please provide this document which should be included in the IPB document pack?	helers to Logras ICD and provided with previous patch of documents.
		There are no System Requirements Specifications for the Engineering Criteria E19, which relates to Training. Is this intentional?	SRS requirements are guidance for evaluation criteria, if there is no associated requirement, evaluation criteria shall be considered
117	Criteria to Reqt Matrix	There are no system requirements specifications for the Engineering Criteria £15, which relates to Training. Is this intentional:	as is.
118	Criteria to Neqt Matrix	[AC222 D/2010/0024 (INIVI) C2B Concultation Command & Control Board C2 TAYONOMY BASELINE 2.1	This document will be transmitted.
		[AC322-D(2019)0034 (INV)] C3B -Consultation Command & Control Board C3 TAXONOMY BASELINE 3.1 [ACMP-2009-SRD-41] Examples of Configuration Management Plan Requirements, Ed.A V1, Mar 2017	This document will be transmitted.
119			
120		[ACMP-2100] The Core Set of Configuration Management Contractual Requirements, Ed.A V.2, Mar 2017	This document will be transmitted.
121		[AD-070-001] ACO Directive 070-001 Allied Command Operations Security Directive, Dec 2021	This document will be transmitted.
122		[Al-16.31.03] NCIA - Agency Instruction 16.31.03, Requirements for the preparation of IPSP, Sep 2022	This document will be transmitted.
123		[ALP-10] NATO Guidance on Integrated Logistics Support for Multinational Armament Programs, Ed.C V1, 2017	This document will be transmitted.
124		[AQAP 4107] Mutual Acceptance of Government Quality Assurance and Usage of the Allied Quality Assurance Publications, Edition A, Version 2,	This document will be transmitted.
		Nov 2018	
125		[AQAP-2070] NATO Mutual Government Quality Assurance (GQA) Process	This document will be transmitted.
126		[AQAP-2105] NATO Requirements for Quality Plans, Ed.C V1, Jan 2019	This document will be transmitted.
127		[AQAP-2110] NATO Quality Assurance Requirements for Design, Development and Production, Ed.D V1, Jun 2016	This document will be transmitted.
128		[AQAP-2210] NATO Supplementary SQA Requirements to AQAP-2110 or AQAP2310, Ed.A V2, Sep 2015	This document will be transmitted.
129		[ASD-AIA-SX000i] International Specification for Integrated Product Support (IPS), Issue No.3.0, Apr 2021	This document is available on the internet: https://www.sx000i.org/docs/SX000i%20Issue%203.0.pdf
130		[ASD-S3000L] International Procedure Specification for Logistic Support Analysis (LSA), Issue No.2.0, Apr 2021	This document is available on the internet: https://www.s3000l.org/docs/S3000L%20Issue%202.0.pdf
131		[ASOP-07.01.25] NCI Academy Standard Operating Procedure - Grading and Assessment, May 2020	This document will be transmitted.
132		[C-M(2002)49] Security within the North Atlantic Treaty Organization	This document will be transmitted.
133		[C-M(2015)0041] Alliance C3 Policy	This document will be transmitted.
134		[ISO/IEC/IEEE-29119] International Standard for Software Testing, 2022	This document is available on the internet: https://standards.iso.org/ittf/PubliclyAvailableStandards/index.html
154		[ISO/IEC/IEEE-29148] International Standard for Systems and software engineering – Life cycle processes – Requirements engineering, 2011	This document can be obtained from ISO, see: https://www.iso.org/standard/72089.html
135		Ilioo/ille/ille-20140 international Standard for Systems and Software engineering Life Cycle processes Requirements engineering, 2011	
136			
136		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html
137		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html This document will be transmitted.
137 138		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015 [NCIA-AD-06.00.16] NCIA - Agency Directive 06.00.16, Configuration Management, Feb 2020	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html This document will be transmitted. This document will be transmitted.
137 138 139		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015 [NCIA-AD-06.00.16] NCIA - Agency Directive 06.00.16, Configuration Management, Feb 2020 [NCIA-AI-23.02] NCIA - Agency Instruction 23.02, Deployment Management Planning, Oct 2019	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html This document will be transmitted. This document will be transmitted. This document will be transmitted.
137 138 139 140		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015 [NCIA-AD-06.00.16] NCIA - Agency Directive 06.00.16, Configuration Management, Feb 2020 [NCIA-AI-23.02] NCIA - Agency Instruction 23.02, Deployment Management Planning, Oct 2019 [NCIA-AI-TECH-06.03.01] NCIA - Agency Instruction 06.03.01, Identification of Software Assets, Jun 2016	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html This document will be transmitted.
137 138 139 140 141		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015 [NCIA-AD-06.00.16] NCIA - Agency Directive 06.00.16, Configuration Management, Feb 2020 [NCIA-AI-23.02] NCIA - Agency Instruction 23.02, Deployment Management Planning, Oct 2019 [NCIA-AI-TECH-06.03.01] NCIA - Agency Instruction 06.03.01, Identification of Software Assets, Jun 2016 [NCIA-SOP-06.03.05] NCIA - Agency Standard Operating Procedure 06.03.05, Software Patch Management, Oct 2020	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html This document will be transmitted.
137 138 139 140 141 142		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015 [NCIA-AD-06.00.16] NCIA - Agency Directive 06.00.16, Configuration Management, Feb 2020 [NCIA-AI-23.02] NCIA - Agency Instruction 23.02, Deployment Management Planning, Oct 2019 [NCIA-AI-TECH-06.03.01] NCIA - Agency Instruction 06.03.01, Identification of Software Assets, Jun 2016 [NCIA-SOP-06.03.05] NCIA - Agency Standard Operating Procedure 06.03.05, Software Patch Management, Oct 2020 [NCIA-SOP-23.01] NCIA - Agency Standard Operating Procedure 23.01, Enterprise IT Change Management, Mar 2020	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html This document will be transmitted.
137 138 139 140 141 142 143		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015 [NCIA-AD-06.00.16] NCIA - Agency Directive 06.00.16, Configuration Management, Feb 2020 [NCIA-AI-23.02] NCIA - Agency Instruction 23.02, Deployment Management Planning, Oct 2019 [NCIA-AI-TECH-06.03.01] NCIA - Agency Instruction 06.03.01, Identification of Software Assets, Jun 2016 [NCIA-SOP-06.03.05] NCIA - Agency Standard Operating Procedure 06.03.05, Software Patch Management, Oct 2020 [NCIA-SOP-23.01] NCIA - Agency Standard Operating Procedure 23.01, Enterprise IT Change Management, Mar 2020 [NREF-JOEL] Not in reference lists, but referenced from SRS-017 etc.	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html This document will be transmitted.
137 138 139 140 141 142 143 144		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015 [NCIA-AD-06.00.16] NCIA - Agency Directive 06.00.16, Configuration Management, Feb 2020 [NCIA-AI-23.02] NCIA - Agency Instruction 23.02, Deployment Management Planning, Oct 2019 [NCIA-AI-TECH-06.03.01] NCIA - Agency Instruction 06.03.01, Identification of Software Assets, Jun 2016 [NCIA-SOP-06.03.05] NCIA - Agency Standard Operating Procedure 06.03.05, Software Patch Management, Oct 2020 [NCIA-SOP-23.01] NCIA - Agency Standard Operating Procedure 23.01, Enterprise IT Change Management, Mar 2020 [NREF-JOEL] Not in reference lists, but referenced from SRS-017 etc. [Ref-ATP-A2SL] Not in reference lists, but referenced from SRS-296	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html This document will be transmitted. NATO Unclassified A2SL list provided (NU_20230406_A2SL)
137 138 139 140 141 142 143 144 145		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015 [NCIA-AD-06.00.16] NCIA - Agency Directive 06.00.16, Configuration Management, Feb 2020 [NCIA-AI-23.02] NCIA - Agency Instruction 23.02, Deployment Management Planning, Oct 2019 [NCIA-AI-TECH-06.03.01] NCIA - Agency Instruction 06.03.01, Identification of Software Assets, Jun 2016 [NCIA-SOP-06.03.05] NCIA - Agency Standard Operating Procedure 06.03.05, Software Patch Management, Oct 2020 [NCIA-SOP-23.01] NCIA - Agency Standard Operating Procedure 23.01, Enterprise IT Change Management, Mar 2020 [NREF-JOEL] Not in reference lists, but referenced from SRS-017 etc. [Ref-ATP-A2SL] Not in reference lists, but referenced from SRS-296 [Ref-DEFP] PO(2021)0360 Data Exploitation Framework Policy	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html This document will be transmitted. NATO Unclassified A2SL list provided (NU_20230406_A2SL) This document will be transmitted.
137 138 139 140 141 142 143 144 145		[ISO-9000:2015] Quality management systems – Fundamentals and vocabulary [NATO-Bi-SC-DIR-075-007] NATO Bi-SC Education and Individual Training Directive (E&ITD) 075-007, Sep 2015 [NCIA-AD-06.00.16] NCIA - Agency Directive 06.00.16, Configuration Management, Feb 2020 [NCIA-AI-23.02] NCIA - Agency Instruction 23.02, Deployment Management Planning, Oct 2019 [NCIA-AI-TECH-06.03.01] NCIA - Agency Instruction 06.03.01, Identification of Software Assets, Jun 2016 [NCIA-SOP-06.03.05] NCIA - Agency Standard Operating Procedure 06.03.05, Software Patch Management, Oct 2020 [NCIA-SOP-23.01] NCIA - Agency Standard Operating Procedure 23.01, Enterprise IT Change Management, Mar 2020 [NREF-JOEL] Not in reference lists, but referenced from SRS-017 etc. [Ref-ATP-A2SL] Not in reference lists, but referenced from SRS-296 [Ref-DEFP] PO(2021)0360 Data Exploitation Framework Policy [R-ICD-FasInterop] TOPFAS/LOGFAS ADL-FPH ORBAT Schemas version 2022.7	This document can be obtained from ISO, see https://www.iso.org/standard/45481.html This document will be transmitted. NATO Unclassified A2SL list provided (NU_20230406_A2SL) This document will be transmitted. This document will be transmitted.
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160	_		There is no specific sub-CLIN in CLIN 3 for the cost of the WP 3 initiation phase. When exercised, these costs should be spread across the exercised sub-CLINs.
	AMD1 Book I-Annex A-Bidding Sheets Tab "CLIN Summary"	Could you please confirm that we have to include the Project Management costs in the M&S CLINs?	Please spread all costs across the sub-CLINs and related detail tabs (Labour, Material, Travel, ODC)
162		According to the bidding sheets, the M&S CLINs must be priced in man/days (labour tab). Could you consider a pricing in lump sum price per year based on a percentage of the license fee(material Tab)? This would be in line with the usual business model for the M&S of a COTS	Under consideration
163	Tabs "Labour, Material, Travel"	indicate man days (idem for Material & Travel) per year. Could you please confirm there is no mistake? If not, how do we proceed for CLINs 4.8/4.9/4.10	Bidding Sheets updated to accommodate 15 years (bidding sheets provided with AMD4)
164	& Book I-Bidding Instructions	Could you please confirm that the bidding sheets file must only be based on current costs when the price evaluation takes into account a calculated present value?	The inclusion of Economic Price Adjustment (EPA) for the future contract and use of Present Value (PV) calculation during the evaluation serve different purposes. The EPA provides relief of some pricing uncertainty for future prices/quotes/rates by allowing the payment amounts to be adjusted for inflation, per the formula specified. The PV evaluation is used given the long duration of the contract to take into account the time value of money for the Purchaser so that appropriate weighting is given to both near term and long term requirements. The contract price at award will still be the Bidder's proposed price and it is to the Bidder's discretion how to account for the other factors in their proposed price. For example if additional labour rates, unit costs, travel costs or ODCs are needed that can be done by using additional rows in the detailed tabs (Labour, Material, Travel, ODC) and show separate labour rates or unit costs for each CLIN in a separate row.
165		The SOW and the bidding sheets file indicate different dates for the PSA & FSA WP2 milestones for the project. Could you please indicate which one is correct? (Payment Schedule tab & SOW §1.4)	The SOW is correct and bidding sheets have been amended accordingly (AMD4)
166		To be able to provide our best offer, we kindly request an extension of the BCD of at least 1 month.	Bid Closing date was amended to May 15 2023 in Amendment 1 and is amended further to May 31 2023 in Amendment 4
167			The documents may be electronically signed
168	Special Provisions, 17.9 BOOK II, Part III Contract General Provisions, 30.2.2	If we deliver COTS software (within the scope of WP1 and WP2) the provisions of Sec. 17.9 of BOOK II, Part II Contract Special Provisions and sec. 30.2.2 of BOOK II, Part III Contract General Provisions saying about unlimited number of users (or licenses) do not apply (i.e. COTS are purchased in a specific number of licenses)? However, in case when we modify the COTS software by adding new functionalities within the scope of WP3, then such COTS software, which is the base for derivative product (final product), is to be understood as Contractor Background IPR and according to above provisions can be used and exploit by an unlimited number of users within NATO and NATO members?	Under consideration
169		The confidentiality and non-disclosure provisions set out in Article 14 of Part II Contract Special Provisions are currently drafted as one-way. A variation is requested to ensure that the confidentiality and non-disclosure provisions are reciprocal in the final drafting.	No variation will be implemented in the clause
170	DEMETER-Book II-Part III-	This clause provides that the Facility Representative will determine whether the Purchaser's Facilities are provided free of charge, or determine what charges are payable. For transparency and understanding, please can you provide clarity as to the assessment criteria for determining when the charges will apply i.e. only in the event of re-test, and the relevant price list?	There is no circumstances foreseen where the purchaser would charge the contractor for access to purchaser's facilities.
171	DEMETER-Book II-Part III- Contract General Provisions, Clause 16	This clause provides a unilateral change control process requiring the Contractor to act as if a change control has been approved until advised otherwise, irrespective of whether the Contractor agrees or considers the work achievable etc. Requiring the Contractor to proceed with the change as part of the contract prior agreement (as per clause 16.7) is an unusual and onerous clause which could lead to avoidable dispute or breach. A variation is requested, amending the change control process to a mutual process, requiring the agreement of both the Contractor and Purchaser prior to a change forming part of the binding contract scope.	The changes clause is unique to Government or International Organizations contracts and it is meant to allow the Purchaser flexibility in executing an unileral Contract amendment. It does not require a mutual agreement, but the Contractor may request for an Equitable adjustment afterwards. The cases in which it can be used are also limited as detailed in the provision.
	Contract General Provisions, Clause 19.3 and		The waiver will not be granted.
	Special Provisions, Article		Article 6.7 of CSP replaces Article 25.7 "Invoices and Payment" of the Contract General Provisions.
174	Provisions, Clause 21.7	Purchaser remedies available under this contract provide that the Purchaser can elect, at their sole discretion, to have the contractor fix defects, require all information to be passed to Purchaser to allow Purchaser to remedy any defect with Contractor covering the costs, or for there to be a reduction in contract value. A variation is requested to define an order of precedence in respect of these remedies, and to enable the Contractor an opportunity to take remedial action in the first instance. Only where the Contractor fails to remedy within a reasonably agreed timeframe, or where there is termination following breach, shall the Purchaser seek to remedy the defect itself or through third parties, with any additional costs being charged to the Contractor.	The variation will not be granted.
174	Provisions, Clause 21.7 Special Provisions, Article 22 Part II	require all information to be passed to Purchaser to allow Purchaser to remedy any defect with Contractor covering the costs, or for there to be a reduction in contract value. A variation is requested to define an order of precedence in respect of these remedies, and to enable the Contractor an opportunity to take remedial action in the first instance. Only where the Contractor fails to remedy within a reasonably agreed timeframe, or where there is termination following breach, shall the Purchaser seek to remedy the defect itself or through third parties, with any additional costs being charged to the Contractor. This Article, in its current drafting, is contrary to standard software maintenance provisions which provide for bug fixes, new releases etc. to be made available as part of the maintenance package. A waiver is therefore requested for this Article. Alternatively, if the intent of this Article was to address instances where a COTS product is discontinued and a new product is released in its place (distinct from upgrades etc. as part of maintenance), a variation is requested to remove the language referring to upgrades in order to add clarity to this Article.	CSP Article 22.1 is amended to read: " If any COTS products specified in the Contract are discontinued by their original providers for commercial or technological reasons, the Contractor shall propose their substitution by the new versions that are intended as market replacement of the original products. The proposed items shall provide an equivalent or enhanced performance without a price or life- cycle support cost increase and the Contractor shall be responsible for the installation, integration and transition of data and information to the new version."
174	Provisions, Clause 21.7 Special Provisions, Article 22 Part II Contract General Provisions, Clause 42.6	require all information to be passed to Purchaser to allow Purchaser to remedy any defect with Contractor covering the costs, or for there to be a reduction in contract value. A variation is requested to define an order of precedence in respect of these remedies, and to enable the Contractor an opportunity to take remedial action in the first instance. Only where the Contractor fails to remedy within a reasonably agreed timeframe, or where there is termination following breach, shall the Purchaser seek to remedy the defect itself or through third parties, with any additional costs being charged to the Contractor. This Article, in its current drafting, is contrary to standard software maintenance provisions which provide for bug fixes, new releases etc. to be made available as part of the maintenance package. A waiver is therefore requested for this Article. Alternatively, if the intent of this Article was to address instances where a COTS product is discontinued and a new product is released in its place (distinct from upgrades etc. as part of maintenance), a variation is requested to remove the language referring to upgrades in order to add clarity to this Article.	CSP Article 22.1 is amended to read: " If any COTS products specified in the Contract are discontinued by their original providers for commercial or technological reasons, the Contractor shall propose their substitution by the new versions that are intended as market replacement of the original products. The proposed items shall provide an equivalent or enhanced performance without a price or life- cycle support cost increase and the Contractor shall be responsible for the installation, integration and transition of data

	Contract General	The COTS product does not include all required information detailed at clause 31.6 as standard. To include this would result in development of a	A variation will be granted. CSP will be amended to replace or supplement CGP 31.6
170		bespoke release of the COTS product specific to NATO meaning that it would not be	
178		part of the standard COTS roadmap. As such a variation to clause 31.6 is requested to exclude COTS products. It is proposed that this information	
		instead be provided in a cover sheet or separate read- me file.	
	-	The bidder understands that a post evaluation test drive will be conducted with the winner selected from the best value exercise. In order to get the best value out of this tender process, the bidder recommends the following changes to the post evaluation test drive:	The test drive procedures will remain as stated in the Book I Bidding Instructions
179	Drive	 The test drive should be conducted with the three highest scored bidders from the best value exercise. 	
173	Dilve	2. 4.8.1.4 should be changed to that all evaluation criteria in TVCRM that is marked as COTS available should be tested.	
		3. 4.8.3.3.6 should be changed so an unsuccessful test drive will determine the Bidder's Offer to be non-compliant.	
	Book II Part III-Contract	"When NQAR is not applicable based on the scale of the project, the Purchaser reserves the right to perform inspections through his own staff in	We confirm that the contractor shall comply with the ISO standard for which certifcation is required in Book I, Annex B
		accordance with the latest ISO standard at the time of inspection."	
180		Could you confirm that Contractor shall comply with the latest ISO standard at the time of contract signature? Could you confirm that it is also	
	21.8	valid for other standards (administrative or technical)?	
	Contract Special provisions – §	"This licence shall also allow the Purchaser and its member nations to use and authorise others to use the software for further adaptation, integration,	Under consideration
181	17, page N°17, 17.5	modifications and future procurements." Could you confirm that this article applies to the Foreground IPR only? Could you define "others"?	
	Contract Consideration	With a Contract and a state of a	
		"The Contractor warrants, undertakes, and represents that any derivative product created under this Contract from the stated Background IPR shall be considered as Foreground IPR and, therefore, shall be governed by the terms and conditions specified in Clause 30.3 (Foreground IPR) of	Indeed, a derivative product is restricted to the adaptations realized in WP3
	3 17, page N 17, 17.7	the Contract General Provisions."	
182			
		Could you confirm that a derivative product is restricted to the adaptations realized in WP3? If not, could you define a derivative product?	
183	Statement of Work (SOW), [SOW-526]	What is the impact of having AQAP certificates of approval (2110, 2210 or 2310) on the requirement related to approval of QA procedures	The QAP has to comply with AQAP 2105. The Purchaser will review it and agree on the proposed Quality activities. The Contractor
	Contract General	aspects? The Special provisions and the SOW ask for no additional fee due to further re-transfer of the software or additional end user while the bidding sheet asks for a	having a ISO9001 certification does not mean that the developed QAP for this project is 'accepted' by default. Under consideration
		price to cover a right to use for 500 users.	Chach consucration
184	Provisions,§17.8		
	& Annex A-Bidding Sheets & Statement of Work	Considering a lot of COTS have a license model based on numbers of users, instances, capacities, would you mind to align the different related clauses in the Special provisions and SOW to take into account these existing licensing models and the limit fixed of 500 users?	
	(SOW),§3.6, [SOW-038]	Special provisions and sow to take into account these existing incensing models and the limit fixed of soo users:	
185	Book I-Bidding	Can you confirm that a criterion (or top-level criterion) is a line in the TVCRM with value 3 in column B of the TCVRM?	Confirmed
103	Instructions.pdf		
186	Book I-Bidding Instructions.pdf	Can you confirm that a sub criterion is a line in the TVCRM with value 4 in column B of the TCVRM?	Confirmed
	Book I-Bidding	"The sub criteria are listed in descending order which reflects the relative importance that the Purchaser places on each sub criterion". Is the	This should read as: "The level 3 criteria are listed in descending order which reflects the relative importance that the Purchaser
187	Instructions.pdf	descending order relative to the whole set of sub criteria (value 4 in column B of the TCVRM) or does the descending order reflect Purchaser's	places on each criterion"
	§ 4.2.5.3 page 26	priorities within each top-level criterion (value 3 in column B of the TCVRM)?	
400	Book I-Bidding	Can the mapping of a sub-criterion include several sections of the Technical Bid?	Yes, the mapping of a sub-criterion may include several sections of the Technical Bid, however the reference must be specific
188	Instructions.pdf § 3.5.5.2. page 21		
	Book I-Bidding	"The Test Drive will be deemed successful if all Test Scenarios in the Final Test Plan are successfully demonstrated per the Acceptance criteria	The Acceptance criteria for the Test Drive will be made available to the apparent winner at DO+2 weeks (Draft Test Plan).
189	Instructions.pdf	defined by the Purchaser": when will the Acceptance criteria be made available to the apparent winner?	
	§ 4.8.1.5.		
190	Book I-Bidding Instructions		Book I is being amended to read: "For each of the listed engineering sub-criteria, the Bidder shall provide the following evidence"
	§ 4.5.2.1.2. Book I-Bidding	criterion"? This para refers to "a composite score [] in any of the sub-criteria". What does the term "composite score" refer to?	The "composite score" reffers to the score at sub-criterion level
191	Instructions.pdf § 4.3.3.3.2.	This parameters to a composite score [] in any or the sub-criteria. What does the term composite score meter to:	The Composite score Terrers to the score at sub-criterion level
202	, , , , , , , , , , , , , , , , , , ,		
	Book I-Bidding	This para refers to "a composite score of less than 20% of the maximum score possible in any of the sub-criteria". What method will be used to	Maximum score is the highest score possible. The method to calculate it is procurement sensitive information.
192	Instructions.pdf § 4.3.3.3.2.	compute both the maximum score and the composite score of a bidder at sub-criterion level?	
	D 1 1 D' 1 I'	TI ("I	
193	Book I-Bidding Instructions.pdf § 3.2.1.	The filename required for technical videos is "115791-DEMETER-Company Name–Vol-III– Tech005-Part I-Technical-Videos-NoX.mp4 (where 'X' is number)". Since Powerpoint files are acceptable, can we assume that their filename would be "115791-DEMETER-Company Name–Vol-III–	Yes, that assumption is correct.
193	matractions.pur § 5.2.1.	Tech005-Part I-Technical-Videos-NoX.ppt (where 'X' is number)"?	
404	Book I-Bidding Instructions		Please refer to paragraph 4.8 of the Bidding Instructions for a description of the post evaluation test drive.
194		criterion S02.01)?	
195	Book I-Bidding Instructions	How will the product roadmap (features under development that will be available for WP2) be considered in the bid's engineering notation?	From an engineering perspective, only currently available capabilities are assessed.
	SOW Annex-A, p.63, SRS-	What does "similar products" and "other document	• SRS-350 is for guidance purposes.
196	350		 Products (documents) that have similar content (e.g. OPLAN/CONOPS) shall be produced by templates designed by the HQs within
			NCS.
197	SOW Annex-A, p.5, SRS-003	What kinds of files the "Information Products (IP)" include?	SRS-003 is for guidance purposes.
			• Information Products are HQ produced or used files/data that have importance to Operation (e.g. OPLAN/CONOPS/OPORD)
		Does NATO Database Platform support NoSQL databases?	a CDC 20C is for guidence gurrages
100	296		 SRS-296 is for guidance purposes. At the moment PLT006 Service doesn't support NoSQL databases. Service re-use is part of NATO policy and Agency Directives and
198			is the preferred option. Should there be deviation from these guidelines, the implications of this will be reviewed as part of the bid
			evaluation.

			-
	SOW Annex-A, p.39, SRS-	It is not clear with which system does the "Connectivity Status" needs to be shown.	• SRS-213 is for guidance purposes.
199	213	Also what is the exact meaning of the "view" mentioned in the "last update time of the view" statement.	• View means in this context the information presented on the screen. Connectivity status refers to the same information that the
			view presents.
200	SOW Annex-A, p.28, SRS- 140	Is there any other implications of "micro environments" such as physical dimension restrictions and hardware resource specifications in addition to number of users less than ten?	NATO operational environment types consist of environments with limited resources, such as deployable environments; SRS contains the requirements.
	SRS-058, SRS-059	The API between Demeter and NATO Intelligence System is needed. Also, use cases of the services in the API are needed.	Document is provided together with the Amendment 4
202	3K3-036, 3K3-039	• When and how to call each service of the API	botument is provided together with the Amendment 4
202			
	50.00	What to do in fail/success scenarios for each service	
203	SOW Annex-A, p.60, SRS- 334	Is the "Plan Collection Sheet" will be part of a plan (attachment or main text) or will DEMETER only give the ability to fill and send the excel sheet separately?	The preferred solution is to have an automated interface with TOPFAS; other options may be possible and will be evaluated.
204	Book II Part IV, SOW	What are the infrastucture and platform requirements of NATO DCIS nodes infrastructure?	NATO operational environment types consist of environments with limited resources, such as deployable environments; SRS
204	Annex-A, p.36, SRS-152		contains the functionalities.
	Book II Part IV, SOW	This requirement related to the useability of DEMETER, underlines the need for a format able usage statistics for	SRS requirements for usabilty are only for guidance. Supplier should consider how well they meet the evaluation criteria related to
	Annex-A, p.50, SRS-247	administrative purposes, without specifying what is exactly considered as usage statistics.	usability.
		We have considered possible use cases and interpreted that the following usage statistics information could be of use for	
		the customer's administrative purposes:	
		Which users have not logged in to the system for a certain period of time (maybe for the longest time with respect to the others)	
		Which users have logged in at least once during the last X Lagrander (nearth and process)	
205		hours/days/months	
		Which applications/workspaces are most frequently used (Which features are most frequently used)	
		Which application/workspace was last used when	
		Which applications/workspaces have not been used for the	
		longest time	
		Can you please confirm if our interpretation above is correct or provide us with further explanation otherwise? And as for	
		the "format able" part of this requirement, is there a specific format required or preferred?	
	Book I 3.2.1	The document labelling for Price and TVCRM suggest ".xls" Excel format but the provided files are ".xlsx"	Yes, on the condition that it can be processed with Excel 2016.
206	DOOK 1 3.2.1	Can one submit Excel files in ".xlsx" format?	res, of the condition that it can be processed with Excel 2010.
200		Can one submit taken mes in .a.sa. Tormat:	
	200611 2 111 77		
	BOOK II, Part II – 7.7	Could the Purchaser present the calculation of the Economic Price Adjustment based on sample data from previous years? When submitting an	Under consideration
		offer, we would like to make sure that we understand correctly what kind of input data we should enter into the calculations.	
207		· · · · · · · · · · · · · · · · · · ·	
	SOW [23],Book I 3.5.7.5.1,	Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are	The Purchaser requests the Contractor to develop all requirements stated as criteria and sub-criteria in the TVCRM before PSA WP2.
	SOW [23],Book 3.5.7.5.1, Responses to Clarification		The Purchaser requests the Contractor to develop all requirements stated as criteria and sub-criteria in the TVCRM before PSA WP2. The SRS is allowing the supplier to understand NCIA's expectations of a Land C2 COTS.
		Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are currently not implemented or partially implemented.	
	Responses to Clarification	Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are currently not implemented or partially implemented.	The SRS is allowing the supplier to understand NCIA's expectations of a Land C2 COTS.
208	Responses to Clarification Questions, Release Number 1, #20	Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are currently not implemented or partially implemented.	The SRS is allowing the supplier to understand NCIA's expectations of a Land C2 COTS.
208	Responses to Clarification Questions, Release Number 1, #20 Book I-Bidding Instr	Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are currently not implemented or partially implemented. Is it required to have a traceability with the SRS in the product description?	The SRS is allowing the supplier to understand NCIA's expectations of a Land C2 COTS. Specifically, SRS defines minimum requirements for security and interoperability. Not, that is not required.
208	Responses to Clarification Questions, Release Number 1, #20 Book I-Bidding Instr Book I-Bidding Instr. §	Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are currently not implemented or partially implemented.	The SRS is allowing the supplier to understand NCIA's expectations of a Land C2 COTS. Specifically, SRS defines minimum requirements for security and interoperability.
208	Responses to Clarification Questions, Release Number 1, #20 Book I-Bidding Instr	Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are currently not implemented or partially implemented. Is it required to have a traceability with the SRS in the product description?	The SRS is allowing the supplier to understand NCIA's expectations of a Land C2 COTS. Specifically, SRS defines minimum requirements for security and interoperability. Not, that is not required.
208	Responses to Clarification Questions, Release Number 1, #20 Book I-Bidding Instr Book I-Bidding Instr. § 4.2.5.3 page 26	Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are currently not implemented or partially implemented. Is it required to have a traceability with the SRS in the product description? How will subcriteria priority (which formula) be taken into account in the computation of ES?	The SRS is allowing the supplier to understand NCIA's expectations of a Land C2 COTS. Specifically, SRS defines minimum requirements for security and interoperability. Not, that is not required. The L3 criteria, as listed in col B of TVCRM are in priority order as per col A, L4 sub-criteria priority are also listed in col A.
208	Responses to Clarification Questions, Release Number 1, #20 Book I-Bidding Instr Book I-Bidding Instr. § 4.2.5.3 page 26 Book II-Part I – Prospective	Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are currently not implemented or partially implemented. Is it required to have a traceability with the SRS in the product description? How will subcriteria priority (which formula) be taken into account in the computation of ES? Will it be possible to sign electronically all documents that NCIA may require from the bidders and eventually the contract by the preferred	The SRS is allowing the supplier to understand NCIA's expectations of a Land C2 COTS. Specifically, SRS defines minimum requirements for security and interoperability. Not, that is not required.
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208 209 210	Responses to Clarification Questions, Release Number 1, #20 Book I-Bidding Instr Book I-Bidding Instr. § 4.2.5.3 page 26 Book II-Part I – Prospective contract	Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are currently not implemented or partially implemented. Is it required to have a traceability with the SRS in the product description? How will subcriteria priority (which formula) be taken into account in the computation of ES? Will it be possible to sign electronically all documents that NCIA may require from the bidders and eventually the contract by the preferred bidder? In that case does a pdf document signed with a company "internal" certification authority is acceptable or do you request a public trusted version of the electronic signature?	The SRS is allowing the supplier to understand NCIA's expectations of a Land C2 COTS. Specifically, SRS defines minimum requirements for security and interoperability. Not, that is not required. The L3 criteria, as listed in col B of TVCRM are in priority order as per col A, L4 sub-criteria priority are also listed in col A. Yes. A company "internal" certification authority is acceptable
208 209 210 211	Responses to Clarification Questions, Release Number 1, #20 Book I-Bidding Instr Book I-Bidding Instr. § 4.2.5.3 page 26 Book II-Part I – Prospective	Please confirm, if you request the Contractor to develop all requirements stated in the SRS into its COTS product before PSA WP2 that are currently not implemented or partially implemented. Is it required to have a traceability with the SRS in the product description? How will subcriteria priority (which formula) be taken into account in the computation of ES? Will it be possible to sign electronically all documents that NCIA may require from the bidders and eventually the contract by the preferred bidder? In that case does a pdf document signed with a company "internal" certification authority is acceptable or do you request a public trusted version of the electronic signature? In case the Bidder submits an offer as a consortium, could you please confirm that all consortium members will be mentioned under section 5	The SRS is allowing the supplier to understand NCIA's expectations of a Land C2 COTS. Specifically, SRS defines minimum requirements for security and interoperability. Not, that is not required. The L3 criteria, as listed in col B of TVCRM are in priority order as per col A, L4 sub-criteria priority are also listed in col A.
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	Contract	The bidder would like to request a waiver in respect of COTS products at clause 31.4.4 General Contract Provisions and any other Purchaser	
	GeneralProvisions,Clause	remedy under the Contract (including clause 21.7.1 General Contract Provisions) whereby the Contractor is required to supply all materials and	
	31.4 and21.7	instructions to the Purchaser to enable them to remedy any defect and pay all costs reasonably incurred. These clauses appear to be tailored	
		toward the supply of hardware, but do not make sense when applied to software as they do not provide for the best solution for the Purchaser.	
		The Purchaser does not have access to the COTS building environment, and modifications/defect remedy by Purchaser or other third party would	
		be inappropriate and difficult to deploy. Furthermore such modifications/defect remedy by the Purchaser or third party would not be possible	
		due to IP restrictions. The Purchaser is already well covered by the Service Level Agreement which will ensure remedy of defects. The advantage	
220		in purchasing a COTS product is that it is a mature product and therefore defects are less likely to occur. Additionally, if a Purchaser or third party	Under consideration
		made changes to COTS software such as defect fixing, these changes would not be supported as part of the COTS product or maintenance and	
		could result in future upgrades or updates not working effectively or at all, which again would be unsupported as a result of the prior fix not	
		provided by the Supplier. It is very unusual to require a COTS product to be capable of defect remedy by the Purchaser. Instead, the obligation	
		should be on the Supplier to provide such remedy as would be true of large international suppliers such as Microsoft. In light of the above, defect	
		fixing in COTS software is requested to be limited to the Supplier, with no permission or reserved rights for any third party (including the	
		Purchaser). For clarity, this waiver request does not impact the rights of the Purchaser as it relates to any bespoke development (foreground IP).	
		Apart from support on inquiries and assessments from National Authorities within Prime Quality Assurance Conditions and Supplementary	The aim of these AQAPs is primarily to regulate how Mutual Government Quality Assurance of defence products should be
	and 125.	Quality Assurance Conditions. How does the purchaser suggest we as a potential supplier best support to comply with the AQAP 4107 and AQAP	performed to establish confidence that the contractual requirements relating to quality are met. Specifically, in AQAP-2070 there are
		2070	examples in Annex A – GQA supporting processes, which provides a view on inputs provided by the supplier and Annex B -
		requirements, as these regulate how Quality Assurance services are provided between NATO Nations.	Templates as Example of a Certificate of Conformity (CoC). These are applicable for use by suppliers.
221			The diagram in Annex A of AQAP-4107 explains the applicability of AQAPs in contracts.
			It is noted that:
			- the Supplier's obligations are assumed, through the contractual Quality Requirements e.g. AQAP 2110 para. 5.4.12 and 5.6.
			- it is an AQAP 2110 and 2310 requirement that the Supplier establishes the cause of the nonconformity and takes appropriate
			corrective action to prevent recurrence.
	AMDT3: answers to	If the SRS are for guidance only, could you specify when the final SRS requirements will be provided?	Under consideration
		If the SRS are for guidance only, could you clarify why the prospective contract quote the SOW and its annexes that contain the SRS?	
	197, 198, 199, 205	Consequently, how can we commit on a fix and firm price offer?	
	, , , , , , , , , , , , , , , , , , , ,	If there are variations between the SRS for guidance and the final ones, could you confirm that those will be subject to a Change Order?	
		If the SRS are only for guidance, could you clarify § 3.4.1.5. that indicates "The structure of the Bidding Sheets shall not be changed, other than as	
		indicated elsewhere, nor should any quantity or item description in the Bidding Sheets. The currency(ies) of each Contract Line Item and sub-item	
222		shall be shown. The prices provided shall be intended as the comprehensive total price offered for the fulfilment of all requirements as expressed	
		in the IFB documentation including but not limited to those expressed in the SOW and Software Requirements Specification (SRS)." Could you	
		explain to what to comply? Evaluation Criteria?	
		When you state that "All features are to be delivered by PSA of WP2." (answer to question 20), could you precise which feature you are talking	
		about?	
	Book I - Annex D-	The description of sub-criterion E12.01 is not the same in both documents. Can you please provide a single description for E12.01?	Under consideration
223	TVCRM.xslx, Book I - Annex		
	E		
	Book I - Annex D-	The description of sub-criterion E04.11 is not the same in both documents. Can you please provide a single description for E04.11	Under consideration
225	TVCRM.xslx,		
	Book I - Annex E - Eval	Requirements SRS-182, SRS-244,SRS-245	Under consideration
226		and SRS-246 are associated to E11.03 "DEMETER shall be easy to learn.", but are technical requirements with no impact on learnability. Can you	
		provide guidance as to which subcriteria this requirements should be linked?	
	06_IFB-CO-115791-	The Contract's SP is stating §17.3:	Under consideration
	DEMETER_Book II-Part II	« Any use by the Purchaser of Contractor Background IPR for the purpose of carrying out work pursuant to the Contract shall, subject to any	one: consuctation
	Special Provisions	obligation on the part of the Contractor to make payments to any third party in respect of IPR which is licensed from such third party, be free of	
	Special Frovisions	any charge to Purchaser. The Contractor hereby grants to the Purchaser a non-exclusive, royalty-free and irrevocable licence throughout NATO,	
227		NATO operations (including out of area operations) and/or among NATO member nations to use and authorise others to use any Contractor	
		Background IPR for the purpose of exploiting or otherwise using the Foreground IPR for any purpose." 1. Can the Agency define "others"?	
		2. Can the Agency clarify the meaning of "for any purpose"	
		2. Can the Agency claimy the meaning of for any purpose	
	SRS-275, SRS-276	SRS refers to different "modes of operation" e.g. training, demo and operational, whereas SOW mentions "multiple instances of an approved	"Modes of operation" and "instances" are the same. Supplier shall ensure system is capable of providing all these modes of
228			operation/instances.
		between instances and modes of operation?	
	SOW 4.1.1.	Can the Purchaser clarify the position of the DMT and UAT on these timelines?	Figure 4.1: DMT and UAT are part of the WP1 configuration phase, also refer to Figure 4.4 which gives more details.
229	Figures 4.1 & 4.2		Figure 4.2: DMT is part of the WP2 configuration phase, also refer to Figure 4.5 which gives more details.
			garante part of the 2 coming a and a phase, also refer to right of the first find a details.
	Annex A – Bidding Sheets,	Can the Purchaser clarify in which CLIN the DMT, UAT and SiAT activities can be placed?	For WP1: in CLIN 1.4.1 and 1.4.2.
230	Tab "CLIN Summary"	Survivior at the survivior of the survivior and survivior of the survivior	For WP2: in CLIN 2.3.1 and 2.3.2.
	·	Can the Purchaser clarify in which CLIN the Factory Acceptance Phase (page 16, Table 3.1 of the SOW), activities should be placed?	For WP1: in CLIN 1.4.2.
231		can the Furthaser clarify in which cent the Factory Acceptance Phase (page 10, Table 5.1 of the 50 W), activities should be placed?	For WP1: If CLIN 1.4.2. For WP2: in CLIN 2.3.2.
	Summary"	Where will take place the site survey and the activation related to the depleyable CIS configuration? Could you clarify "Europe" in table 4.33 by	
232	SOW Table 4.2,	Where will take place the site survey and the activation related to the deployable CIS configuration? Could you clarify "Europe" in table 4.2? Is it	The installation location is either the location of the deployable kit in one of the joint HQs (JFC Brunssum, JFC Naples) or LANDCOM
			or a remote access terminal to the deployable kit.
	SOW, Table 4.1, p45 &	"1 iteration for the train the trainer courses": it is also mentioned that the train the trainer courses are for two locations (Izmir and The Hague –	There is 1 train the trainer course. Dependent on the location of the students, this will be in The Hague or Oeirias.
233	Annex A-Bidding Sheets	reference: Bidding sheets). Could you confirm if there are 1 or 2 train the trainer courses?	
	ICOM/ Dana AE . Talala A A	In the SOW some paragraphs with "the Contractor shall" statement are not numbered as [SOW-X]: please confirm whether they are to be	Under consideration
234	SOW Page 45 : Table 4.1		
234		considered as SOW requirements: 4.3.2.2.4, 4.3.2.2.5, 4.8.4.4 (end of the paragraph).	
	SOW [SOW 339], p53	considered as SOW requirements: 4.3.2.2.4, 4.3.2.2.5, 4.8.4.4 (end of the paragraph). "(4) The Contractor has resolved all critical and high severity defects": Could you define "high severity defect"? Is it "major" defect, as defined in	Yes, this should read as: "The Contractor has resolved all CRITICAL and MAJOR defects discovered during this phase and provided
234 235	SOW [SOW 339], p53	considered as SOW requirements: 4.3.2.2.4, 4.3.2.2.5, 4.8.4.4 (end of the paragraph).	

	COW [424 +22 +22]	TOD /T 11 D II D 1 1 II	
226	SOW [121, 124, 128], p35	TRR (Training Readiness Review) is mentioned in the table of Figure 4.1. However, it does not appear in any timeline related to Figure 4.1, 4.2 or	The TRR milestone will occur between EDC and EDC+6 months. It is the Contractor's responsibility to plan accordingly for this, in
236		4.3. Could you define when in the timeline TRR occurs and could you confirm that this milestone (TRR) enables the initiation of the Training courses?	order not to jeopardize specified milestone dates.
	SOW, 4.3.5.3 [SOW-337],	The paragraph is not addressing additional training that may be needed due to differences between the COTS versions delivered for PSA and FSA,	Only training for WP1 is included in the project. Training to be given after WP1, including during the 10 years support is the
237	p53	whereas "Maintenance and Support for training licences" is included in the bidding sheets for WP2. Who is responsible for this additional training	
237	p55	(Contractor or NCIA)? Same question for the 10 years support.	i dichaser s responsibility, ettier internally of third a separate contract.
	SOW 4.3.5.3 [SOW-337],	The paragraph is not addressing the training courses that may be necessary for the additional sites where DEMETER is deployed during WP2 or	Only training for WP1 is included in the project. Training to be given after WP1, including during the 10 years support is the
238	p53		Purchaser's responsibility, either internally or thru a separate contract.
		taken into account? Who is responsible for this training (Contractor or NCIA)?	
222	SOW,[SOW-018]	Apart full disk encryption, is there other requirements (HW/SW) about workstations connected to the NSF?	Workstations that connect to NSF shall use up-to-date operating system and virus protection, and to connect NSF, VPN shall be used
239			for authorized users to fully utilize NSF (VM access, etc).
	Statement of Work (SOW),	Could you please clarify the frequency of the Project Board meetings?	In principle the project board meetings will be conducted quarterly. If the project status requires this, the frequency may be
240	[SOW-041]		increased.
	Statement of Work (SOW),	Could you please clarify which costs are to be taken into account by the bidders?	Under consideration
	[SOW-028] ; [048] ; §3.5	[048] indicates a lot of purchaser furnished services (licenses included?) while [SOW-028] seems to indicate the contrary. "The Contractor shall	
241		include the associated costs for the Microsoft Azure Cloud Services and tooling in its price estimation."	
241		Could you please provide the different costs related to the mandatory azure Services that are to be funded by the contractor? Has the laaS	
		services (compute) to be funded by the contractor?	
		Could you please describe the services available in the other platforms (IVVQ testbed, Support & Reference)?	
	Statement of Work (SOW)	Could you provide the list of supported OS?	- Windows Server 2016/2019/2022
242			- Red Hat Enterprise Linux 7.X (excl. 7.4)/ 8.4
242			- Oracle Linux 8.4
			- Windows Client 10 (21H1) /11 (21H2)
	SOW, Annex B ; & Book I-	"[214] ICD documents are included for reference in order for the Contractor to be able to assess the complexity and scope; ICD documents may	Throughout the duration of the project, ICDs may be updated. Therefore, it is expected that some developments may be needed for
	Annex A-Bidding Sheets	be updated during contract execution."	all of the interfaces. The ICD documents will be baselined after EDC and before start of the development work. Any changes to
243			interfaces after that, will be handled through the use of the change management process.
		updated? When the final versions of the ICDs will be fixed?	
	Annex A-Bidding Sheets	Could you please confirm that the training delivery is expected to be completed for all sites between EDC+6M and EDC+8M?	Confirmed.
244	Annex A-Bidding Sheets (CLIN 1.5)	Could you please confirm that the training delivery is expected to be completed for all sites between EDC+6M and EDC+8M?	Confirmed.
244	Annex A-Bidding Sheets (CLIN 1.5)	Could you please confirm that the training delivery is expected to be completed for all sites between EDC+6M and EDC+8M?	Confirmed.
244	· ·	Could you please confirm that the training delivery is expected to be completed for all sites between EDC+6M and EDC+8M? "E19.01 - D.1.3.1" DEMETER shall refine both Land C2 Training Needs Analysis, and Land C2 Training Requirements Analysis."	Confirmed. The Contractor has to assume that the TNA document will have to be produced from scratch.
244	(CLIN 1.5) Book I - Annex D- TVCRM.xlsx		The Contractor has to assume that the TNA document will have to be produced from scratch. For TRA, it should be assumed that there will not be a prior developed document, refer to [SOW-267] for the course of action:
244	(CLIN 1.5) Book I - Annex D-	"E19.01 - D.1.3.1" DEMETER shall refine both Land C2 Training Needs Analysis, and Land C2 Training Requirements Analysis."	The Contractor has to assume that the TNA document will have to be produced from scratch. For TRA, it should be assumed that there will not be a prior developed document, refer to [SOW-267] for the course of action: [SOW-267] The Task Analysis shall refine a prior developed (as part of a Training Requirements Analysis (TRA) Report), or perform a
244	(CLIN 1.5) Book I - Annex D- TVCRM.xlsx	"E19.01 - D.1.3.1" DEMETER shall refine both Land C2 Training Needs Analysis, and Land C2 Training Requirements Analysis."	The Contractor has to assume that the TNA document will have to be produced from scratch. For TRA, it should be assumed that there will not be a prior developed document, refer to [SOW-267] for the course of action: [SOW-267] The Task Analysis shall refine a prior developed (as part of a Training Requirements Analysis (TRA) Report), or perform a new Performance Gap Analysis to assess the gap between the current skills of the target audience and the tasks they will be
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245 246 247	(CLIN 1.5) Book I - Annex D- TVCRM.xlsx (E19.01 - D.1.3.1) SOW Page 45 : Table 4.1 SOW Page 45 : Table 4.1	"E19.01 - D.1.3.1" DEMETER shall refine both Land C2 Training Needs Analysis, and Land C2 Training Requirements Analysis." Could you confirm what are the documents provided by NATO that could help refine the TNA & TRA? When would they be available? Level of expertise / profile per training type: Could you confirm if several levels of expertise or profile are expected for each course type? If different levels are expected, could you provide more details? Train the trainers: Could you provide more details on train the trainers expectations? Would NATO trainers need to cover all course types (user, Functional Admin, System Admin) or only for User courses? Would NATO trainers have attended user, Functional Admin, System Admin courses prior to the train the trainers course SOW - Section 4.2.1 Kick-off meeting [SOW-231] For WP1, the Contractor shall deliver to the Purchaser no later than two weeks prior to the start of the kick-off meeting the meeting invitation, including agenda and the following Contractor documentation: : () (4) Training Plan (Section 4.3.2.1) BIDDING SHEETS 1.3.1 Training plan - Required completion date: EDC + 2 months Could you confirm that the Training plans referred to in both document are iterations of the same deliverable?	The Contractor has to assume that the TNA document will have to be produced from scratch. For TRA, it should be assumed that there will not be a prior developed document, refer to [SOW-267] for the course of action: [SOW-267] The Task Analysis shall refine a prior developed (as part of a Training Requirements Analysis (TRA) Report), or perform a new Performance Gap Analysis to assess the gap between the current skills of the target audience and the tasks they will be expected to perform in the use and support of the system, in order to determine which performance gaps can be addressed by training. Under consideration Yes, they would need to cover all course types and the bidder can assume that they will have attended the courses as mentioned prior to the train-the-trainers course. Indeed, the training plans referred to in both documents are iterations of the same deliverable.
245 246 247	(CLIN 1.5) Book I - Annex D- TVCRM.xlsx (E19.01 - D.1.3.1) SOW Page 45 : Table 4.1 SOW Page 45 : Table 4.1 SOW Book I-Annex A-Bidding Sheets	"E19.01 - D.1.3.1" DEMETER shall refine both Land C2 Training Needs Analysis, and Land C2 Training Requirements Analysis." Could you confirm what are the documents provided by NATO that could help refine the TNA & TRA? When would they be available? Level of expertise / profile per training type: Could you confirm if several levels of expertise or profile are expected for each course type? If different levels are expected, could you provide more details? Train the trainers: Could you provide more details on train the trainers expectations? Would NATO trainers need to cover all course types (user, Functional Admin, System Admin) or only for User courses? Would NATO trainers have attended user, Functional Admin, System Admin courses prior to the train the trainers course SOW - Section 4.2.1 Kick-off meeting [SOW-231] For WP1, the Contractor shall deliver to the Purchaser no later than two weeks prior to the start of the kick-off meeting the meeting invitation, including agenda and the following Contractor documentation:: () (4) Training Plan (Section 4.3.2.1) BIDDING SHEETS 1.3.1 Training plan – Required completion date: EDC + 2 months Could you confirm that the Training plans referred to in both document are iterations of the same deliverable? According to the timelines developed in the SOW, it is our understanding that the training Plan must be published before the end of the training analysis.	The Contractor has to assume that the TNA document will have to be produced from scratch. For TRA, it should be assumed that there will not be a prior developed document, refer to [SOW-267] for the course of action: [SOW-267] The Task Analysis shall refine a prior developed (as part of a Training Requirements Analysis (TRA) Report), or perform a new Performance Gap Analysis to assess the gap between the current skills of the target audience and the tasks they will be expected to perform in the use and support of the system, in order to determine which performance gaps can be addressed by training. Under consideration Yes, they would need to cover all course types and the bidder can assume that they will have attended the courses as mentioned prior to the train-the-trainers course. Indeed, the training plans referred to in both documents are iterations of the same deliverable. Indeed, the Training Plan must be delivered before the end of the training analysis.
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	SOW – TVV events	Could you please clarify:	- There will be no SAT (System Acceptance Testing) for WP1 and WP2
		- If there will be a SAT in WP1 & WP2 (table 3.1 vs Figure 4.4)	- There will be UAT for WP3 (Figure 4.6), there will be no DMT testing as follow on WP2 Validation Activity shall cover the DMT.
		- Why UAT and DMT are planned in WP3 and not in WP2?	- IVVQ official NCIA activity shall be fully supported by Contractor, any discrepancy identified that leads to a validation failure shall
			be resolved by the Contractor. The Purchaser will manage the process.
		- In which test phase the security tests under contractor responsibility will happen?	- NCIA-NATO Cyber Security Centre (NCSC) shall perform extensive testing for applications to be included in A2SL list. This testing is
250			during the Change Request (CRQ) phase. Contractor shall be responsible for the security validation of the system.
250		- If the SIAT exercises will be planned in a coherent planning with the PSA milestones.	- CIAV tests shall complement SIT tests for the validation phase. The validation phase is a prerequisite for SiAT. CIAV tests shall be
		- On which environments the different types of Test Event will happen?	supported by the contractor, and discrepancies shall be worked on. The Purchaser will manage the process.
			- Exercises that will be used in SiAT have not yet been defined.
			- SIT shall be performed in NCIA provided NERS environment (NS equivalent test and integration environment). CIAV shall be
			implemented on an NCIA node in the CFBLNet network. SiAT shall be performed using Operational Network (NS) servers (either Data
	Statement of Mark (SOM)		Centre serving centrally, and/or Dedicated servers on site).
251		Could you please reconsider the mandatory use of the NSF for adaptations (source code & build) made under WP3? Indeed, WP3 adaptations	Under consideration
251	WP3	may affect to some different existing parts of the actual definition of the COTS and it will be hard to handle both existing COTS definition and its	Under consideration
	S	roadmap (obsolescence management, new features) and DEMETER's one in different environments.	
	Statement of Work (SOW)	As stated in Statement of Work [126], the COTS version for WP2 is likely to be a new version bringing additional or improved features/capabilities	
		iaw the COTS roadmap. If WP3 is exercised, depending on the date of exercise, the selected interoperability adaptations will be developed from	
252		the current COTS version (WP1) and in parallel of the new COTS version development to be used in WP2. The SOW current timeline (Figure 1.2	Under consideration
		and Figure 4.5) doesn't include any activity for validation of WP3 interoperability adaptations with the WP2 COTS version before deployment and	
		activation. Please clarify	
		This requirement demands HTML5/CSS3 technology for the client UI, however requirements SRS-150, SRS-151, SRS-163, SRS-164 and SRS-184	
253	Requirement ID: SRS-267	open the door to thick client technology. Can you clarify?	Under consideration
		The IFB documents contain multiple references to DEMETER interfaces with external systems, including Information Products identification:	
	Annex A and Annex B	• SOW Annex B, Table 10.1	
		• SOW Annex B, Table 10.2	
254		• SOW Annex B, Figure 10.1	Under consideration
		SOW Annex A requirements	
		Unfortunately those references are not fully aligned. Can you clarify the order or precedence of the various references above?	
	SOW §9 References, Table	According to this table, DEMETER should interface NIRIS to get the Recognized Air Picture. The table gives as interface description "L16" and	NIRIS supports JREAP-C, in accordance with STANAG 5518Ed4, over TCP/IP (Server and Client) and UDP (unicast, broadcast and
255	10.2 - References, page 95	"TCP/IP – UDP" as interface communication means. We understand TCPIP – UDP as being JREAP(C), however as far as we know, NIRIS today does	multicast), since 2008.
		not implement this protocol. Can you clarify?	
	SOW Annex B Interfaces,	ITSM system is only listed in Table 10.1 of the SOW. No requirement deals with this system in the SRS. Do you confirm that DEMETER should	
25.6	page 94, Table 10.1 & SOW-	interface ITSM system? Could you provide the ICD document [R-ICD-ITSM] describing this interface?	
256	Annex A-SRS		Under consideration
	SOW Page 45 : Table 4.1		Refer to Table 4.1 in the SOW for the number of seats per iteration.
257		Could we have the sizing of the total number of trainees per site	For the User courses, it can be assumed that 1-2 iterations per JFC need to be conducted; the remaining iterations will be in Izmir.
237			
	Book I - Annex D-	The descriptions of sub-criteria E04.14 and E04.15 have been swapped between both documents. Please confirm that the right description is that	
258	· ·	of 04-IFB-CO-115791-DEMETER-Book I - Annex E - Eval Criteria to Reqt Matrix.xlsx and issue an updated version of 03-IFB-CO-115791-DEMETER-	Under consideration
		Book I - Annex D-TVCRM.xslx?	
	Book I-Bidding	As mentioned in article 1.2.1 of the bidding instructions, the scope of the Invitation for Bid (IFB) is for services to provide the users with the best	
	· ·	available Commercial-Off-The-Shelf (COTS) software product.	
	Annex A-Bidding Sheets	The product description of the tenderer's offer will show the level of compliance by detailing how the COTS meets the criteria's features.	
259		When a criteria is fully met by the tenderer's COTS, no corresponding WP3 price will appear in the bidding sheet.	Under consideration
	of Work (SOW)	The level of compliance will be evaluated in the bidding process by the NCIA (preferred bidder selection and test drive).	
		Will the compliance of the COTS be challenged again during project execution? Indeed, it is stated in the SOW that all the SRS requirements will	
		be assessed during the project phase (IADT principle).	
		Could you specify how a disagreement about the acceptance criteria ([SOW-111]) will be dealt with?	
260	SRS-253		It is not required that files, media, etc. are stored in the DB cluster, however there is a possibility to use EDMS (Data Handling
			System) and NIP (SharePoint based) storage.
261	Bidding Instructions	What other accepted methods of Standby Letters of Credit can the Bidder use, aside from counter-guarantee, that are preferred by the agency?	Under Consideration
	2.11.3/4		

Embedded contains 3 files describing;

• BSO API: The API for the BSO Management Application



• ORBAT API: The API for the ORBAT Management Application



• DV API: The API that provides the enumerations used to build drop down menus, the "Domain Values"

